

CITY OF  
**LA CROSSE**  
WISCONSIN



**2021 ADOPTED OPERATING BUDGET**

**DEPARTMENT SUBMITTED 9/14/2020**

**BOARD OF ESTIMATES RECOMMENDED 10/12/2020**

**COUNCIL ADOPTED 11/10/2020**

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November 10,2020

La Crosse Citizens, Common Council and City Staff:

We are pleased to present this year's budget knowing that our citizens, the City of La Crosse leadership and staff have banded together in a time that most would agree has been unprecedented. As you review this budget document, please know our goal is fiscal responsibility, no matter the current climate or economic uncertainties.

It is no secret that COVID-19 has changed our lives and its impact will be felt for years to come. One thing you can count on is that the Council and staff take the current and financial future very seriously and will take the appropriate steps to ensure the City of La Crosse continues to be financially responsible and sound. As you will see, this budget has been prepared to provide a balanced financial plan for municipal operations in a format that allows for reasonable projections and assumptions.

Collaboration and commitment in the face of challenge feels like the new normal, both in La Crosse and across the world. Our guarantee, in the face of challenge, is La Crosse's commitment to great service. Whether working remotely or on-site, La Crosse employees are on-the-job for you. This may look slightly different than in the past, but our commitment to great service remains strong.

Heading into 2020, no one prepared for a worldwide pandemic and the resulting economic shock; however, the City took steps to react in a measured fashion. City staff endeavored to formulate an Economic Recession Plan to help guide the City through the sudden economic downturn and to lay the groundwork for a plan that would be flexible enough to navigate the current challenges, as well as those that may come in the future.

The Economic Recession Plan is based upon five stages, with each stage representing incremental severity in declining revenues along with resulting remedial steps to address each stage. The Plan is nimble and can be implemented with quick action, proving to be a more preferable approach than conventional budget adjustments and revised revenue projections.

The City of La Crosse currently employs approximately 592 full-time equivalent (FTE) employees to serve approximately 52,000 citizens.

Following is a list of positions that are either being held vacant or were eliminated as a result of the economic uncertainties from the pandemic:

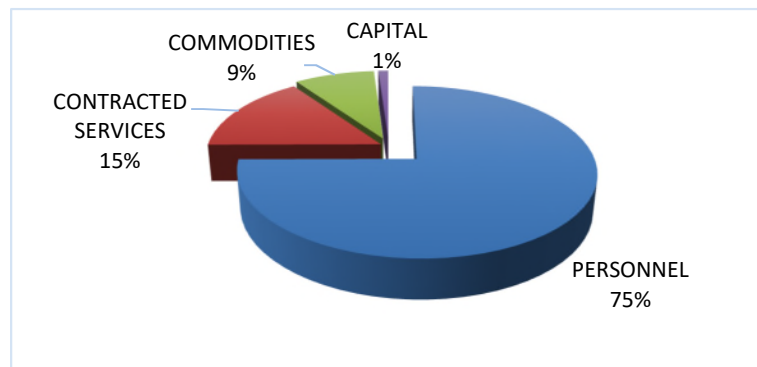
- |                                                    |                                                      |
|----------------------------------------------------|------------------------------------------------------|
| (1) Safety Coordinator/Risk Manager – CRM          | (1) Captain - Fire Department                        |
| (1) Bookkeeper – La Crosse Center                  | (1) Sales & Event Coordinator – La Crosse Center     |
| (1) Part Time Clerical – La Crosse Center          | (1) Assistant Building Supervisor – La Crosse Center |
| (1.5) Janitors – Library                           | (1) Adult Services Manager – Library                 |
| (0.4) Senior Programming Specialist – Library      | (1) Communications & Marketing Coordinator – Library |
| (1) Library Volunteer Coordinator – Library        | (2.65) Librarian - Library                           |
| (2) Associate Librarian – Library                  | (1.75) Library Clerk - Library                       |
| (1) Limited Term Professional Associate – Planning | (1) Building Maintenance Engineer – Streets          |
| (1) Equipment Crew Leader – Streets                | (0.5) Courtesy and Information Representative –Mayor |

The 2021 City Operating Budget will continue to support the City’s departments and provide staff with the resources and tools needed to continue to improve our services, public infrastructure and facilities. It is our fiscal responsibility to continuously evaluate City revenues and expenditures with a view of maintaining a strong financial position while providing quality municipal services.

This budget contains a collection of ideas combined with the realities and limitations posed by revenue constraints.

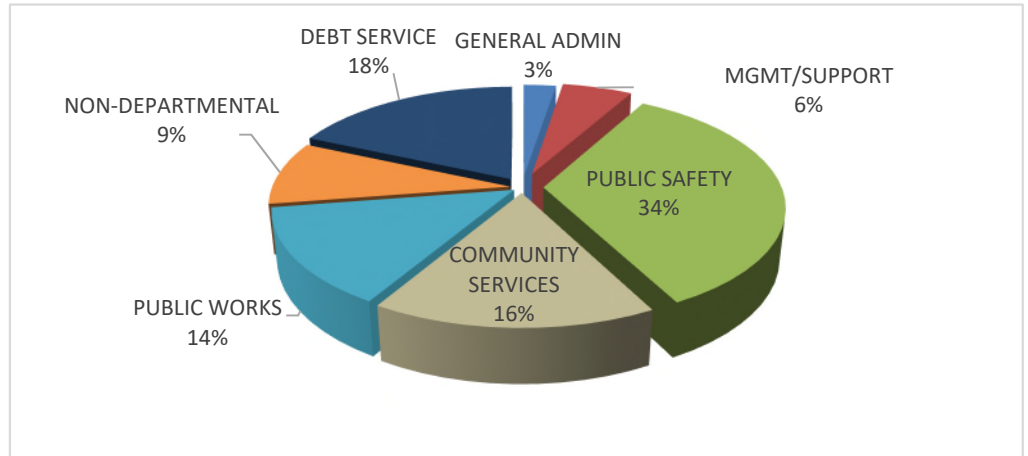
The adopted 2021 budget utilizes a property tax with a mill rate of \$10.62 per \$1,000 of value, an increase of \$0.23 from the previous tax rate. The property tax levy is used to support general fund activities such as police and fire protection, the operation of parks and libraries, the maintenance of streets and snow plowing, and the myriad of support services that go into assisting those functions to offer the quality services the community has grown accustomed to.

The adopted 2021 budget for the general fund has expenditures totaling \$69,475,475, operating expenditures comprise \$56,705,713 of the total and the remainder is debt service expenditures.



Operating expenditure types include personnel, contracted services, commodities and capital expenditures. Many services provided by the City general fund are dependent upon personnel. Personnel is the largest expenditure type at 75% of operating expenditures, followed by contracted services at 15%.

The largest functional expenditures represented in the general fund are for public safety at 34% of the total operating budget. Debt Service (18%), Community Services (16%), and Public Works (14%) are the next largest expenditures by function.



Highlights and goals contained within this budget document are:

- Continue push to fix, maintain and update City infrastructure including six plus miles of street repaving and repairs.
- Enhance customer service by improvements to City Hall Lobby and more online services
- Invest heavily in ongoing training regarding fair and impartial policing, anti-bias based policing and racial justice. Deploy second generation body cameras to ensure accountability and liability protection.
- Complete construction of a new Fire Station #4 on the north side of La Crosse.
- Launch the opening and operations of the new senior center with expanded program opportunities.
- Work towards restoring Library service hours to pre-pandemic levels in response to both budget impacts and improving metrics from public health.
- Work together to maintain and enhance services and programs, especially those focused-on neighborhood revitalization.

During turbulent times such as these, it is appropriate to recognize the steady effort of City staff who work hard and creatively every single day to make La Crosse a great place to live, work and play. Of special note are those individuals who have worked tirelessly in each department to produce the document presented here.

Thank you to the citizens of this community. Lastly, special thanks to our Finance Department's effort in the preparation and compilation of this budget.

Sincerely,

Tim Kabat, Mayor

City of La Crosse, WI

**PROPOSED REVENUE SOURCES & TRANSFERS  
CITY OF LA CROSSE, WISCONSIN  
FOR THE YEAR 2021**

| REVENUE CENTER                       | 2017                 | 2018                 | 2019                 | 2020                 | 2021                 | 2021 vs. 2020     |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-------------------|
|                                      | Actual               | Actual               | Actual               | Orig. Budget         | Proposed             | Inc/(Dec)         |
| FIRE                                 | \$ 81,814            | \$ 130,295           | \$ 148,223           | \$ 30,600            | \$ 20,785            | \$ (9,815)        |
| GENERAL                              | 4,372,636            | 4,575,391            | 5,991,862            | 5,346,119            | 5,795,870            | 449,751           |
| TAXES & SA                           | 667,520              | 961,808              | 765,895              | 759,625              | 801,865              | 42,240            |
| INTGOV CHG                           | 14,979,517           | 15,062,361           | 15,425,717           | 15,774,508           | 15,558,275           | (216,233)         |
| INTDEP CHG                           | 3,232                | 3,075                | 14,357               | 3,000                | 13,000               | 10,000            |
| LICENSE                              | 806,849              | 769,247              | 729,506              | 765,400              | 716,598              | (48,802)          |
| SPEC APPROPRIATIONS                  | 0                    | 1,212,722            | 1,481,680            | 275,119              | 1,014,067            | 738,948           |
| INSURANCE                            | 9,752                | -                    | 8,904                | 8,100                | 7,000                | (1,100)           |
| LIBRARY                              | 350,713              | 455,976              | 427,169              | 338,049              | 216,556              | (121,493)         |
| PARKS, REC, & FORESTRY               | 325,071              | 291,707              | 314,383              | 312,500              | 312,500              | -                 |
| PLNG & DEVELOPMENT                   | 39,153               | 55,092               | 40,916               | 41,850               | 40,750               | (1,100)           |
| HARBOR                               | 30,000               | 30,000               | 30,000               | 30,000               | 30,000               | -                 |
| POLICE                               | 44,036               | 38,805               | 51,897               | 336,000              | 431,000              | 95,000            |
| ENGINEER                             | 246,976              | 239,348              | 278,635              | 232,790              | 262,497              | 29,707            |
| GROUNDS & BUILDING                   | 1,702                | 53,857               | 68,093               | 68,000               | 68,000               | -                 |
| HIGHWAY                              | 970,498              | 1,121,663            | 1,070,430            | 1,089,150            | 1,040,500            | (48,650)          |
| REFUSE & RECYCLING                   | 375                  | -                    | -                    | -                    | -                    | -                 |
| COMMUNITY RISK MGMT                  | 1,101,677            | 1,026,604            | 1,120,079            | 1,141,300            | 974,820              | (166,480)         |
| LA CROSSE CENTER                     | 2,340,172            | 2,504,144            | 2,547,222            | 2,475,793            | 1,848,387            | (627,406)         |
| <b>Non-Levy Revenues</b>             | <b>\$ 26,371,694</b> | <b>\$ 28,532,093</b> | <b>\$ 30,514,968</b> | <b>\$ 29,027,903</b> | <b>\$ 29,152,470</b> | <b>\$ 124,567</b> |
| <b>Transfers In for Debt Service</b> | <b>\$ 8,504,706</b>  | <b>\$ 7,609,467</b>  | <b>\$ 6,432,320</b>  | <b>\$ 5,834,174</b>  | <b>\$ 6,168,789</b>  | <b>\$ 334,615</b> |
| <b>Operating Budget Tax Levy</b>     | <b>\$ 34,816,661</b> | <b>\$ 35,413,486</b> | <b>\$ 34,330,637</b> | <b>\$ 33,893,233</b> | <b>\$ 34,418,700</b> | <b>\$ 525,467</b> |
| <b>Total Sources of Revenue</b>      | <b>\$ 69,693,061</b> | <b>\$ 71,555,046</b> | <b>\$ 71,277,925</b> | <b>\$ 68,755,310</b> | <b>\$ 69,739,959</b> | <b>\$ 984,649</b> |

**PROPOSED OPERATING BUDGET FOR  
CITY OF LA CROSSE, WISCONSIN  
FOR THE YEAR 2021**

| Fiscal Year                                   | 2017                   | 2018                   | 2019                   | 2020                   | 2021                   | 2021 vs. 2020         |
|-----------------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
| DEPARTMENTS                                   | Actual                 | Actual                 | Actual                 | Original Budget        | Proposed               | Inc/(Dec)             |
| ASSESSOR                                      | \$ 706,881             | \$ 523,036             | \$ 502,504             | \$ 445,982             | \$ 422,822             | \$ (23,160)           |
| ATTORNEY                                      | 606,756                | 616,351                | 608,916                | 625,038                | 613,818                | (11,220)              |
| CLERK                                         | 447,061                | 567,949                | 469,423                | 592,940                | 523,592                | (69,348)              |
| CONTINGENCY                                   | 225,588                | 14,290                 | 265,283                | 300,000                | 300,000                | -                     |
| COUNCIL                                       | 104,232                | 117,819                | 116,678                | 146,964                | 174,910                | 27,946                |
| FINANCE                                       | 1,208,626              | 1,226,237              | 1,353,213              | 1,486,933              | 1,404,422              | (82,511)              |
| FIRE                                          | 10,434,117             | 10,490,025             | 10,874,511             | 10,517,436             | 10,806,712             | 289,276               |
| GEN EXP                                       | 3,995,813              | 4,162,916              | 4,451,461              | 4,676,991              | 5,259,088              | 582,097               |
| EMPL BENEFIT                                  | 53,015                 | 35,557                 | 54,685                 | 90,607                 | 113,007                | 22,400                |
| POLICE/FIRE                                   | 21,302                 | 22,200                 | 24,191                 | 22,200                 | 22,700                 | 500                   |
| SPEC APPRO                                    | 8,432,718              | 3,780,724              | 438,514                | -                      | -                      | -                     |
| INSURANCE                                     | 549,176                | 578,825                | 637,975                | 707,500                | 740,400                | 32,900                |
| LIBRARY***                                    | 4,879,743              | 5,067,429              | 5,164,040              | 5,144,346              | 4,408,192              | (736,154)             |
| MAYOR                                         | 242,272                | 236,541                | 228,428                | 240,364                | 198,681                | (41,683)              |
| INFORMATION TECH                              | 1,433,000              | 1,455,546              | 1,701,965              | 1,874,961              | 1,911,340              | 36,379                |
| MUNICIPAL COURT                               | 245,925                | 261,579                | 275,494                | 282,053                | 274,750                | (7,303)               |
| PARKS, REC, & FORESTRY                        | 3,001,273              | 3,112,625              | 3,343,417              | 3,483,473              | 3,490,381              | 6,908                 |
| HUMAN RESOURCES                               | 424,539                | 412,594                | 449,317                | 479,910                | 439,733                | (40,177)              |
| ROOM TAX                                      | 305                    | 155                    | 214                    | 155                    | 155                    | -                     |
| PLNG & DEVELOPMENT                            | 540,682                | 549,510                | 716,470                | 649,464                | 521,070                | (128,394)             |
| POLICE                                        | 10,917,790             | 11,299,544             | 11,539,260             | 11,788,087             | 11,645,100             | (142,987)             |
| ENGINEER                                      | 1,521,241              | 1,526,891              | 1,616,766              | 1,700,845              | 1,684,841              | (16,004)              |
| GRND/BLDGS                                    | 578,022                | 625,245                | 673,417                | 657,974                | 594,528                | (63,446)              |
| HIGHWAY                                       | 5,556,937              | 5,476,365              | 5,691,622              | 5,782,805              | 5,577,863              | (204,942)             |
| REFUSE & RECYCLING                            | 2,314,338              | 2,336,064              | 2,345,870              | 2,461,904              | 2,444,723              | (17,181)              |
| COMMUNITY RISK MGMNT                          | 789,811                | 1,053,319              | 1,232,450              | 1,333,935              | 1,284,498              | (49,437)              |
| LA CROSSE CENTER                              | 2,340,172              | 2,503,177              | 2,228,240              | 2,475,793              | 1,848,387              | (627,406)             |
| <b>Total Operating Expenses</b>               | <b>\$ 61,571,335</b>   | <b>\$ 58,052,512</b>   | <b>\$ 57,004,324</b>   | <b>\$ 57,968,660</b>   | <b>\$ 56,705,713</b>   | <b>\$ (1,262,947)</b> |
| <b>Debt Service Expenses</b>                  | <b>\$ 15,591,967</b>   | <b>\$ 15,960,573</b>   | <b>\$ 15,900,000</b>   | <b>\$ 10,786,650</b>   | <b>\$ 12,769,762</b>   | <b>\$ 1,983,112</b>   |
| <b>Total Expenses</b>                         | <b>\$ 77,163,302</b>   | <b>\$ 74,013,085</b>   | <b>\$ 72,904,324</b>   | <b>\$ 68,755,310</b>   | <b>\$ 69,475,475</b>   | <b>\$ 720,165</b>     |
| <b>Total Revenue Sources</b>                  | <b>\$ (69,693,061)</b> | <b>\$ (71,555,046)</b> | <b>\$ (71,277,925)</b> | <b>\$ (68,755,310)</b> | <b>\$ (69,739,959)</b> | <b>\$ 984,649</b>     |
| <b>Excess Revenue is Levy to Fund Balance</b> |                        |                        |                        |                        | <b>\$ 264,484</b>      |                       |

\*\*\*The Library's 2021 budget reflects the long-term impacts of reductions in library staffing that resulted from the 2020 Economic Recession Plan. Non-personnel lines of the 2021 budget were restored to 2020 Original Budget levels. All remaining Library positions are included in the 2021 proposed budget without the need for additional furloughing in 2021.



## Mill Rate

| City of La Crosse |                                                                                            |                      |                |               |                      |                |                 |                      |                |                |
|-------------------|--------------------------------------------------------------------------------------------|----------------------|----------------|---------------|----------------------|----------------|-----------------|----------------------|----------------|----------------|
| ROW               | Year                                                                                       | 2021                 |                |               | 2020                 |                |                 | 2019                 |                |                |
|                   |                                                                                            | Levy                 | Mill Rate      | % Chg.        | Levy                 | Mill Rate      | % Chg.          | Levy                 | Mill Rate      | % Chg.         |
| 1                 | City Operating Levy                                                                        | \$ 34,418,700        | 0.00915        | 1.55%         | \$ 33,893,233        | 0.00915        | (1.27%)         | \$ 34,330,637        | 0.01058        | (0.34%)        |
| 2                 | City Tax Increment District (TID) Levy                                                     | 5,522,756            | 0.00147        | 20.55%        | 4,581,264            | 0.00124        | (3.64%)         | 4,754,272            | 0.00146        | 1.25%          |
| 3                 | <b>Total Levied by City (Rows 1+2)</b>                                                     | <b>\$ 39,941,456</b> | <b>0.01062</b> | <b>2.25%</b>  | <b>\$ 38,474,497</b> | <b>0.01039</b> | <b>(13.70%)</b> | <b>\$ 39,084,910</b> | <b>0.01204</b> | <b>(0.33%)</b> |
| 4                 | Other Jurisdiction Tax Increment (TID) Levy                                                | 8,777,549            |                | 15.70%        | 7,586,422            |                | (0.04%)         | 7,589,475            |                | 1.94%          |
| 5                 | <b>Total Tax Increment District (TID) Levy into City from all Jurisdictions (Rows 2+4)</b> | <b>\$ 14,300,305</b> |                | <b>17.53%</b> | <b>\$ 12,167,686</b> |                | <b>(1.43%)</b>  | <b>\$ 12,343,747</b> |                | <b>1.68%</b>   |

| OTHER TAXING JURISDICTIONS |                                                                                         |                      |                  |            |                      |                  |            |                      |                  |            |
|----------------------------|-----------------------------------------------------------------------------------------|----------------------|------------------|------------|----------------------|------------------|------------|----------------------|------------------|------------|
| Row                        | Year                                                                                    | 2021                 |                  |            | 2020                 |                  |            | 2019                 |                  |            |
|                            |                                                                                         | Levy (\$)            | Mill Rate        | % Chg (\$) | Levy (\$)            | Mill Rate        | % Chg (\$) | Levy                 | Mill Rate        | % Chg (\$) |
| a                          | La Crosse School Levy                                                                   | \$ 37,015,101        | 0.00990          | (4.58%)    | \$ 38,793,565        | 0.01054          | 1.54%      | \$ 38,206,825        | 0.01184          | 0.28%      |
| b                          | Tax Increment District (TID) Levy to City                                               | 5,977,550            | 0.00160          | 13.23%     | 5,279,167            | 0.00143          | 4.06%      | 5,073,263            | 0.00157          | 2.00%      |
|                            | <b>Total Levied by La Crosse S.D.</b>                                                   | <b>\$ 42,992,651</b> | <b>0.01150</b>   |            | <b>\$ 44,072,732</b> | <b>0.01197</b>   |            | <b>\$ 43,280,088</b> | <b>0.01342</b>   |            |
| a                          | Western Technical College Levy                                                          | \$ 5,224,262         | 0.00139          | 1.93%      | \$ 5,125,133         | 0.00138          | 0.50%      | \$ 5,099,507         | 0.00157          | 0.63%      |
| b                          | Tax Increment District (TID) Levy to City                                               | 838,274              | 0.00022          | 21.01%     | 692,752              | 0.00019          | (1.90%)    | 706,203              | 0.00022          | 2.24%      |
|                            | <b>Total Levied by Western Tech College</b>                                             | <b>\$ 6,062,536</b>  | <b>0.00161</b>   |            | <b>\$ 5,817,885</b>  | <b>0.00157</b>   |            | <b>\$ 5,805,710</b>  | <b>0.00179</b>   |            |
| a                          | La Crosse County Levy                                                                   | \$ 12,225,793        | 0.00325          | 2.36%      | \$ 11,944,455        | 0.00322          | 1.57%      | \$ 11,760,346        | 0.00362          | 0.64%      |
| b                          | Tax Increment District (TID) Levy to City                                               | 1,961,725            | 0.00052          | 21.51%     | 1,614,502            | 0.00044          | (0.87%)    | 1,628,627            | 0.00050          | 2.25%      |
|                            | <b>Total Levied by La Crosse County</b>                                                 | <b>\$ 14,187,518</b> | <b>0.00377</b>   |            | <b>\$ 13,558,957</b> | <b>0.00366</b>   |            | <b>\$ 13,388,973</b> | <b>0.00413</b>   |            |
| 6                          | <b>Total Other Jurisdiction Gross Levy (sum of row a and row b)</b>                     | <b>63,242,705</b>    |                  |            | <b>63,449,575</b>    |                  |            | <b>62,474,771</b>    |                  |            |
| 7                          | <b>Less Other Jurisdiction Levies to City TID (sum of row b)-see Row 4 in Section 1</b> | <b>(8,777,549)</b>   |                  |            | <b>(7,586,422)</b>   |                  |            | <b>(7,589,475)</b>   |                  |            |
| 8                          | <b>Levy by Other Jurisdictions Net of City TID</b>                                      | <b>54,465,156</b>    |                  |            | <b>55,863,153</b>    |                  |            | <b>54,885,296</b>    |                  |            |
| 9                          | <b>Less: State School Credit</b>                                                        | <b>(7,147,892)</b>   | <b>(0.00190)</b> |            | <b>(7,177,038)</b>   | <b>(0.00194)</b> |            | <b>(7,194,968)</b>   | <b>(0.00222)</b> |            |
| 10                         | <b>Total Other Jurisdiction Levy net of City TID and School Credit</b>                  | <b>\$ 47,317,264</b> |                  |            | <b>\$ 48,686,115</b> |                  |            | <b>\$ 47,690,328</b> |                  |            |

*Total Mill Rate on Annual Tax Bills*

**0.02561**

**0.02565**

**0.02916**

| OTHER SUPPLEMENTARY INFORMATION               |                     |                |                    |               |                     |                |
|-----------------------------------------------|---------------------|----------------|--------------------|---------------|---------------------|----------------|
| Tax Year                                      | 2020                | % Chg.         | 2019               | % Chg.        | 2018                | % Chg.         |
| EQUALIZED VALUE                               | 4,331,406,700       | 7.67%          | 4,022,713,300      | 3.75%         | 3,877,255,400       | 3.15%          |
| ASSESSED VALUE                                | 3,759,579,400       | 1.50%          | 3,704,138,900      | 14.13%        | 3,245,444,600       | 0.19%          |
| COMPUTER EXEMPT EQUALIZED VALUE               | 3,732,497,700       | 5.33%          | 3,543,717,600      | 4.05%         | 3,405,627,800       | 2.96%          |
| <b>RATIO (ASSESSED VALUE/EQUALIZED VALUE)</b> | <b>86.79811573%</b> | <b>(5.74%)</b> | <b>92.0806089%</b> | <b>10.01%</b> | <b>83.70468966%</b> | <b>(2.87%)</b> |
| POPULATION                                    | 51,320              |                | 52,197             |               | 51,834              |                |

**CITY OF LA CROSSE**  
**2021 Proposed Proprietary & Special Revenue Funds Operating Budgets**

|                                                            |    | <b>2019</b>   |    | <b>2020</b>   |    | <b>2020</b>       |    | <b>2021</b>     |
|------------------------------------------------------------|----|---------------|----|---------------|----|-------------------|----|-----------------|
| <b>Parking Enterprise</b>                                  |    | <b>Actual</b> |    | <b>Budget</b> |    | <b>Projection</b> |    | <b>Proposed</b> |
| Operating Revenues                                         | \$ | 2,363,253     | \$ | 2,110,229     | \$ | 2,110,229         | \$ | 2,165,175       |
| Operating Expenses                                         | \$ | 3,062,989     | \$ | 2,951,758     | \$ | 2,951,758         | \$ | 3,261,822       |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | 6,079,698     | \$ | (120,000)     | \$ | (120,000)         | \$ | (120,000)       |
| Net Position Change<br>January 1,                          | \$ | 30,539,228    | \$ | 35,919,190    | \$ | 35,919,190        | \$ | 34,957,661      |
| Net Position Change<br>December 31,                        | \$ | 35,919,190    | \$ | 34,957,661    | \$ | 34,957,661        | \$ | 33,741,014      |

|                                                            |    | <b>2019</b>   |    | <b>2020</b>   |    | <b>2020</b>       |    | <b>2021</b>     |
|------------------------------------------------------------|----|---------------|----|---------------|----|-------------------|----|-----------------|
| <b>Storm Water Utility</b>                                 |    | <b>Actual</b> |    | <b>Budget</b> |    | <b>Projection</b> |    | <b>Proposed</b> |
| Operating Revenues                                         | \$ | 2,300,066     | \$ | 2,286,650     | \$ | 2,286,650         | \$ | 2,309,650       |
| Operating Expenses                                         | \$ | 1,187,256     | \$ | 1,399,065     | \$ | 1,399,065         | \$ | 1,482,651       |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | 443,875       | \$ | -             | \$ | -                 | \$ | -               |
| Net Position Change<br>January 1,                          | \$ | 13,210,216    | \$ | 14,766,901    | \$ | 14,766,901        | \$ | 15,654,486      |
| Net Position Change<br>December 31,                        | \$ | 14,766,901    | \$ | 15,654,486    | \$ | 15,654,486        | \$ | 16,481,485      |

|                                                            |    | <b>2019</b>   |    | <b>2020</b>   |    | <b>2020</b>       |    | <b>2021</b>     |
|------------------------------------------------------------|----|---------------|----|---------------|----|-------------------|----|-----------------|
| <b>Sanitary Sewer District #1</b>                          |    | <b>Actual</b> |    | <b>Budget</b> |    | <b>Projection</b> |    | <b>Proposed</b> |
| Operating Revenues                                         | \$ | 68,979        | \$ | 79,500        | \$ | 79,500            | \$ | 71,800          |
| Operating Expenses                                         | \$ | 73,864        | \$ | 66,035        | \$ | 66,035            | \$ | 65,589          |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | 6,263         | \$ | -             | \$ | -                 | \$ | -               |
| Net Position Change<br>January 1,                          | \$ | 618,123       | \$ | 619,501       | \$ | 619,501           | \$ | 632,966         |
| Net Position Change<br>December 31,                        | \$ | 619,501       | \$ | 632,966       | \$ | 632,966           | \$ | 639,177         |

|                                                            |    | <b>2019</b>   |    | <b>2020</b>   |    | <b>2020</b>       |    | <b>2021</b>     |
|------------------------------------------------------------|----|---------------|----|---------------|----|-------------------|----|-----------------|
| <b>Water Utility</b>                                       |    | <b>Actual</b> |    | <b>Budget</b> |    | <b>Projection</b> |    | <b>Proposed</b> |
| Operating Revenues                                         | \$ | 5,927,330     | \$ | 5,858,025     | \$ | 5,858,025         | \$ | 6,319,350       |
| Operating Expenses                                         | \$ | 4,424,772     | \$ | 5,636,425     | \$ | 5,636,425         | \$ | 5,662,436       |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | (670,438)     | \$ | -             | \$ | -                 | \$ | -               |
| Net Position Change<br>January 1,                          | \$ | 30,796,927    | \$ | 31,629,047    | \$ | 31,629,047        | \$ | 31,850,647      |
| Net Position Change<br>December 31,                        | \$ | 31,629,047    | \$ | 31,850,647    | \$ | 31,850,647        | \$ | 32,507,561      |

**CITY OF LA CROSSE**  
**2021 Proposed Proprietary & Special Revenue Funds Operating Budgets**

| <b>Airport Utility</b>                                     |    | <b>2019<br/>Actual</b> |    | <b>2020<br/>Budget</b> |    | <b>2020<br/>Projection</b> |    | <b>2021<br/>Proposed</b> |
|------------------------------------------------------------|----|------------------------|----|------------------------|----|----------------------------|----|--------------------------|
| Operating Revenues                                         | \$ | 3,737,188              | \$ | 2,803,845              | \$ | 2,803,845                  | \$ | 2,044,875                |
| Operating Expenses                                         | \$ | 4,313,053              | \$ | 2,782,854              | \$ | 2,782,854                  | \$ | 2,565,612                |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | 7,381,382              | \$ | (2,200)                | \$ | (2,200)                    | \$ | (2,200)                  |
| Net Position Change<br>January 1,                          | \$ | 63,412,812             | \$ | 70,218,329             | \$ | 70,218,329                 | \$ | 70,237,120               |
| Net Position Change<br>December 31,                        | \$ | 70,218,329             | \$ | 70,237,120             | \$ | 70,237,120                 | \$ | 69,714,183               |

| <b>Waste Water Utility</b>                                 |    | <b>2019<br/>Actual</b> |    | <b>2020<br/>Budget</b> |    | <b>2020<br/>Projection</b> |    | <b>2021<br/>Proposed</b> |
|------------------------------------------------------------|----|------------------------|----|------------------------|----|----------------------------|----|--------------------------|
| Operating Revenues                                         | \$ | 7,235,174              | \$ | 7,539,500              | \$ | 7,539,500                  | \$ | 7,584,700                |
| Operating Expenses                                         | \$ | 6,873,355              | \$ | 7,442,346              | \$ | 7,442,346                  | \$ | 8,141,000                |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | 1,554,202              | \$ | -                      | \$ | -                          | \$ | -                        |
| Net Position Change<br>January 1,                          | \$ | 35,717,688             | \$ | 37,633,709             | \$ | 37,633,709                 | \$ | 37,730,863               |
| Net Position Change<br>December 31,                        | \$ | 37,633,709             | \$ | 37,730,863             | \$ | 37,730,863                 | \$ | 37,174,563               |

| <b>Transit Special Revenue</b>                             |    | <b>2019<br/>Actual</b> |    | <b>2020<br/>Budget</b> |    | <b>2020<br/>Projection</b> |    | <b>2021<br/>Proposed</b> |
|------------------------------------------------------------|----|------------------------|----|------------------------|----|----------------------------|----|--------------------------|
| Operating Revenues                                         | \$ | 6,391,229              | \$ | 6,666,709              | \$ | 6,666,709                  | \$ | 6,732,648                |
| Operating Expenses                                         | \$ | 7,578,794              | \$ | 6,542,996              | \$ | 6,542,996                  | \$ | 6,496,831                |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers | \$ | 1,394,479              | \$ | 52,000                 | \$ | 52,000                     | \$ | 52,000                   |
| Net Position Change<br>January 1,                          | \$ | 93,649                 | \$ | 300,563                | \$ | 300,563                    | \$ | 476,276                  |
| Net Position Change<br>December 31,                        | \$ | 300,563                | \$ | 476,276                | \$ | 476,276                    | \$ | 764,093                  |

| <b>Combined Proprietary<br/>&amp; Special Revenue Funds</b> |    | <b>2019<br/>Actual</b> |    | <b>2020<br/>Budget</b> |    | <b>2020<br/>Projection</b> |    | <b>2021<br/>Proposed</b> |
|-------------------------------------------------------------|----|------------------------|----|------------------------|----|----------------------------|----|--------------------------|
| Operating Revenues                                          | \$ | 28,023,219             | \$ | 27,344,458             | \$ | 27,344,458                 | \$ | 27,228,198               |
| Operating Expenses                                          | \$ | 27,514,083             | \$ | 26,821,479             | \$ | 26,821,479                 | \$ | 27,675,941               |
| Nonoperating Revenue & (Expenses)<br>& Operating Transfers  | \$ | 16,189,461             | \$ | (70,200)               | \$ | (70,200)                   | \$ | (70,200)                 |
| Net Position Change<br>January 1,                           | \$ | 174,388,643            | \$ | 191,087,240            | \$ | 191,087,240                | \$ | 191,540,019              |
| Net Position Change<br>December 31,                         | \$ | 191,087,240            | \$ | 191,540,019            | \$ | 191,540,019                | \$ | 191,022,076              |

**Revenue Budget Detail**



## General Government Revenue Summary

**Debt Service Revenue-** Transfers in from the City's Enterprise Funds and TIF Funds to cover their respective portion of the General Obligation Debt payments.

|                |                             |                              | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|----------------|-----------------------------|------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                |                             |                              | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>1003104</b> | <b>DEBT SERVICE-REVENUE</b> |                              |                    |                    |                    |                    |                  |
| 1003104        | 400000                      | REVENUE BUDGET ONLY          | -                  | (5,784,174)        | (5,784,174)        | (5,618,789)        | -2.86%           |
| 1003104        | 491645                      | DEBT SERVICE WATER UTILITY   | (165,988)          | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492200                      | TSFR FROM-SR FUND            | (222,600)          | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492460                      | TSFR FROM TIF #1             | (1,072,467)        | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492465                      | TSFR FROM TIF #6             | (2,000,000)        | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492471                      | TRANSFER FR TIF #10          | (6,000)            | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492472                      | TRANSFER FROM TIF #11        | (2,051,041)        | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492474                      | TRANSFER FROM TIF #12        | (600,000)          | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492476                      | TRANSFER FROM TIF #13        | (221,904)          | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492557                      | TSFR FROM ROOM TAX           | (39,427)           | (50,000)           | (50,000)           | (550,000)          | 1000.00%         |
| 1003104        | 492610                      | TRANSFER FROM PARKING UTILIT | (8,815)            | -                  | -                  | -                  | 0.00%            |
| 1003104        | 492640                      | TSFR FROM-TRANSIT UTILITY    | (44,077)           | -                  | -                  | -                  | 0.00%            |
| <b>TOTAL</b>   | <b>DEBT SERVICE-REVENUE</b> |                              | <b>(6,432,319)</b> | <b>(5,834,174)</b> | <b>(5,834,174)</b> | <b>(6,168,789)</b> | <b>5.74%</b>     |

**Fire Revenue-** Fire Revenue's main source of inflows are fire pit fees, alarm fees, and vehicle fire fees.

|                |                     |                           | 2019             | 2020            | 2020            | 2021            | VARIANCE +/-     |
|----------------|---------------------|---------------------------|------------------|-----------------|-----------------|-----------------|------------------|
|                |                     |                           | ACTUAL           | ORIG BUDGET     | REVISED BUDGET  | PROPOSED        | (21 vs. 20 ORIG) |
| <b>1003704</b> | <b>FIRE-REVENUE</b> |                           |                  |                 |                 |                 |                  |
| 1003704        | 443060              | INSPECTION FEE            | (34,585)         | -               | -               | -               | 0.00%            |
| 1003704        | 443061              | FIRE PITS (ANNUAL FEE)    | (12,580)         | (16,000)        | (16,000)        | (13,000)        | -18.75%          |
| 1003704        | 443063              | VEHICLE FIRES             | (1,000)          | (600)           | (600)           | (2,000)         | 233.33%          |
| 1003704        | 462101              | ALARM FEE                 | (5,700)          | (10,000)        | (10,000)        | (5,500)         | -45.00%          |
| 1003704        | 462200              | FIRE EXTRICATION FEES     | (285)            | (500)           | (500)           | (285)           | -43.00%          |
| 1003704        | 462320              | OUTSIDE FIRE SERVICES FEE | (29,874)         | -               | -               | -               | 0.00%            |
| 1003704        | 489000              | MISCELLANEOUS             | (145)            | (2,500)         | (2,500)         | -               | -100.00%         |
| 1003704        | 489002              | MISC REV REP OF EQUIP     | (966)            | (1,000)         | (1,000)         | -               | -100.00%         |
| 1003704        | 489003              | MISC REV RETURN WC WAGES  | (63,087)         | -               | -               | -               | 0.00%            |
| <b>TOTAL</b>   | <b>FIRE-REVENUE</b> |                           | <b>(148,223)</b> | <b>(30,600)</b> | <b>(30,600)</b> | <b>(20,785)</b> | <b>-32.08%</b>   |

**Interdepartmental Charges Revenue-** Transfers into the General Fund from Special Revenue Funds (HUD, CDBG)

|                |                           |                      | 2019            | 2020           | 2020           | 2021            | VARIANCE +/-     |
|----------------|---------------------------|----------------------|-----------------|----------------|----------------|-----------------|------------------|
|                |                           |                      | ACTUAL          | ORIG BUDGET    | REVISED BUDGET | PROPOSED        | (21 vs. 20 ORIG) |
| <b>1004044</b> | <b>INTDEP CHG-REVENUE</b> |                      |                 |                |                |                 |                  |
| 1004044        | 462209                    | SALARY REIM-FPBS     | (12,859)        | -              | -              | (10,000)        | 0.00%            |
| 1004044        | 474001                    | LOCAL DEPT HUD ADMIN | (1,498)         | (3,000)        | (3,000)        | (3,000)         | 0.00%            |
| <b>TOTAL</b>   | <b>INTDEP CHG-REVENUE</b> |                      | <b>(14,357)</b> | <b>(3,000)</b> | <b>(3,000)</b> | <b>(13,000)</b> | <b>333.33%</b>   |

## General Government Revenue

**Taxes & Special Assessments-** Property Tax revenue and PILOT payments, payments in lieu of taxes.

|                |                               |                               | 2019                | 2020                | 2020                | 2021             | VARIANCE +/-     |
|----------------|-------------------------------|-------------------------------|---------------------|---------------------|---------------------|------------------|------------------|
|                |                               |                               | ACTUAL              | ORIG BUDGET         | REVISED BUDGET      | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1004014</b> | <b>TAXES &amp; SA-REVENUE</b> |                               |                     |                     |                     |                  |                  |
| 1004014        | 411100                        | REAL ESTATE PROPERTY TAX      | (34,330,637)        | (33,893,233)        | (33,893,233)        | -                | -100.00%         |
| 1004014        | 411400                        | MOBILE HOME FEES              | (103,522)           | (125,000)           | (125,000)           | (103,000)        | -17.60%          |
| 1004014        | 411401                        | MOBILE HOME INTEREST/PENAL    | -                   | (25)                | (25)                | -                | -100.00%         |
| 1004014        | 413200                        | CAMPBELL FIRE PYMTS           | (69,164)            | (60,000)            | (60,000)            | (65,000)         | 8.33%            |
| 1004014        | 413203                        | PILOT HOUSING AUTHORITY       | (210,308)           | (193,000)           | (193,000)           | (220,000)        | 13.99%           |
| 1004014        | 413204                        | PILOT FISH & WILDLIFE SERVICE | (708)               | (400)               | (400)               | (620)            | 55.00%           |
| 1004014        | 413206                        | PILOT FRANCISCAN SKEMP        | (96,035)            | (95,900)            | (95,900)            | (85,000)         | -11.37%          |
| 1004014        | 413207                        | PILOT GORMAN INC              | (26,093)            | (19,000)            | (19,000)            | (23,000)         | 21.05%           |
| 1004014        | 413208                        | PILOT COULEE COUNCIL ON ADD   | (1,846)             | -                   | -                   | (6,800)          | 0.00%            |
| 1004014        | 413210                        | PILOT DNR                     | (499)               | (500)               | (500)               | (500)            | 0.00%            |
| 1004014        | 413211                        | PILOT RIVERFRONT INC          | (12,575)            | (12,500)            | (12,500)            | (12,000)         | -4.00%           |
| 1004014        | 413212                        | PILOT BETHANY LUTHERAN        | (13,695)            | (12,500)            | (12,500)            | (12,800)         | 2.40%            |
| 1004014        | 413213                        | PILOT BETHANY ST JOSEPH CORP  | (6,957)             | (7,500)             | (7,500)             | (6,600)          | -12.00%          |
| 1004014        | 413214                        | PILOT CONDITIONAL USE         | (36,582)            | (28,000)            | (28,000)            | (40,000)         | 42.86%           |
| 1004014        | 413215                        | PILOT RIVER OAKS              | (8,845)             | (8,800)             | (8,800)             | (8,845)          | 0.51%            |
| 1004014        | 413217                        | PILOT CHILED A                | (26,947)            | (29,500)            | (29,500)            | (25,000)         | -15.25%          |
| 1004014        | 413219                        | PILOT GOODWILL                | (9,432)             | (10,000)            | (10,000)            | (8,800)          | -12.00%          |
| 1004014        | 413220                        | PILOT PERFORMING ARTS CENTE   | (29,079)            | (32,000)            | (32,000)            | (27,300)         | -14.69%          |
| 1004014        | 413222                        | PILOT - EAGLE CREST SOUTH     | (81,947)            | (100,000)           | (100,000)           | (93,000)         | -7.00%           |
| 1004014        | 413223                        | PILOT HABITAT FOR HUMANITY    | (29,320)            | (25,000)            | (25,000)            | (25,500)         | 2.00%            |
| 1004014        | 413226                        | PILOT WESTERN TECHNICAL COL   | -                   | -                   | -                   | (24,500)         | 0.00%            |
| 1004014        | 413227                        | PILOT G2G LLC                 | -                   | -                   | -                   | (11,900)         | 0.00%            |
| 1004014        | 413228                        | PILOT ROOSEVELT SCHOOL APT L  | -                   | -                   | -                   | (1,700)          | 0.00%            |
| 1004014        | 498999                        | PRIOR YEAR REVENUE            | (2,339)             | -                   | -                   | -                | 0.00%            |
| <b>TOTAL</b>   | <b>TAXES &amp; SA-REVENUE</b> |                               | <b>(35,096,532)</b> | <b>(34,652,858)</b> | <b>(34,652,858)</b> | <b>(801,865)</b> | <b>-97.69%</b>   |

**Intergovernmental Charge Revenue-** State revenue shares and local government service payments

|                |                           |                                 | 2019                | 2020                | 2020                | 2021                | VARIANCE +/-     |
|----------------|---------------------------|---------------------------------|---------------------|---------------------|---------------------|---------------------|------------------|
|                |                           |                                 | ACTUAL              | ORIG BUDGET         | REVISED BUDGET      | PROPOSED            | (21 vs. 20 ORIG) |
| <b>1004024</b> | <b>INTGOV CHG-REVENUE</b> |                                 |                     |                     |                     |                     |                  |
| 1004024        | 434100                    | SHARED REVENUES                 | (9,127,564)         | (9,033,007)         | (9,033,007)         | (9,125,072)         | 1.02%            |
| 1004024        | 434100                    | 01596 SHARED REV UTILITY PYMT   | (575,490)           | (660,791)           | (660,791)           | (664,221)           | 0.52%            |
| 1004024        | 434101                    | EXPENDITURE RESTRAINT           | (1,321,578)         | (1,288,235)         | (1,288,235)         | (1,175,694)         | -8.74%           |
| 1004024        | 434200                    | SHARED REVENUE FIRE INSURAN     | (165,912)           | (150,000)           | (150,000)           | (165,000)           | 10.00%           |
| 1004024        | 435201                    | STATE AID PERSONAL PROPERTY     | (545,682)           | (654,933)           | (654,933)           | (575,000)           | -12.20%          |
| 1004024        | 435300                    | TRANSPORTATION AIDS             | (1,967,626)         | (2,262,770)         | (2,262,770)         | (2,206,508)         | -2.49%           |
| 1004024        | 435303                    | CONNECTING STREETS              | (463,593)           | (462,439)           | (462,439)           | (464,447)           | 0.43%            |
| 1004024        | 435401                    | STATE PAYMENT RECYCLING         | (179,007)           | (175,000)           | (175,000)           | (175,000)           | 0.00%            |
| 1004024        | 436002                    | FIRE MUNICIPAL SERVICES FIRE    | (495,892)           | (490,000)           | (490,000)           | (450,000)           | -8.16%           |
| 1004024        | 436002                    | POLIC MUNICIPAL SERVICES POLICE | (374,094)           | (370,000)           | (370,000)           | (330,000)           | -10.81%          |
| 1004024        | 436005                    | COMPUTER EXEMPTION              | (209,278)           | (227,333)           | (227,333)           | (227,333)           | 0.00%            |
| <b>TOTAL</b>   | <b>INTGOV CHG-REVENUE</b> |                                 | <b>(15,425,717)</b> | <b>(15,774,508)</b> | <b>(15,774,508)</b> | <b>(15,558,275)</b> | <b>-1.37%</b>    |

## General Government Revenue

**License Revenue-** City generated revenue from licenses and permits for various events, businesses, festivals and services provide to the public in which a permit or license is required.

|                |                        |                              | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|----------------|------------------------|------------------------------|------------------|------------------|------------------|------------------|------------------|
|                |                        |                              | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1004054</b> | <b>LICENSE-REVENUE</b> |                              |                  |                  |                  |                  |                  |
| 1004054        | 441101                 | CLASS A BEER                 | (2,150)          | (2,322)          | (2,322)          | (2,200)          | -5.25%           |
| 1004054        | 441102                 | CLASS B BEER                 | (1,373)          | (1,500)          | (1,500)          | (700)            | -53.33%          |
| 1004054        | 441103                 | CLASS A LIQUOR               | (11,664)         | (12,150)         | (12,150)         | (11,800)         | -2.88%           |
| 1004054        | 441104                 | COMB CLASS B BEER & LIQUOR   | (84,279)         | (86,000)         | (86,000)         | (75,000)         | -12.79%          |
| 1004054        | 441107                 | SPECIAL CLASS B BEER         | (560)            | (600)            | (600)            | (100)            | -83.33%          |
| 1004054        | 441109                 | EXPANSION OF ALCOHOL LICENS  | (450)            | (800)            | (800)            | (700)            | -12.50%          |
| 1004054        | 441110                 | BEER GARDEN                  | (5,302)          | (5,300)          | (5,300)          | (5,400)          | 1.89%            |
| 1004054        | 441112                 | BEVERAGE OPERATOR            | (42,181)         | (44,000)         | (44,000)         | (30,000)         | -31.82%          |
| 1004054        | 441113                 | CLASS C WINE                 | (638)            | (600)            | (600)            | (800)            | 33.33%           |
| 1004054        | 441115                 | DUPLICATE LICENSE            | (430)            | (200)            | (200)            | (200)            | 0.00%            |
| 1004054        | 441140                 | LATE APPLICATION PROCESSNG F | (260)            | (300)            | (300)            | (300)            | 0.00%            |
| 1004054        | 441150                 | BOARD OF APPEAL              | (4,250)          | (4,000)          | (4,000)          | (3,500)          | -12.50%          |
| 1004054        | 441151                 | CABARET                      | (16,277)         | (16,200)         | (16,200)         | (12,000)         | -25.93%          |
| 1004054        | 441152                 | CARNIVAL                     | (768)            | (440)            | (440)            | (400)            | -9.09%           |
| 1004054        | 441153                 | CIGARETTE                    | (4,575)          | (5,000)          | (5,000)          | (5,000)          | 0.00%            |
| 1004054        | 441155                 | CLOSE OUT SALE               | (150)            | -                | -                | -                | 0.00%            |
| 1004054        | 441156                 | CONDITIONAL USE PERMIT       | (8,100)          | (5,500)          | (5,500)          | (5,000)          | -9.09%           |
| 1004054        | 441157                 | DANCE HALL                   | (96)             | (96)             | (96)             | (100)            | 4.17%            |
| 1004054        | 441158                 | DIGGING PERMIT               | (6,720)          | (8,000)          | (8,000)          | (5,000)          | -37.50%          |
| 1004054        | 441160                 | CHICKEN LICENSE              | (1,150)          | (500)            | (500)            | (600)            | 20.00%           |
| 1004054        | 441161                 | BEEKEEPING LICENSE           | (10)             | (10)             | (10)             | -                | -100.00%         |
| 1004054        | 441162                 | GAS CLASS A                  | (6,760)          | (4,500)          | (4,500)          | (5,000)          | 11.11%           |
| 1004054        | 441163                 | GAS CLASS B                  | (1,880)          | (1,000)          | (1,000)          | (1,000)          | 0.00%            |
| 1004054        | 441164                 | GAS CLASS C                  | (4,777)          | (3,000)          | (3,000)          | (3,000)          | 0.00%            |
| 1004054        | 441166                 | JUNK DEALER                  | (680)            | (584)            | (584)            | (800)            | 36.99%           |
| 1004054        | 441168                 | OUTDOOR-MOBILE FOOD          | (1,358)          | (1,500)          | (1,500)          | (1,000)          | -33.33%          |
| 1004054        | 441169                 | MOVING PERMIT                | (1,475)          | (2,500)          | (2,500)          | (1,500)          | -40.00%          |
| 1004054        | 441172                 | SPECIAL EVENTS               | (4,400)          | (3,600)          | (3,600)          | (2,000)          | -44.44%          |
| 1004054        | 441175                 | RECYCLING LICENSE            | (672)            | (672)            | (672)            | (672)            | 0.00%            |
| 1004054        | 441177                 | WASTE HAULER                 | (1,350)          | (1,800)          | (1,800)          | (1,800)          | 0.00%            |
| 1004054        | 441178                 | SECONDHAND DEALER MALL/FLE   | (472)            | (472)            | (472)            | (500)            | 5.93%            |
| 1004054        | 441179                 | SECOND HAND ARTCL/JWLRY DE   | (3,336)          | (2,254)          | (2,254)          | (3,400)          | 50.84%           |
| 1004054        | 441180                 | DIRECT SELLER                | (648)            | (500)            | (500)            | -                | -100.00%         |
| 1004054        | 441181                 | STREET PRIVILEGE PERMIT      | (18,417)         | (25,000)         | (25,000)         | (20,000)         | -20.00%          |
| 1004054        | 441183                 | TAXI CAB COMPANY             | (2,482)          | (2,400)          | (2,400)          | (2,400)          | 0.00%            |
| 1004054        | 441184                 | TAXI CAB OPERATOR PERMIT     | (2,150)          | (2,100)          | (2,100)          | (2,000)          | -4.76%           |
| 1004054        | 441185                 | TELEVISION                   | (472,189)        | (505,000)        | (505,000)        | (500,000)        | -0.99%           |
| 1004054        | 441186                 | THEATRE                      | (1,120)          | (1,120)          | (1,120)          | (426)            | -61.96%          |
| 1004054        | 441199                 | LICENSES MISCELLANEOUS       | (2,563)          | (2,150)          | (2,150)          | (2,200)          | 2.33%            |
| 1004054        | 441302                 | GROOMING SHOP PERMIT         | (25)             | (25)             | (25)             | -                | -100.00%         |
| 1004054        | 443008                 | ALARM PERMIT                 | (153)            | (1,200)          | (1,200)          | (100)            | -91.67%          |
| 1004054        | 443009                 | ALARM PERMIT RENEWAL         | (4,355)          | (5,500)          | (5,500)          | (4,000)          | -27.27%          |
| 1004054        | 443011                 | ROOM TAX PERMIT FEE          | (10)             | (5)              | (5)              | -                | -100.00%         |
| 1004054        | 444001                 | PETITION FOR REZONING        | (6,850)          | (5,000)          | (5,000)          | (6,000)          | 20.00%           |
| <b>TOTAL</b>   | <b>LICENSE-REVENUE</b> |                              | <b>(729,505)</b> | <b>(765,400)</b> | <b>(765,400)</b> | <b>(716,598)</b> | <b>-6.38%</b>    |

## General Government Revenue

**Special Appropriations-** Transfers into the General Fund from the Carryover Fund or Capital Funds.

|                |                                    |                             | 2019               | 2020             | 2020             | 2021               | VARIANCE +/-     |
|----------------|------------------------------------|-----------------------------|--------------------|------------------|------------------|--------------------|------------------|
|                |                                    |                             | ACTUAL             | ORIG BUDGET      | REVISED BUDGET   | PROPOSED           | (21 vs. 20 ORIG) |
| <b>1004234</b> | <b>SPEC APPROPRIATIONS-REVENUE</b> |                             |                    |                  |                  |                    |                  |
| 1004234        | 492299                             | TSFR FROM CARRY OVER FUND   | (658,181)          | (275,119)        | (275,119)        | (1,014,067)        | 268.59%          |
| 1004234        | 492400                             | TSFR FROM-CAPITAL PROJ FUND | (323,499)          | -                | -                | -                  | 0.00%            |
| 1004234        | 492491                             | TSFR FROM ROADWAY IMP CAP F | -                  | -                | -                | -                  | 0.00%            |
| 1004234        | 492725                             | TRANSFER FROM FUEL MGMT FU  | (500,000)          | -                | -                | -                  | 0.00%            |
| <b>TOTAL</b>   | <b>SPEC APPROPRIATIONS-RE</b>      |                             | <b>(1,481,680)</b> | <b>(275,119)</b> | <b>(275,119)</b> | <b>(1,014,067)</b> | <b>268.59%</b>   |

**Insurance Revenue-** Insurance Dividends from the City's insurance policies

|                |                          |                  | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|----------------|--------------------------|------------------|----------------|----------------|----------------|----------------|------------------|
|                |                          |                  | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>1004604</b> | <b>INSURANCE-REVENUE</b> |                  |                |                |                |                |                  |
| 1004604        | 484003                   | DIVIDENDS        | (8,904)        | (7,500)        | (7,500)        | (7,000)        | -6.67%           |
| 1004604        | 484008                   | PREM CHRGD LAVCB | -              | (600)          | (600)          | -              | -100.00%         |
| <b>TOTAL</b>   | <b>INSURANCE-REVENUE</b> |                  | <b>(8,904)</b> | <b>(8,100)</b> | <b>(8,100)</b> | <b>(7,000)</b> | <b>-13.58%</b>   |

**Library Revenue-** La Crosse County contributions and library service fees

|                |                        |                              | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|----------------|------------------------|------------------------------|------------------|------------------|------------------|------------------|------------------|
|                |                        |                              | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1005204</b> | <b>LIBRARY-REVENUE</b> |                              |                  |                  |                  |                  |                  |
| 1005204        | 435707                 | WRLSWEB                      | (112,478)        | (70,514)         | (70,514)         | (41,852)         | -40.65%          |
| 1005204        | 463449                 | COUNTY CONTRIBUTIONS         | (199,481)        | (191,590)        | (191,590)        | (138,400)        | -27.76%          |
| 1005204        | 467102                 | SERVICE CHARGES              | (7,375)          | -                | -                | -                | 0.00%            |
| 1005204        | 467103                 | OUT OF STATE REGISTRATIONS   | (3,272)          | (5,000)          | (5,000)          | (2,500)          | -50.00%          |
| 1005204        | 467105                 | FAX FEES                     | (805)            | (1,000)          | (1,000)          | (500)            | -50.00%          |
| 1005204        | 467106                 | RESEARCH FEES                | (133)            | (400)            | (400)            | (200)            | -50.00%          |
| 1005204        | 467107                 | MISCELLANEOUS FEES           | (1,610)          | (650)            | (650)            | (300)            | -53.85%          |
| 1005204        | 467108                 | COST OF LIBRARY MATERIAL LOS | (6,469)          | (8,000)          | (8,000)          | (4,000)          | -50.00%          |
| 1005204        | 467109                 | MICRO PRINTING FEES          | (123)            | (750)            | (750)            | (300)            | -60.00%          |
| 1005204        | 467218                 | MEETING ROOM                 | (1,507)          | (1,700)          | (1,700)          | (850)            | -50.00%          |
| 1005204        | 473600                 | LOCAL WRLS SERVICES          | (24,945)         | (24,945)         | (24,945)         | (22,654)         | -9.18%           |
| 1005204        | 474019                 | REBATES/REFUNDS PCARD        | (8,972)          | (8,500)          | (8,500)          | (5,000)          | -41.18%          |
| 1005204        | 492299                 | TSFR FROM CARRY OVER FUND    | (60,000)         | (25,000)         | (25,000)         | -                | -100.00%         |
| <b>TOTAL</b>   | <b>LIBRARY-REVENUE</b> |                              | <b>(427,169)</b> | <b>(338,049)</b> | <b>(338,049)</b> | <b>(216,556)</b> | <b>-35.94%</b>   |



## General Government Revenue

### Harbor Revenue- Transfer into General Fund from Harbor Sinking Fund

|                |                       |                     | 2019            | 2020            | 2020            | 2021            | VARIANCE +/-     |
|----------------|-----------------------|---------------------|-----------------|-----------------|-----------------|-----------------|------------------|
|                |                       |                     | ACTUAL          | ORIG BUDGET     | REVISED BUDGET  | PROPOSED        | (21 vs. 20 ORIG) |
| <b>1008224</b> | <b>HARBOR-REVENUE</b> |                     |                 |                 |                 |                 |                  |
| 1008224        | 400000                | REVENUE BUDGET ONLY | -               | (30,000)        | (30,000)        | -               | -100.00%         |
| 1008224        | 492200                | TSFR FROM-SR FUND   | (30,000)        | -               | -               | (30,000)        | 0.00%            |
| <b>TOTAL</b>   | <b>HARBOR-REVENUE</b> |                     | <b>(30,000)</b> | <b>(30,000)</b> | <b>(30,000)</b> | <b>(30,000)</b> | <b>0.00%</b>     |

### Parks, Rec, & Forestry- Park shelter reservation fees, pool admissions, and recreation program fees.

|                |                                          |                            | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|----------------|------------------------------------------|----------------------------|------------------|------------------|------------------|------------------|------------------|
|                |                                          |                            | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1007614</b> | <b>PARK, REC, &amp; FORESTRY REVENUE</b> |                            |                  |                  |                  |                  |                  |
| 1007614        | 467204                                   | PARK SHELTER RESERVATIONS  | (62,681)         | (60,000)         | (60,000)         | (60,000)         | 0.00%            |
| 1007614        | 467217                                   | RENTAL SOSIDE NEIGHBORHOOD | (13,128)         | (20,000)         | (20,000)         | (20,000)         | 0.00%            |
| 1007614        | 467340                                   | ERICKSON POOL              | (44,499)         | (45,000)         | (45,000)         | (45,000)         | 0.00%            |
| 1007614        | 467343                                   | MEMORIAL POOL              | (4,887)          | (15,000)         | (15,000)         | (15,000)         | 0.00%            |
| 1007614        | 467345                                   | BLACK RIVER BEACH          | (52,224)         | (35,000)         | (35,000)         | (35,000)         | 0.00%            |
| 1007614        | 467346                                   | NORTHSIDE COMM POOL        | (13,611)         | (12,000)         | (12,000)         | (12,000)         | 0.00%            |
| 1007614        | 467347                                   | POOLS DISCOUNT TICKETS     | (21,125)         | (25,500)         | (25,500)         | (25,500)         | 0.00%            |
| 1007614        | 467350                                   | ICE ARENA REVENUES         | (1,636)          | (3,000)          | (3,000)          | -                | -100.00%         |
| 1007614        | 467501                                   | ADULT RECREATION           | (48,273)         | (60,000)         | (60,000)         | (60,000)         | 0.00%            |
| 1007614        | 467502                                   | YOUTH RECREATION           | (37,907)         | (37,000)         | (37,000)         | (40,000)         | 8.11%            |
| 1007614        | 467508                                   | VENDING MACHINES           | (317)            | -                | -                | -                | 0.00%            |
| 1007614        | 484000                                   | INSURANCE RECOVERIES       | (13,958)         | -                | -                | -                | 0.00%            |
| 1007614        | 489000                                   | MISCELLANEOUS              | (136)            | -                | -                | -                | 0.00%            |
| <b>TOTAL</b>   | <b>PARK, REC, &amp; FORESTRY</b>         |                            | <b>(314,383)</b> | <b>(312,500)</b> | <b>(312,500)</b> | <b>(312,500)</b> | <b>0.00%</b>     |

### Planning Revenue- Housing Urban Development and design review fees

|                |                         |                              | 2019            | 2020            | 2020            | 2021            | VARIANCE +/-     |
|----------------|-------------------------|------------------------------|-----------------|-----------------|-----------------|-----------------|------------------|
|                |                         |                              | ACTUAL          | ORIG BUDGET     | REVISED BUDGET  | PROPOSED        | (21 vs. 20 ORIG) |
| <b>1008204</b> | <b>PLANNING-REVENUE</b> |                              |                 |                 |                 |                 |                  |
| 1008204        | 443014                  | COMMERCIAL DESIGN REVIEW FE  | (2,750)         | (3,000)         | (3,000)         | (3,000)         | 0.00%            |
| 1008204        | 443015                  | MULTI-FMLY DESIGN REVIEW FEI | (1,500)         | (2,000)         | (2,000)         | (2,000)         | 0.00%            |
| 1008204        | 444003                  | ZONING COMPLIANCE LETTERS    | (200)           | (400)           | (400)           | (400)           | 0.00%            |
| 1008204        | 467231                  | CARRIAGE HOUSE REVIEW        | (25)            | (100)           | (100)           | (50)            | -50.00%          |
| 1008204        | 467232                  | CERTIFCATE OF APPROP         | (25)            | (100)           | (100)           | (100)           | 0.00%            |
| 1008204        | 467233                  | HISTORIC DESIGNATION         | (25)            | (100)           | (100)           | (100)           | 0.00%            |
| 1008204        | 467234                  | RESCUE PLATFORM REVIEW       | -               | (50)            | (50)            | -               | -100.00%         |
| 1008204        | 469150                  | LOAN ORIGATION FEE           | -               | (1,000)         | (1,000)         | -               | -100.00%         |
| 1008204        | 474015                  | LOCAL DEPT HOUSING/URBAN DI  | (36,391)        | (35,000)        | (35,000)        | (35,000)        | 0.00%            |
| 1008204        | 489000                  | MISCELLANEOUS                | -               | (100)           | (100)           | (100)           | 0.00%            |
| <b>TOTAL</b>   | <b>PLANNING-REVENUE</b> |                              | <b>(40,916)</b> | <b>(41,850)</b> | <b>(41,850)</b> | <b>(40,750)</b> | <b>-2.63%</b>    |

## General Government Revenue

### Police Revenue- Payments for the School Resource Officers and Neighborhood Resource Officers service

|                |                       |                              | 2019            | 2020             | 2020             | 2021             | VARIANCE +/-     |
|----------------|-----------------------|------------------------------|-----------------|------------------|------------------|------------------|------------------|
|                |                       |                              | ACTUAL          | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1008504</b> | <b>POLICE-REVENUE</b> |                              |                 |                  |                  |                  |                  |
| 1008504        | 437600                | PAYMENT FOR SERVICES         | -               | (250,000)        | (250,000)        | (250,000)        | 0.00%            |
| 1008504        | 462101                | FALSE ALARM FEE              | (5,550)         | (3,000)          | (3,000)          | (5,000)          | 66.67%           |
| 1008504        | 462107                | POLICE REPORT COPIES         | (3,007)         | (5,000)          | (5,000)          | (3,000)          | -40.00%          |
| 1008504        | 462110                | SALE OF ABANDONED VEHICLES   | (16,524)        | (11,500)         | (11,500)         | (11,500)         | 0.00%            |
| 1008504        | 474016                | WORKER COMPENSATION WAGE     | (7,382)         | -                | -                | -                | 0.00%            |
| 1008504        | 484000                | INSURANCE RECOVERIES         | -               | -                | -                | -                | 0.00%            |
| 1008504        | 486120                | CONTRIBUTIONS FROM OTHER     | -               | (50,000)         | (50,000)         | (50,000)         | 0.00%            |
| 1008504        | 489000                | MISCELLANEOUS                | (19,434)        | (16,500)         | (16,500)         | (16,500)         | 0.00%            |
| 1008504        | 492200                | TSFR FROM-SR FUND            | -               | -                | -                | (40,000)         | 0.00%            |
| 1008504        | 492514                | TSFR FROM BOAT LANDING IMP   | -               | -                | -                | -                | 0.00%            |
| 1008504        | 492515                | TSFR FROM PETTIBONE PK IMP   | -               | -                | -                | -                | 0.00%            |
| 1008504        | 492610                | TRANSFER FROM PARKING UTILIT | -               | -                | -                | (55,000)         | 0.00%            |
|                |                       |                              |                 |                  |                  |                  | 0                |
| <b>TOTAL</b>   | <b>POLICE-REVENUE</b> |                              | <b>(51,897)</b> | <b>(336,000)</b> | <b>(336,000)</b> | <b>(431,000)</b> | <b>28.27%</b>    |

**Engineer Revenue-** Revenue generated from permits related to city infrastructure; such as sidewalks, sign permits, snow shoving, etc., with the majority of revenue generated from the enterprise funds for capital project work.

|                |                         |                            | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|----------------|-------------------------|----------------------------|------------------|------------------|------------------|------------------|------------------|
|                |                         |                            | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1008814</b> | <b>ENGINEER-REVENUE</b> |                            |                  |                  |                  |                  |                  |
| 1008814        | 441191                  | DUMPSTER PERMIT FEE        | (17,220)         | (15,000)         | (15,000)         | (15,000)         | 0.00%            |
| 1008814        | 441192                  | WEIGHTS & MEASURES FEE     | (22,576)         | (24,000)         | (24,000)         | (24,000)         | 0.00%            |
| 1008814        | 443005                  | PERMITS-SIDEWALK           | -                | (800)            | (800)            | (800)            | 0.00%            |
| 1008814        | 443012                  | SDWLK/BLVD SIGN PERMIT     | (490)            | (500)            | (500)            | (500)            | 0.00%            |
| 1008814        | 463102                  | CITY MAPS                  | (20)             | (100)            | (100)            | (100)            | 0.00%            |
| 1008814        | 463113                  | WATER QLTY MGMT PLAN REVW  | (175)            | (150)            | (150)            | (150)            | 0.00%            |
| 1008814        | 474002                  | LOCAL DEPT WATER UTILITY   | (73,741)         | (56,680)         | (56,680)         | (57,769)         | 1.92%            |
| 1008814        | 474003                  | LOCAL DEPT-PARKING UTILITY | (30,359)         | (23,496)         | (23,496)         | (27,399)         | 16.61%           |
| 1008814        | 474005                  | LOCAL DEPT-AIRPORT         | (3,914)          | (3,980)          | (3,980)          | (4,384)          | 10.15%           |
| 1008814        | 474006                  | LOCAL DEPT TRANSIT UTILITY | (9,108)          | (9,793)          | (9,793)          | (10,229)         | 4.45%            |
| 1008814        | 474009                  | LOCAL DEPT-SAN SEWER #1    | (1,116)          | (916)            | (916)            | (961)            | 4.91%            |
| 1008814        | 474012                  | LOCAL DEPT-SEWER           | (90,096)         | (67,487)         | (67,487)         | (86,986)         | 28.89%           |
| 1008814        | 474025                  | STORM WATER REVENUE        | (14,025)         | (10,888)         | (10,888)         | (15,219)         | 39.78%           |
| 1008814        | 489000                  | MISCELLANEOUS              | (12,845)         | (12,000)         | (12,000)         | (12,000)         | 0.00%            |
| 1008814        | 489000 SNOW             | MISC ADMN SNOW SHOVELING   | (2,950)          | (7,000)          | (7,000)          | (7,000)          | 0.00%            |
|                |                         |                            |                  |                  |                  |                  |                  |
| <b>TOTAL</b>   | <b>ENGINEER-REVENUE</b> |                            | <b>(278,635)</b> | <b>(232,790)</b> | <b>(232,790)</b> | <b>(262,497)</b> | <b>12.76%</b>    |

### Grounds & Building Revenue- Revenue generated from building rentals

|                |                          |                       | 2019            | 2020            | 2020            | 2021            | VARIANCE +/-     |
|----------------|--------------------------|-----------------------|-----------------|-----------------|-----------------|-----------------|------------------|
|                |                          |                       | ACTUAL          | ORIG BUDGET     | REVISED BUDGET  | PROPOSED        | (21 vs. 20 ORIG) |
| <b>1008824</b> | <b>GROUND &amp; BLDG</b> |                       |                 |                 |                 |                 |                  |
| 1008824        | 489000                   | MISCELLANEOUS REVENUE | (68,093)        | (68,000)        | (68,000)        | (68,000)        | 0.00%            |
|                |                          |                       |                 |                 |                 |                 |                  |
| <b>TOTAL</b>   | <b>GROUND &amp; BLDG</b> |                       | <b>(68,093)</b> | <b>(68,000)</b> | <b>(68,000)</b> | <b>(68,000)</b> | <b>0.00%</b>     |

## General Government Revenue

**Highway Revenue-** Interdepartmental charges of fuel and labor and revenue from damage to city property

|                                |                        |                             | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------------------------|------------------------|-----------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                                |                        |                             | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>1008834 HIGHWAY-REVENUE</b> |                        |                             |                    |                    |                    |                    |                  |
| 1008834                        | 451900                 | OTHER LAW AND ORD VIOLATION | (277)              | -                  | -                  | -                  | 0.00%            |
| 1008834                        | 463104                 | DAMAGE TO CITY PROPERTY     | (138,895)          | (100,000)          | (100,000)          | (100,000)          | 0.00%            |
| 1008834                        | 463106                 | SIGN REPAIR                 | -                  | (500)              | (500)              | (500)              | 0.00%            |
| 1008834                        | 463108                 | SIGNAL REPAIR               | -                  | (500)              | (500)              | -                  | -100.00%         |
| 1008834                        | 463110                 | STREET OPENINGS             | -                  | (150)              | (150)              | -                  | -100.00%         |
| 1008834                        | 463441                 | GAS TAX REFUND              | (13,043)           | (33,000)           | (33,000)           | (35,000)           | 6.06%            |
| 1008834                        | 474000                 | LOCAL DEPARTMENTS           | (752,044)          | (800,000)          | (800,000)          | (750,000)          | -6.25%           |
| 1008834                        | 474002                 | LOCAL DEPT WATER UTILITY    | (114,645)          | (100,000)          | (100,000)          | (100,000)          | 0.00%            |
| 1008834                        | 474010                 | LOCAL DEPT-LA CROSSE CENTER | -                  | -                  | -                  | -                  | 0.00%            |
| 1008834                        | 483000                 | PROPERTY SALES              | (17,024)           | (20,000)           | (20,000)           | (20,000)           | 0.00%            |
| 1008834                        | 489000                 | MISCELLANEOUS               | (34,504)           | (35,000)           | (35,000)           | (35,000)           | 0.00%            |
| <b>TOTAL</b>                   | <b>HIGHWAY-REVENUE</b> |                             | <b>(1,070,430)</b> | <b>(1,089,150)</b> | <b>(1,089,150)</b> | <b>(1,040,500)</b> | <b>-4.47%</b>    |

**Refuse & Recycling-** Revenue from the sale of recycling containers, and metal scrapping.

|                                               |                                   |               | 2019     | 2020        | 2020           | 2021     | VARIANCE +/-     |
|-----------------------------------------------|-----------------------------------|---------------|----------|-------------|----------------|----------|------------------|
|                                               |                                   |               | ACTUAL   | ORIG BUDGET | REVISED BUDGET | PROPOSED | (21 vs. 20 ORIG) |
| <b>1008864 REFUSE &amp; RECYCLING-REVENUE</b> |                                   |               |          |             |                |          |                  |
| 1008864                                       | 489000                            | MISCELLANEOUS | -        | -           | -              | -        | 0.00%            |
| <b>TOTAL</b>                                  | <b>REFUSE &amp; RECYCLING-REV</b> |               | <b>-</b> | <b>-</b>    | <b>-</b>       | <b>-</b> | <b>0.00%</b>     |

## General Government Revenue

### Fire Prevention & Building Safety- Building permits, inspection fees, and other miscellaneous permits

|                |                                    |                              | 2019               | 2020               | 2020               | 2021             | VARIANCE +/-     |
|----------------|------------------------------------|------------------------------|--------------------|--------------------|--------------------|------------------|------------------|
|                |                                    |                              | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED         | (21 vs. 20 ORIG) |
| <b>1008894</b> | <b>FIRE PREV &amp; BLDG SAFETY</b> |                              |                    |                    |                    |                  |                  |
| 1008894        | 441189                             | SIGN PERMITS                 | (4,409)            | (5,000)            | (5,000)            | (5,850)          | 17.00%           |
| 1008894        | 441193                             | BILLBOARD ANNUAL PERMIT      | (2,540)            | (2,500)            | (2,500)            | (2,400)          | -4.00%           |
| 1008894        | 442999                             | EXPEDITED REVEIW FEE         | (5,953)            | (2,800)            | (2,800)            | (3,420)          | 22.14%           |
| 1008894        | 443000                             | PERMITS AND FEES BUILDING    | (484,913)          | (525,000)          | (525,000)          | (423,000)        | -19.43%          |
| 1008894        | 443001                             | SINGLE FAMILY DWELLING REGIS | (210)              | (500)              | (500)              | -                | -100.00%         |
| 1008894        | 443002                             | PERMITS ELECTRICAL           | (123,575)          | (100,000)          | (100,000)          | (90,000)         | -10.00%          |
| 1008894        | 443003                             | PERMITS HEATING              | (77,652)           | (65,000)           | (65,000)           | (49,500)         | -23.85%          |
| 1008894        | 443004                             | PERMITS PLUMBING             | (89,007)           | (85,000)           | (85,000)           | (76,500)         | -10.00%          |
| 1008894        | 443006                             | PERMITS MISCELLANEOUS        | (26,189)           | (20,000)           | (20,000)           | (8,550)          | -57.25%          |
| 1008894        | 443007                             | PERMITS LAND DISTURBANCE     | (4,968)            | (4,000)            | (4,000)            | (3,600)          | -10.00%          |
| 1008894        | 443013                             | PROPERTY RECORD MTCE FEE     | (100,929)          | (100,000)          | (100,000)          | (90,000)         | -10.00%          |
| 1008894        | 443017                             | ROOFING PERMITS              | (9,995)            | (10,000)           | (10,000)           | (9,000)          | -10.00%          |
| 1008894        | 443050                             | VACANT BLDG INSPECTION FEES  | (3,950)            | (8,500)            | (8,500)            | -                | -100.00%         |
| 1008894        | 443060                             | INSPECTION FEE               | (125,793)          | (175,000)          | (175,000)          | (175,000)        | 0.00%            |
| 1008894        | 443062                             | FIREWORKS LICENSE            | (3,025)            | (3,000)            | (3,000)            | (3,000)          | 0.00%            |
| 1008894        | 443100                             | VBRP REGISTRATION FEES       | (2,250)            | -                  | -                  | -                | 0.00%            |
| 1008894        | 449000                             | PERMITS AND FEES-OTHER REGU  | (34,713)           | (25,000)           | (25,000)           | (25,000)         | 0.00%            |
| 1008894        | 462209                             | SALARY REIM-FPBS             | (554)              | -                  | -                  | -                | 0.00%            |
| 1008894        | 462212                             | STATE-UNDERGR TANK INSPECT   | (8,804)            | (5,000)            | (5,000)            | (5,000)          | 0.00%            |
| 1008894        | 474022                             | ADMINISTRATION               | (10,650)           | (5,000)            | (5,000)            | (5,000)          | 0.00%            |
| <b>TOTAL</b>   | <b>FIRE PREV &amp; BLDG SAFET</b>  |                              | <b>(1,120,079)</b> | <b>(1,141,300)</b> | <b>(1,141,300)</b> | <b>(974,820)</b> | <b>-14.59%</b>   |

### General Revenue- PILOT regulated utilities, Interest and penalty on taxes, Investment income, City services, room tax, and other miscellaneous general government revenue

|                |                        |                               | 2019        | 2020        | 2020           | 2021        | VARIANCE +/-     |
|----------------|------------------------|-------------------------------|-------------|-------------|----------------|-------------|------------------|
|                |                        |                               | ACTUAL      | ORIG BUDGET | REVISED BUDGET | PROPOSED    | (21 vs. 20 ORIG) |
| <b>1004004</b> | <b>GENERAL-REVENUE</b> |                               |             |             |                |             |                  |
| 1004004        | 411112                 | ERRONEOUS TAX STATE           | -           | -           | -              | -           | 0.00%            |
| 1004004        | 411113                 | ERRONEOUS TAX COUNTY          | (81)        | -           | -              | -           | 0.00%            |
| 1004004        | 411114                 | ERRONEOUS TAX SCHOOL DISTRI   | (126,201)   | -           | -              | -           | 0.00%            |
| 1004004        | 411115                 | ERRONEOUS TAX WTC             | (35)        | -           | -              | -           | 0.00%            |
| 1004004        | 411116                 | PRIOR YEAR PP TAX CHARGE BACI | (1,956)     | (5,000)     | (5,000)        | (5,000)     | 0.00%            |
| 1004004        | 411201                 | OMITTED PRIOR YEAR TAX        | -           | (2,000)     | (2,000)        | -           | -100.00%         |
| 1004004        | 412201                 | SALES TAX DISCOUNT            | (1,680)     | (800)       | (800)          | (1,600)     | 100.00%          |
| 1004004        | 413100                 | PILOT REGULATED UTILITIES     | (1,040,257) | (1,040,000) | (1,040,000)    | (1,000,000) | -3.85%           |
| 1004004        | 418001                 | INTEREST/PENALTY DELINQ TAXE  | (121,927)   | (145,000)   | (145,000)      | (125,000)   | -13.79%          |
| 1004004        | 418002                 | INTEREST DELINQUENT ROOM T,   | (1,965)     | (4,000)     | (4,000)        | (4,000)     | 0.00%            |
| 1004004        | 435700                 | STATE GRANTS CULTURE/REC/EC   | -           | (50,000)    | (50,000)       | -           | -100.00%         |

## General Government Revenue

|              |                        |     | 2019   | 2020               | 2020               | 2021               | VARIANCE +/-       |              |
|--------------|------------------------|-----|--------|--------------------|--------------------|--------------------|--------------------|--------------|
|              |                        |     | ACTUAL | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG)   |              |
| 1004004      | 443070                 |     |        | (1,500)            | (2,500)            | (2,500)            | (1,000)            | -60.00%      |
| 1004004      | 444002                 |     |        | -                  | (750)              | (750)              | (200)              | -73.33%      |
| 1004004      | 444005                 |     |        | (1,500)            | (4,000)            | (4,000)            | (2,000)            | -50.00%      |
| 1004004      | 451901                 |     |        | (454)              | (200)              | (200)              | (750)              | 275.00%      |
| 1004004      | 461102                 |     |        | (320)              | (400)              | (400)              | (400)              | 0.00%        |
| 1004004      | 461104                 |     |        | (168)              | (3,500)            | (3,500)            | (2,500)            | -28.57%      |
| 1004004      | 461109                 |     |        | (4,500)            | (4,500)            | (4,500)            | (4,500)            | 0.00%        |
| 1004004      | 461110                 |     |        | -                  | (2,450)            | (2,450)            | -                  | -100.00%     |
| 1004004      | 461112                 |     |        | (25)               | (25)               | (25)               | (25)               | 0.00%        |
| 1004004      | 461124                 |     |        | (235)              | (150)              | (150)              | (150)              | 0.00%        |
| 1004004      | 461126                 |     |        | (71)               | (500)              | (500)              | (200)              | -60.00%      |
| 1004004      | 461128                 |     |        | -                  | (100)              | (100)              | -                  | -100.00%     |
| 1004004      | 461129                 |     |        | (20,142)           | (13,000)           | (13,000)           | (15,000)           | 15.38%       |
| 1004004      | 462320                 |     |        | -                  | (110,000)          | (110,000)          | -                  | -100.00%     |
| 1004004      | 463906                 |     |        | -                  | (2,000)            | (2,000)            | (2,000)            | 0.00%        |
| 1004004      | 463909                 |     |        | -                  | (900)              | (900)              | (900)              | 0.00%        |
| 1004004      | 467111                 |     |        | 212                | -                  | -                  | -                  | 0.00%        |
| 1004004      | 467112                 |     |        | (10)               | -                  | -                  | -                  | 0.00%        |
| 1004004      | 467215                 |     |        | (4,074)            | -                  | -                  | -                  | 0.00%        |
| 1004004      | 469101                 |     |        | (65)               | (1,300)            | (1,300)            | -                  | -100.00%     |
| 1004004      | 469102                 | 717 |        | -                  | (4,500)            | (4,500)            | -                  | -100.00%     |
| 1004004      | 473401                 |     |        | (4,378)            | (8,500)            | (8,500)            | (4,315)            | -49.24%      |
| 1004004      | 474000                 |     |        | (9,029)            | (9,286)            | (9,286)            | (8,629)            | -7.08%       |
| 1004004      | 474002                 |     |        | (135,906)          | (118,147)          | (118,147)          | (131,279)          | 11.11%       |
| 1004004      | 474003                 |     |        | (68,849)           | (55,124)           | (55,124)           | (63,462)           | 15.13%       |
| 1004004      | 474004                 |     |        | (33,173)           | (23,202)           | (23,202)           | (28,973)           | 24.87%       |
| 1004004      | 474005                 |     |        | (92,499)           | (84,273)           | (84,273)           | (97,178)           | 15.31%       |
| 1004004      | 474006                 |     |        | (145,939)          | (124,740)          | (124,740)          | (137,271)          | 10.05%       |
| 1004004      | 474009                 |     |        | (19,892)           | (8,948)            | (8,948)            | (8,556)            | -4.38%       |
| 1004004      | 474012                 |     |        | (176,619)          | (122,647)          | (122,647)          | (161,117)          | 31.37%       |
| 1004004      | 474019                 |     |        | (78,569)           | (130,000)          | (130,000)          | (50,000)           | -61.54%      |
| 1004004      | 481000                 |     |        | (768,934)          | (475,000)          | (475,000)          | (500,000)          | 5.26%        |
| 1004004      | 481001                 |     |        | (12,743)           | -                  | -                  | (12,000)           | 0.00%        |
| 1004004      | 482312                 |     |        | -                  | (1)                | (1)                | -                  | -100.00%     |
| 1004004      | 482313                 |     |        | -                  | (900)              | (900)              | -                  | -100.00%     |
| 1004004      | 482314                 |     |        | -                  | (7,500)            | (7,500)            | -                  | -100.00%     |
| 1004004      | 482321                 |     |        | (18,349)           | (18,500)           | (18,500)           | (10,000)           | -45.95%      |
| 1004004      | 482322                 |     |        | -                  | (45,000)           | (45,000)           | -                  | -100.00%     |
| 1004004      | 482502                 |     |        | (158)              | (2,000)            | (2,000)            | (150)              | -92.50%      |
| 1004004      | 482503                 |     |        | -                  | (300)              | (300)              | -                  | -100.00%     |
| 1004004      | 483006                 |     |        | (74,223)           | (403,000)          | (403,000)          | -                  | -100.00%     |
| 1004004      | 483016                 |     |        | (12,352)           | (15,000)           | (15,000)           | (15,000)           | 0.00%        |
| 1004004      | 485000                 |     |        | (2,000)            | -                  | -                  | -                  | 0.00%        |
| 1004004      | 489000                 |     |        | (18,608)           | (8,500)            | (8,500)            | (8,500)            | 0.00%        |
| 1004004      | 489008                 |     |        | (750,155)          | (516,000)          | (516,000)          | (250,000)          | -51.55%      |
| 1004004      | 489013                 |     |        | (30)               | -                  | -                  | -                  | 0.00%        |
| 1004004      | 489014                 |     |        | (18)               | -                  | -                  | -                  | 0.00%        |
| 1004004      | 489017                 |     |        | (2,209)            | (2,500)            | (2,500)            | (2,000)            | -20.00%      |
| 1004004      | 489025                 |     |        | (11,530)           | (10,000)           | (10,000)           | (11,500)           | 15.00%       |
| 1004004      | 492200                 |     |        | (650,238)          | (942,323)          | (942,323)          | (2,323,562)        | 146.58%      |
| 1004004      | 492235                 |     |        | (200)              | -                  | -                  | -                  | 0.00%        |
| 1004004      | 492290                 |     |        | (22,153)           | (22,153)           | (22,153)           | (22,153)           | 0.00%        |
| 1004004      | 492299                 |     |        | (171,467)          | -                  | -                  | -                  | 0.00%        |
| 1004004      | 492558                 |     |        | (678,392)          | (730,000)          | (730,000)          | (730,000)          | 0.00%        |
| 1004004      | 492610                 |     |        | (65,000)           | (65,000)           | (65,000)           | (55,000)           | -15.38%      |
| 1004004      | 492720                 |     |        | (3,603)            | -                  | -                  | -                  | 0.00%        |
| 1004004      | 498999                 |     |        | -                  | -                  | -                  | -                  | 0.00%        |
| <b>TOTAL</b> | <b>GENERAL-REVENUE</b> |     |        | <b>(5,354,171)</b> | <b>(5,346,119)</b> | <b>(5,346,119)</b> | <b>(5,795,870)</b> | <b>8.41%</b> |

## General Government Revenue

**La Crosse Center Revenue-** Revenue generated from various events and event services such as concessions and catering.

|                |                                |                              | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|----------------|--------------------------------|------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                |                                |                              | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>1014904</b> | <b>LACROSSE CENTER-REVENUE</b> |                              |                    |                    |                    |                    |                  |
| 1014904        | 463501                         | ADVERTISING                  | (20,000)           | (20,000)           | (20,000)           | (20,000)           | 0.00%            |
| 1014904        | 467802                         | ATM FEES REV                 | (1,604)            | -                  | -                  | -                  | 0.00%            |
| 1014904        | 467803                         | LIQUOR FUND                  | (682,222)          | (375,000)          | (375,000)          | (300,000)          | -20.00%          |
| 1014904        | 467806                         | MISCELLANEOUS                | (5,546)            | (10,000)           | (10,000)           | (10,000)           | 0.00%            |
| 1014904        | 467808                         | BANQUET COMMISSIONS          | (120,182)          | (110,000)          | (110,000)          | (80,000)           | -27.27%          |
| 1014904        | 467815                         | RENTAL                       | (389,058)          | (350,000)          | (350,000)          | (275,000)          | -21.43%          |
| 1014904        | 467822                         | HOUSE GRATUITIES             | (16,663)           | (16,000)           | (16,000)           | (10,000)           | -37.50%          |
| 1014904        | 474019                         | REBATES/REFUNDS PCARD        | (12,481)           | -                  | -                  | -                  | 0.00%            |
| 1014904        | 481000                         | INVESTMENT INCOME            | (6,457)            | -                  | -                  | -                  | 0.00%            |
| 1014904        | 489007                         | ROOM TAX LA CROSSE CTR SHARI | (535,500)          | (423,088)          | (423,088)          | (250,000)          | -40.91%          |
| 1014904        | 492102                         | TSFR FROM LA CROSSE CENTER   | (739,908)          | (1,061,705)        | (1,061,705)        | (903,387)          | -14.91%          |
| 1014904        | 492201                         | TRANSFER FROM LA CROSSE CEN  | (17,600)           | -                  | -                  | -                  | 0.00%            |
| 1014904        | 492294                         | TSFR FROM ROOM TAX - TOURISI | -                  | (110,000)          | (110,000)          | -                  | -100.00%         |
| <b>TOTAL</b>   | <b>LACROSSE CENTER-REVENUE</b> |                              | <b>(2,547,222)</b> | <b>(2,475,793)</b> | <b>(2,475,793)</b> | <b>(1,848,387)</b> | <b>-25.34%</b>   |

## Division Budget Detail



## Mayor's Office

### Description

Per Wisconsin Statutes Section 62.09(8)(a), the mayor is the chief executive officer of the city and is responsible for supervising and directing the day-to-day operation of city government. As chief executive officer of the city, the mayor has a statutory duty to “take care that city ordinances and state laws are observed and enforced and that all city officers and employees discharge their duties.”

### 2020 Accomplishments/Highlights

1. Worked together with the community, departments and Common Council to adopt an operating budget that maintained services and programs while reducing overall spending, the total property tax levy and mill rate to their lowest levels in decades.
2. Worked together to adopt a capital budget that fixes, maintains and updates various City infrastructure including buildings, parks, utilities and streets – including more than five (5) miles of street repaving and repairs.
3. Hosted a “Coffee with Kabat” listening session with residents in January.
4. Established the unified incident command structure to support the City’s efforts in battling COVID-19, keeping our community safe and helping to address the severe economic downturn.
5. Listened, held meetings, conducted conversations and participated in marches to address systemic racism in our community. Worked together with community leaders and departments to host a virtual town hall on policing.

### 2021 Goals

1. Work together to maintain and enhance services and programs, especially those focused on neighborhood revitalization. Identify opportunities to restore program and service reductions due to the loss of revenue from COVID-19 and economic downturn.
2. Host additional town halls addressing housing and lending issues to realize greater home ownership by people of color.
3. Continue push to fix, maintain and update City infrastructure including six (6) plus miles of street repaving and repairs.
4. Keep our community safe and recover from COVID-19 and economic impacts.
5. Enhance customer service by improvements to City Hall lobby and more on-line services.

### Performance Measures

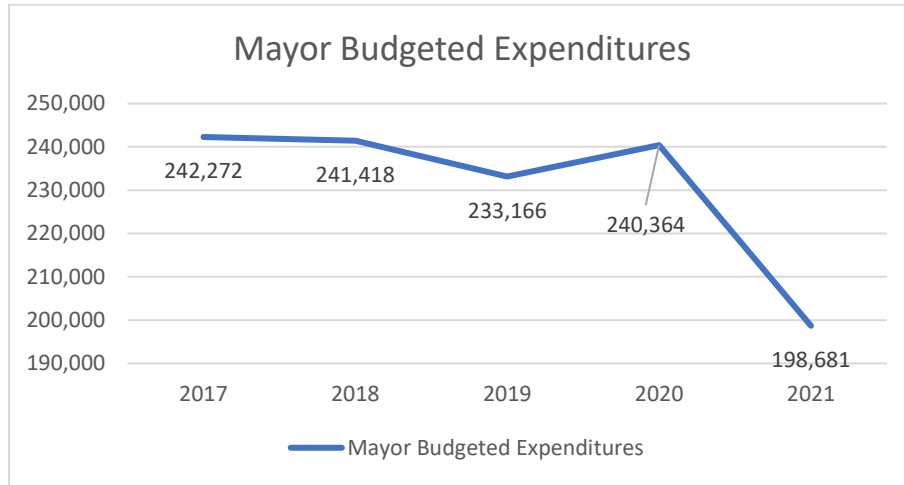
|                                 | Projected 2020                     | 2021 Goal/Benchmark                |
|---------------------------------|------------------------------------|------------------------------------|
| Timely Response to Constituents | <b>90% response within 48 hrs.</b> | <b>90% response within 48 hrs.</b> |

### Staffing

| Positions (FTE)       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 4    | 4    | 3    |



## Mayor's Office



### Expenditures

| 1005505 MAYOR EXPENDITURES  |                           |       |                               | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|-----------------------------|---------------------------|-------|-------------------------------|----------------|----------------|----------------|----------------|------------------|
|                             |                           |       |                               | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>            |                           |       |                               |                |                |                |                |                  |
| 1005505                     | 511100                    |       | REGULAR SALARIES              | 157,381        | 170,900        | 168,795        | 139,378        | -18.44%          |
| 1005505                     | 511100                    | COVID | REGULAR SALARIES              | -              | -              | -              | -              | 0.00%            |
| 1005505                     | 511101                    |       | LIMITED TERM EE SALARIES      | 2,415          | -              | -              | -              | 0.00%            |
| 1005505                     | 513000                    |       | BENEFITS BUDGET ONLY          | -              | 57,889         | 57,889         | 0              | -100.00%         |
| 1005505                     | 513100                    |       | HEALTH INSURANCE              | 30,128         | -              | -5,476         | 26,820         | 0.00%            |
| 1005505                     | 513200                    |       | LIFE INSURANCE                | 482            | -              | -              | 837            | 0.00%            |
| 1005505                     | 513300                    |       | RETIREMENT BENEFITS           | 9,865          | -              | -              | 9,408          | 0.00%            |
| 1005505                     | 513400                    |       | SOCIAL SECURITY TAXES         | 12,341         | -              | -              | 10,663         | 0.00%            |
|                             |                           |       | <b>Sub-Total</b>              | <b>212,613</b> | <b>228,789</b> | <b>221,208</b> | <b>187,106</b> | <b>-18.22%</b>   |
| <b>Contractual Services</b> |                           |       |                               |                |                |                |                |                  |
| 1005505                     | 521500                    |       | RECRUITMENT                   | 44             | -              | -              | -              | 0.00%            |
| 1005505                     | 521600                    |       | PROMOTION & ADVERTISING SERVI | 853            | 800            | 356            | 800            | 0.00%            |
| 1005505                     | 521710                    |       | NGHBRHD MAYORAL CONFERENCE    | 199            | 1,000          | 1,000          | 1,000          | 0.00%            |
| 1005505                     | 522100                    |       | TELEPHONE COMMUNICATIONS      | 586            | 600            | 600            | 600            | 0.00%            |
| 1005505                     | 533710                    |       | TRAINING                      | -              | 1,000          | -              | 1,000          | 0.00%            |
| 1005505                     | 536000                    |       | TRAVEL                        | 1,296          | 1,500          | 1,477          | 1,500          | 0.00%            |
| 1005505                     | 537100                    |       | CAR ALLOWANCE/MILEAGE         | 3,250          | 3,000          | 3,000          | 3,000          | 0.00%            |
| 1005505                     | 537200                    |       | EXPENSE ACCOUNT               | 2,183          | 2,075          | 2,075          | 2,075          | 0.00%            |
|                             |                           |       | <b>Sub-Total</b>              | <b>8,412</b>   | <b>9,975</b>   | <b>8,508</b>   | <b>9,975</b>   | <b>0.00%</b>     |
| <b>Commodities</b>          |                           |       |                               |                |                |                |                |                  |
| 1005505                     | 531100                    |       | OFFICE SUPPLIES               | 891            | 1,000          | 1,000          | 1,000          | 0.00%            |
| 1005505                     | 531200                    |       | POSTAGE                       | 73             | 150            | 100            | 150            | 0.00%            |
| 1005505                     | 532100                    |       | PUBLICATIONS                  | -              | 100            | 100            | 100            | 0.00%            |
| 1005505                     | 586035                    |       | OPERATING SUPPLIES            | -              | 250            | -              | 250            | 0.00%            |
| 1005505                     | 586035                    | COVID | OPERATING SUPPLIES            | -              | -              | -              | -              | 0.00%            |
| 1005505                     | 539000                    |       | MISCELLANEOUS                 | 59             | 100            | 100            | 100            | 0.00%            |
| 1005505                     | 592299                    |       | TRANSFER TO BUDGET CARRYOVER  | 6,379          | -              | -              | -              | 0.00%            |
|                             |                           |       | <b>Sub-Total</b>              | <b>7,402</b>   | <b>1,600</b>   | <b>1,300</b>   | <b>1,600</b>   | <b>0.00%</b>     |
| <b>Capital</b>              |                           |       |                               |                |                |                |                |                  |
|                             |                           |       |                               | -              | -              | -              | -              | 0.00%            |
|                             |                           |       | <b>Sub-Total</b>              | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>0.00%</b>     |
| <b>TOTAL</b>                | <b>MAYOR EXPENDITURES</b> |       |                               | <b>228,427</b> | <b>240,364</b> | <b>231,016</b> | <b>198,681</b> | <b>-17.34%</b>   |

## Legal Department

### Description / Mission

In general terms, the Legal Department's role is to serve as legal counsel for the City of La Crosse. The Legal Department advises and represents the City of La Crosse, its Mayor, Common Council, boards, commissions and departments in legal matters pertaining to their office duties and operations. As counsel for the City, the Legal Department cannot provide legal advice to members of the general public.

The Legal Department is responsible for matters that arise under civil law. The Legal Department prepares ordinances, resolutions, contracts, legal opinions and other documents as requested by City officers; assists officers and staff in compliance with the Wisconsin Public Records Law and Open Meetings Law; advises on the legal aspects of programs and policies established by the City; implements annual compliance reviews of development agreements and insurance programs; achieves compliance with municipal requirements through municipal court prosecutions and proactive public nuisance abatement in the community by guiding the Neighborhood Services Team; serves as general counsel for the Redevelopment Authority; initiates and defends civil litigation; and monitors matters assigned to contracted legal counsel.

The mission of the Legal Department is to serve the City of La Crosse by providing reliable legal services to City leaders and employees so they can lawfully perform their work and govern with the highest level of integrity.

### Past year's Accomplishments / Highlights

- Prevailed in various civil litigation matters, obtaining favorable decisions for the City, including settlement, when appropriate.
- Prosecuted municipal citations while exercising prosecutorial discretion to focus on OWI offenses.
- Implemented annual compliance reviews of development agreements and reported to appropriate governing bodies.
- Achieved annual review of the City's insurance products and programs.
- Researched and advised on a variety of novel legal issues of first impression related to the COVID-19 pandemic.
- Negotiated and finalized long-term campus-defining municipal services agreement with local educational institution.
- Completed review and update of various standard terms and conditions for contracts.
- Prevailed in defending City's municipal sewer utility during attempt to create metropolitan sewer district.

### Goals 2021

- Hire, build and retain a quality team of legal professionals and support personnel.
- Focus on specific client needs and provide legal advice to the client.
- Protect and defend the legal interests of the City in an efficient and effective manner.

## Legal Department

- Organize training opportunities for the Board of Zoning Appeals.
- Review the City’s loan documentation manual, identifying areas needing improvement and developing an action plan to update the manual.
- Conduct annual compliance review of development agreements and report to appropriate governing bodies.
- Prosecute citations in court while exercising prosecutorial discretion to focus on OWI citations.
- Leverage and update technology to improve efficiency and conserve resources.

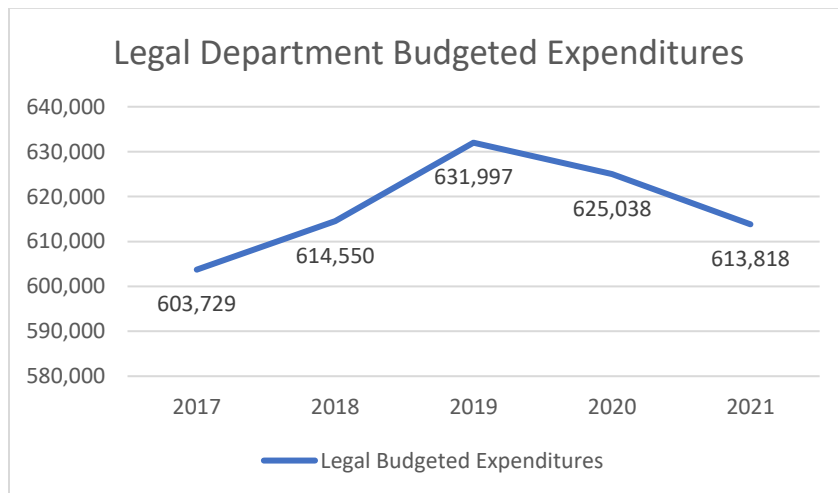
### Performance Measures

|                                                                                                                       | Projected 2020   | 2021 Goal/Benchmark |
|-----------------------------------------------------------------------------------------------------------------------|------------------|---------------------|
| Number of OWIs prosecuted per year                                                                                    | <b>8.8%</b>      | <b>8.5%</b>         |
| % of OWIs prosecuted resulting in conviction                                                                          | <b>71 days</b>   | <b>60 days</b>      |
| % of continuing education credits taken sustainably                                                                   | <b>315</b>       | <b>350</b>          |
| % of liability insurance claims submitted to insurance provider within 3 business days of receipt by Legal Department | <b>130 (41%)</b> | <b>147 (42%)</b>    |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 5    | 5    | 5    |



## Legal Department

### Expenditures

| 1001405 LEGAL EXPENDITURES  |                           |       |                            | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|-----------------------------|---------------------------|-------|----------------------------|----------------|----------------|----------------|----------------|------------------|
|                             |                           |       |                            | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>            |                           |       |                            |                |                |                |                |                  |
| 1001405                     | 511100                    |       | REGULAR SALARIES           | 405,503        | 427,241        | 421,395        | 430,630        | 0.79%            |
| 1001405                     | 511100                    | COVID | REGULAR SALARIES           | -              | -              | -              | -              | 0.00%            |
| 1001405                     | 513000                    |       | BENEFITS BUDGET ONLY       | -              | 146,254        | 144,793        | -              | -100.00%         |
| 1001405                     | 513100                    |       | HEALTH INSURANCE           | 75,320         | -              | (13,389)       | 67,049         | 0.00%            |
| 1001405                     | 513200                    |       | LIFE INSURANCE             | 661            | -              | -              | 2,584          | 0.00%            |
| 1001405                     | 513300                    |       | RETIREMENT BENEFITS        | 26,624         | -              | -              | 29,068         | 0.00%            |
| 1001405                     | 513400                    |       | SOCIAL SECURITY TAXES      | 30,015         | -              | -              | 32,944         | 0.00%            |
|                             |                           |       | <b>Sub-Total</b>           | <b>538,122</b> | <b>573,495</b> | <b>552,799</b> | <b>562,275</b> | <b>-1.96%</b>    |
| <b>Contractual Services</b> |                           |       |                            |                |                |                |                |                  |
| 1001405                     | 521100                    |       | OUTSIDE LEGAL SERVICES     | 442            | 16,811         | 16,811         | 16,811         | 0.00%            |
| 1001405                     | 522100                    |       | TELEPHONE COMMUNICATIONS   | 1,340          | 999            | 499            | 999            | 0.00%            |
| 1001405                     | 523100                    |       | PRINTING SERVICES          | -              | 145            | -              | 145            | 0.00%            |
| 1001405                     | 532200                    |       | DUES                       | 2,837          | -              | -              | 3,000          | 0.00%            |
| 1001405                     | 533710                    |       | TRAINING                   | 2,760          | -              | -              | 1,196          | 0.00%            |
| 1001405                     | 536000                    |       | TRAVEL                     | 3,528          | 7,999          | 2,999          | 7,000          | -12.49%          |
|                             |                           |       | <b>Sub-Total</b>           | <b>10,907</b>  | <b>25,954</b>  | <b>20,309</b>  | <b>29,151</b>  | <b>12.32%</b>    |
| <b>Commodities</b>          |                           |       |                            |                |                |                |                |                  |
| 1001405                     | 531100                    |       | OFFICE SUPPLIES            | 2,756          | 3,099          | 1,099          | 3,099          | 0.00%            |
| 1001405                     | 531200                    |       | POSTAGE                    | 762            | 1,396          | 696            | 1,396          | 0.00%            |
| 1001405                     | 532100                    |       | PUBLICATIONS               | 11,654         | 14,897         | 10,549         | 14,897         | 0.00%            |
| 1001405                     | 539000                    |       | MISCELLANEOUS              | 838            | 6,197          | 6,197          | 3,000          | -51.59%          |
| 1001405                     | 586035                    | COVID | OPERATING SUPPLIES         | -              | -              | -              | -              | 0.00%            |
| 1001405                     | 592299                    |       | TRANSFER TO BUDGET CARRYOV | 43,876         | -              | -              | -              | 0.00%            |
|                             |                           |       | <b>Sub-Total</b>           | <b>59,887</b>  | <b>25,589</b>  | <b>18,541</b>  | <b>22,392</b>  | <b>-12.49%</b>   |
| <b>Capital</b>              |                           |       |                            |                |                |                |                |                  |
| <b>TOTAL</b>                | <b>LEGAL EXPENDITURES</b> |       |                            | <b>608,916</b> | <b>625,038</b> | <b>591,649</b> | <b>613,818</b> | <b>-1.80%</b>    |

## City Clerk

### Description/Services

The City Clerk conducts and oversees local election processes, gives notice of all Common Council meetings, maintains the records of Council proceedings, and provides administrative support for the Common Council and other governmental meetings. The Clerk’s office prepares and distributes Council and other meeting agendas, produces minutes, preserves the permanent records of the Common Council, ensures that legal requirements for the publication of ordinances, resolutions and associated public notices are met, performs all functions necessary to issue liquor and other licenses and permits. The City Clerk strives to provide efficient, friendly and accurate information to the citizens, Council, and the employees of the City of La Crosse, consistent with and often directed by State and local law.

### 2020 Accomplishments/Highlights

1. Finalized special event licensing process, procedures and ordinance amendments.
2. Issued liquor/beer licenses utilizing new licensing software, streamlining the process for applicants.
3. Successfully managed elections during a pandemic.
4. Met all statutory requirements for posting and providing meeting notices and minutes.

### 2021 Goals

1. Update Municipal Record Retention Ordinance.  
**Action Item** – Present Ordinance to Council and then create City manual and train staff.
2. Move all licenses to EnerGov. Approximately 2,000 licenses in over 40 classifications.  
**Action Item** – Work with IT to get all licenses in EnerGov and create user manual.

### Performance Measures

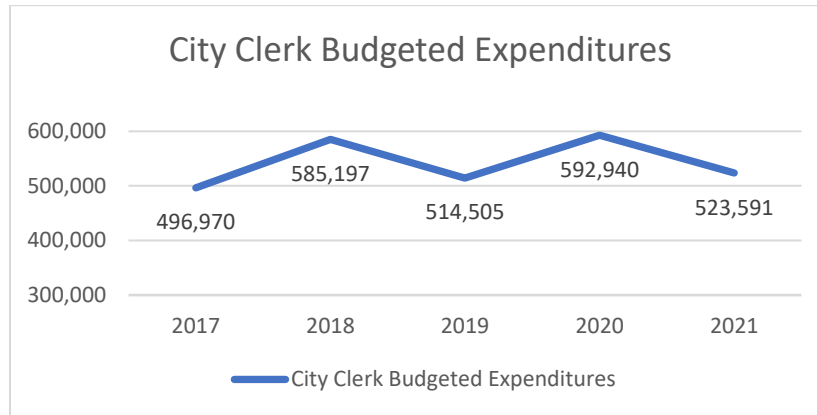
|                                                           | Projected 2020 | 2021 Goal/Benchmark |
|-----------------------------------------------------------|----------------|---------------------|
| Minutes prepared                                          | 107            | 115                 |
| Resolutions & Ordinances recorded                         | 238            | 245                 |
| Licenses issued through streamlined “no contact” process. | 375            | 450                 |
| Records scanned for archiving                             | 0              | 500                 |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 5    | 5    | 5    |

## City Clerk



### Expenditures

|                                   |                           |       |                               | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|-----------------------------------|---------------------------|-------|-------------------------------|----------------|----------------|----------------|----------------|------------------|
|                                   |                           |       |                               | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>1002205 CLERK EXPENDITURES</b> |                           |       |                               |                |                |                |                |                  |
| <b>Personnel</b>                  |                           |       |                               |                |                |                |                |                  |
| 1002205                           | 511100                    |       | REGULAR SALARIES              | 266,405        | 260,825        | 228,263        | 270,729        | 3.80%            |
| 1002205                           | 511101                    |       | LIMITED TERM EE SALARIES      | -              | 125,600        | 125,600        | 68,930         | -45.12%          |
| 1002205                           | 511200                    |       | OVERTIME WAGES                | 8              | 800            | 800            | -              | -100.00%         |
| 1002205                           | 511200                    | COVID | OVERTIME WAGES                | -              | -              | -              | -              | 0.00%            |
| 1002205                           | 511208                    |       | OVERTIME LTE                  | -              | 2,000          | 2,000          | 1,000          | -50.00%          |
| 1002205                           | 513000                    |       | BENEFITS BUDGET ONLY          | -              | 132,665        | 124,524        | -              | -100.00%         |
| 1002205                           | 513100                    |       | HEALTH INSURANCE              | 75,320         | -              | (13,389)       | 67,049         | 0.00%            |
| 1002205                           | 513200                    |       | LIFE INSURANCE                | 763            | -              | -              | 1,624          | 0.00%            |
| 1002205                           | 513300                    |       | RETIREMENT BENEFITS           | 20,165         | -              | -              | 18,262         | 0.00%            |
| 1002205                           | 513400                    |       | SOCIAL SECURITY TAXES         | 18,556         | -              | -              | 26,047         | 0.00%            |
|                                   |                           |       | <b>Sub-Total</b>              | <b>381,217</b> | <b>521,890</b> | <b>467,798</b> | <b>453,641</b> | <b>-13.08%</b>   |
| <b>Contractual Services</b>       |                           |       |                               |                |                |                |                |                  |
| 1002205                           | 524600                    |       | REP & MTC SVC-EQUIPMENT       | -              | 300            | 300            | 300            | 0.00%            |
| 1002205                           | 524602                    |       | REP/MTC ELECTION EQUIP        | 7,997          | 8,000          | 8,000          | 8,000          | 0.00%            |
| 1002205                           | 523101                    |       | PRINTING-ELECTIONS            | 801            | 4,000          | 4,000          | 4,000          | 0.00%            |
| 1002205                           | 522100                    |       | TELEPHONE COMMUNICATIONS      | 35             | 100            | 100            | 100            | 0.00%            |
| 1002205                           | 522100                    | ELCTN | TELEPHONE COMMUNICATIONS ELCN | 66             | 150            | 150            | 150            | 0.00%            |
|                                   |                           |       | <b>Sub-Total</b>              | <b>8,899</b>   | <b>12,550</b>  | <b>12,550</b>  | <b>12,550</b>  | <b>0.00%</b>     |
| <b>Commodities</b>                |                           |       |                               |                |                |                |                |                  |
| 1002205                           | 531100                    |       | OFFICE SUPPLIES               | 2,386          | 3,000          | 2,000          | 3,000          | 0.00%            |
| 1002205                           | 531109                    |       | OFFICE SUPPLIES ELECTION      | 1,857          | 3,500          | 3,500          | 3,500          | 0.00%            |
| 1002205                           | 531200                    |       | POSTAGE                       | 6,120          | 6,000          | 6,000          | 6,000          | 0.00%            |
| 1002205                           | 531201                    |       | POSTAGE ELECTIONS             | 1,803          | 9,000          | 9,000          | 10,000         | 11.11%           |
| 1002205                           | 532100                    |       | PUBLICATIONS                  | 27,444         | 32,000         | 30,000         | 30,000         | -6.25%           |
| 1002205                           | 532102                    |       | PUBLICATIONS ELECTIONS        | 78             | 800            | 800            | 800            | 0.00%            |
| 1002205                           | 533710                    |       | TRAINING                      | -              | 1,000          | -              | 1,000          | 0.00%            |
| 1002205                           | 536000                    |       | TRAVEL                        | 1,629          | 1,000          | -              | 1,000          | 0.00%            |
| 1002205                           | 539000                    |       | MISCELLANEOUS                 | 3,711          | 1,600          | 1,600          | 1,500          | -6.25%           |
| 1002205                           | 539001                    |       | MISC ELECTIONS                | 170            | 600            | 600            | 600            | 0.00%            |
| 1002205                           | 586035                    | COVID | OPERATING SUPPLIES            | -              | -              | -              | -              | 0.00%            |
| 1002205                           | 592299                    |       | TRANSFER TO BUDGET CARRYOVER  | 34,107         | -              | -              | -              | 0.00%            |
|                                   |                           |       | <b>Sub-Total</b>              | <b>79,307</b>  | <b>58,500</b>  | <b>53,500</b>  | <b>57,400</b>  | <b>-1.88%</b>    |
| <b>Capital</b>                    |                           |       |                               |                |                |                |                |                  |
|                                   |                           |       | <b>Sub-Total</b>              | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       |                  |
| <b>TOTAL</b>                      | <b>CLERK EXPENDITURES</b> |       |                               | <b>469,423</b> | <b>592,940</b> | <b>533,848</b> | <b>523,591</b> | <b>-11.70%</b>   |

# Common Council

## Description/Services

The Common Council is the legislative policy-making body of the City. Council members approve contracts, adopt regulatory ordinances and resolutions, approve the annual budget, determine the tax rate, provide direction to the Mayor, City Department Heads and other Council appointees, and provide a forum for active community participation in setting and achieving City policies, goals and objectives.

## Mission Statement

The La Crosse Common Council values the importance creating a common understanding and support of the characteristics and values we wish to see in the future of our city.

## Vision

La Crosse is a city of choice – a community for a lifetime – that offers the highest possible quality of life.

## Mission

As elected officials, we establish policies to provide services and infrastructure, and to promote sustainable economic development, diverse cultural, recreational and educational opportunities, and public health and safety.

## Core Values

**Leadership:** Visionary focus on the long-term, comprehensive needs of the community.

**Diversity:** Active welcoming of all residents, visitors and employers.

**Communication:** Clear, open, respectful dialog with each other, employees, citizens and other stakeholders.

**Integrity:** Honest, responsible, transparent actions in the best interest of the community.

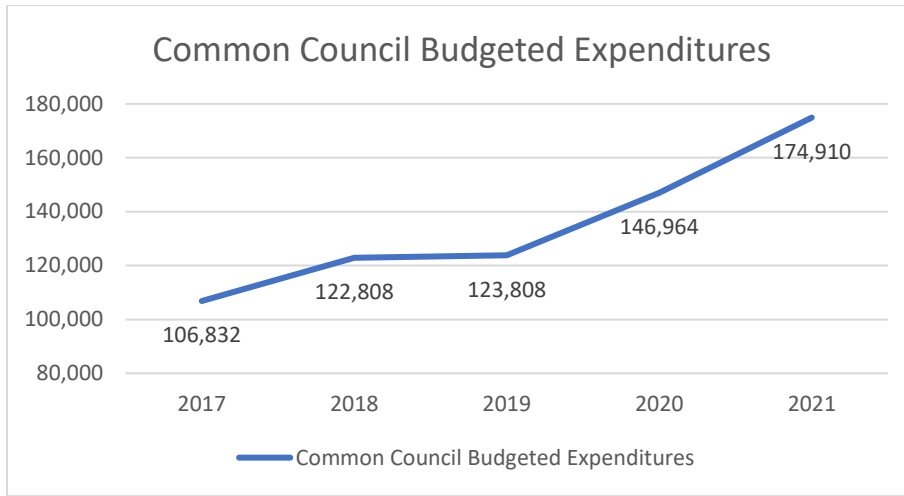
**Stewardship:** Judicious investment of public resources and protection of natural and cultural resources.

## Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 13.2 | 13.2 | 13.2 |

## Common Council



### Expenditures

| 1002805 COUNCIL EXPENDITURES |                             |  |                       | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|------------------------------|-----------------------------|--|-----------------------|----------------|----------------|----------------|----------------|------------------|
|                              |                             |  |                       | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>             |                             |  |                       |                |                |                |                |                  |
| 1002805                      | 511100                      |  | REGULAR SALARIES      | 73,674         | 79,200         | 79,200         | 103,500        | 30.68%           |
| 1002805                      | 513000                      |  | BENEFITS BUDGET ONLY  | -              | 11,880         | 8,580          | 7,608          | -35.96%          |
| 1002805                      | 513400                      |  | SOCIAL SECURITY TAXES | 7,945          | -              | -              | 7,918          | 0.00%            |
|                              |                             |  | <b>Sub-Total</b>      | <b>81,619</b>  | <b>91,080</b>  | <b>87,780</b>  | <b>119,026</b> | <b>30.68%</b>    |
| <b>Contractual Services</b>  |                             |  |                       |                |                |                |                |                  |
| 1002805                      | 521900                      |  | PROFESSIONAL SERVICES | -              | 500            | 500            | 500            | 0.00%            |
| 1002805                      | 525000                      |  | TRAINING SERVICES     | 120            | 500            | 500            | 500            | 0.00%            |
| 1002805                      | 533710                      |  | TRAINING              | 1,080          | -              | -              | -              | 0.00%            |
| 1002805                      | 536000                      |  | TRAVEL                | 842            | 3,800          | 3,800          | 3,800          | 0.00%            |
|                              |                             |  | <b>Sub-Total</b>      | <b>2,042</b>   | <b>4,800</b>   | <b>4,800</b>   | <b>4,800</b>   | <b>0.00%</b>     |
| <b>Commodities</b>           |                             |  |                       |                |                |                |                |                  |
| 1002805                      | 537200                      |  | EXPENSE ACCOUNTS      | 32,978         | 50,784         | 37,134         | 50,784         | 0.00%            |
| 1002805                      | 531100                      |  | OFFICE SUPPLIES       | 39             | 200            | 200            | 200            | 0.00%            |
| 1002805                      | 531400                      |  | COPIES                | -              | 100            | 100            | 100            | 0.00%            |
|                              |                             |  | <b>Sub-Total</b>      | <b>33,017</b>  | <b>51,084</b>  | <b>37,434</b>  | <b>51,084</b>  | <b>0.00%</b>     |
| <b>Capital</b>               |                             |  |                       |                |                |                |                |                  |
|                              |                             |  |                       | -              | -              | -              | -              |                  |
|                              |                             |  | <b>Sub-Total</b>      | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       |                  |
| <b>TOTAL</b>                 | <b>COUNCIL EXPENDITURES</b> |  |                       | <b>116,678</b> | <b>146,964</b> | <b>130,014</b> | <b>174,910</b> | <b>19.02%</b>    |



# Municipal Court

## Description/Services

The Municipal Court is headed by the Municipal Judge and staffed by the Municipal Court Clerk and Judicial Assistants who ensure that traffic and ordinance citations issued by the City of La Crosse Police and Inspection Departments are processed for adult and juvenile court. Court personnel monitor payments on citations, process community service, respond to inquiries from defendants (phone, email, mail,) prepare cases for trial, issue summonses and warrants, suspend driving privileges of delinquent payers and refer hard-to-collect debt to the DOR State Debt Collection Initiative (SDC).

## 2020 Accomplishments/Highlights

1. Despite City hall being closed to the public for most of the summer, Municipal Court has conducted in person hearings and trials throughout. Although most circuit courts and municipal courts in Wisconsin have operated almost exclusively through virtual proceedings, we have decided that, with an abundance of safety and following all recommended precautions, we could provide those who would rather come to court or have no means of appearing virtually, the opportunity to meet with the judge to discuss their case. In addition, although the lockdown of City Hall has prohibited us from opening the court offices to the public, we have operated the offices doing everything we always do, except meeting people face-to-face in the office since City Hall was first locked down on March 17.
2. Overcame and adapted to staffing and procedural changes due to the pandemic. The public saw very few changes in the services we provide, except for face-to-face meetings in the office.
3. Continued collection efforts consistent with the financial turmoil caused by the pandemic lock down. Hardship payers were given extensions to pay, or very modest payment plans that they felt they could handle, or allowed to do community service. Without advertising, we stopped doing warrants altogether, and drastically reduced the number of driver's license suspensions. Instead, the "hard-to-collects," which consist almost entirely of out of county residents, or individuals ignoring our attempts to work with them, were generally referred to the SDC.

## 2021 Goals

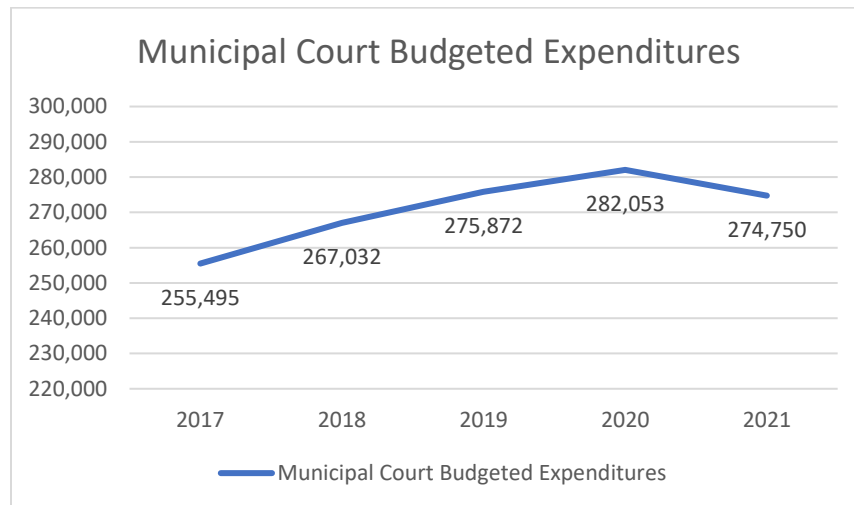
1. Assuming the situation improves and City hall reopens, goal number one is getting back to normal.
2. Realizing that the number of unpaid fines will have increased due to the Pandemic, we intend to be as diligent and as creative as possible to collect fines that have gone unpaid over 2020.
3. To continue our efforts to collect as many fines as possible, including the "hard-to-collects" before turning them over to the SDC.
4. To utilize the new docket judgment law to create liens on real estate owned by individuals with unpaid fines.
5. To work with property owners to encourage them to make necessary repairs and improvements after receiving inspection tickets.
6. Collaborate efforts with the City, Police Department and an assortment of charities and associations to provide assistance and support to our community's homeless population.
7. Remain in partnership with the community's juvenile services (SRO program, System of Care, School District staff, and County social workers) to support our youth.
8. Remain empathetic to any financial hardships suffered by our defendants due to the pandemic.

## Municipal Court

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 4.5  | 4.5  | 4.5  |



## Municipal Court

### Expenditures

| 1006705 MCPL COURT EXPENDITURES |                                |       |                            | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|---------------------------------|--------------------------------|-------|----------------------------|----------------|----------------|----------------|----------------|------------------|
|                                 |                                |       |                            | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>                |                                |       |                            |                |                |                |                |                  |
| 1006705                         | 511100                         |       | REGULAR SALARIES           | 192,329        | 193,555        | 193,555        | 195,106        | 0.80%            |
| 1006705                         | 511100                         | COVID | REGULAR SALARIES           | -              | -              | -              | -              | 0.00%            |
| 1006705                         | 511200                         |       | OVERTIME WAGES             | -              | -              | -              | -              | 0.00%            |
| 1006705                         | 511902                         |       | SUBSTITUTE JUDGES          | 350            | 750            | 750            | 450            | -40.00%          |
| 1006705                         | 513000                         |       | BENEFITS BUDGET ONLY       | -              | 76,793         | 76,793         | -              | -100.00%         |
| 1006705                         | 513100                         |       | HEALTH INSURANCE           | 45,192         | -              | (8,214)        | 40,229         | 0.00%            |
| 1006705                         | 513200                         |       | LIFE INSURANCE             | 492            | -              | -              | 1,044          | 0.00%            |
| 1006705                         | 513300                         |       | RETIREMENT BENEFITS        | 11,305         | -              | -              | 11,740         | 0.00%            |
| 1006705                         | 513400                         |       | SOCIAL SECURITY TAXES      | 14,211         | -              | -              | 14,926         | 0.00%            |
|                                 |                                |       | <b>Sub-Total</b>           | <b>263,879</b> | <b>271,098</b> | <b>262,884</b> | <b>263,495</b> | <b>-2.80%</b>    |
| <b>Contractual Services</b>     |                                |       |                            |                |                |                |                |                  |
| 1006705                         | 522100                         |       | TELEPHONE COMMUNICATIONS   | 65             | 150            | 150            | 150            | 0.00%            |
| 1006705                         | 525008                         |       | JUDICIAL EDUCATION         | 1,005          | 1,005          | 1,005          | 800            | -20.40%          |
| 1006705                         | 529000                         |       | OTHER CONTRACTUAL SERVICES | 1,200          | 1,200          | 1,200          | 1,500          | 25.00%           |
| 1006705                         | 533710                         |       | TRAINING                   | -              | -              | -              | 205            | 0.00%            |
| 1006705                         | 536000                         |       | TRAVEL                     | 1,454          | 1,000          | 1,000          | 1,300          | 30.00%           |
| 1006705                         | 539202                         |       | INTERPRETER FEE            | 430            | 100            | 100            | 100            | 0.00%            |
|                                 |                                |       | <b>Sub-Total</b>           | <b>4,154</b>   | <b>3,455</b>   | <b>3,455</b>   | <b>4,055</b>   | <b>17.37%</b>    |
| <b>Commodities</b>              |                                |       |                            |                |                |                |                |                  |
| 1006705                         | 531100                         |       | OFFICE SUPPLIES            | 2,879          | 2,400          | 2,400          | 2,400          | 0.00%            |
| 1006705                         | 531200                         |       | POSTAGE                    | 4,582          | 5,100          | 5,100          | 4,800          | -5.88%           |
| 1006705                         | 586035                         | COVID | OPERATING SUPPLIES         | -              | -              | -              | -              | 0.00%            |
|                                 |                                |       | <b>Sub-Total</b>           | <b>7,461</b>   | <b>7,500</b>   | <b>7,500</b>   | <b>7,200</b>   | <b>-4.00%</b>    |
| <b>TOTAL</b>                    | <b>MCPL COURT EXPENDITURES</b> |       |                            | <b>275,494</b> | <b>282,053</b> | <b>273,839</b> | <b>274,750</b> | <b>-2.59%</b>    |

## **Finance and Human Resources Department**

### **Finance Division**

#### **Description/Services**

The purpose of the Finance and Human Resources Department is to provide accounting, budget, capital improvement financing, investments, debt management, purchasing, payroll, recruitment, employee benefits, mail and graphic services to City staff and to the citizens of La Crosse. Property tax bills comprise a large portion of the City's operating and TIF capital revenues. The Treasury division of the city prepares, mails and collects those bills to ensure adequate cash flow to fund city operations. The department manages the city's annual audit which influences its debt rating and ability to borrow to fund capital improvements.

The department is comprised of the following sections/divisions:

- Accounting/Finance/Purchasing/Payroll
- Treasury/Mail & Copy Room
- Human Resources
  - Recruitment
  - Benefits
  - Employee Performance Management

#### **2020 Accomplishments/Highlights**

- Implemented Vendor Electronic Funds Transfer (EFT) payments to streamline the Accounts Payable process resulting in time savings for bank reconciliation and fewer unclaimed property record tracking associated with checks.
- Wrote, implemented and managed an Economic Recession Plan in response to COVID-19 lost revenues and budget reductions.
- Implemented a new budget book format to include goals and department narratives beginning with the 2021 budget.
- Implemented electronic work flow approvals for P-Cards to improve internal controls and approvals by departments.
- Continued the Chart of Accounts conversion to further organization-wide usage of the ERP system.
- Provided citywide purchasing assistance in response to COVID-19 related purchases.
- Implemented a lease program for city vehicles to provide the ability to renew city vehicles and provide better resale values for city rolling stock.

#### **2021 Goals**

- Provide continuous training to ERP system users regarding process flow for new modules implemented to refine usage of Accounts Payable and P-Cards and third-party portal to centralize online payments.
- Expand city budget document format changes to provide meaningful information to the citizens of La Crosse for subsequent years.
- Consolidation of the City of La Crosse service contract for all elevators/escalators across all facilities rather than the practice of allowing stand-alone contracts at various locations.
- Finalize Self-Service timesheet utilization organizational wide by using the City's employee portal on the web site and/or computer kiosks within various City buildings.

## Finance and Human Resources - Finance Division

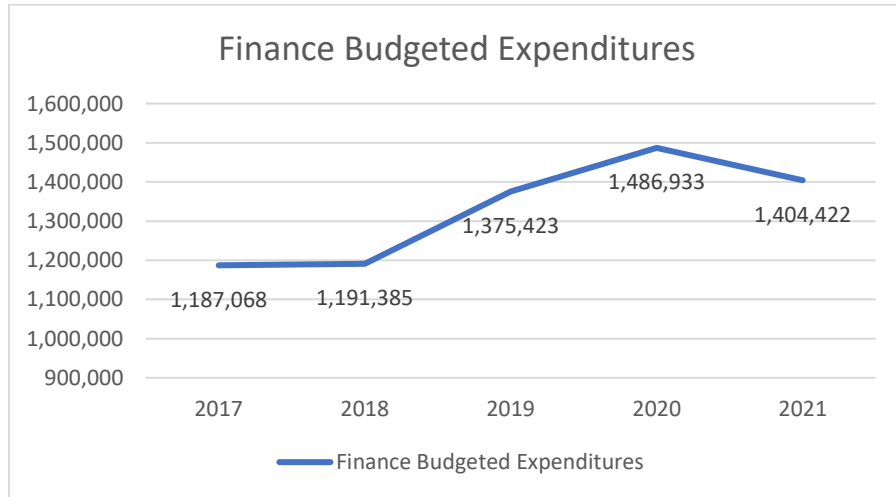
### Performance Measures

|                                                           | Projected 2020 | 2021 Goal/Benchmark |
|-----------------------------------------------------------|----------------|---------------------|
| Receive unmodified audit opinion                          | <b>Yes</b>     | <b>Yes</b>          |
| Earn better than the 10 yr Treasury avg. on invested cash | <b>Yes</b>     | <b>Yes</b>          |
| Vendors set up as EFT pay method vs payment by check      | <b>20%</b>     | <b>45%</b>          |

### Staffing

#### Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 17   | 17   | 17   |



**Finance and Human Resources - Finance Division**

**Expenditures**

| 1003405 FINANCE EXPENDITURES |                             |                            | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|------------------------------|-----------------------------|----------------------------|------------------|------------------|------------------|------------------|------------------|
|                              |                             |                            | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>             |                             |                            |                  |                  |                  |                  |                  |
| 1003405                      | 511100                      | REGULAR SALARIES           | 827,995          | 957,272          | 920,072          | 953,542          | -0.39%           |
| 1003405                      | 511101                      | LIMITED TERM EE SALARIES   | 8,945            | -                | -                | -                | 0.00%            |
| 1003405                      | 511200                      | OVERTIME WAGES             | 7,721            | 3,000            | 3,000            | 3,000            | 0.00%            |
| 1003405                      | 511200                      | COVID OVERTIME WAGES       | -                | -                | -                | -                | 0.00%            |
| 1003405                      | 513000                      | BENEFITS BUDGET ONLY       | -                | 422,961          | 413,661          | -                | 0.00%            |
| 1003405                      | 513100                      | HEALTH INSURANCE           | 222,837          | -                | -38,804          | 227,964          | 0.00%            |
| 1003405                      | 513200                      | LIFE INSURANCE             | 2,207            | -                | -                | 5,722            | 0.00%            |
| 1003405                      | 513300                      | RETIREMENT BENEFITS        | 54,196           | -                | -                | 64,568           | 0.00%            |
| 1003405                      | 513400                      | SOCIAL SECURITY TAXES      | 61,832           | -                | -                | 73,176           | 0.00%            |
|                              |                             | <b>Sub-Total</b>           | <b>1,185,734</b> | <b>1,383,233</b> | <b>1,297,929</b> | <b>1,327,972</b> | <b>-4.00%</b>    |
| <b>Contractual Services</b>  |                             |                            |                  |                  |                  |                  |                  |
| 1003405                      | 521500                      | RECRUITMENT                | 1,459            | 2,000            | 2,000            | 1,000            | -50.00%          |
| 1003405                      | 521900                      | OTHER PROF SERVICES        | 185              | 200              | 200              | 200              | 0.00%            |
| 1003405                      | 522100                      | TELEPHONE COMMUNICATIONS   | 147              | 1,150            | 1,150            | 900              | -21.74%          |
| 1003405                      | 529000                      | OTHER CONTRACTUAL SERVICES | 123,072          | 35,000           | 35,000           | 30,000           | -14.29%          |
| 1003405                      | 533710                      | TRAINING                   | 1,770            | 7,150            | 7,150            | 7,000            | -2.10%           |
| 1003405                      | 536000                      | TRAVEL                     | 564              | 5,500            | 2,500            | 5,000            | -9.09%           |
| 1003405                      | 537100                      | CAR ALLOWANCE/MILEAGE      | 814              | 500              | 500              | 500              | 0.00%            |
| 1003405                      | 539100                      | BANK CHARGES               | 1,100            | 1,500            | 1,500            | 1,500            | 0.00%            |
| 1003405                      | 539101                      | INTEREST REIMBURSEMENT     | -                | 1,500            | 500              | 500              | -66.67%          |
| 1003405                      | 571430                      | FEES                       | 72               | -                | -                | -                | 0.00%            |
| 1003405                      | 532202                      | MEMBERSHIPS & PUBLICATIONS | 2,686            | 3,500            | 3,500            | 3,000            | -14.29%          |
| 1003405                      | 586026                      | COMPUTER SOFTWARE/LICENSES | 725              | -                | -                | 750              | 0.00%            |
| 1003405                      | 599999                      | PURCHASING CARD DEFAULT    | -                | -                | -                | -                | 0.00%            |
|                              |                             | <b>Sub-Total</b>           | <b>132,592</b>   | <b>58,000</b>    | <b>54,000</b>    | <b>50,350</b>    | <b>-13.19%</b>   |
| <b>Commodities</b>           |                             |                            |                  |                  |                  |                  |                  |
| 1003405                      | 515725                      | MISC & OFFICE EQUIPMENT    | 13,043           | -                | -                | -                | 0.00%            |
| 1003405                      | 531100                      | OFFICE SUPPLIES            | 6,898            | 19,500           | 8,000            | 7,500            | -61.54%          |
| 1003405                      | 531101                      | SUPPLIES STOCK ROOM        | 254              | 200              | 200              | 100              | -50.00%          |
| 1003405                      | 531102                      | SUPPLIES MACHINE ROOM      | -                | -                | -                | -                | 0.00%            |
| 1003405                      | 531105                      | SUPPLIES PET LICENSES      | 458              | 500              | 500              | -                | 0.00%            |
| 1003405                      | 531200                      | POSTAGE                    | 1,132            | 1,500            | 1,500            | 4,500            | 200.00%          |
| 1003405                      | 531202                      | POSTAGE TREASURER          | 1,008            | 5,000            | 3,000            | -                | 0.00%            |
| 1003405                      | 531300                      | COMPUTER SUPPLIES          | 60               | -                | -                | -                | 0.00%            |
| 1003405                      | 531400                      | COPIES                     | -2,715           | 1,500            | 1,500            | 2,500            | 66.67%           |
| 1003405                      | 531402                      | COPIES RISOGRAPH           | 452              | 1,000            | 1,000            | -                | 0.00%            |
| 1003405                      | 539000                      | MISCELLANEOUS              | 3,021            | 10,000           | 5,000            | 5,000            | -50.00%          |
| 1003405                      | 586035                      | COVID OPERATING SUPPLIES   | -                | -                | -                | -                | 0.00%            |
|                              |                             | <b>Sub-Total</b>           | <b>23,610</b>    | <b>39,200</b>    | <b>20,700</b>    | <b>19,600</b>    | <b>-50.00%</b>   |
| <b>Capital</b>               |                             |                            |                  |                  |                  |                  |                  |
| 1003405                      | 586020                      | OFFICE EQUIPMENT           | 11,277           | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1003405                      | 586025                      | COMPUTER EQUIPMENT/SOFTW.  | -                | 1,500            | 1,500            | 1,500            | 0.00%            |
|                              |                             | <b>Sub-Total</b>           | <b>11,277</b>    | <b>6,500</b>     | <b>6,500</b>     | <b>6,500</b>     | <b>0.00%</b>     |
| <b>TOTAL</b>                 | <b>FINANCE EXPENDITURES</b> |                            | <b>1,353,213</b> | <b>1,486,933</b> | <b>1,379,129</b> | <b>1,404,422</b> | <b>-5.55%</b>    |

## Finance and Human Resources Department Treasury Division

### Description/Services

The Treasurer’s Office is the intake point for the majority of the city’s cash. Property taxes and water utility make up the bulk of the City’s payments; in addition to many other payment types. This office has four sources of payments; which include a walk-up window, external mail, interoffice mail, and a drop box. In addition, this division oversees the mail/machine room functions.

### 2020 Accomplishments/Highlights

- Implemented RemitPlus for tax and water utility payments
- Implemented PetData.com for pet licensing
- Created delinquent real estate tax letters
- Created new tax bills with additional remittances
- Removed interest for real estate taxes to eligible accounts due to COVID-19
- Created a functioning lobby payment window
- Hired and trained a new employee

### 2021 Goals

- Refine RemitPlus processing by adding personal property taxes
- Update the tax bill remittances to show amounts – totals and per installment amounts
- Research and possibly implement a virtual vault system
- Increase the number of payments processed through RemitPlus
- Decrease the number of delinquent parcels

### Performance Measures

High Speed Processing: (Payments processed through RemitPlus yearly)

|                          | Projected 2020 | 2021 Goal/Benchmark |
|--------------------------|----------------|---------------------|
| RemitPlus Payment Totals | <b>30,885</b>  | <b>37,000</b>       |

Delinquent Taxes: (Total at the time of handoff to La Crosse County)

|                        | Projected 2020 | 2021 Goal/Benchmark |
|------------------------|----------------|---------------------|
| Delinquent Tax Parcels | <b>607</b>     | <b>550</b>          |

## **Finance and Human Resources Department**

### **Human Resources Division**

#### **Description/Services**

The City of La Crosse Human Resources Department's mission is to recruit, develop, reward, and retain a diverse and professional workforce with equal opportunity for learning and personal growth. We fulfill our mission by providing the following employment services:

- o Recruitment and workforce readiness planning
- o Performance management and counseling
- o Organizational training and development
- o Legislative compliance in employment law matters
- o Personnel policy development, guidance, and administration
- o Benefits and leave administration
- o Workers compensation case management
- o Job classification and administration of the City's compensation program

The department also maintains all personnel records; completes related administrative and compliance reporting requirements; and updates and maintains records to include benefits, compensation, performance, and recruitment services.

#### **2020 Accomplishments/Highlights**

1. Launched NEOGOV on-line recruitment system
2. Developed numerous policies, processes and procedures to address Coronavirus challenges
3. Implemented a City-wide reduction in force of 20 employees and furloughed 12 employees to address expense challenges caused by reduced revenue.
4. Negotiated three collective bargaining agreements (La Crosse Professional Police Non-Supervisors Association, La Crosse Professional Police Supervisors Association and Amalgamated Transit Union).
5. Reimplemented New Employee Breakfast.

#### **2021 Goals**

1. Deploy and implement On-Board, the on-boarding module for NEOGOV.
2. Update and roll out a new evaluation form and process that is more meaningful for the organization.
3. Evaluate the feasibility of changing non-represented staff members to a Paid Time Off leave bank rather than separate vacation and sick banks.
4. Negotiate the International Association of Firefighters Local #127 collective bargaining agreement.
5. Increase the number of applications for diversity candidates.
6. Research and implement technology solutions to help efficiencies in recruiting, including on-line testing, on-line scheduling, etc.
7. Development performance measurement goals, to include turnover, time to fill, etc.



## Finance and Human Resources- Human Resources Division

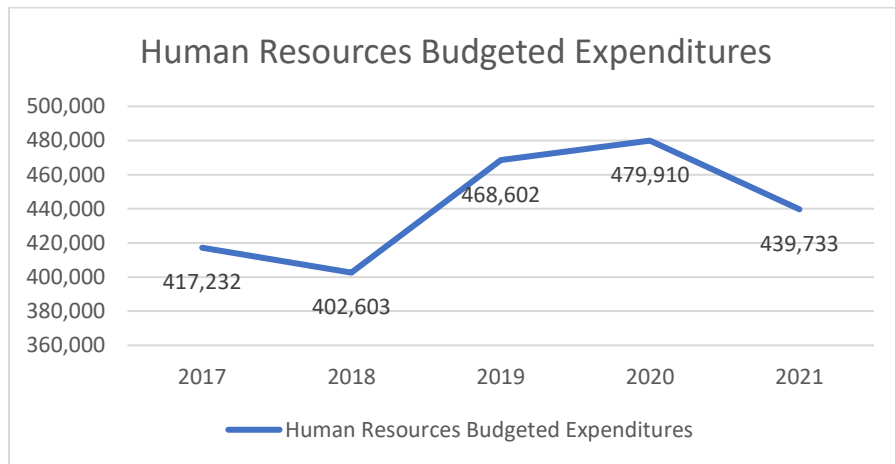
### Performance Measures

|                                         | Projected 2020   | 2021 Goal/Benchmark |
|-----------------------------------------|------------------|---------------------|
| Employee Turnover                       | <b>8.8%</b>      | <b>8.5%</b>         |
| Avg. Days to fill vacant position       | <b>71 days</b>   | <b>60 days</b>      |
| Total Applications (with info reported) | <b>315</b>       | <b>350</b>          |
| Female Applicants                       | <b>130 (41%)</b> | <b>147 (42%)</b>    |
| Black/Hispanic/Asian/Native Applicants  | <b>20 (6.3%)</b> | <b>30 (8.5%)</b>    |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 5    | 5    | 5    |



**Finance and Human Resources- Human Resources Division**

**Expenditures**

|                                            |                                    |       |                               | 2019           | 2020               | 2020                  | 2021            | VARIANCE +/-            |
|--------------------------------------------|------------------------------------|-------|-------------------------------|----------------|--------------------|-----------------------|-----------------|-------------------------|
| <b>1007905 HUMAN RESOURCE EXPENDITURES</b> |                                    |       |                               | <b>ACTUAL</b>  | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b> | <b>(21 vs. 20 ORIG)</b> |
| <b>Personnel</b>                           |                                    |       |                               |                |                    |                       |                 |                         |
| 1007905                                    | 511100                             |       | REGULAR SALARIES              | 226,956        | 308,515            | 285,315               | 293,993         | -4.71%                  |
| 1007905                                    | 511100                             | COVID | REGULAR SALARIES              | -              | -                  | -                     | -               | 0.00%                   |
| 1007905                                    | 511200                             |       | OVERTIME WAGES                | 1,716          | 1,300              | 1,300                 | -               | -100.00%                |
| 1007905                                    | 513000                             |       | BENEFITS BUDGET ONLY          | -              | 126,987            | 121,187               | -               | -100.00%                |
| 1007905                                    | 513100                             |       | HEALTH INSURANCE              | 52,877         | -                  | (13,689)              | 67,049          | 0.00%                   |
| 1007905                                    | 513200                             |       | LIFE INSURANCE                | 752            | -                  | -                     | 1,702           | 0.00%                   |
| 1007905                                    | 513300                             |       | RETIREMENT BENEFITS           | 14,565         | -                  | -                     | 19,140          | 0.00%                   |
| 1007905                                    | 513400                             |       | SOCIAL SECURITY TAXES         | 12,512         | -                  | -                     | 22,491          | 0.00%                   |
|                                            |                                    |       | <b>Sub-Total</b>              | <b>309,377</b> | <b>436,802</b>     | <b>394,113</b>        | <b>404,375</b>  | <b>-7.42%</b>           |
| <b>Contractual Services</b>                |                                    |       |                               |                |                    |                       |                 |                         |
| 1007905                                    | 514905                             |       | EXEC DEVELOP/EMPL AWARD SYS   | 727            | 1,000              | 1,000                 | 1,000           | 0.00%                   |
| 1007905                                    | 515725                             |       | MISC & OFFICE EQUIPMENT       | 988            | -                  | -                     | -               | 0.00%                   |
| 1007905                                    | 519008                             |       | LBR/MGMT COMM LOCAL #180      | 40             | 50                 | 50                    | 50              | 0.00%                   |
| 1007905                                    | 521100                             |       | OUTSIDE LEGAL SERVICES        | 21,778         | 31,500             | 31,500                | 25,000          | -20.63%                 |
| 1007905                                    | 521500                             |       | RECRUITMENT                   | 566            | 1,000              | 1,000                 | 1,000           | 0.00%                   |
| 1007905                                    | 522100                             |       | TELEPHONE COMMUNICATIONS      | 107            | 500                | 500                   | 500             | 0.00%                   |
| 1007905                                    | 523100                             |       | PRINTING SERVICES             | 25             | 200                | 200                   | 200             | 0.00%                   |
| 1007905                                    | 523300                             |       | TEMPORARY HELP                | 12,090         | -                  | -                     | -               | 0.00%                   |
| 1007905                                    | 526118                             |       | CITY SHARE SAFETY COORDINATOR | -              | 1,000              | -                     | -               | -100.00%                |
| 1007905                                    | 529000                             |       | OTHER CONTRACTUAL SERVICES    | 17,300         | -                  | -                     | -               | 0.00%                   |
| 1007905                                    | 531400                             |       | COPIES                        | 1,021          | 1,200              | 1,200                 | 800             | -33.33%                 |
| 1007905                                    | 533710                             |       | TRAINING                      | 657            | -                  | -                     | 750             | 0.00%                   |
| 1007905                                    | 536000                             |       | TRAVEL                        | 1,717          | 1,784              | 784                   | 1,784           | 0.00%                   |
| 1007905                                    | 537100                             |       | CAR ALLOWANCE/MILEAGE         | 36             | 200                | 200                   | 150             | -25.00%                 |
|                                            |                                    |       | <b>Sub-Total</b>              | <b>57,054</b>  | <b>38,434</b>      | <b>36,434</b>         | <b>31,234</b>   | <b>-18.73%</b>          |
| <b>Commodities</b>                         |                                    |       |                               |                |                    |                       |                 |                         |
| 1007905                                    | 531100                             |       | OFFICE SUPPLIES               | 3,744          | 2,624              | 2,624                 | 2,624           | 0.00%                   |
| 1007905                                    | 531200                             |       | POSTAGE                       | 363            | 700                | 700                   | 400             | -42.86%                 |
| 1007905                                    | 532100                             |       | PUBLICATIONS                  | 135            | 1,250              | 1,250                 | 1,000           | -20.00%                 |
| 1007905                                    | 539000                             |       | MISCELLANEOUS                 | 144            | 100                | 100                   | 100             | 0.00%                   |
| 1007905                                    | 586035                             | COVID | OPERATING SUPPLIES            | -              | -                  | -                     | -               | 0.00%                   |
| 1007905                                    | 599999                             |       | PURCHASING CARD DEFAULT       | -              | -                  | -                     | -               | 0.00%                   |
|                                            |                                    |       | <b>Sub-Total</b>              | <b>4,386</b>   | <b>4,674</b>       | <b>4,674</b>          | <b>4,124</b>    | <b>-11.77%</b>          |
| <b>Capital</b>                             |                                    |       |                               |                |                    |                       |                 |                         |
| 1007905                                    | 586025                             |       | COMPUTER EQUIPMENT/SOFTWARE   | 3,500          | -                  | -                     | -               | 0.00%                   |
| 1007905                                    | 592299                             |       | TRANSFER TO BUDGET CARRYOVER  | 75,000         | -                  | -                     | -               | 0.00%                   |
|                                            |                                    |       | <b>Sub-Total</b>              | <b>78,500</b>  | <b>-</b>           | <b>-</b>              | <b>-</b>        | <b>0.00%</b>            |
| <b>TOTAL</b>                               | <b>HUMAN RESOURCE EXPENDITURES</b> |       |                               | <b>449,317</b> | <b>479,910</b>     | <b>435,221</b>        | <b>439,733</b>  | <b>-8.37%</b>           |

**Finance and Human Resources Department**  
**Police/Fire Commission Division**

**Description/Services**

The City of La Crosse Police and Fire Commission shall have the duties prescribed in Wis. Stats. §62.13: The Police and Fire Commission functions as the Police and Fire Department oversight board through policy review, rule-making and inspection. Appoints the chiefs of the both the Police and Fire Departments. Oversees entry-level recruitment, entry and promotional examinations, and approves all appointments; administers the citizen complaint process, and is final arbiter on all appealed discipline.

| <b>1004225 POLICE/FIRE COMMISSION EXPENDITURES</b> |        |                                            | <b>2019</b>   | <b>2020</b>        | <b>2020</b>           | <b>2021</b>     | <b>VARIANCE +/-</b>     |
|----------------------------------------------------|--------|--------------------------------------------|---------------|--------------------|-----------------------|-----------------|-------------------------|
|                                                    |        |                                            | <b>ACTUAL</b> | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b> | <b>(21 vs. 20 ORIG)</b> |
| <b>Contractual Services</b>                        |        |                                            |               |                    |                       |                 |                         |
| 1004225                                            | 514903 | MEDICAL EVALUATIONS                        | 15,423        | 13,500             | 13,500                | 13,500          | 0.00%                   |
| 1004225                                            | 521500 | RECRUITMENT                                | 4,314         | 4,000              | 4,000                 | 5,000           | 25.00%                  |
| 1004225                                            | 521905 | INVESTIGATION                              | -             | 3,000              | 3,000                 | 3,000           | 0.00%                   |
| 1004225                                            | 531400 | COPIES                                     | 12            | 300                | 300                   | 200             | -33.33%                 |
|                                                    |        | <b>Sub-Total</b>                           | <b>19,748</b> | <b>20,800</b>      | <b>20,800</b>         | <b>21,700</b>   | <b>4.33%</b>            |
| <b>Commodities</b>                                 |        |                                            |               |                    |                       |                 |                         |
| 1004225                                            | 531100 | OFFICE SUPPLIES                            | 17            | 400                | 400                   | 200             | -50.00%                 |
| 1004225                                            | 531200 | POSTAGE                                    | 68            | 500                | 500                   | 300             | -40.00%                 |
| 1004225                                            | 539000 | MISCELLANEOUS                              | 4,357         | 500                | 500                   | 500             | 0.00%                   |
|                                                    |        | <b>Sub-Total</b>                           | <b>4,442</b>  | <b>1,400</b>       | <b>1,400</b>          | <b>1,000</b>    | <b>-28.57%</b>          |
| <b>TOTAL</b>                                       |        | <b>POLICE/FIRE COMMISSION EXPENDITURES</b> | <b>24,191</b> | <b>22,200</b>      | <b>22,200</b>         | <b>22,700</b>   | <b>2.25%</b>            |

## Finance and Human Resources Department Employee Benefits Division

### Description/Services

Employee Benefits houses costs for City employee benefit expenses. These costs include unemployment compensation, drug testing, various employee health & safety costs, and cost containment expenditures.

| 1004215 EMPLOYEE BENEFIT EXPENDITURES |              |                                      | 2019          | 2020          | 2020           | 2021           | VARIANCE +/-     |
|---------------------------------------|--------------|--------------------------------------|---------------|---------------|----------------|----------------|------------------|
|                                       |              |                                      | ACTUAL        | ORIG BUDGET   | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>                      |              |                                      |               |               |                |                |                  |
| 1004215                               | 513600       | UNEMPLOYMENT COMPENSATION            | 12,792        | 12,000        | 12,600         | 35,000         | 191.67%          |
| 1004215                               | 515001       | COST CONT FIREFIGHTERS LOCAL 12      | -             | 5,350         | 5,300          | 5,300          | -0.93%           |
| 1004215                               | 515003       | COST CONT TRANSIT LOCAL 519          | -             | 2,950         | 3,000          | 3,000          | 1.69%            |
| 1004215                               | 515004       | COST CONT POLICE SUPERVISORS         | -             | 1,900         | 425            | 1,850          | -2.63%           |
| 1004215                               | 515005       | COST CONT POLICE NON-SUPERVISO       | -             | 4,500         | 4,750          | 4,750          | 5.56%            |
| 1004215                               | 515007       | COST CONT NON-REP EMPL (M&C) D       | -             | 13,650        | 3,302          | 12,850         | -5.86%           |
| 1004215                               | 519001       | ADA CLASS/JOB DESCR UPDTE            | 1,350         | 1,661         | 1,661          | 1,661          | 0.00%            |
| 1004215                               | 519002 AIRPT | AL/DRUG TSTNG-AIRPORT                | 57            | 190           | 190            | 190            | 0.00%            |
| 1004215                               | 519002 FIRE  | ALCOHOL/DRUG-FIRE                    | -             | 190           | 190            | 190            | 0.00%            |
| 1004215                               | 519002 GENL  | ALCOHOL/DRUG GENERAL                 | 171           | 500           | 500            | 500            | 0.00%            |
| 1004215                               | 519002 POLIC | ALCOHOL/DRUG-POLICE                  | 1,803         | 914           | 914            | 914            | 0.00%            |
| 1004215                               | 519002 SSU   | ALCOHOL/DRUG-SSU                     | 516           | 871           | 871            | 871            | 0.00%            |
| 1004215                               | 519002 STREE | ALCOHOL/DRUG-STREET                  | 672           | 1,598         | 1,598          | 1,598          | 0.00%            |
| 1004215                               | 519002 TRNST | ALCOHOL/DRUG-TRANSIT                 | 2,105         | 1,742         | 1,742          | 1,742          | 0.00%            |
| 1004215                               | 519002 WATER | AL/DRUG TSTNG-WATER                  | 171           | 341           | 341            | 341            | 0.00%            |
| 1004215                               | 519003 AIRPT | EE HEALTH & SFTY-AIRPOT              | 57            | 294           | 294            | 294            | 0.00%            |
| 1004215                               | 519003 FIRE  | EMPLOYEE HEALTH & SAFETY             | 598           | 589           | 589            | 589            | 0.00%            |
| 1004215                               | 519003 GENL  | EMPLOYEE HEALTH & SAFETY             | 233           | 1,647         | 1,647          | 1,647          | 0.00%            |
| 1004215                               | 519003 POLIC | EMPLOYEE HEALTH & SAFETY             | 277           | 505           | 505            | 505            | 0.00%            |
| 1004215                               | 519003 SSU   | EMPLOYEE HEALTH & SAFETY             | 381           | 842           | 842            | 842            | 0.00%            |
| 1004215                               | 519003 STREE | EMPLOYEE HEALTH & SAFETY             | 28            | 842           | 842            | 842            | 0.00%            |
| 1004215                               | 519003 TRNST | EMPLOYEE HEALTH & SAFETY             | 218           | 421           | 421            | 421            | 0.00%            |
| 1004215                               | 519003 WATER | EE HEALTH & SFTY-WATER               | 28            | 398           | 398            | 398            | 0.00%            |
| 1004215                               | 519004       | PAY AND CLASSIFICATION ISSUES        | -             | 378           | 378            | 378            | 0.00%            |
| 1004215                               | 519005       | SUPERVISORS/EMPLOYEE TRAINING        | 7,707         | 9,634         | 9,634          | 9,634          | 0.00%            |
| 1004215                               | 519110       | TUITION REIMBURSEMENT                | -             | 7,500         | 7,500          | 7,500          | 0.00%            |
|                                       |              | <b>Sub-Total</b>                     | <b>29,164</b> | <b>71,407</b> | <b>60,434</b>  | <b>93,807</b>  | <b>31.37%</b>    |
| <b>Contractual Services</b>           |              |                                      |               |               |                |                |                  |
| 1004215                               | 519130       | ERGONOMIC EXP                        | 9,992         | 10,000        | 6,583          | 10,000         | 0.00%            |
| 1004215                               | 521100       | OUTSIDE LEGAL SERVICES               | 1,810         | -             | -              | -              | 0.00%            |
| 1004215                               | 529000       | OTHER CONTRACTUAL SERVICES           | 9,219         | 9,200         | 9,200          | 9,200          | 0.00%            |
| 1004215                               | 592299       | TRANSFER TO BUDGET CARRYOVER         | 4,500         | -             | -              | -              | 0.00%            |
|                                       |              | <b>Sub-Total</b>                     | <b>25,521</b> | <b>19,200</b> | <b>15,783</b>  | <b>19,200</b>  | <b>0.00%</b>     |
| <b>TOTAL</b>                          |              | <b>EMPLOYEE BENEFIT EXPENDITURES</b> | <b>54,685</b> | <b>90,607</b> | <b>76,217</b>  | <b>113,007</b> | <b>24.72%</b>    |

# Information Technology Department

## Description/Services

The City of La Crosse Department of Information Technology is responsible for driving global operations and delivering information technology services to the City of La Crosse. This entails directing all activities related to running and maintaining the City’s Information Technology Systems, including: technology infrastructure, public information systems including financial, payroll, police, fire and other key internal systems, communications systems, including emergency communications, server and desktop applications.

## 2020 Accomplishments/Highlights

1. Launched new City Website
2. Launched EnerGov Citizen Self Service to allow contractors to electronically submit and pay for building permits
3. Rolled out the following services to support the City’s response to Coronavirus:
  - a. Deployed over 30 computers in 3 days to enable staff to work from home at the beginning of the crisis
  - b. Lifesize video conferencing for all staff and public meetings
  - c. Citrix remote desktop access to allow staff to work from home (deployed in 5 days)
  - d. Duo Two Factor authentication
  - e. Laserfiche online forms
4. Implemented a Security Operations Center to monitor activity on the City’s network

## 2021 Goals

1. Complete deployment of EnerGov for integrated city-wide permitting, licensing and code enforcement.
2. Implement and validate all technical requirements to becoming PCI compliant.
3. Develop an Information Technology Emergency Operations Plan.
4. Expand usage of online forms and workflow processes.
5. Asset Management, Fleet Maintenance and GIS Mapping of all City assets and infrastructure.
6. Upgrade technology in Council Chambers.
7. VoIP system upgrade.
8. Continue to work with departments to better utilize technology as identified in the 2014 re-invention study in order to achieve greater efficiency, deliver higher quality services and to accomplish Council Priorities

## Performance Measures

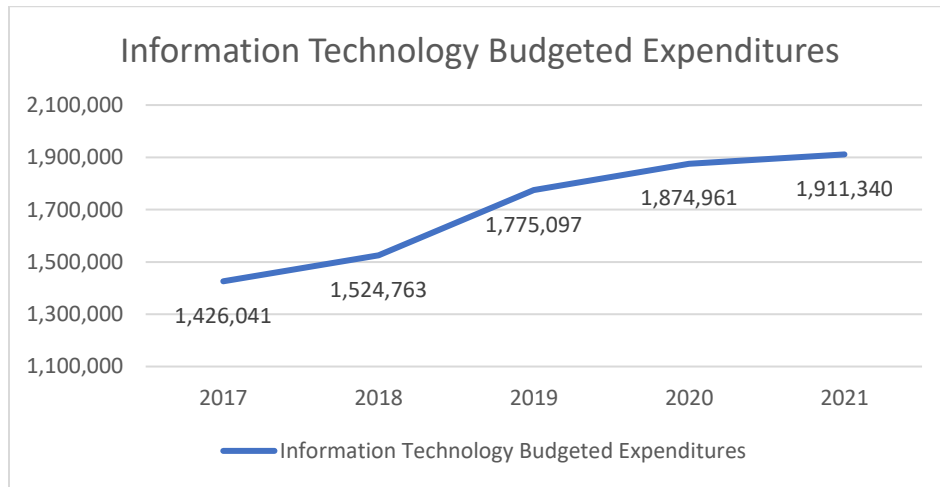
|                                                          | Projected 2020 | 2021 Goal/Benchmark |
|----------------------------------------------------------|----------------|---------------------|
| Average Help Desk Ticket Survey Score                    | <b>4.89</b>    | <b>4.8</b>          |
| Percentage of users passing cybersecurity/phishing tests | <b>98%</b>     | <b>98%</b>          |
| Scheduled Network Uptime                                 | <b>99.999%</b> | <b>99.999%</b>      |
| Scheduled Tier 1 Software Uptime                         | <b>99.99%</b>  | <b>99.99%</b>       |

## Information Technology

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 9    | 9    | 10   |



## Information Technology

### Expenditures

| 1005805 INFORMATION TECH EXPENDITURES |                                      |       |                                | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|---------------------------------------|--------------------------------------|-------|--------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                       |                                      |       |                                | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                      |                                      |       |                                |                  |                  |                  |                  |                  |
| 1005805                               | 511100                               |       | REGULAR SALARIES               | 515,240          | 582,341          | 582,341          | 623,279          | 7.03%            |
| 1005805                               | 511100                               | COVID | REGULAR SALARIES               | -                | -                | -                | -                | 0.00%            |
| 1005805                               | 511101                               |       | LIMITED TERM EE SALARIES       | 34,595           | -                | -                | -                | 0.00%            |
| 1005805                               | 513000                               |       | BENEFITS BUDGET ONLY           | -                | 218,820          | 218,820          | -                | -100.00%         |
| 1005805                               | 513100                               |       | HEALTH INSURANCE               | 120,512          | -                | (21,903)         | 120,688          | 0.00%            |
| 1005805                               | 513200                               |       | LIFE INSURANCE                 | 507              | -                | -                | 3,740            | 0.00%            |
| 1005805                               | 513300                               |       | RETIREMENT BENEFITS            | 35,533           | -                | -                | 42,072           | 0.00%            |
| 1005805                               | 513400                               |       | SOCIAL SECURITY TAXES          | 40,678           | -                | -                | 47,681           | 0.00%            |
|                                       |                                      |       | <b>Sub-Total</b>               | <b>747,065</b>   | <b>801,161</b>   | <b>779,258</b>   | <b>837,460</b>   | <b>4.53%</b>     |
| <b>Contractual Services</b>           |                                      |       |                                |                  |                  |                  |                  |                  |
| 1005805                               | 521500                               |       | RECRUITMENT                    | 173              | -                | -                | 200              | 0.00%            |
| 1005805                               | 522100                               |       | TELEPHONE COMMUNICATIONS       | 59,796           | 55,000           | 53,300           | 55,380           | 0.69%            |
| 1005805                               | 523901                               |       | DATA PROCESSING                | -                | 957,000          | 957,000          | 1,006,500        | 5.17%            |
| 1005805                               | 523901                               | ASSR  | DATA PROCESSING ASSESSOR       | 11,279           | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | ATTY  | DATA PROCESSING ATTORNEY       | 2,938            | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | B&I   | DATA PROCESSING BLDG & INSPECT | 37               | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | CLERK | DATA PROCESSING CLERK          | 540              | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | CNCL  | DATA PROCESSING COUNCIL        | 3,921            | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | COVID | DATA PROCESSING                | -                | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | CWIDE | DATA PROCESSING CITY WIDE      | 514,721          | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | ENG   | DATA PROCESSING ENGINEER       | 6,897            | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | FIN   | DATA PROCESSING FINANCE        | 221,175          | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | FIRE  | DATA PROCESSING FIRE           | 33,470           | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | GIS   | DATA PROCESSING GIS            | -                | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | HR    | DATA PROCESSING HUMAN RESCE    | 45               | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | HWY   | DATA PROCESSING HIGHWAY        | 737              | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | IS    | DATA PROCESSING INFO SVCES     | 33,854           | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | MAYOR | DATA PROCESSING MAYOR          | 259              | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | MCRT  | DATA PROCESSING MCPL COURT     | 15,990           | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | PARK  | DATA PROCESSING PARK           | 10,149           | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | PLNG  | DATA PROCESSING PLANNING       | 63               | -                | -                | -                | 0.00%            |
| 1005805                               | 523901                               | POL   | DATA PROCESSING POLICE         | 33,464           | -                | -                | -                | 0.00%            |
| 1005805                               | 524900                               |       | REP & MTC OTHER                | 1,628            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1005805                               | 525000                               |       | TRAINING SERVICES              | 1,240            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1005805                               | 532200                               |       | DUES                           | -                | -                | -                | 50               | 0.00%            |
| 1005805                               | 536000                               |       | TRAVEL                         | 292              | -                | -                | -                | 0.00%            |
| 1005805                               | 537100                               |       | CAR ALLOWANCE/MILEAGE          | 547              | 500              | 500              | 500              | 0.00%            |
| 1005805                               | 571430                               |       | FEES                           | 9                | -                | -                | -                | 0.00%            |
|                                       |                                      |       | <b>Sub-Total</b>               | <b>953,225</b>   | <b>1,022,500</b> | <b>1,020,800</b> | <b>1,072,630</b> | <b>4.90%</b>     |
| <b>Commodities</b>                    |                                      |       |                                |                  |                  |                  |                  |                  |
| 1005805                               | 531100                               |       | OFFICE SUPPLIES                | 1,382            | 1,000            | 1,000            | 1,000            | 0.00%            |
| 1005805                               | 531200                               |       | POSTAGE                        | 39               | 100              | 100              | 100              | 0.00%            |
| 1005805                               | 531400                               |       | COPIES                         | 153              | 200              | 200              | 150              | -25.00%          |
| 1005805                               | 533600                               |       | SMALL TOOLS                    | 101              | -                | -                | -                | 0.00%            |
| 1005805                               | 599999                               |       | PURCHASING CARD DEFAULT        | -                | -                | -                | -                | 0.00%            |
|                                       |                                      |       | <b>Sub-Total</b>               | <b>1,674</b>     | <b>1,300</b>     | <b>1,300</b>     | <b>1,250</b>     | <b>-3.85%</b>    |
| <b>Capital</b>                        |                                      |       |                                |                  |                  |                  |                  |                  |
| 1005805                               | 586025                               |       | COMPUTER EQUIPMENT/HARDWARE    | -                | 50,000           | 50,000           | -                | -100.00%         |
|                                       |                                      |       | <b>Sub-Total</b>               | <b>-</b>         | <b>50,000</b>    | <b>50,000</b>    | <b>-</b>         | <b>-100.00%</b>  |
| <b>TOTAL</b>                          | <b>INFORMATION TECH EXPENDITURES</b> |       |                                | <b>1,701,965</b> | <b>1,874,961</b> | <b>1,851,358</b> | <b>1,911,340</b> | <b>1.94%</b>     |

# Fire Department

## Description/Services

The La Crosse Fire Department's mission is to promote safety, reduce risks, and respond to calls for fire suppression, emergency medical services, and all-hazards rescue. We earn the community's trust through preparedness, professionalism, and dedication to service.

Our organizational values are:

- **Respect**- reflects our belief that all persons have equal value and deserve our due attention.
- **Integrity**- leads us to honor our commitments and to do what is right.
- **Service**- drives us to put the needs of the community first.
- **Excellence**- encompasses our professionalism and dedication to continuous improvement of knowledge, skills, and abilities.

## 2019-2020 Accomplishments/Highlights

1. In the fall of 2019, we were re-accredited by the Commission on Fire Accreditation International through 2024. Currently, only 11% of the United States' population is protected by an accredited fire service agency and we are proud to maintain this validation of our services.
2. In partnership with the La Crosse hospital systems, we achieved cardiac arrest survival rates that far exceed national averages. We continue to partner on regional health care initiatives to include, but not limited to, addressing the opioid addiction crisis, education and emphasis on bystander CPR and accessible AEDs, and our burgeoning first responder Paramedic program.
3. Transitioning to a new comprehensive records management system to afford us better data management and data-supported decision making, and transition of all department policies and procedures into a knowledge management system. These systems better support operations and reduce risk to the community.
4. Developed a city-wide Emergency Operations Plan and a Continuity of Operations Plan. Strengthened and supported city-wide emergency management capabilities through activation of Incident Management structure to address the Covid-19 pandemic challenges.
5. Transitioned to providing Airport Firefighting and Rescue coverage at the La Crosse Regional Airport.
6. Acquired a second set of turnout gear for all firefighting staff to support goals of reducing occupational exposure to carcinogens.
7. Addition of Community Risk Educator position to expand community risk reduction efforts. Strengthened our management structure by promoting a Captain position to a Division Chief of Administration Support and also filled a critical Captain/EMS Coordinator position. These three positions fill critical roles on the department.
8. Awarded a federal grant to support development of a Professional Development program that meets goals set in the department's strategic plan.
9. Strengthened mutual-aid relationships with neighboring communities and commitment to the statewide Mutual-Aid Box Alarm System.



## Fire Department

### 2021 Goals

1. The Fire Department has a five-year **Strategic Plan** (2019-2023). This plan has six broad initiatives with numerous integrated goals that support continued growth of the department. Each of these strategic initiatives is described in terms of (1) overall objective, (2) high-level tasks, and (3) timeline.
  - a. The initiatives are:
    - i. Community Risk Management and Outreach
    - ii. EMS/ALS Response
    - iii. Infrastructure and Technology
    - iv. Leadership and Organizational Development
    - v. Employee Fitness and Wellness
    - vi. All-Hazards Response Capability
  - b. Our **Strategic Plan** can be found on our website at: <https://www.cityoflacrosse.org/your-government/departments/fire-department/department-performance>
2. Significant goals for completion in 2021 include:
  - a. Complete construction of a new Fire Station #4 on the north side of La Crosse. This facility will replace an antiquated 80-year old structure and will better serve and protect the community.
  - b. Achieve an Insurance Services Office (ISO) rating of 1. The ISO ratings range from 1 (best protected) to 10 (least protected) and affect business and property owners' insurance costs. La Crosse currently holds a rating of ISO 2.
  - c. Complete a city-wide Community Risk Assessment and implement the Community Risk Management Plan. This plan will provide a data-supported focus on our continued efforts to reduce risks on our most frequent types of incidents and our most significant public safety risks.
  - d. Educate and certify an increased number of Paramedics. All of our firefighters are currently Emergency Medical Technicians and 12 of our personnel have already completed additional training and certification to work at the Paramedic level. This additional training and certification significantly expands our ability to deliver life-saving medical services in the field. A target goal of 27-30 paramedics would allow us to ensure that we have a paramedic on every fire department vehicle 24/7/365. We are nearly half-way to our goal and working to secure funding to get more of our personnel this important education.
  - e. Work with La Crosse County as they upgrade their Computer Aided Dispatch (CAD) system which integrates with our dispatching and effective response force goals. At the same time, we will be upgrading antiquated fire station alerting systems in all fire stations. These systems will provide better information and heart-healthy alerting functions in effort to better protect our responders.
  - f. Secure funding and complete acquisition of a new "fire safety house" to expand our public education capabilities. Our old trailer served us well for 20-years, but it has failed structurally and is permanently out of service. This opportunity will replace this critical education tool with a state-of-the-art training system to serve our school aged children and the larger community at numerous events each year.
  - g. Complete the development of our professional development program that provides guidance and task books for education and experience needs for every position from entry-level Firefighter to Chief Officer.
  - h. Strengthen Health and Fitness program to include expansion of firefighter physicals and fitness for duty standards, mental health wellness and support, occupational exposure risk reduction efforts, and incident rehabilitation procedures and capabilities.

## Fire Department

### Performance Measures

The department continues to assess numerous performance measures ranging from hours of completed training and inspections, to response time data. While many departments assess their “average” response times, our department assesses the 90<sup>th</sup> percent of all incident times as our target goal against national standards. Our average response times far exceed national standards, and our 90% target goal hold us accountable for continuous improvement goals.

These performance measures are identified in our **Standards of Cover** document which can be found on our website at: <https://www.cityoflacrosse.org/your-government/departments/fire-department/department-performance>

|                                                      | 2019                    | Projected 2020          | Benchmark 2021          |
|------------------------------------------------------|-------------------------|-------------------------|-------------------------|
| Training Hours                                       | <b>310 Hours/person</b> | <b>240 Hours/person</b> | <b>240 Hours/person</b> |
| 90 <sup>th</sup> % for Fire Total ERF Response Times | <b>9:10 min.</b>        | <b>6:20 min</b>         | <b>6:20 min</b>         |
| 90 <sup>th</sup> % for EMS Total Response Times      | <b>8:31 min.</b>        | <b>6:00 min</b>         | <b>6:00 min</b>         |

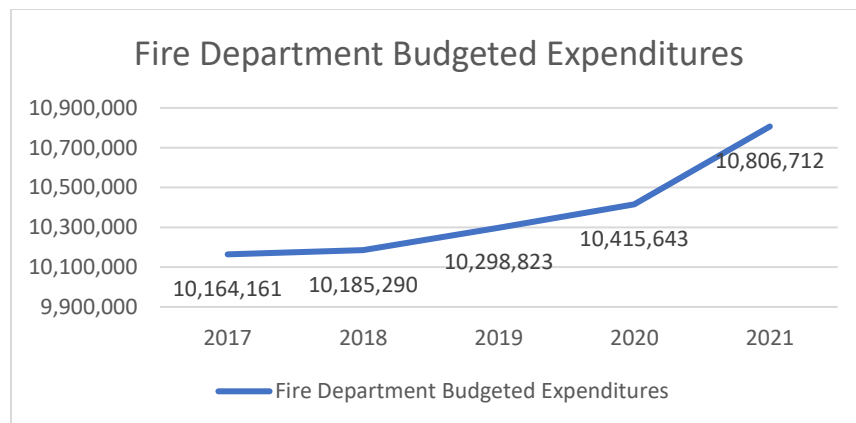
While many factors affect response times (distance, weather, multiple concurrent incidents), these measures provide us critical data as we assess the proper locations for future fire stations, apparatus location, technology support, and other opportunities for partnership to save time in our response to emergency incidents.

Our performance measures and ongoing progress are reported monthly to our Police and Fire Commission and annually to the City’s Common Council in our Annual Community Report. Members of the public can find these reports on our department website and on the City’s legislative records management system.

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 97   | 98   | 97   |



## Fire Department

### Expenditures:

| 1003705 FIRE EXPENDITURES   |        |                                 | 2019              | 2020             | 2020             | 2021              | VARIANCE +/-     |
|-----------------------------|--------|---------------------------------|-------------------|------------------|------------------|-------------------|------------------|
|                             |        |                                 | ACTUAL            | ORIG BUDGET      | REVISED BUDGET   | PROPOSED          | (21 vs. 20 ORIG) |
| <b>Personnel</b>            |        |                                 |                   |                  |                  |                   |                  |
| 1003705                     | 511100 | REGULAR SALARIES                | 6,663,175         | 6,384,111        | 6,343,375        | 6,683,014         | 4.68%            |
| 1003705                     | 511100 | COVID REGULAR SALARIES          | -                 | -                | -                | -                 | 0.00%            |
| 1003705                     | 511107 | OUT OF RANK PAY                 | 48,580            | 47,000           | 47,000           | 47,000            | 0.00%            |
| 1003705                     | 511200 | OVERTIME WAGES                  | 404,915           | 275,500          | 270,500          | 275,500           | 0.00%            |
| 1003705                     | 511200 | COVID OVERTIME WAGES            | -                 | -                | -                | -                 | 0.00%            |
| 1003705                     | 511201 | OVERTIME WAGES FLSA             | 75,773            | 68,000           | 68,000           | 68,000            | 0.00%            |
| 1003705                     | 511205 | OVERTIME HIGH LEVEL/CONFIN      | 13,660            | 16,500           | 16,500           | 16,500            | 0.00%            |
| 1003705                     | 511206 | OVERTIME WATER RESCUE           | 19,078            | 18,500           | 18,500           | 18,500            | 0.00%            |
| 1003705                     | 511209 | OT TACTICAL EMER MED SVCE       | 5,144             | 10,000           | 10,000           | 10,000            | 0.00%            |
| 1003705                     | 513000 | BENEFITS BUDGET ONLY            | -                 | 3,110,461        | 3,066,772        | -                 | -100.00%         |
| 1003705                     | 513100 | HEALTH INSURANCE                | 1,461,214         | -                | (300,261)        | 1,287,326         | 0.00%            |
| 1003705                     | 513200 | LIFE INSURANCE                  | 10,575            | -                | -                | 41,215            | 0.00%            |
| 1003705                     | 513300 | RETIREMENT BENEFITS             | 1,449,212         | -                | -                | 1,221,864         | 0.00%            |
| 1003705                     | 513350 | ER CONTRIBUTION ICMA            | 36,708            | -                | -                | 35,000            | 0.00%            |
| 1003705                     | 513400 | SOCIAL SECURITY TAXES           | 112,871           | -                | -                | 540,656           | 0.00%            |
| 1003705                     | 514100 | CLOTHING/UNIFORM ALLOWANCE      | 46,925            | 45,000           | 45,000           | 45,000            | 0.00%            |
| <b>Sub-Total</b>            |        |                                 | <b>10,347,831</b> | <b>9,975,072</b> | <b>9,585,386</b> | <b>10,289,575</b> | <b>3.15%</b>     |
| <b>Contractual Services</b> |        |                                 |                   |                  |                  |                   |                  |
| 1003705                     | 522100 | TELEPHONE COMMUNICATIONS        | 17,755            | 10,000           | 10,000           | 10,000            | 0.00%            |
| 1003705                     | 522200 | ELECTRICITY                     | 45,426            | 38,044           | 38,044           | 38,044            | 0.00%            |
| 1003705                     | 522300 | WATER                           | 6,523             | 7,630            | 7,630            | 7,630             | 0.00%            |
| 1003705                     | 522400 | NATURAL GAS                     | 19,722            | 20,000           | 20,000           | 20,000            | 0.00%            |
| 1003705                     | 522500 | SEWER                           | 1,676             | 1,813            | 1,813            | 1,813             | 0.00%            |
| 1003705                     | 522550 | STORM WATER                     | 1,657             | 1,600            | 1,600            | 1,600             | 0.00%            |
| 1003705                     | 525000 | TRAINING REGULAR                | 29,683            | 27,500           | 27,500           | 27,500            | 0.00%            |
| 1003705                     | 525000 | CNTRC TRAINING UNION CONTRACT   | 32,281            | 27,500           | 27,500           | 27,500            | 0.00%            |
| 1003705                     | 525005 | TRAINING MGMT TEAM              | 8,886             | 11,550           | 11,550           | 11,550            | 0.00%            |
| 1003705                     | 525009 | ACCREDITATION                   | 14,349            | 10,000           | 10,000           | 10,000            | 0.00%            |
| 1003705                     | 532202 | MEMBERSHIP DUES                 | 4,553             | 3,500            | 3,500            | 3,500             | 0.00%            |
| 1003705                     | 534200 | REP & MTC BUILDING              | 30,635            | 33,000           | 33,000           | 33,000            | 0.00%            |
| 1003705                     | 534600 | REP & MTC EQUIPMENT             | 37,360            | -                | -                | 35,000            | 0.00%            |
| 1003705                     | 534600 | TCHRS R & M EQUIP - TECH RESCUE | 319               | -                | -                | -                 | 0.00%            |
| 1003705                     | 534600 | WTRTM R & M EQUIP - WATER TEAM  | 957               | -                | -                | -                 | 0.00%            |
| 1003705                     | 534601 | REP & MTC APPARATUS             | 103,151           | 70,000           | 70,000           | 70,000            | 0.00%            |
| 1003705                     | 534701 | REP/MTC RADIO                   | 12,572            | 11,600           | 11,600           | 11,600            | 0.00%            |
| 1003705                     | 536000 | TRAVEL                          | 13,554            | 10,000           | 10,000           | 10,000            | 0.00%            |
| 1003705                     | 536000 | CNTRC TRAVEL                    | 1,241             | -                | -                | -                 | 0.00%            |
| 1003705                     | 537100 | CAR ALLOWANCE/MILEAGE           | 556               | 500              | 500              | 500               | 0.00%            |
| <b>Sub-Total</b>            |        |                                 | <b>382,854</b>    | <b>284,237</b>   | <b>284,237</b>   | <b>319,237</b>    | <b>12.31%</b>    |
| <b>Commodities</b>          |        |                                 |                   |                  |                  |                   |                  |
| 1003705                     | 531100 | OFFICE SUPPLIES                 | 5,668             | 7,000            | 7,000            | 7,000             | 0.00%            |
| 1003705                     | 531110 | SUPPLIES SAFETY COORDINATOR     | -                 | -                | -                | 19,000            | 0.00%            |
| 1003705                     | 531200 | POSTAGE                         | 1,101             | 2,900            | 2,900            | 2,900             | 0.00%            |
| 1003705                     | 533100 | GASOLINE                        | 17,690            | 4,500            | 4,500            | 10,500            | 133.33%          |
| 1003705                     | 533200 | OIL                             | 88                | 1,000            | 1,000            | 1,500             | 50.00%           |
| 1003705                     | 533201 | DIESEL OIL                      | 28,018            | 26,000           | 26,000           | 20,000            | -23.08%          |
| 1003705                     | 533400 | TURNOUT GEAR                    | 28,890            | 30,000           | 30,000           | 30,000            | 0.00%            |
| 1003705                     | 533500 | DEPT SUPPLIES                   | 15,459            | 15,000           | 15,000           | 13,000            | -13.33%          |
| 1003705                     | 533504 | HOSE                            | 2,862             | 5,000            | 5,000            | 5,000             | 0.00%            |
| 1003705                     | 533505 | MEDICAL SUPPLIES                | 26,946            | 25,000           | 25,000           | 25,000            | 0.00%            |
| 1003705                     | 539000 | MISCELLANEOUS                   | 9,289             | 16,000           | 16,000           | 16,000            | 0.00%            |
| <b>Sub-Total</b>            |        |                                 | <b>136,012</b>    | <b>132,400</b>   | <b>132,400</b>   | <b>149,900</b>    | <b>13.22%</b>    |

## Fire Department

| 1003705 FIRE EXPENDITURES |                          |                  |                            | 2019              | 2020              | 2020              | 2021              | VARIANCE +/-     |
|---------------------------|--------------------------|------------------|----------------------------|-------------------|-------------------|-------------------|-------------------|------------------|
|                           |                          |                  |                            | ACTUAL            | ORIG BUDGET       | REVISED BUDGET    | PROPOSED          | (21 vs. 20 ORIG) |
| <b>Capital</b>            |                          |                  |                            |                   |                   |                   |                   |                  |
| 1003705                   | 586000                   | COVID            | EQUIPMENT                  | -                 | -                 | -                 | -                 | 0.00%            |
| 1003705                   | 586026                   |                  | COMPUTER SOFTWARE/LICENSES | 7,814             | 23,934            | 23,934            | 48,000            | 100.55%          |
|                           |                          | <b>Sub-Total</b> |                            | <b>7,814</b>      | <b>23,934</b>     | <b>23,934</b>     | <b>48,000</b>     | <b>100.55%</b>   |
| <b>TOTAL</b>              | <b>FIRE EXPENDITURES</b> |                  |                            | <b>10,874,511</b> | <b>10,415,643</b> | <b>10,025,957</b> | <b>10,806,712</b> | <b>3.75%</b>     |

# Fire Department

## Community Risk Management Division

### Description/Services

The La Crosse Fire Department's Division of Community Risk Management's number one priority is the health and safety of La Crosse residents. The division provides a full range of services including:

- Plan review
- Construction and property maintenance inspection operations
- Residential rental inspection operations
- Full electrical, erosion control, HVAC, and plumbing inspection operations
- Tavern and rooming house inspection operations
- Abandoned and junk vehicles on private property enforcement
- Electrical and gas licensing
- Assignment of property addresses
- Fire inspection and investigation
- Public fire and life safety education, outreach, and engagement

The Community Risk Management division collaboratively works with other agencies and organizations to analyze and assess risks within the La Crosse community with the goal of preventing or mitigating the risks deemed to have the highest association to loss of life, and negative health, safety, and economic impacts.

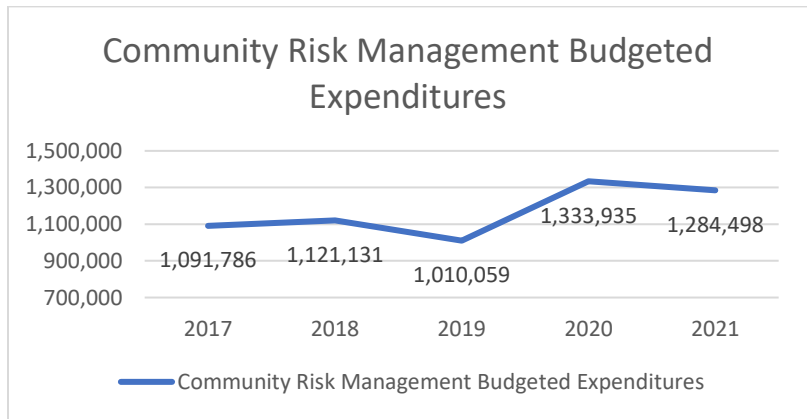
### Performance Measures

|                            | 2019          | Projected 2020 | Benchmark 2021 |
|----------------------------|---------------|----------------|----------------|
| Inspection Completion Rate | <b>99.50%</b> | <b>90%</b>     | <b>90%</b>     |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 14   | 16   | 15   |



## Fire Department – Community Risk Management Division

### Expenditures

| 1008895 COMMUNITY RISK MANAGEMENT EXPENDITURES |                                  |                                | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|------------------------------------------------|----------------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                                |                                  |                                | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                               |                                  |                                |                  |                  |                  |                  |                  |
| 1008895                                        | 511100                           | REGULAR SALARIES               | 870,283          | 908,621          | 852,495          | 857,168          | -5.66%           |
| 1008895                                        | 511100                           | COVID REGULAR SALARIES         | -                | -                | -                | -                | 0.00%            |
| 1008895                                        | 511101                           | LIMITED TERM EE SALARIES       | 12,031           | -                | -                | -                | 0.00%            |
| 1008895                                        | 511101                           | COVID LIMITED TERM EE SALARIES | -                | -                | -                | -                | 0.00%            |
| 1008895                                        | 511200                           | OVERTIME WAGES                 | 8,976            | 7,000            | 7,000            | 14,000           | 100.00%          |
| 1008895                                        | 511200                           | COVID OVERTIME WAGES           | -                | -                | -                | -                | 0.00%            |
| 1008895                                        | 511201                           | OVERTIME WAGES FLSA            | 23               | -                | -                | -                | 0.00%            |
| 1008895                                        | 511204                           | OVERTIME FIRE SAFETY HOUSE     | 1,555            | 14,000           | 6,500            | 7,000            | -50.00%          |
| 1008895                                        | 511210                           | OT PUB EDU SP EVNTS            | -                | 3,500            | 3,500            | -                | -100.00%         |
| 1008895                                        | 511300                           | SEVERANCE PAY                  | 1,413            | -                | -                | -                | 0.00%            |
| 1008895                                        | 513000                           | BENEFITS BUDGET ONLY           | -                | 342,714          | 328,683          | -                | -100.00%         |
| 1008895                                        | 513100                           | HEALTH INSURANCE               | 210,906          | -                | (38,603)         | 162,257          | 0.00%            |
| 1008895                                        | 513200                           | LIFE INSURANCE                 | 1,101            | -                | -                | 5,017            | 0.00%            |
| 1008895                                        | 513300                           | RETIREMENT BENEFITS            | 41,235           | -                | -                | 70,382           | 0.00%            |
| 1008895                                        | 513400                           | SOCIAL SECURITY TAXES          | 46,909           | -                | -                | 65,574           | 0.00%            |
| 1008895                                        | 514100                           | CLOTHING/UNIFORM ALLOWANCE     | 1,226            | 2,500            | 2,500            | 2,500            | 0.00%            |
|                                                |                                  | <b>Sub-Total</b>               | <b>1,195,658</b> | <b>1,278,335</b> | <b>1,162,075</b> | <b>1,183,898</b> | <b>-7.39%</b>    |
| <b>Contractual Services</b>                    |                                  |                                |                  |                  |                  |                  |                  |
| 1008895                                        | 521500                           | RECRUITMENT                    | 166              | 100              | 100              | 100              | 0.00%            |
| 1008895                                        | 522100                           | TELEPHONE COMMUNICATIONS       | 6,511            | 8,000            | 8,000            | 8,000            | 0.00%            |
| 1008895                                        | 524600                           | REP & MTC SVC-EQUIPMENT        | 32               | 1,800            | 1,800            | 1,800            | 0.00%            |
| 1008895                                        | 529000                           | OTHER CONTRACTUAL SERVICES     | -                | -                | -                | 45,000           | 0.00%            |
| 1008895                                        | 529607                           | FIRE PREVENTION                | 5,193            | 6,500            | 6,500            | 6,500            | 0.00%            |
| 1008895                                        | 531400                           | COPIES                         | 102              | 200              | 200              | 200              | 0.00%            |
| 1008895                                        | 533710                           | TRAINING                       | 6,098            | 6,000            | 6,000            | 7,000            | 16.67%           |
| 1008895                                        | 534500                           | REP & MTC VEHICLES             | 3,894            | 3,500            | 3,500            | 3,500            | 0.00%            |
| 1008895                                        | 536000                           | TRAVEL                         | 2,091            | 4,000            | 3,200            | 4,800            | 20.00%           |
| 1008895                                        | 536001                           | TRAVEL SAFETY COORDINATOR      | -                | 800              | 800              | -                | -100.00%         |
| 1008895                                        | 537100                           | CAR ALLOWANCE/MILEAGE          | 184              | 2,000            | 2,000            | 1,000            | -50.00%          |
| 1008895                                        | 571430                           | FEES                           | -                | -                | -                | -                | 0.00%            |
|                                                |                                  | <b>Sub-Total</b>               | <b>24,271</b>    | <b>32,900</b>    | <b>32,100</b>    | <b>77,900</b>    | <b>136.78%</b>   |
| <b>Commodities</b>                             |                                  |                                |                  |                  |                  |                  |                  |
| 1008895                                        | 531100                           | OFFICE SUPPLIES                | 5,681            | 7,500            | 7,500            | 8,700            | 16.00%           |
| 1008895                                        | 531110                           | SUPPLIES SAFETY COORDINATOR    | 126              | 1,200            | -                | -                | -100.00%         |
| 1008895                                        | 531200                           | POSTAGE                        | 2,850            | 3,500            | 3,500            | 3,500            | 0.00%            |
| 1008895                                        | 533100                           | GASOLINE                       | 3,864            | 10,500           | 10,500           | 10,500           | 0.00%            |
| 1008895                                        | 586035                           | COVID OPERATING SUPPLIES       | -                | -                | -                | -                | 0.00%            |
|                                                |                                  | <b>Sub-Total</b>               | <b>12,521</b>    | <b>22,700</b>    | <b>21,500</b>    | <b>22,700</b>    | <b>0.00%</b>     |
| <b>Capital</b>                                 |                                  |                                |                  |                  |                  |                  |                  |
|                                                |                                  |                                | -                | -                | -                | -                | 0.00%            |
|                                                |                                  | <b>Sub-Total</b>               | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>0.00%</b>     |
| <b>TOTAL</b>                                   | <b>COMMUNITY RISK MANAGEMENT</b> |                                | <b>1,232,450</b> | <b>1,333,935</b> | <b>1,215,675</b> | <b>1,284,498</b> | <b>-3.71%</b>    |

# Police Department

## Description/Services

The Police Department's mission is to be leaders in providing a safe and vibrant community. The Department is comprised of 99 sworn officers and 22 civilian staff. Organizationally, the Department has four main bureaus: Administrative Services, Field Services, Investigative Services, and Professional/Community Services. Captains command each bureau. The Professional/Community Services bureau commands the School Resource Officers, the D.A.R.E. and G.R.E.A.T. programs, Community Oriented Policing Officer, media relations, social media relations, and professional integrity/accountability and accreditation. The Investigative Services Bureau includes adult and juvenile crime investigators as well as the Neighborhood Resource Officers and the Domestic Abuse Reduction Team (DART) and the drug investigation/violent crime unit. Finally, the Field Services Bureau consists of two patrol shift teams working 12-hour shifts and delivering a full spectrum of field police services to the community. Currently, the La Crosse Police Department operates on six patrol beat system. When fully staffed, the average staffing levels of 10 patrol officers and two supervisors on each shift that are complemented by investigative and administrative personnel able to immediately respond to any incident.

## 2020 Accomplishments/Highlights

1. Responded on average to **157** calls for service **per day**.
2. Deployed Neighborhood Resource Officers in the Parks/Transit/Parking Utility.
3. Provided refresher training for all officers in Fair and Impartial Policing.
4. Transitioned phase one of the patrol fleet to gas/electric hybrid Squads.
5. Updated squad video and interview room video equipment to enhance reliability and transparency.
6. Designed and Deployed "Transparency in the Policing" website for community interaction.
7. Became a voluntary contributor to the national use of force data collection site.
8. Partnered with federal prosecutors to hold armed felons accountable at the federal level to ensure community safety.
9. Recruitment of representative workforce.
10. Ongoing community engagement and outreach.
11. Maintained accredited status with the Wisconsin Law Enforcement Accreditation Group.

## 2021 Goals

1. Deploy a fully staffed sworn and civilian workforce to meet the needs/calls of the community.
2. Invest heavily in ongoing training regarding fair and impartial policing, anti-bias based policing.
3. Deploy second-generation bodyworn cameras to ensure accountability and liability protection.
4. Deploy additional gas/electric patrol feet to save fuel costs and the environment.
5. Aggressively recruit a representative workforce.
6. Constant engagement of the minority community in an effort enhance police-community relations.
7. Disrupt and reduce gun violence and other persons related to violent crime in the City.
8. Address quality of life issues in the City.
9. Disrupt and reduce property crimes in the City.
10. Focus on assisting victims of crimes and ensuring accountability for their offenders.

## Police Department

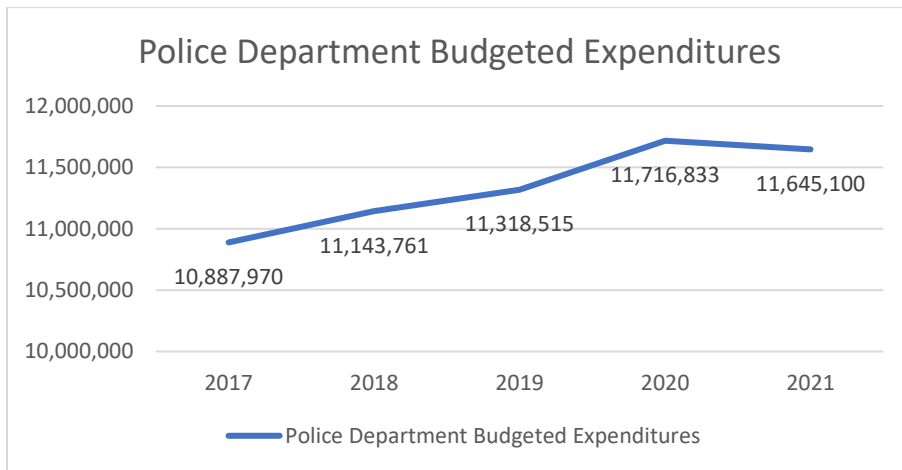
### Performance Measures

|                                | Projected 2020 | 2021 Goal/Benchmark |
|--------------------------------|----------------|---------------------|
| Annual Calls for Service       | <b>57,562</b>  | <b>57,000</b>       |
| Ave Calls for Service Per Hour | <b>6.5</b>     | <b>6.5</b>          |
| Reported Crimes/Offenses       | <b>10,212</b>  | <b>9,212</b>        |
| Arrests/Ordinance Violations   | <b>5,541</b>   | <b>5,000</b>        |
| Traffic Enforcement            | <b>14,163</b>  | <b>14,000</b>       |
| Reported Traffic Crashes       | <b>1,554</b>   | <b>1,300</b>        |
| Sworn Officer per 1,000        | <b>1.9</b>     | <b>1.9</b>          |

### Staffing

Full Time Equivalents (FTE)

|              | 2019  | 2020  | 2021  |
|--------------|-------|-------|-------|
| Sworn FTE    | 98    | 99    | 99    |
| Civilian FTE | 22.15 | 22.75 | 16.75 |





**Police Department**

**Expenditures**

|                             |                            |                                | 2019              | 2020              | 2020              | 2021              | VARIANCE +/-     |
|-----------------------------|----------------------------|--------------------------------|-------------------|-------------------|-------------------|-------------------|------------------|
| 1008505                     | POLICE EXPENDITURES        |                                | ACTUAL            | ORIG BUDGET       | REVISED BUDGET    | PROPOSED          | (21 vs. 20 ORIG) |
| <b>Personnel</b>            |                            |                                |                   |                   |                   |                   |                  |
| 1008505                     | 511100                     | REGULAR SALARIES               | 7,241,557         | 7,495,551         | 7,496,805         | 7,652,982         | 2.10%            |
| 1008505                     | 511101                     | LIMITED TERM EE SALARIES       | 24,093            | -                 | -                 | -                 | 0.00%            |
| 1008505                     | 511200                     | OVERTIME WAGES                 | 462,172           | 260,000           | 260,000           | 260,000           | 0.00%            |
| 1008505                     | 511201                     | OVERTIME WAGES FLSA            | 8                 | -                 | -                 | -                 | 0.00%            |
| 1008505                     | 513000                     | BENEFITS BUDGET ONLY           | 882               | 3,110,461         | 3,090,461         | -                 | -100.00%         |
| 1008505                     | 513100                     | HEALTH INSURANCE               | 1,520,316         | -                 | (286,559)         | 1,403,990         | 0.00%            |
| 1008505                     | 513200                     | LIFE INSURANCE                 | 9,420             | -                 | -                 | 44,045            | 0.00%            |
| 1008505                     | 513300                     | RETIREMENT BENEFITS            | 850,832           | -                 | -                 | 827,918           | 0.00%            |
| 1008505                     | 513350                     | ER CONTRIBUTION ICMA           | -                 | -                 | -                 | -                 | 0.00%            |
| 1008505                     | 513400                     | SOCIAL SECURITY TAXES          | 617,200           | -                 | -                 | 605,344           | 0.00%            |
| 1008505                     | 514100                     | CLOTHING/UNIFORM ALLOWANCE     | 63,282            | 62,000            | 62,000            | 62,000            | 0.00%            |
| 1008505                     | 514903                     | WELLNESS                       | 2,031             | 2,000             | 2,000             | 2,000             | 0.00%            |
|                             |                            | <b>Sub-Total</b>               | <b>10,791,793</b> | <b>10,930,012</b> | <b>10,624,707</b> | <b>10,858,279</b> | <b>-0.66%</b>    |
| <b>Contractual Services</b> |                            |                                |                   |                   |                   |                   |                  |
| 1008505                     | 521400                     | CONSULTING SERVICES            | 1,750             | 1,000             | 1,000             | 1,000             | 0.00%            |
| 1008505                     | 521905                     | INVESTIGATION OTHER            | 38,657            | 37,500            | 37,500            | 37,500            | 0.00%            |
| 1008505                     | 522100                     | TELEPHONE COMMUNICATIONS       | 40,132            | 37,000            | 37,000            | 37,000            | 0.00%            |
| 1008505                     | 522200                     | ELECTRICITY                    | 7,608             | 4,744             | 4,744             | 4,744             | 0.00%            |
| 1008505                     | 522300                     | WATER                          | 298               | 752               | 752               | 752               | 0.00%            |
| 1008505                     | 522400                     | NATURAL GAS                    | 728               | -                 | -                 | -                 | 0.00%            |
| 1008505                     | 522550                     | STORM WATER                    | 97                | 125               | 125               | 125               | 0.00%            |
| 1008505                     | 524803                     | TIME SYSTEM SUPPORT            | 5,064             | 4,500             | 4,500             | 4,500             | 0.00%            |
| 1008505                     | 525000                     | TRAINING SERVICES              | 37,674            | 25,000            | 25,000            | 10,000            | -60.00%          |
| 1008505                     | 525009                     | ACCREDITATION                  | -                 | 1,000             | 1,000             | 1,000             | 0.00%            |
| 1008505                     | 529000                     | OTHER CONTRACTUAL SERVICES     | 131,523           | 117,700           | 117,700           | 117,700           | 0.00%            |
| 1008505                     | 529603                     | BOAT PATROL                    | 5,231             | 4,500             | 4,500             | 4,500             | 0.00%            |
| 1008505                     | 529604                     | COMM CONTRACT SRVCE            | 4,020             | 4,000             | 4,000             | 4,000             | 0.00%            |
| 1008505                     | 529605                     | CRIME PREVENTION PROGRAM       | 4,506             | 5,000             | 5,000             | 5,000             | 0.00%            |
| 1008505                     | 529614                     | OKTOBERFEST                    | 1,295             | 1,000             | 1,000             | 1,000             | 0.00%            |
| 1008505                     | 534500                     | REP & MTC VEHICLES             | 130,312           | 125,000           | 125,000           | 125,000           | 0.00%            |
| 1008505                     | 534602                     | REP & MTC SUPP PISTOL RANGE/AM | 20,391            | 20,000            | 20,000            | 20,000            | 0.00%            |
| 1008505                     | 534701                     | REP & MTC RADIO                | 24,319            | 26,000            | 26,000            | 26,000            | 0.00%            |
| 1008505                     | 534702                     | REP & MTC SUPP EQUIPMENT       | 1,000             | 1,000             | 1,000             | 1,000             | 0.00%            |
| 1008505                     | 534900                     | REP & MTC OTHER                | 6,314             | 6,000             | 6,000             | 6,000             | 0.00%            |
| 1008505                     | 536000                     | TRAVEL                         | 5,420             | 4,000             | 4,000             | 19,000            | 375.00%          |
| 1008505                     | 539400                     | SEC/PRISONER HANDLING/BOARD    | 91,950            | 80,000            | 80,000            | 80,000            | 0.00%            |
|                             |                            | <b>Sub-Total</b>               | <b>558,288</b>    | <b>505,821</b>    | <b>505,821</b>    | <b>505,821</b>    | <b>0.00%</b>     |
| <b>Commodities</b>          |                            |                                |                   |                   |                   |                   |                  |
| 1008505                     | 531100                     | OFFICE SUPPLIES                | 43,961            | 40,000            | 40,000            | 40,000            | 0.00%            |
| 1008505                     | 531200                     | POSTAGE                        | 4,371             | 6,000             | 6,000             | 6,000             | 0.00%            |
| 1008505                     | 533100                     | GASOLINE                       | 119,822           | 140,000           | 140,000           | 140,000           | 0.00%            |
| 1008505                     | 533200                     | OIL                            | -                 | 1,000             | 1,000             | 1,000             | 0.00%            |
| 1008505                     | 533539                     | SAFETY EQUIPMENT               | 10,719            | 10,000            | 10,000            | 10,000            | 0.00%            |
| 1008505                     | 539000                     | MISCELLANEOUS                  | 10,650            | 9,000             | 9,000             | 9,000             | 0.00%            |
| 1008505                     | 586035                     | COVID OPERATING SUPPLIES       | -                 | -                 | -                 | -                 | 0.00%            |
|                             |                            | <b>Sub-Total</b>               | <b>189,523</b>    | <b>206,000</b>    | <b>206,000</b>    | <b>206,000</b>    | <b>0.00%</b>     |
| <b>Capital</b>              |                            |                                |                   |                   |                   |                   |                  |
| 1008505                     | 586000                     | COVID EQUIPMENT                | -                 | -                 | -                 | -                 | 0.00%            |
| 1008505                     | 586026                     | COMPUTER SOFTWARE/LICENSES     | -                 | 75,000            | 75,000            | 75,000            | 0.00%            |
|                             |                            | <b>Sub-Total</b>               | <b>-</b>          | <b>75,000</b>     | <b>75,000</b>     | <b>75,000</b>     | <b>0.00%</b>     |
| <b>TOTAL</b>                | <b>POLICE EXPENDITURES</b> |                                | <b>11,539,260</b> | <b>11,716,833</b> | <b>11,411,528</b> | <b>11,645,100</b> | <b>-0.61%</b>    |

# **Parks, Recreation, & Forestry**

## **Administration Division**

### **Description/Services**

The Administration Division oversees the Parks, Recreation, Forestry & Facilities Department. This division is responsible for determining department priorities, operational activities, and providing leadership to the other department divisions and their staff. The Administration Division strives to establish a strong public relationship with the City of La Crosse residents. This division also works closely with the Board of Park Commissioners and the La Crosse City Council. Many administrative services provided by this division include the following: lease agreements, grant procurement, capital project planning, special project management, budgeting, record keeping, payroll, daily deposits, and invoice processing. In addition, staff are responsible for program registrations, facility and slip reservations, pool pass management, special permits, insurance documentation and marketing.

### **2020 Accomplishments/Highlights**

1. Department staff adapted to the changes taking place within our community due to the COVID-19 pandemic. Numerous staff assumed leadership roles within the Emergency Operations Center (EOC).
2. The department's Strategic Plan was updated to reflect current and future projects. In addition, staff developed a monthly department update that is shared with the Board of Park Commissioners and City Council Members.
3. A comprehensive lease agreement database was created with all lease agreements, contact information, and important agreement dates compiled.

### **2021 Goals**

1. The department will develop and implement public input sessions with surveys in spring and fall to ensure department projects and programs align with user and stakeholder expectations.
2. The Parks, Recreation, Forestry and Facilities Department will expand the relationships with community groups, non-profit organizations, and neighborhood associations, as well as cultivate private and public partnerships in order to plan, develop, fund, and improve programs, facilities, playgrounds, trails, parks, and park amenities for La Crosse residents.
3. Staff will successfully launch the opening and operations of the new senior center with expanded program opportunities and recruitment of new senior participants within the City of La Crosse.
4. Parks, Recreation, Forestry and Facilities staff will continue collaborating with other departments for city-wide initiatives and operations (i.e. leaf pick-up, elections).

## **Parks, Recreation, & Forestry - Parks Division**

### **Description/Services**

The Parks Division maintains one of the largest municipal park systems in Wisconsin. This division oversees a 1,500-acre park system, with many park improvement projects taking place. In addition, the Parks Division manages 2,400 acres of marsh and blufflands, with a strong focus to improve the recreation and habitat values of both of these areas.

### **Assets**

- Public Parks – 47
- Park Shelters – 18
- Athletic Fields – 12
- Paved & Natural Trails – 70 miles
- Beaches – 2
- Boat Landings – 5
- Marinas/Harbors – 3

### **2020 Accomplishments/Highlights**

1. Badger Hickey Park Renovation – Phase 1 Complete, Phase 2 Underway
2. Highland Park Renovation – First Natural Playground in La Crosse
3. Riverside Park – Completed Bandstand & Bandshell; North Bathroom Renovation Underway
4. Burns Park Renovation – Underway
5. New Trail on Grandad Bluff – Nearly Complete

### **2021 Goals**

1. Expand the current levy to allow for increased docking capacity for commercial boats in the La Crosse area providing increased traffic into Riverside Park as well as downtown La Crosse.
2. Replace the existing Weigent Shelter with a new shelter that provides functionality for youth programming, neighborhood meetings, and reservations. The new design will attempt to pair with the unique architecture of the neighborhood. WHNA dedicated \$100,000 towards this project in 2020.
3. Demo and rebuild the South Riverside Bathrooms providing ADA accessible bathrooms for all users, as well as increase current capacity. A storage closet will also be considered to assist with storage for both the Parks Dept and park users.

## **Parks, Recreation, & Forestry - Forestry Division**

### **Description/Services**

The Forestry Division is dedicated to the care of La Crosse's urban forest and has been designated a Tree City USA since 1989. The trees that line La Crosse's streets help to control storm water, improve air quality, reduce utilities expenses, increase property value, provide habitat for birds and other wildlife, and improve neighborhood aesthetics.

### **2020 Accomplishments/Highlights**

1. Planted 250 trees in the spring between the EAB replacements and Downtown Neighborhood
2. 126 trees planted via Paul E Stry grant; awarded \$25,000
3. 120 trees will be planted this fall

### **2021 Goals**

1. Finish replacing all remaining EAB replacement trees; around 400 yet to be replaced.
2. Acquire grant funding to complete a city-wide boulevard inventory and assessment.

## **Parks, Recreation, & Forestry - Recreation Division**

### **Description/Services**

The Recreation Division strives to provide diverse opportunities, quality programs, and engaging special events for youth, adults, families, seniors, and individuals with special needs. The main objective is to enrich lives of City of La Crosse community members by offering social, active, leisure, enriching, and educational choices in safe environments. Staff is responsible for planning and implementing activities, promoting positive customer service, effectively promoting and publicizing programs, and utilizing financial resources efficiently. Not only does the Recreation Division hire numerous seasonal employees, this division is also responsible for recruiting and managing hundreds of volunteers to assist with programs and special events.

### **Recreation Programs**

- Youth Sports: Volleyball, Football, Basketball, Soccer, Track, Baseball, Tennis, Ultimate, Skating
- Youth Programs: Mini Chefs, Kids Club, Young Athletes Program (YAP), Playground Program, Adventure Camp, Tiny Tot Adventures, Day Camps, Camp Shriver
- Adult Programs: Creative, Cooking, Enrichment, Health and Wellness, Dementia Support and Education, Concerts and Dances, Technology, 50+, Senior Excursions
- Adult Fitness: Stand Up Paddleboard Yoga, Shin Jin Do, Child & Parent Bonding Yoga, Senior Fitness, Yoga for Beginners, Tai Chi, Boot Camp, Adaptive Yoga, Hatha Yoga
- Adult Leagues: Basketball, Spring & Fall Volleyball, Softball, Football
- Special Olympics: Skiing, Snowboarding, Team Basketball, Skills Basketball, Gymnastics, Soccer, Track, Swimming, Powerlifting, Softball, Tennis, Golf, Bocce, Flag Football, Bowling, Champions Lions Club, Annual Awards Banquet
- Special Recreation: Open Events and Parties, Fantastic Voyages, Fishing Club, Outdoor Connection, Creative Corner
- Special Events: Cops Gone Wild, Polar Plunge, Law Enforcement Torch Run Final Leg, Youth Outdoor Fest, Movies in the Park, Celebrate Summer Family Fun Fair, Field of Screams, Dunkin' Donuts Cop on a Rooftop
- Other: Outdoor Skating Rink, Outdoor Equipment Rentals

### **2020 Accomplishments/Highlights**

1. Due to COVID, numerous neighborhood center programs transitioned to virtual programs. Staff learned the importance of potential hybrid programs, not only will this be helpful during the pandemic, but moving forward more participants will be able to “attend” programs when they may not otherwise be able to due to weather, time of programs, or may not be able to leave their residence.
2. Although delayed, staff (and participants) are excited about the opening of the new senior center at the new site at 1407 Saint Andrews Street.
3. Staff applied for and received nearly \$5,000 in grant funds to use for technology at the new senior center.
4. Staff applied for and received a \$5,000 grant for youth tennis program supplies.
5. Awarded a bid to host the Baseball Players Association (BPA) Youth Baseball Series in Wisconsin (one of three sites selected in Wisconsin).

## **Parks, Recreation, & Forestry – Recreation Division**

### **2021 Goals**

1. Expand programs for seniors at the center at 1407 Saint Andrews Street and determine a name for this new location.
2. Work closely with the Neighborhood Associations to determine programs or special events at parks within each neighborhood.
3. Complete bids to host United States Tennis Association (USTA) tournaments in 2021 and 2022 at the Green Island Tennis Court Complex.

## **Parks, Recreation, & Forestry - Aquatics Division**

### **Description/Services**

The Aquatics Division strives to provide a safe and fun atmosphere at the three outdoor public aquatic facilities. While balancing numerous activities at the pools, the schedule is designed to accommodate individual and family schedules. Activities at the pools, in addition to open swim, include swim lessons, lap swimming, aqua fitness, log rolling, and family swim. The department recruits qualified staff by offering competitive pay, regular training, and certification.

#### **Aquatic Facilities**

- Erickson Pool, 2324 Thompson Street
- Veterans Memorial Pool, 1901 Campbell Road
- North Side Community Pool, 816 Sill Street

### **2020 Accomplishments/Highlights**

1. N/A – Pools closed due to COVID-19

### **2021 Goals**

1. Hire 70 Lifeguards and 20 Pool Attendants
2. Extend pool season up to two weeks for one facility

## Parks, Recreation, & Forestry (Admin, Parks, Forestry, Recreation, Aquatics Divisions)

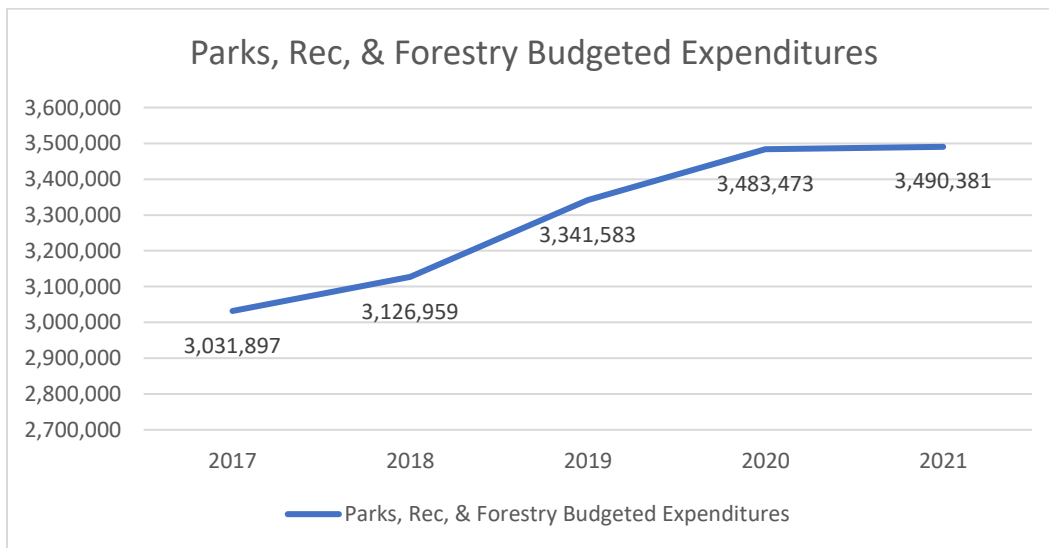
### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 19.5 | 18.5 | 19.5 |

### Performance Measures

|                                                                               | Projected 2020        | 2021 Goal/Benchmark   |
|-------------------------------------------------------------------------------|-----------------------|-----------------------|
| Gather input from the community members through surveys, public input/hearing | <b>300 Responses</b>  | <b>750 Responses</b>  |
| Close Department QAlerts                                                      | <b>30 Day Average</b> | <b>28 Day Average</b> |
| Increase Senior Memberships                                                   | <b>150 Members</b>    | <b>200 Members</b>    |
| Program Participation Satisfaction                                            | <b>n/a</b>            | <b>4.0 out of 5</b>   |
| Facility Use Satisfaction                                                     | <b>n/a</b>            | <b>4.0 out of 5</b>   |





**Parks, Recreation, & Forestry  
(Admin, Parks, Forestry, Recreation, Aquatics Divisions)**

**Expenditures**

|                                                       |                                               |                                  | 2019             | 2020               | 2020                  | 2021             | VARIANCE +/-            |
|-------------------------------------------------------|-----------------------------------------------|----------------------------------|------------------|--------------------|-----------------------|------------------|-------------------------|
| <b>1007615 PARK, REC, &amp; FORESTRY EXPENDITURES</b> |                                               |                                  | <b>ACTUAL</b>    | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b>  | <b>(21 vs. 20 ORIG)</b> |
| <b>Personnel</b>                                      |                                               |                                  |                  |                    |                       |                  |                         |
| 1007615                                               | 511100                                        | REGULAR SALARIES                 | 1,509,323        | 1,027,425          | 1,027,425             | 1,070,226        | 4.17%                   |
| 1007615                                               | 511100                                        | COVID REGULAR SALARIES           | -                | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 511100                                        | EMERG REG SAL EMERGENCY CLEANUP  | 834              | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 511101                                        | LIMITED TERM EE SALARIES         | 196,907          | 846,000            | 457,206               | 846,000          | 0.00%                   |
| 1007615                                               | 511101                                        | COVID LIMITED TERM EE SALARIES   | -                | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 511200                                        | OVERTIME WAGES                   | 23,697           | 25,000             | 25,000                | 25,000           | 0.00%                   |
| 1007615                                               | 511200                                        | EMERG OT WAGES EMERGENCY CLEANUP | 81               | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 513000                                        | BENEFITS BUDGET ONLY             | -                | 530,148            | 497,942               | -                | -100.00%                |
| 1007615                                               | 513100                                        | HEALTH INSURANCE                 | 241,025          | -                  | (52,019)              | 268,193          | 0.00%                   |
| 1007615                                               | 513200                                        | LIFE INSURANCE                   | 2,790            | -                  | -                     | 6,353            | 0.00%                   |
| 1007615                                               | 513300                                        | RETIREMENT BENEFITS              | 77,189           | -                  | -                     | 73,153           | 0.00%                   |
| 1007615                                               | 513400                                        | SOCIAL SECURITY TAXES            | 134,463          | -                  | -                     | 148,505          | 0.00%                   |
| 1007615                                               | 514100                                        | CLOTHING/UNIFORM ALLOWANCE       | 7,818            | 6,000              | 2,000                 | 6,000            | 0.00%                   |
|                                                       |                                               | <b>Sub-Total</b>                 | <b>2,194,128</b> | <b>2,434,573</b>   | <b>1,957,554</b>      | <b>2,443,430</b> | <b>0.36%</b>            |
| <b>Contractual Services</b>                           |                                               |                                  |                  |                    |                       |                  |                         |
| 1007615                                               | 521500                                        | RECRUITMENT                      | 3,039            | 3,000              | 3,000                 | 5,000            | 66.67%                  |
| 1007615                                               | 521600                                        | MARKETING                        | 3,240            | 2,000              | 2,000                 | 26,800           | 1240.00%                |
| 1007615                                               | 521900                                        | PROFESSIONAL SERVICES            | 4,596            | 5,000              | 5,000                 | 6,000            | 20.00%                  |
| 1007615                                               | 522100                                        | TELEPHONE COMMUNICATIONS         | 7,791            | 6,500              | 6,500                 | 7,300            | 12.31%                  |
| 1007615                                               | 522200                                        | ELECTRICITY                      | 137,358          | 126,200            | 106,200               | 130,000          | 3.01%                   |
| 1007615                                               | 522300                                        | WATER                            | 49,241           | 60,000             | 54,000                | 51,000           | -15.00%                 |
| 1007615                                               | 522400                                        | NATURAL GAS                      | 31,216           | 15,000             | 10,000                | 15,000           | 0.00%                   |
| 1007615                                               | 522500                                        | SEWER                            | 19,239           | 20,000             | 14,000                | 25,000           | 25.00%                  |
| 1007615                                               | 522550                                        | STORM WATER                      | 20,369           | 20,000             | 20,000                | 20,000           | 0.00%                   |
| 1007615                                               | 522850                                        | LANDSCAPING                      | 26,328           | 30,000             | 30,000                | 25,000           | -16.67%                 |
| 1007615                                               | 523100                                        | PRINTING SERVICES                | 27,460           | 15,000             | 15,000                | -                | -100.00%                |
| 1007615                                               | 524900                                        | MAINTENANCE                      | 58,545           | 70,000             | 67,000                | 58,500           | -16.43%                 |
| 1007615                                               | 525000                                        | TRAINING SERVICES                | 7,321            | 4,000              | 4,000                 | 11,000           | 175.00%                 |
| 1007615                                               | 529000                                        | CONTRACTUAL SERVICES             | 394,743          | 410,000            | 385,000               | 385,796          | -5.90%                  |
| 1007615                                               | 529000                                        | COVID OTHER CONTRACTUAL SERVICES | -                | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 529400                                        | CONCERT BAND                     | 3,500            | 3,500              | -                     | -                | -100.00%                |
| 1007615                                               | 533710                                        | TRAINING                         | 791              | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 534900                                        | REPAIRS                          | 119,363          | 72,000             | 72,000                | 108,696          | 50.97%                  |
| 1007615                                               | 536000                                        | TRAVEL                           | 886              | 2,000              | 2,000                 | 1,350            | -32.50%                 |
| 1007615                                               | 537100                                        | CAR ALLOWANCE/MILEAGE            | -                | 1,000              | 500                   | -                | -100.00%                |
| 1007615                                               | 571430                                        | MERCHANT AGREEMENT FEE           | 11,011           | 8,000              | 8,000                 | 10,000           | 25.00%                  |
|                                                       |                                               | <b>Sub-Total</b>                 | <b>926,038</b>   | <b>873,200</b>     | <b>804,200</b>        | <b>886,442</b>   | <b>1.52%</b>            |
| <b>Commodities</b>                                    |                                               |                                  |                  |                    |                       |                  |                         |
| 1007615                                               | 531100                                        | OFFICE SUPPLIES                  | 16,639           | 16,000             | 16,000                | 13,332           | -16.68%                 |
| 1007615                                               | 531200                                        | POSTAGE                          | 9,342            | 4,500              | 4,500                 | 4,500            | 0.00%                   |
| 1007615                                               | 532100                                        | PUBLICATIONS                     | 314              | 500                | 500                   | 500              | 0.00%                   |
| 1007615                                               | 533100                                        | GASOLINE                         | 44,031           | 50,000             | 50,000                | 40,000           | -20.00%                 |
| 1007615                                               | 533500                                        | DEPT SUPPLIES                    | 132,839          | 104,700            | 98,700                | 102,177          | -2.41%                  |
| 1007615                                               | 533500                                        | COVID DEPT SUPPLIES - COVID      | -                | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 539000                                        | MISCELLANEOUS                    | (4)              | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 586035                                        | COVID OPERATING SUPPLIES         | -                | -                  | -                     | -                | 0.00%                   |
| 1007615                                               | 599999                                        | PURCHASING CARD DEFAULT          | -                | -                  | -                     | -                | 0.00%                   |
|                                                       |                                               | <b>Sub-Total</b>                 | <b>203,162</b>   | <b>175,700</b>     | <b>169,700</b>        | <b>160,509</b>   | <b>-8.65%</b>           |
| <b>Capital</b>                                        |                                               |                                  |                  |                    |                       |                  |                         |
| 1007615                                               | 592490                                        | TSFR TO PARKS & REC CAP PROJ     | 20,090           | -                  | -                     | -                | 0.00%                   |
|                                                       |                                               | <b>Sub-Total</b>                 | <b>20,090</b>    | <b>-</b>           | <b>-</b>              | <b>-</b>         | <b>0.00%</b>            |
| <b>TOTAL</b>                                          | <b>PARK, REC, &amp; FORESTRY EXPENDITURES</b> |                                  | <b>3,343,417</b> | <b>3,483,473</b>   | <b>2,931,454</b>      | <b>3,490,381</b> | <b>0.20%</b>            |

## **Parks, Recreation, & Forestry - Facilities Division**

### **Description/Services**

The Facilities Division operates numerous city-owned and operated locations, in addition to a number of city-owned and leased buildings/operations. City Hall serves as the hub for all City operations and business. The two Neighborhood Centers are used for department programs, city meetings, and community events, as well as being open to the public to reserve rooms for private events, parties, gatherings or meetings. Operations vary for the facilities that are leased including conservation and nature education to a cultural center.

#### **City Facilities**

- City Hall, 400 La Crosse Street
- South Side Neighborhood Center, 1300 South 6th Street
- Black River Beach Neighborhood Center, 1433 Rose Street
- Green Island Ice Arena, 2312 South 7th Street
- Community Policing Station, 713 Saint James Street
- Myrick Park Center, 789 Myrick Park Drive
- Pump House Regional Arts Center, 119 King Street
- Fish Hatchery Building, 410 East Veterans Memorial Drive

### **2020 Accomplishments/Highlights**

1. Remodel the Pump House Theater
2. Completion of the upgrades to the HVAC system in City Hall

### **2021 Goals**

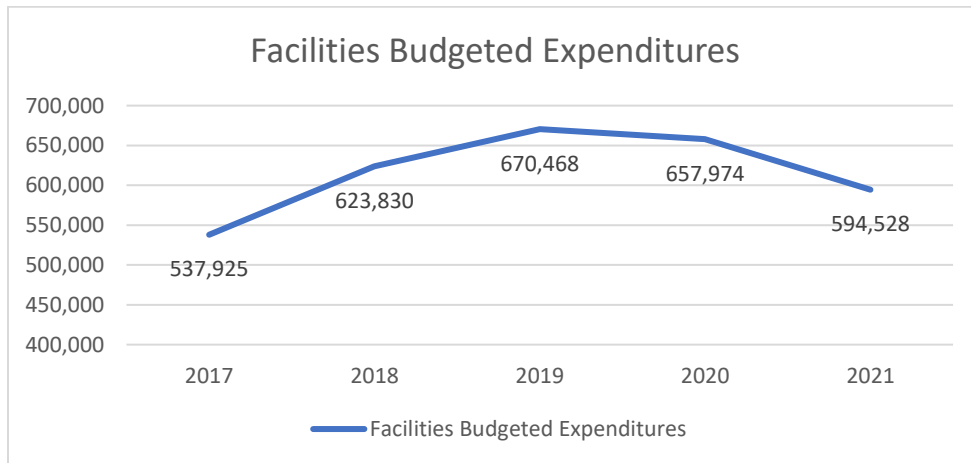
1. Upgrade the elevators in City Hall
2. Remodel Council Chambers

## Parks, Recreation, & Forestry - Facilities Division

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 4    | 4    | 4    |



**Parks, Recreation, & Forestry - Facilities Division**

**Expenditures**

| <b>1008825 FACILITIES EXPENDITURES</b> |                                |       |                                | <b>2019</b>    | <b>2020</b>        | <b>2020</b>           | <b>2021</b>     | <b>VARIANCE +/-</b>     |
|----------------------------------------|--------------------------------|-------|--------------------------------|----------------|--------------------|-----------------------|-----------------|-------------------------|
|                                        |                                |       |                                | <b>ACTUAL</b>  | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b> | <b>(21 vs. 20 ORIG)</b> |
| <b>Personnel</b>                       |                                |       |                                |                |                    |                       |                 |                         |
| 1008825                                | 511100                         |       | REGULAR SALARIES               | 198,190        | 186,730            | 160,396               | 158,166         | -15.30%                 |
| 1008825                                | 511100                         | COVID | REGULAR SALARIES               | -              | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 511100                         | W0020 | REGULAR SALARIES-EMERGENCIES   | 7              | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 511200                         |       | OVERTIME WAGES                 | 7,038          | 5,000              | 5,000                 | 5,000           | 0.00%                   |
| 1008825                                | 513000                         |       | BENEFITS BUDGET ONLY           | -              | 93,744             | 87,160                | -               | -100.00%                |
| 1008825                                | 513100                         |       | HEALTH INSURANCE               | 60,256         | -                  | (10,951)              | 53,639          | 0.00%                   |
| 1008825                                | 513200                         |       | LIFE INSURANCE                 | -              | -                  | -                     | 949             | 0.00%                   |
| 1008825                                | 513300                         |       | RETIREMENT BENEFITS            | 13,541         | -                  | -                     | 10,676          | 0.00%                   |
| 1008825                                | 513400                         |       | SOCIAL SECURITY TAXES          | 17,447         | -                  | -                     | 12,099          | 0.00%                   |
|                                        |                                |       | <b>Sub-Total</b>               | <b>296,480</b> | <b>285,474</b>     | <b>241,605</b>        | <b>240,529</b>  | <b>-15.74%</b>          |
| <b>Contractual Services</b>            |                                |       |                                |                |                    |                       |                 |                         |
| 1008825                                | 521500                         |       | RECRUITMENT                    | 537            | 500                | 500                   | -               | -100.00%                |
| 1008825                                | 522100                         |       | TELEPHONE COMMUNICATIONS       | 923            | 1,000              | 1,000                 | 2,220           | 122.00%                 |
| 1008825                                | 522200                         |       | ELECTRICITY                    | 59,140         | 125,000            | 125,000               | 130,000         | 4.00%                   |
| 1008825                                | 522300                         |       | WATER                          | 1,935          | 3,500              | 3,500                 | 2,500           | -28.57%                 |
| 1008825                                | 522400                         |       | NATURAL GAS                    | 117,668        | 39,000             | 39,000                | 45,000          | 15.38%                  |
| 1008825                                | 522500                         |       | SEWER                          | 1,642          | 2,000              | 2,000                 | 2,000           | 0.00%                   |
| 1008825                                | 522550                         |       | STORM WATER                    | 3,618          | 4,000              | 4,000                 | 4,000           | 0.00%                   |
| 1008825                                | 524100                         |       | REP & MTC GROUNDS              | 15,371         | 11,000             | 11,000                | 10,000          | -9.09%                  |
| 1008825                                | 524363                         |       | REP & MTC CONTRACTED           | 111,197        | 123,000            | 123,000               | 116,579         | -5.22%                  |
| 1008825                                | 524363                         | COVID | REPAIR/MAINT CONTRACTED-COVID  | -              | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 524500                         |       | REP & MTC VEHICLES             | 2,142          | 2,000              | 2,000                 | 3,000           | 50.00%                  |
| 1008825                                | 524900                         |       | REP & MTC OTHER                | 5,263          | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 534200                         | 717   | R&M PUMP HOUSE REG ARTS BLDG   | 5,321          | 7,000              | 7,000                 | -               | -100.00%                |
| 1008825                                | 534200                         | 1837  | SENIOR CTR MTCE                | 13,016         | 15,000             | 15,000                | -               | -100.00%                |
| 1008825                                | 534600                         |       | REP & MTC EQUIPMENT            | 2,135          | 2,700              | 2,700                 | 2,000           | -25.93%                 |
| 1008825                                | 534606                         |       | REP & MTC FURNITURE            | 142            | 1,000              | 1,000                 | -               | -100.00%                |
| 1008825                                | 571430                         |       | FEES                           | 62             | -                  | -                     | -               | 0.00%                   |
|                                        |                                |       | <b>Sub-Total</b>               | <b>340,109</b> | <b>336,700</b>     | <b>336,700</b>        | <b>317,299</b>  | <b>-5.76%</b>           |
| <b>Commodities</b>                     |                                |       |                                |                |                    |                       |                 |                         |
| 1008825                                | 531100                         |       | OFFICE SUPPLIES                | 156            | 300                | 300                   | 200             | -33.33%                 |
| 1008825                                | 531200                         |       | POSTAGE                        | -              | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 533100                         |       | GASOLINE                       | 1,426          | 1,500              | 1,500                 | 1,500           | 0.00%                   |
| 1008825                                | 533500                         |       | DEPT SUPPLIES                  | 34,840         | 34,000             | 34,000                | 35,000          | 2.94%                   |
| 1008825                                | 533500                         | 538   | DEPT SUPPLIES NSD COMM POL CTR | 405            | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 533500                         | COVID | DEPT SUPPLIES - COVID          | -              | -                  | -                     | -               | 0.00%                   |
| 1008825                                | 586035                         | COVID | OPERATING SUPPLIES             | -              | -                  | -                     | -               | 0.00%                   |
|                                        |                                |       | <b>Sub-Total</b>               | <b>36,828</b>  | <b>35,800</b>      | <b>35,800</b>         | <b>36,700</b>   | <b>2.51%</b>            |
| <b>Capital</b>                         |                                |       |                                |                |                    |                       |                 |                         |
| <b>TOTAL</b>                           | <b>FACILITIES EXPENDITURES</b> |       |                                | <b>673,417</b> | <b>657,974</b>     | <b>614,105</b>        | <b>594,528</b>  | <b>-9.64%</b>           |

## La Crosse Public Library

### Description/Services

The La Crosse Public Library operates one main and two branch facilities located within the city, containing almost 250,000 items with a circulation of over 700,000 each year. Alone and in partnership with the school district, universities, local businesses and other organizations, the library provides a wide-variety of programs and services for all ages, while also offering public computer access and wireless internet at all three facilities. Public meeting rooms, copying and printing services are also well utilized. Unique to our community, the library supports an Archives department that offers a connection to our region's past, assisting in both personal research and genealogy, as well as an extensive collection that tells our city's story. Annually, the library has over 500,000 visits and provides a public space that welcomes all, embracing the objective that libraries are for everyone. Dedicated to promoting literacy and lifelong learning, we are passionate about connecting people to resources that enrich lives in our community.

### 2020 Accomplishments/Highlights

1. Responsive adaptation of library services in COVID-19 environment including: virtual programming, access to materials via curbside pick-up, expansion of reference services via telephone and email, virtual library cards for digital materials, and enhanced readers' advisory services.
  - a. Continuation of virtual services through facility closure due to pandemic March 17-May 26<sup>th</sup>.
  - b. Offer scheduled curbside service beginning May 1<sup>st</sup>.
  - c. Provide socially distanced in-person public computer use starting May 26<sup>th</sup>.
  - d. Implement option for in-person hold pickup beginning June 24<sup>th</sup>.
2. Launched range of online programming, delivering more than 216 virtual events or activities for children, teen, and adult audiences.

Including: online storytimes, scheduled performances, Books Brought to Life, Zoom music classes, yoga, social advisory meetings, book clubs, regional read, craft activities, instruction and DIY, opportunities for connection and social interaction through Coffee and Garden Chats, events focused on mental health and coping in a pandemic, panel discussions and lectures.
3. Collaborated to provide programs in partnership with: UW-Extension, Waking Up White Collaborative, Root Down Yoga, Parenting Place, Weber Center for Performing Arts, Pump House Regional Arts Center, Turtle Stack Brewery, La Crosse County Historical Society, Parks and Recreation, YMCA, La Crosse Schools, UWL, Viterbo, and Western Technical College.
4. Gathered almost 500 Community Impact Statements and surveys regarding library services and the effect of the pandemic.
  - a. "I was homeless 13 months ago. Access to the Internet allowed me to reconnect with individuals not seen in thirty years, apply for, obtain & maintain employment during a period of great difficulty!"
  - b. "The library has impacted every single one of my 32 years. From childhood storytime to adult lectures, the library has never stopped teaching me, motivating me, and encouraging me to be better...the library reaches so many as a place of solace. The library gives community members the tools to be successful on a level playing field."

## La Crosse Public Library

- c. “The La Crosse Public Library is one of just a few civic organizations that truly help glue our community together. Though a number of organizations try, none succeed at making every patron feel welcomed and valued to the level of our library.”
5. The Library’s Archives and Local History Department published the La Crosse History Unbound website digitizing La Crosse historical materials for access by the public. Additionally, more than 100 Community Voices responses in three languages were collected, capturing stories of how this pandemic has specifically affected the community of La Crosse.

### 2021 Goals

1. Work toward restoring service hours to pre-pandemic levels in response to both budget impacts and improving metrics from public health.
2. Refocus use of library vehicles to deliver services to underserved neighborhoods, prioritizing outreach to those who have limited ability to receive library services in person, offering: computer assistance, research and reference, job skills development, as well as programming focused on early literacy and school aged needs.
  - a. Create schedule of services and outreach throughout the community
  - b. Prioritize neighborhoods on the far south end of the city as well as north La Crosse
  - c. Expand ability to serve by improving outreach technology to include more hotspots, laptops, and printing services
3. Reliant upon improved and sustained measures from County Health and the Department of Public Instruction, begin to restore attendance numbers at programming delivered on site, virtually, or via the Pop-Up van to pre-pandemic levels.
4. Continue being responsive to the changing needs of our citizens while working to ensure that the quality and efficiency of library programs, collections and services is the best that can be achieved.

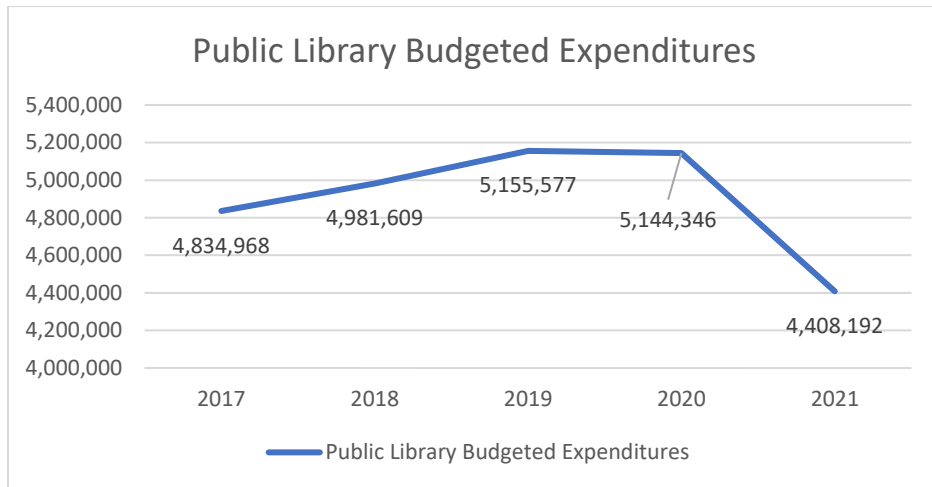
### Performance Measures

|                     | 2019 Actual    | Projected 2020 | 2021 Goal/Benchmark |
|---------------------|----------------|----------------|---------------------|
| Public Computer Use | <b>81,703</b>  | <b>30,636</b>  | <b>40,851</b>       |
| Circulation         | <b>721,443</b> | <b>345,888</b> | <b>603,665</b>      |
| Programs Offered    | <b>1,548</b>   | <b>729</b>     | <b>1095</b>         |
| Program Attendance  | <b>48,545</b>  | <b>8,833</b>   | <b>24,273</b>       |
| New Materials Added | <b>18,467</b>  | <b>15,647</b>  | <b>17,057</b>       |

## La Crosse Public Library

Positions (FTE)

|                      | 2019 | 2020  | 2021  |
|----------------------|------|-------|-------|
| Full Time Equivalent | 58   | 57.08 | 46.08 |



**La Crosse Public Library**

|                                     |                             |       |                               | 2019             | 2020               | 2020                  | 2021             | VARIANCE +/-            |
|-------------------------------------|-----------------------------|-------|-------------------------------|------------------|--------------------|-----------------------|------------------|-------------------------|
| <b>1005205 LIBRARY EXPENDITURES</b> |                             |       |                               | <b>ACTUAL</b>    | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b>  | <b>(21 vs. 20 ORIG)</b> |
| <b>Personnel</b>                    |                             |       |                               |                  |                    |                       |                  |                         |
| 1005205                             | 511100                      |       | REGULAR SALARIES              | 2,996,974        | 3,058,840          | 2,726,924             | 2,600,269        | -14.99%                 |
| 1005205                             | 511100                      | COVID | REGULAR SALARIES              | -                | -                  | -                     | -                | 0.00%                   |
| 1005205                             | 511200                      |       | OVERTIME WAGES                | 792              | 850                | 850                   | -                | 0.00%                   |
| 1005205                             | 511300                      |       | SEVERANCE PAY                 | 70,399           | -                  | -                     | -                | 0.00%                   |
| 1005205                             | 513000                      |       | BENEFITS BUDGET ONLY          | -                | 1,104,410          | 1,021,431             | -                | 0.00%                   |
| 1005205                             | 513100                      |       | HEALTH INSURANCE              | 602,562          | -                  | -114,989              | 496,157          | 0.00%                   |
| 1005205                             | 513200                      |       | LIFE INSURANCE                | 9,097            | -                  | -                     | 13,197           | 0.00%                   |
| 1005205                             | 513300                      |       | RETIREMENT BENEFITS           | 186,373          | -                  | -                     | 169,866          | 0.00%                   |
| 1005205                             | 513400                      |       | SOCIAL SECURITY TAXES         | 220,497          | -                  | -                     | 198,921          | 0.00%                   |
| 1005205                             | 513600                      |       | UNEMPLOYMENT COMPENSATION     | -                | -                  | -                     | -                | 0.00%                   |
| 1005205                             | 519007                      |       | BENEFITS MISCELLANEOUS        | 3,380            | -                  | -                     | -                | 0.00%                   |
|                                     |                             |       | <b>Sub-Total</b>              | <b>4,090,074</b> | <b>4,164,100</b>   | <b>3,634,216</b>      | <b>3,478,410</b> | <b>-16.47%</b>          |
| <b>Contractual Services</b>         |                             |       |                               |                  |                    |                       |                  |                         |
| 1005205                             | 522100                      |       | TELEPHONE COMMUNICATIONS      | 16,340           | 21,000             | 21,000                | 23,000           | 9.52%                   |
| 1005205                             | 522200                      |       | ELECTRICITY                   | 111,238          | 115,000            | 115,000               | 115,000          | 0.00%                   |
| 1005205                             | 522300                      |       | WATER                         | 3,550            | 4,635              | 4,635                 | 4,635            | 0.00%                   |
| 1005205                             | 522400                      |       | NATURAL GAS                   | 34,731           | 35,500             | 35,500                | 35,500           | 0.00%                   |
| 1005205                             | 522500                      |       | SEWER                         | 3,840            | 2,500              | 2,500                 | 2,500            | 0.00%                   |
| 1005205                             | 522550                      |       | STORM WATER                   | 1,974            | 2,500              | 2,500                 | 2,500            | 0.00%                   |
| 1005205                             | 523100                      |       | PRINTING SERVICES             | 1,310            | 1,200              | 1,200                 | 1,200            | 0.00%                   |
| 1005205                             | 523700                      |       | DELIVERY                      | 7,525            | 11,500             | -                     | -                | 0.00%                   |
| 1005205                             | 524100                      |       | REP & MTC GROUNDS             | 49,602           | 50,550             | 50,550                | 50,550           | 0.00%                   |
| 1005205                             | 524600                      |       | REP & MTC SVC EQUIPMENT       | 3,442            | 3,500              | 3,500                 | 6,500            | 85.71%                  |
| 1005205                             | 524801                      |       | MTC AUTOMATION                | 166,978          | 166,560            | 161,060               | 166,560          | 0.00%                   |
| 1005205                             | 525000                      |       | PROFESSIONAL DEVELOPMENT      | 13,537           | 12,000             | 3,304                 | 12,000           | 0.00%                   |
| 1005205                             | 529000                      |       | OTHER CONTRACTUAL SERVICES    | 68,155           | 66,000             | 21,526                | 10,000           | -84.85%                 |
| 1005205                             | 529200                      |       | ELECTRONIC RESOURCES          | 15,000           | 15,000             | 15,000                | 22,000           | 46.67%                  |
| 1005205                             | 529612                      |       | SPRINKLER SYS INDOOR          | 130              | 120                | 120                   | 130              | 8.33%                   |
| 1005205                             | 532200                      |       | DUES                          | 3,127            | 3,000              | 873                   | 3,000            | 0.00%                   |
| 1005205                             | 533518                      |       | WRLSWEB                       | 72,440           | 57,781             | 57,781                | 52,607           | -8.95%                  |
| 1005205                             | 534200                      |       | REP & MTC BUILDING            | 20,955           | 20,000             | 20,000                | 25,000           | 25.00%                  |
| 1005205                             | 536000                      |       | TRAVEL                        | 6,505            | 6,500              | 3,292                 | 6,500            | 0.00%                   |
| 1005205                             | 537100                      |       | CAR ALLOWANCE/MILEAGE         | 2,136            | 600                | 600                   | 1,600            | 166.67%                 |
| 1005205                             | 537101                      |       | WRLS CAR ALLOWANCE/MILEAGE    | -13              | -                  | -                     | -                | 0.00%                   |
|                                     |                             |       | <b>Sub-Total</b>              | <b>602,504</b>   | <b>595,446</b>     | <b>519,941</b>        | <b>540,782</b>   | <b>-9.18%</b>           |
| <b>Commodities</b>                  |                             |       |                               |                  |                    |                       |                  |                         |
| 1005205                             | 531100                      |       | OFFICE SUPPLIES               | 34,142           | 38,500             | 31,000                | 38,500           | 0.00%                   |
| 1005205                             | 531200                      |       | POSTAGE                       | 2,026            | 5,000              | 5,000                 | 5,000            | 0.00%                   |
| 1005205                             | 533100                      |       | GASOLINE                      | 1,002            | 750                | 750                   | 1,000            | 33.33%                  |
| 1005205                             | 533200                      |       | OIL                           | -                | 50                 | 50                    | -                | 0.00%                   |
| 1005205                             | 533501                      |       | LIBRARY MATERIALS CIRCULATION | 326,167          | 326,500            | 299,400               | 326,500          | 0.00%                   |
| 1005205                             | 533515                      |       | PROGRAM MATERIALS             | 983              | 1,000              | 1,000                 | 5,000            | 400.00%                 |
| 1005205                             | 539000                      |       | MISCELLANEOUS                 | 3,146            | 3,000              | 3,000                 | 3,000            | 0.00%                   |
| 1005205                             | 592299                      |       | TRANSFER TO BUDGET CARRYOVER  | 93,996           | -                  | -                     | -                | 0.00%                   |
| 1005205                             | 599999                      |       | PURCHASING CARD DEFAULT       | -                | -                  | -                     | -                | 0.00%                   |
| 1005205                             | 586035                      | COVID | OPERATING SUPPLIES            | -                | -                  | -                     | -                | 0.00%                   |
|                                     |                             |       | <b>Sub-Total</b>              | <b>461,462</b>   | <b>374,800</b>     | <b>340,200</b>        | <b>379,000</b>   | <b>1.12%</b>            |
| <b>Capital</b>                      |                             |       |                               |                  |                    |                       |                  |                         |
| 1005205                             | 582000                      |       | C/O BLDG & BLDG IMPROVEMENTS  | 10,000           | 10,000             | 10,000                | 10,000           | 0.00%                   |
|                                     |                             |       | <b>Sub-Total</b>              | <b>10,000</b>    | <b>10,000</b>      | <b>10,000</b>         | <b>10,000</b>    | <b>0.00%</b>            |
| <b>TOTAL</b>                        | <b>LIBRARY EXPENDITURES</b> |       |                               | <b>5,164,040</b> | <b>5,144,346</b>   | <b>4,504,357</b>      | <b>4,408,192</b> | <b>-14.31%</b>          |



## Planning & Development Department

### Description/Services

The Planning and Development Department improves the conditions of life in La Crosse through expert advisement of economic, environmental, and social data and the delivery of high-quality programs. The Department also fosters a civic spirit that desires a condition of sustained improvement to the City for future generations.

### 2020 Accomplishments/Highlights

1. Launched Imagine Downtown 2040 Master Plan
2. Provided over \$500K in COVID-19 recovery grants to 112 businesses and 11 grants to child care and after school programs to stabilize the economy.
3. Completed 10 new affordable and market-rate homes, which added \$1.1 million to the tax base.
4. Incentivized \$559,000 in significant repairs to older homes through 12 housing rehabilitation and renovation loans.
5. 69 energy-efficiency improvements have been made since the launch of the Energy Efficiency challenge.
6. Launched new homeless programs with partnerships with local agencies to begin housing over 100 homeless individuals through COVID-19.
7. Closed Tax Increment Finance District #7
8. Completed sale of 13 acre parcel in International Business Park for \$1.5M to Scannell Properties for development of \$13M FedEx distribution center.
9. Completed sales of surplus land totaling \$80K for general fund and Fire Department.

### 2021 Goals

1. Complete data collection Comprehensive Plan, progress toward completion of plan.
2. Incentivize \$1 million in added assessed value through investments in owner-occupied housing (acquisition, demolition, new construction).
3. Provide \$1 million in loans and grants to improve the quality of housing in neighborhoods and to build new multi-family housing.  
**Action Item** – Surplus and Business Park land sales, TIF closures, Section 108 Loan
4. Complete 20 projects that address lead-based paint issues, invest in housing through housing rehab loans and housing renovation loans
5. Acquire and demolish 10 blighted properties and prepare for new single-family development or future project.
6. Facilitate through incentives and possibly RFP new LIHTC project.
7. Review and propose changes to Conditional Use Permits

## Planning & Development

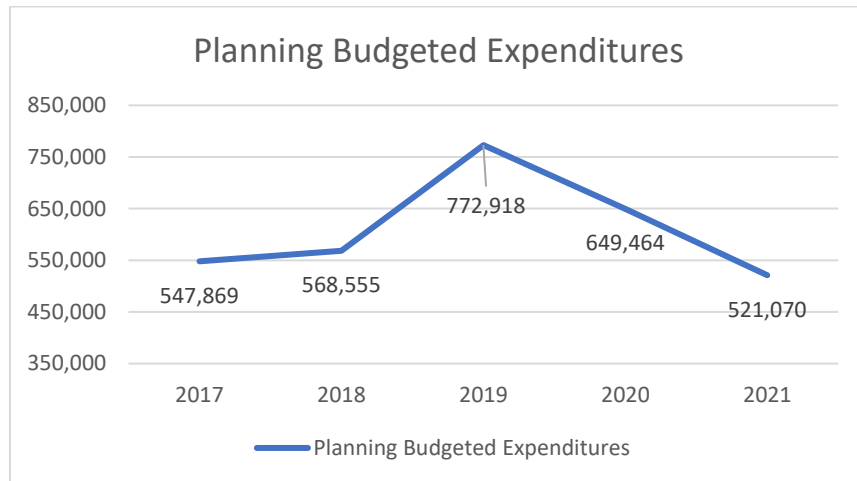
### Performance Measures

|                                                             | Projected 2020                                                                       | 2021 Goal/Benchmark                   |
|-------------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------|
| New assessed value in owner-occupied housing                | <b>\$1.1 million assess value for the construction of new owner-occupied housing</b> | <b>\$1.1 million</b>                  |
| Residential housing investments (owner-occupied and rental) | <b>\$559,000 in significant repairs made to 12 homes through City loans/grants.</b>  | <b>\$600,000 / 15 loans or grants</b> |
| Capture value increment of TIDs                             | <b>\$479M</b>                                                                        | <b>\$500M</b>                         |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 12.5 | 12.5 | 11.5 |



## Planning & Development

### Expenditures

| 1008205 PLANNING EXPENDITURES |                              |                              | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|-------------------------------|------------------------------|------------------------------|----------------|----------------|----------------|----------------|------------------|
|                               |                              |                              | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>              |                              |                              |                |                |                |                |                  |
| 1008205                       | 511100                       | REGULAR SALARIES             | 432,661        | 430,354        | 381,443        | 346,209        | -19.55%          |
| 1008205                       | 511101                       | LIMITED TERM EE SALARIES     | 3,838          | -              | -              | -              | 0.00%            |
| 1008205                       | 511200                       | OVERTIME WAGES               | (263)          | -              | -              | -              | 0.00%            |
| 1008205                       | 513000                       | BENEFITS BUDGET ONLY         | (8,511)        | 154,600        | 142,372        | -              | -100.00%         |
| 1008205                       | 513100                       | HEALTH INSURANCE             | 63,941         | -              | (15,058)       | 60,344         | 0.00%            |
| 1008205                       | 513200                       | LIFE INSURANCE               | 373            | -              | -              | 2,031          | 0.00%            |
| 1008205                       | 513300                       | RETIREMENT BENEFITS          | 32,673         | -              | -              | 22,841         | 0.00%            |
| 1008205                       | 513400                       | SOCIAL SECURITY TAXES        | 45,340         | -              | -              | 26,485         | 0.00%            |
|                               |                              | <b>Sub-Total</b>             | <b>570,052</b> | <b>584,954</b> | <b>508,757</b> | <b>457,910</b> | <b>-21.72%</b>   |
| <b>Contractual Services</b>   |                              |                              |                |                |                |                |                  |
| 1008205                       | 521500                       | RECRUITMENT                  | -              | -              | -              | 50             | 0.00%            |
| 1008205                       | 521710                       | NEIGHBORHOOD REVITALIZATION  | 6              | 800            | 800            | 800            | 0.00%            |
| 1008205                       | 522100                       | TELEPHONE COMMUNICATIONS     | 315            | 550            | 550            | 550            | 0.00%            |
| 1008205                       | 522100                       | CD351 TELEPHONE              | 70             | -              | -              | -              | 0.00%            |
| 1008205                       | 529000                       | OTHER CONTRACTUAL SERVICES   | 32,727         | 41,040         | 19,040         | 41,040         | 0.00%            |
| 1008205                       | 531400                       | COPIES                       | 814            | 1,500          | 1,500          | 1,500          | 0.00%            |
| 1008205                       | 532202                       | MEMBERSHIPS/DUES             | 2,500          | 2,500          | 2,500          | 2,500          | 0.00%            |
| 1008205                       | 533710                       | TRAINING                     | -              | 2,550          | 2,550          | 2,550          | 0.00%            |
| 1008205                       | 536000                       | TRAVEL                       | 5,465          | 2,550          | 50             | 2,550          | 0.00%            |
| 1008205                       | 571430                       | FEES                         | 78             | -              | -              | 100            | 0.00%            |
|                               |                              | <b>Sub-Total</b>             | <b>41,975</b>  | <b>51,490</b>  | <b>26,990</b>  | <b>51,640</b>  | <b>0.29%</b>     |
| <b>Commodities</b>            |                              |                              |                |                |                |                |                  |
| 1008205                       | 531100                       | OFFICE SUPPLIES              | 3,338          | 3,320          | 3,320          | 3,320          | 0.00%            |
| 1008205                       | 531200                       | POSTAGE                      | 3,708          | 3,500          | 500            | 2,000          | -42.86%          |
| 1008205                       | 533500                       | DEPT SUPPLIES                | 2,396          | 4,000          | 4,000          | 4,000          | 0.00%            |
| 1008205                       | 533502                       | PLAQUES                      | -              | 2,200          | 1,200          | 2,200          | 0.00%            |
| 1008205                       | 586035                       | COVID OPERATING SUPPLIES     | -              | -              | -              | -              | 0.00%            |
|                               |                              | <b>Sub-Total</b>             | <b>9,442</b>   | <b>13,020</b>  | <b>9,020</b>   | <b>11,520</b>  | <b>-11.52%</b>   |
| <b>Capital</b>                |                              |                              |                |                |                |                |                  |
| 1008205                       | 592483                       | TSFR TO BLDGS & LND/PROP CAP | 95,000         | -              | -              | -              | 0.00%            |
| 1008205                       | 592504                       | TRANSFER TO PLNG GRTS        | -              | -              | 5,000          | -              | 0.00%            |
|                               |                              | <b>Sub-Total</b>             | <b>95,000</b>  | <b>-</b>       | <b>5,000</b>   | <b>-</b>       | <b>0.00%</b>     |
| <b>TOTAL</b>                  | <b>PLANNING EXPENDITURES</b> |                              | <b>716,469</b> | <b>649,464</b> | <b>549,767</b> | <b>521,070</b> | <b>-19.77%</b>   |

## Assessors Office

### Description/Services

The Assessment Department strives to provide timely and accurate information to the citizens, Council, and the employees of the City of La Crosse. The main objective is to measure, list and value all new construction, identify property types outside the city average ratios for all properties and revalue. Each year the City of La Crosse Assessor Office is required to follow the Department of Revenue's state mandated workload that must be completed in a timely manner throughout the year, including all required reports. The role of the assessor's office is to discover, list and value all taxable property within the City of La Crosse as of the statutory date of January 1 of each year. The assessor's office goal is to provide accurate and uniform value to ensure that the burden of taxes is distributed in a fair and equitable manner. Our goal is to strive to be 100% of the market each and every year.

### 2020 Accomplishments/Highlights

1. Tracking of current sales activity within that market to make sure the values initially set for 2020 will still be relevant for a 2021 revaluation.
2. Completed the valuation of all new construction, legal description work, and sales analysis.

### 2021 Goals

1. Complete apartment and condominium revaluation for 2021 assessment year.
2. Begin downtown revaluation for completion for 2022 assessment year.
3. Conduct citywide revaluation of all apartment style properties, the bulk of condo units and other property types that may be identified from now until the board of review.
4. continue to complete sales analysis for all property types
5. Complete all legal description work and complete requested reviews.
6. Provide information and support for other city offices as requested/required.
7. Follow-up on property sales, reflecting the condition of property any personal property and/or concessions that may have been included in the sale price.
8. Update parcels to produce quality data for our sales analysis at the time of sale as well as reflecting parcels characteristics as January 1 to establish fair and equitable assessments.
9. Update City of La Crosse assessor portion of the website on continuous basis to education the community including sales data.
10. Training of new positions for commercial assessment and maintain certification of current staff.
11. Formulate plan for upcoming staffing changes and retirements.

### Performance Measures (% of Market)

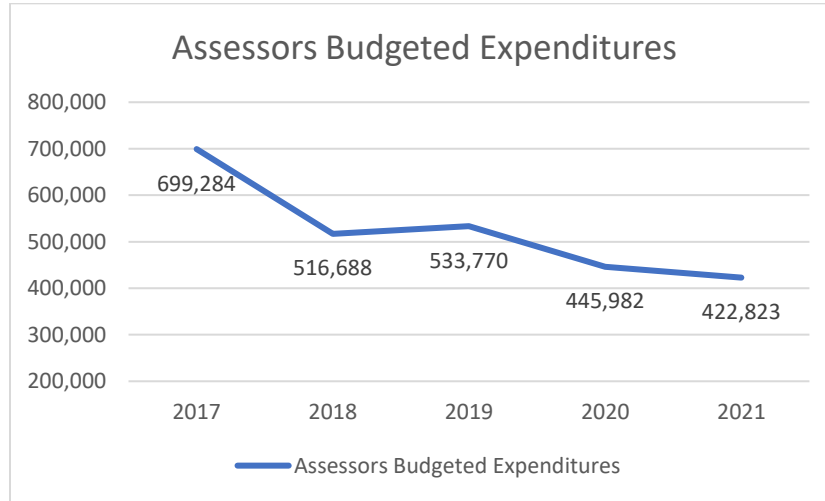
|                        | Projected 2020 | 2021 Goal/Benchmark |
|------------------------|----------------|---------------------|
| Residential Valuations | 95%            | 90-100%             |
| Multi-Family Valuation | N/A            | 90-100%             |
| Commercial Valuation   | 85%            | 90-100%             |

## Assessors Office

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 6    | 5    | 5    |



Assessors Office

Expenditures

| 1001305 ASSESSOR EXPENDITURES |                              |                  |                            | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|-------------------------------|------------------------------|------------------|----------------------------|----------------|----------------|----------------|----------------|------------------|
|                               |                              |                  |                            | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>              |                              |                  |                            |                |                |                |                |                  |
| 1001305                       | 511100                       |                  | REGULAR SALARIES           | 351,248        | 307,229        | 272,232        | 300,124        | -2.31%           |
| 1001305                       | 511100                       | COVID            | REGULAR SALARIES           | -              | -              | -              | -              | 0.00%            |
| 1001305                       | 511200                       |                  | OVERTIME WAGES             | -              | -              | -              | -              | 0.00%            |
| 1001305                       | 513000                       |                  | BENEFITS BUDGET ONLY       | -              | 128,253        | 121,929        | -              | -100.00%         |
| 1001305                       | 513100                       |                  | HEALTH INSURANCE           | 90,385         | -              | (13,689)       | 67,049         | 0.00%            |
| 1001305                       | 513200                       |                  | LIFE INSURANCE             | 1,364          | -              | -              | 1,801          | 0.00%            |
| 1001305                       | 513300                       |                  | RETIREMENT BENEFITS        | 22,952         | -              | -              | 20,259         | 0.00%            |
| 1001305                       | 513400                       |                  | SOCIAL SECURITY TAXES      | 25,948         | -              | -              | 22,960         | 0.00%            |
| 1001305                       | 514100                       |                  | CLOTHING/UNIFORM ALLOWANCE | -              | 150            | 150            | 150            | 0.00%            |
|                               |                              | <b>Sub-Total</b> |                            | <b>491,898</b> | <b>435,632</b> | <b>380,622</b> | <b>412,343</b> | <b>-5.35%</b>    |
| <b>Contractual Services</b>   |                              |                  |                            |                |                |                |                |                  |
| 1001305                       | 521500                       |                  | RECRUITMENT                | -              | -              | -              | 30             | 0.00%            |
| 1001305                       | 522100                       |                  | TELEPHONE COMMUNICATIONS   | 184            | 200            | 200            | 200            | 0.00%            |
| 1001305                       | 525000                       |                  | TRAINING SERVICES          | 1,540          | 1,100          | -              | 1,100          | 0.00%            |
| 1001305                       | 532200                       |                  | DUES                       | 240            | 350            | 350            | 400            | 14.29%           |
| 1001305                       | 533710                       |                  | TRAINING                   | 50             | -              | -              | -              | 0.00%            |
| 1001305                       | 536000                       |                  | TRAVEL EXPENSES            | 3,052          | 1,200          | -              | 1,200          | 0.00%            |
| 1001305                       | 537100                       |                  | CAR ALLOWANCE/MILEAGE      | 1,504          | 2,550          | 2,550          | 2,550          | 0.00%            |
|                               |                              | <b>Sub-Total</b> |                            | <b>6,571</b>   | <b>5,400</b>   | <b>3,100</b>   | <b>5,480</b>   | <b>1.48%</b>     |
| <b>Commodities</b>            |                              |                  |                            |                |                |                |                |                  |
| 1001305                       | 531100                       |                  | OFFICE SUPPLIES            | 999            | 1,000          | 1,000          | 1,200          | 20.00%           |
| 1001305                       | 531200                       |                  | POSTAGE                    | 2,128          | 3,000          | 3,000          | 3,000          | 0.00%            |
| 1001305                       | 532100                       |                  | PUBLICATIONS               | 881            | 800            | 800            | 800            | 0.00%            |
| 1001305                       | 539000                       |                  | MISCELLANEOUS              | 28             | 150            | 150            | -              | -100.00%         |
| 1001305                       | 586035                       | COVID            | OPERATING SUPPLIES         | -              | -              | -              | -              | 0.00%            |
|                               |                              | <b>Sub-Total</b> |                            | <b>4,036</b>   | <b>4,950</b>   | <b>4,950</b>   | <b>5,000</b>   | <b>1.01%</b>     |
| <b>TOTAL</b>                  | <b>ASSESSOR EXPENDITURES</b> |                  |                            | <b>502,504</b> | <b>445,982</b> | <b>388,672</b> | <b>422,823</b> | <b>-5.19%</b>    |

## La Crosse Center

### **Description/Services:**

The mission of the La Crosse Center is to generate an economic impact by hosting conventions, trade-shows, corporate business and association meetings, and entertainment opportunities that provide a wealth of people into the community for overnight stays, restaurant visits, and retail sales. The venue is to be fiscally responsible by providing a break-even to profitable annual report, while also supporting charitable and socially conscious events. The venue is to: create jobs, provide outstanding service, promote a safe and affordable high-quality experience, and be accountable to the City of La Crosse Elected Officials and to the La Crosse Center Board of Directors.

### **2020 Accomplishments/Highlights**

#### **Reopening and Recovering from the COVID19 Pandemic**

The La Crosse Center has achieved the Global Bio-Risk Advisory Council (GBAC) STAR accreditation. The venue will implement the most stringent protocols for cleaning, disinfection, and infectious disease prevention throughout the facility, under the guidance of GBAC and the worldwide cleaning industry association.

GBAC STAR helps organizations establish protocols and procedures, offers expert-led training, and assesses a facility's readiness for bio-risk situations. The program will verify that the La Crosse Center implements best practices to prepare for, respond to, and recover from outbreaks and pandemics.

Four (4) team members at the La Crosse Center completed the GBAC Fundamental Training Course with an emphasis on SARS-CoV-2/COVID19. The course builds skills and knowledge by teaching preventative response, infection control, and contamination control measures to known or potential infectious disease outbreak situations. Importance of proper cleaning and disinfection for health is paramount. GBAC protocol is for response and remediation, and use of personal protective equipment, tools and equipment.

The La Crosse Center will also prepare its venue for proper food service for all guests at the concession stands and for catering. Steps include, but are not limited to, patrician/shield separation, individually package food items, individually package condiments, touchless and cashless transactions.

### **2021 Goals**

#### **Grand Opening Events**

The La Crosse Center intends to plan a series of Grand Opening Events to include a variety of community events – open house – tours – etc., to showcase conventions, tradeshow, in house promotions, national touring artists, and family shows. These events will be staggered throughout the 2021 year and possibly into 2022.

#### **Rebranding and Marketing and Sales Materials**

A rebranding of the venue will include a new logo, taglines, brand position, key messaging, color palate, textures, and icons. All of the brand elements will be incorporated into the new venue from wayfinding signage to envelopes.

The La Crosse Center will further prepare new sales materials to go along with the new brand. The new materials will be incorporated into all collateral from print to electronic.

## La Crosse Center

A new website will be developed that is user friendly for all guests such as convention planners, wedding events, and touring production managers.

### Rebuilding the La Crosse Center Team

Rebuilding the La Crosse Center team as we come out of the COVID19 Pandemic will be a top priority. This will include adding members for marketing, sales, and maintenance, along with any middle management positions that need to be added.

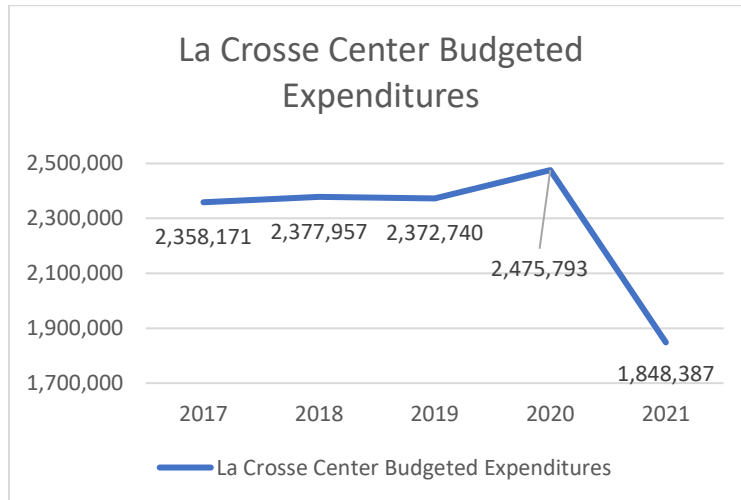
### Performance Measures

|                                             | Projected 2020 | 2021 Goal/Benchmark |
|---------------------------------------------|----------------|---------------------|
| # of Conventions/Tradeshows/ Meetings       | 5              | 25                  |
| # of Concerts/Family Shows/ Ticketed Events | 7              | 20                  |
| Break-Even Analysis                         | -\$1.2 M       | 0                   |

### Team Members

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 16.5 | 16.5 | 14   |





## La Crosse Center

### Expenditures

| 1014905 LACROSSE CENTER EXPENDITURES |                                     |       |                               | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|--------------------------------------|-------------------------------------|-------|-------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                      |                                     |       |                               | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                     |                                     |       |                               |                  |                  |                  |                  |                  |
| 1014905                              | 511100                              |       | REGULAR SALARIES              | 761,579          | 927,766          | 756,993          | 766,965          | -17.33%          |
| 1014905                              | 511100                              | COVID | REGULAR SALARIES              | -                | -                | -                | -                | 0.00%            |
| 1014905                              | 511101                              |       | LIMITED TERM EE SALARIES      | 29,808           | 140,000          | 140,000          | 70,000           | -50.00%          |
| 1014905                              | 511108                              |       | TEMPORARY HELP                | 14,132           | -                | -                | -                | 0.00%            |
| 1014905                              | 511200                              |       | OVERTIME                      | 2,275            | -                | -                | -                | 0.00%            |
| 1014905                              | 513000                              |       | BENEFITS BUDGET ONLY          | -                | 409,627          | 359,934          | -                | -100.00%         |
| 1014905                              | 513100                              |       | HEALTH INSURANCE              | 225,961          | -                | (42,893)         | 167,621          | 0.00%            |
| 1014905                              | 513200                              |       | LIFE INSURANCE                | 2,912            | -                | -                | 4,602            | 0.00%            |
| 1014905                              | 513300                              |       | RETIREMENT BENEFITS           | 63,775           | -                | -                | 51,771           | 0.00%            |
| 1014905                              | 513400                              |       | SOCIAL SECURITY TAXES         | 91,333           | -                | -                | 64,028           | 0.00%            |
| 1014905                              | 513600                              |       | UNEMPLOYMENT COMPENSATION     | 4,899            | -                | -                | -                | 0.00%            |
|                                      |                                     |       | <b>Sub-Total</b>              | <b>1,196,673</b> | <b>1,477,393</b> | <b>1,214,034</b> | <b>1,124,987</b> | <b>-23.85%</b>   |
| <b>Contractual Services</b>          |                                     |       |                               |                  |                  |                  |                  |                  |
| 1014905                              | 521201                              |       | ROOM TAX AUDIT                | 1,900            | 2,000            | 2,000            | 2,000            | 0.00%            |
| 1014905                              | 521500                              |       | RECRUITMENT                   | 5,039            | 6,000            | 500              | 3,000            | -50.00%          |
| 1014905                              | 521600                              |       | PROMOTION & ADVERTISING       | 57,289           | 54,000           | 29,000           | 25,000           | -53.70%          |
| 1014905                              | 522100                              |       | TELEPHONE COMMUNICATIONS      | 4,304            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1014905                              | 522200                              |       | ELECTRICITY                   | 275,340          | 246,000          | 206,000          | 200,000          | -18.70%          |
| 1014905                              | 522300                              |       | WATER                         | 5,181            | 7,500            | 7,500            | 7,500            | 0.00%            |
| 1014905                              | 522400                              |       | NATURAL GAS                   | 79,700           | 103,000          | 103,000          | 80,000           | -22.33%          |
| 1014905                              | 522500                              |       | SEWER                         | 5,579            | 8,500            | 8,500            | 8,500            | 0.00%            |
| 1014905                              | 522550                              |       | STORM WATER                   | 4,260            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1014905                              | 522700                              |       | GARBAGE SERVICES              | 35,140           | 31,000           | 21,000           | 25,000           | -19.35%          |
| 1014905                              | 529000                              |       | OTHER CONTRACTUAL SERVICES    | 118,033          | 130,000          | 115,000          | 120,000          | -7.69%           |
| 1014905                              | 534500                              |       | REP & MTC VEHICLES            | 2,525            | 4,000            | 2,000            | 3,000            | -25.00%          |
| 1014905                              | 534900                              |       | REP & MTC OTHER               | 122,174          | 110,000          | 60,000           | 50,000           | -54.55%          |
| 1014905                              | 536000                              |       | TRAVEL                        | 3,145            | 7,000            | 2,500            | -                | -100.00%         |
| 1014905                              | 551005                              |       | WORKER COMPENSATION INSURANCE | 31,610           | 39,000           | 39,000           | 39,000           | 0.00%            |
| 1014905                              | 551011                              |       | FIRE INSURANCE                | 30,611           | 31,400           | 31,400           | 31,400           | 0.00%            |
| 1014905                              | 551013                              |       | LIQUOR LIABILITY INSURANCE    | 10,416           | 12,500           | 12,500           | 12,500           | 0.00%            |
| 1014905                              | 551016                              |       | LIABILITY INSURANCE           | 14,778           | 15,000           | 15,000           | 15,000           | 0.00%            |
| 1014905                              | 571430                              |       | ATM FEES EXP                  | 10               | -                | -                | -                | 0.00%            |
| 1014905                              | 591100                              |       | BAD DEBT EXPENSE              | 1,127            | -                | -                | -                | 0.00%            |
| 1014905                              | 592100                              |       | TSFR TO-GENERAL FUND          | -                | 80,000           | -                | -                | -100.00%         |
| 1014905                              | 592200                              |       | TSFR TO-SP REV FUND           | 110,545          | -                | -                | -                | 0.00%            |
| 1014905                              | 599900                              |       | PRIOR YEAR EXPENSE            | (43)             | -                | -                | -                | 0.00%            |
|                                      |                                     |       | <b>Sub-Total</b>              | <b>918,662</b>   | <b>896,900</b>   | <b>664,900</b>   | <b>631,900</b>   | <b>-29.55%</b>   |
| <b>Commodities</b>                   |                                     |       |                               |                  |                  |                  |                  |                  |
| 1014905                              | 531100                              |       | OFFICE SUPPLIES               | 4,229            | 5,000            | 1,000            | 5,000            | 0.00%            |
| 1014905                              | 531200                              |       | POSTAGE                       | 843              | 1,500            | 500              | 1,500            | 0.00%            |
| 1014905                              | 533500                              |       | DEPT SUPPLIES                 | 106,276          | 90,000           | 60,000           | 60,000           | -33.33%          |
| 1014905                              | 539000                              |       | MISCELLANEOUS                 | 1,557            | 5,000            | 2,000            | 5,000            | 0.00%            |
| 1014905                              | 586035                              | COVID | OPERATING SUPPLIES            | -                | -                | -                | 20,000           | 0.00%            |
|                                      |                                     |       | <b>Sub-Total</b>              | <b>112,905</b>   | <b>101,500</b>   | <b>63,500</b>    | <b>91,500</b>    | <b>-9.85%</b>    |
| <b>Capital</b>                       |                                     |       |                               |                  |                  |                  |                  |                  |
| 1014905                              | 592300                              |       | TSFR TO DEBT SERVICE          | -                | -                | 34,000           | -                | 0.00%            |
|                                      |                                     |       | <b>Sub-Total</b>              | <b>-</b>         | <b>-</b>         | <b>34,000</b>    | <b>-</b>         | <b>0.00%</b>     |
| <b>TOTAL</b>                         | <b>LACROSSE CENTER EXPENDITURES</b> |       |                               | <b>2,228,240</b> | <b>2,475,793</b> | <b>1,976,434</b> | <b>1,848,387</b> | <b>-25.34%</b>   |

## Engineering Department

### Description/Services

The Engineering Department of the City of La Crosse is responsible for the preparation of plans, specifications, estimates and approval for water mains and wells, storm and sanitary sewer systems, wastewater treatment plant improvements, street improvements, park improvements, street lighting, and miscellaneous public works projects, and for supervision of construction to completion. The Department monitors compliance with Federal regulations for all federally funded projects in the City, and coordinates local highway projects with the Wisconsin Department of Transportation. The Department also provides surveying and drafting services for other City departments.

It is the Department's further responsibility to maintain proper records of all construction and surveys. These records include plats, maps buildings, profiles, benchmarks, and location, size and elevations of underground utilities, such as sewers and water mains. To serve the public regarding disbursement of all public records within the Engineering Department's jurisdiction is another of the department's important functions.

The Engineering Department is also responsible for all aspects of traffic control, throughout the City and represents the City's concerns for traffic functions in the surrounding area. Traffic Engineer is responsible for making traffic engineering studies, preparing geometric design for highway safety projects, plans and specifications for traffic control installations, supervise temporary traffic control on all public projects, provide public service and education through the media and handle the requests and/or complaints on traffic matters.

### Mission

Continually improve the quality of life in the City of La Crosse by striving to improve level of engineering services to other City departments that help create good jobs, tax growth and an environment that includes all people. While striving to improve, the Engineering Department will be fiscally responsible. The Engineering Department will strive for excellence, collaborate with neighbors, reward employees and promote the Arts and cultural diversity.

### 2020 Accomplishments/Highlights

1. Secured Federal matching funds for \$2.5M of work under Surface Transportation Improvement Projects - Urban (STP-Urban) on: Gillette St, from Caledonia St to George St, and on Green Bay St, from East Ave to 22<sup>nd</sup> St. Projects will reconstruct nine blocks of City streets, including utilities upgrades and replacements on both, and new pedestrian lighting on Gillette.
2. Secured Federal matching funds for \$280K of work under Highway Safety Improvement Projects (HSIP) on: Rectangular Rapid Flashing Beacons (RRFBs) at West Avenue intersections with King Street and Badger Street.
3. Secured State matching funds for \$450K of work under Signals & ITS Standalone Program (SISP) on: Citywide Traffic Implementation & Synchronization project, for signal cabinet and controller replacement at eighteen (18) traffic control signals in the City of La Crosse.

## Engineering Department

4. Installed neighborhood association-selected decorative streetscape pedestrian lighting on twelve (12) blocks of George Street, from Clinton Street to Campbell Street, including reconstruction of sidewalk and ADA pedestrian corners.
5. Completed second and third phases of Neighborhood Greenway on King Street, including pedestrian and traffic calming accommodations at nine (9) intersections, and street paving and utility construction on five (5) City blocks.

### 2021 Goals

1. Design, advertise, bid, and construct the streets, lighting, utility, and bridges projects that are approved by the Common Council of the City of La Crosse in the adopted 2021 Capital Improvement Projects budget.
2. Complete the following special 2021 Capital Improvement Plan Projects:
  - #158 Hydraulic/Levee Improvements – includes clearing of brush and evaluation of levee for standards integrity improvements
  - #168 Pammel Creek Repairs
  - #528 Bridge Maintenance and Inspections – includes re-deck and polymer overlay for Copeland Ave and Lang Dr bridges over the La Crosse River
  - #652 Cliffside Storm Sewer Yard Seepage Project
  - #268 Citywide Traffic Implementation: Interconnect & Synchronization
  - #648 Annual Sidewalk Replacement Program
  - #649 Bliss Road Slope Stabilization
  - #651 Emergency Warning System Siren Replacement
  - #626 LED Street Light Upgrades
3. Inventory and upgrade long-term plan for flood levees in the City of La Crosse. Create five-year plan for future Capital Improvement Program projects to maintain levees. Consider raising height of levees to decrease risk of overtopping with future flood events.
4. Apply for additional Signal & ITS Standalone (SISP) funding from the State and continue planning and design for future implementation of next phases of signal cabinet and controller replacement and buildout of fiber optic network for interconnect.
5. Process and issue applications and permits to facilitate needs and guidance for private development, businesses, and properties working in the public Right-of-Way. Observe process for determine ways of increasing efficiency and effectiveness.

## Engineering Department

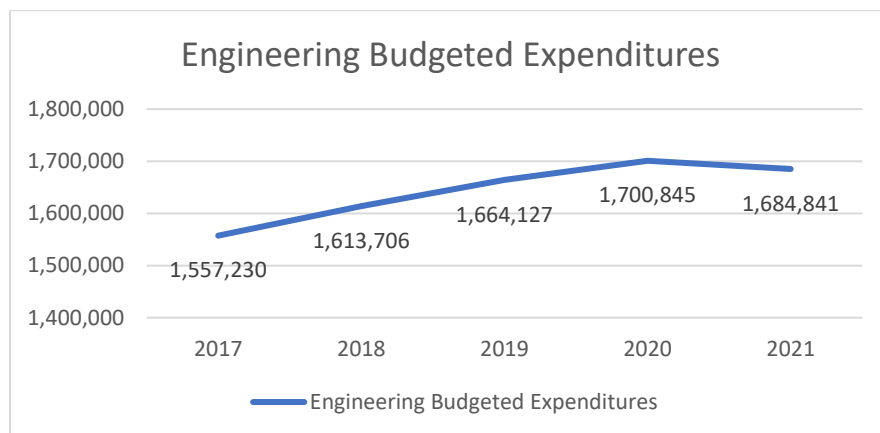
### Performance Measures:

|                                                                                                                                                                                                                                                                                  | Projected 2020                           | 2021 Goal/Benchmark                      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|
| Track construction contract costs for delivery of projects within CIP-budgeted amounts, with breakdown of costs relative to various funding sources. Comparison of construction costs after completion with original CIP estimates.                                              | <b>80%</b>                               | <b>85%</b>                               |
| Document occurrences of change orders, per project. Track reasons for changes to determine needs for improved initial project scoping, and more accurate estimates for CIP requests.                                                                                             | <b>Average of 2 per contract</b>         | <b>Average of 2 per contract</b>         |
| Review output of permits issued, by category, to evaluate permitting process to better serve the public.                                                                                                                                                                         | <b>Average of 3 days to reply/permit</b> | <b>Average of 3 days to reply/permit</b> |
| Performance of consultants for delivery of design and construction oversight agreements for timeliness of deliverables and costs of services                                                                                                                                     | <b>80%</b>                               | <b>80%</b>                               |
| Measure performances of contractors on City of La Crosse construction sites, including instances of public infrastructure damages and complaints from the public, to report deficiencies to the Board of Public Works, including possible revocation of prequalification to bid. | <b>5 deficiencies per project</b>        | <b>4 deficiencies per project</b>        |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 18.5 | 17   | 17   |



## Engineering Department

### Expenditures

| 1008815 ENGINEERING EXPENDITURES |                                 |                             | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|----------------------------------|---------------------------------|-----------------------------|------------------|------------------|------------------|------------------|------------------|
|                                  |                                 |                             | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                 |                                 |                             |                  |                  |                  |                  |                  |
| 1008815                          | 511100                          | REGULAR SALARIES            | 1,128,023        | 1,173,210        | 1,133,210        | 1,201,061        | 2.37%            |
| 1008815                          | 511101                          | LIMITED TERM EE SALARIES    | 465              | -                | -                | -                | 0.00%            |
| 1008815                          | 511200                          | OVERTIME WAGES              | 21,190           | 8,000            | 8,000            | 8,000            | 0.00%            |
| 1008815                          | 513000                          | BENEFITS BUDGET ONLY        | -                | 438,035          | 428,035          | -                | -100.00%         |
| 1008815                          | 513100                          | HEALTH INSURANCE            | 225,961          | -                | (43,805)         | 214,555          | 0.00%            |
| 1008815                          | 513200                          | LIFE INSURANCE              | 3,900            | -                | -                | 7,069            | 0.00%            |
| 1008815                          | 513300                          | RETIREMENT BENEFITS         | 74,704           | -                | -                | 80,062           | 0.00%            |
| 1008815                          | 513400                          | SOCIAL SECURITY TAXES       | 86,556           | -                | -                | 92,494           | 0.00%            |
|                                  |                                 | <b>Sub-Total</b>            | <b>1,540,799</b> | <b>1,619,245</b> | <b>1,525,440</b> | <b>1,603,241</b> | <b>-0.99%</b>    |
| <b>Contractual Services</b>      |                                 |                             |                  |                  |                  |                  |                  |
| 1008815                          | 522100                          | TELEPHONE COMMUNICATIONS    | 6,106            | 4,600            | 4,600            | 4,600            | 0.00%            |
| 1008815                          | 529000                          | DIGGERS HOTLINE             | 34,194           | 34,000           | 34,000           | 34,000           | 0.00%            |
| 1008815                          | 529002                          | WEIGHTS & MEASURES          | 17,200           | 17,200           | 17,200           | 17,200           | 0.00%            |
| 1008815                          | 534500                          | REP & MTC VEHICLES          | 2,950            | 2,900            | 2,900            | 2,900            | 0.00%            |
| 1008815                          | 534701                          | REP & MTC RADIO             | 87               | 200              | 200              | 200              | 0.00%            |
| 1008815                          | 536000                          | TRAVEL/EDUCATION/CONFERENCE | 5,193            | 6,200            | 6,200            | 6,200            | 0.00%            |
| 1008815                          | 537100                          | CAR ALLOWANCE/MILEAGE       | 316              | 500              | 500              | 500              | 0.00%            |
| 1008815                          | 571430                          | FEES                        | 7                | -                | -                | -                | 0.00%            |
|                                  |                                 | <b>Sub-Total</b>            | <b>66,053</b>    | <b>65,600</b>    | <b>65,600</b>    | <b>65,600</b>    | <b>0.00%</b>     |
| <b>Commodities</b>               |                                 |                             |                  |                  |                  |                  |                  |
| 1008815                          | 531100                          | OFFICE SUPPLIES             | 3,505            | 4,500            | 4,500            | 4,500            | 0.00%            |
| 1008815                          | 531200                          | POSTAGE                     | 963              | 2,200            | 2,200            | 2,200            | 0.00%            |
| 1008815                          | 533100                          | GASOLINE                    | 2,174            | 4,800            | 4,800            | 4,800            | 0.00%            |
| 1008815                          | 533500                          | ENGINEERING SUPPLIES        | 3,272            | 4,500            | 4,500            | 4,500            | 0.00%            |
| 1008815                          | 586035                          | COVID OPERATING SUPPLIES    | -                | -                | -                | -                | 0.00%            |
|                                  |                                 | <b>Sub-Total</b>            | <b>9,914</b>     | <b>16,000</b>    | <b>16,000</b>    | <b>16,000</b>    | <b>0.00%</b>     |
| <b>Capital</b>                   |                                 |                             |                  |                  |                  |                  |                  |
| <b>TOTAL</b>                     | <b>ENGINEERING EXPENDITURES</b> |                             | <b>1,616,766</b> | <b>1,700,845</b> | <b>1,607,040</b> | <b>1,684,841</b> | <b>-0.94%</b>    |

# Street/Recycling Department

## Streets Division

### Description/Services

The City of La Crosse Street Department is responsible for keeping the 226 miles of roadways, within the city limits, free of snow and debris and in good working order. We manage these tasks by doing required maintenance such as plowing and sweeping. More in depth maintenance entails other activities such as complete road and curb reconstruction, assembly, installation and maintenance of traffic signals, street lights, and signage. We are also responsible for maintenance on most City vehicles and mechanical equipment and assisting in management of the City fuel system.

### 2020 Accomplishments/Highlights

1. Increased use of Zipper Milling equipment.
2. On task with scheduled road construction projects for Street Dept while also paving some of Engineering Dept jobs during the COVID 19 pandemic.
3. Increased Sign Shop efficiency. Division is up-to-date on the backlog of lighting and sign replacement projects.
4. Streamlined the steps to our emergency response for FEMA type scenarios.

### 2021 Goals

1. Continue scheduled road construction projects.
2. Reduce number of streets rated a 3 or less on the Pavement Surface Evaluation and Rating system (PASAR).
3. Mill (Zipper) more major highways for temporary repairs.
4. Chip Seal 65,000 square yards of streets.
5. Crack seal as many streets as possible.
6. Mastic seal major highways.

### Performance Measures

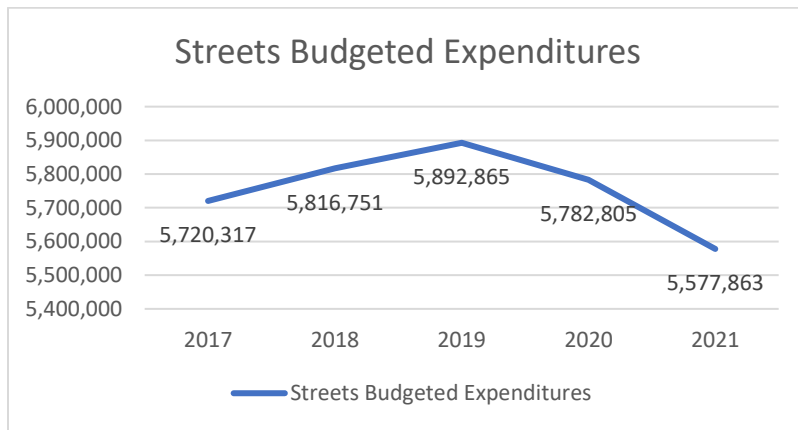
|                                                                     | Projected 2020 | 2021 Goal/Benchmark |
|---------------------------------------------------------------------|----------------|---------------------|
| Timely Rectification of Q-alerts and citizen complaints             | N/A            | TBD                 |
| Miles of streets resurfaced by the Street Dept.                     | 3              | 3-4                 |
| Square yards of street maintenance                                  | N/A            | 65,000              |
| Two-year Pavement Surface Evaluation and Rating comparisons (PASAR) | N/A            | TBD                 |
| Reduce miscellaneous curb & gutter complaint list                   | N/A            | TBD                 |

## Streets/Recycling Department -Streets Division

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 39.5 | 42.5 | 42   |



### Expenditures

|                                     |        |       |                           | 2019             | 2020               | 2020                  | 2021             | VARIANCE +/-            |
|-------------------------------------|--------|-------|---------------------------|------------------|--------------------|-----------------------|------------------|-------------------------|
| <b>1008835 STREETS EXPENDITURES</b> |        |       |                           | <b>ACTUAL</b>    | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b>  | <b>(21 vs. 20 ORIG)</b> |
| <b>Personnel</b>                    |        |       |                           |                  |                    |                       |                  |                         |
| 1008835                             | 511100 |       | REGULAR SALARIES          | 1,939,960        | 2,112,913          | 1,978,048             | 2,028,221        | -4.01%                  |
| 1008835                             | 511100 | COVID | REGULAR SALARIES          | -                | -                  | -                     | -                | 0.00%                   |
| 1008835                             | 511100 | EMERG | REG SAL EMERGENCY CLEANUP | 4,339            | -                  | -                     | -                | 0.00%                   |
| 1008835                             | 511101 |       | LIMITED TERM EE SALARIES  | 228              | 60,000             | 4,590                 | 60,000           | 0.00%                   |
| 1008835                             | 511200 |       | OVERTIME WAGES            | 79,812           | 66,000             | 66,000                | 66,000           | 0.00%                   |
| 1008835                             | 511208 |       | OVERTIME LTE              | 28,959           | -                  | -                     | -                | 0.00%                   |
| 1008835                             | 513000 |       | BENEFITS BUDGET ONLY      | -                | 974,278            | 922,424               | -                | -100.00%                |
| 1008835                             | 513100 |       | HEALTH INSURANCE          | 572,434          | -                  | (109,557)             | 549,795          | 0.00%                   |
| 1008835                             | 513200 |       | LIFE INSURANCE            | 7,822            | -                  | -                     | 12,169           | 0.00%                   |
| 1008835                             | 513300 |       | RETIREMENT BENEFITS       | 132,038          | -                  | -                     | 136,905          | 0.00%                   |
| 1008835                             | 513400 |       | SOCIAL SECURITY TAXES     | 152,973          | -                  | -                     | 155,159          | 0.00%                   |
|                                     |        |       | <b>Sub-Total</b>          | <b>2,918,566</b> | <b>3,213,191</b>   | <b>2,861,505</b>      | <b>3,008,249</b> | <b>-6.38%</b>           |

**Streets/Recycling Department -Streets Division**

| 1008835 STREETS EXPENDITURES |                             |                              | 2019             | 2020             | 2020             | 2021             | PCT              |
|------------------------------|-----------------------------|------------------------------|------------------|------------------|------------------|------------------|------------------|
|                              |                             |                              | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Contractual Services</b>  |                             |                              |                  |                  |                  |                  |                  |
| 1008835                      | 521500                      | RECRUITMENT                  | 2,100            | -                | -                | -                | 0.00%            |
| 1008835                      | 522100                      | TELEPHONE COMMUNICATIONS     | 2,884            | 3,600            | 3,600            | 3,600            | 0.00%            |
| 1008835                      | 522200                      | ELECTRICITY                  | 51,096           | 72,100           | 72,100           | 72,100           | 0.00%            |
| 1008835                      | 522300                      | WATER                        | 3,751            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1008835                      | 522400                      | NATURAL GAS                  | 11,637           | 36,704           | 36,704           | 26,704           | -27.24%          |
| 1008835                      | 522500                      | SEWER                        | 2,848            | 3,500            | 3,500            | 3,500            | 0.00%            |
| 1008835                      | 529000                      | CONTRACTUAL SERVICES         | 40,679           | 40,000           | 40,000           | 40,000           | 0.00%            |
| 1008835                      | 533710                      | TRAINING                     | 330              | -                | -                | -                | 0.00%            |
| 1008835                      | 534200                      | REP & MTC BUILDING           | 2,520            | 48,500           | 48,500           | 48,500           | 0.00%            |
| 1008835                      | 534200                      | BLDM R/M BLDG                | 54,823           | -                | -                | -                | 0.00%            |
| 1008835                      | 534200                      | JAN R/M BLDG JANITORIAL      | 2,409            | -                | -                | -                | 0.00%            |
| 1008835                      | 534500                      | REP & MTC VEHICLES/EQUIPMENT | 1,400            | -                | -                | -                | 0.00%            |
| 1008835                      | 534600                      | EQUIPMENT REPAIR             | 279,292          | 250,000          | 250,000          | 250,000          | 0.00%            |
| 1008835                      | 534701                      | REP & MTC RADIO              | 2,638            | 3,500            | 3,500            | 3,500            | 0.00%            |
| 1008835                      | 535100                      | EQUIPMENT RENTAL             | -                | 6,000            | 6,000            | 6,000            | 0.00%            |
| 1008835                      | 536000                      | TRAVEL/TRAINING              | 1,548            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1008835                      | 571430                      | FEES                         | 113              | -                | -                | -                | 0.00%            |
|                              |                             | <b>Sub-Total</b>             | <b>460,067</b>   | <b>473,904</b>   | <b>473,904</b>   | <b>463,904</b>   | <b>-2.11%</b>    |
| <b>Commodities</b>           |                             |                              |                  |                  |                  |                  |                  |
| 1008835                      | 531100                      | OFFICE SUPPLIES              | 2,821            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1008835                      | 531200                      | POSTAGE                      | 296              | 500              | 500              | 500              | 0.00%            |
| 1008835                      | 533100                      | GASOLINE                     | 218,120          | 165,000          | 165,000          | 185,000          | 12.12%           |
| 1008835                      | 533201                      | DIESEL OIL                   | 561,293          | 603,000          | 603,000          | 583,000          | -3.32%           |
| 1008835                      | 533202                      | FUEL OIL                     | 381              | 1,500            | 1,500            | 1,500            | 0.00%            |
| 1008835                      | 533500                      | DEPT SUPPLIES                | 96,893           | 61,226           | 61,226           | 61,226           | 0.00%            |
| 1008835                      | 533506                      | SALT                         | 258,984          | 243,750          | 208,750          | 243,750          | 0.00%            |
| 1008835                      | 533509                      | ASPHALT                      | 596,048          | 505,334          | 135,334          | 535,334          | 5.94%            |
| 1008835                      | 533510                      | CEMENT                       | 171,593          | 310,000          | 275,000          | 280,000          | -9.68%           |
| 1008835                      | 533511                      | PAINT                        | 49,123           | 52,000           | 52,000           | 62,000           | 19.23%           |
| 1008835                      | 533512                      | SIGNS                        | 40,576           | 27,000           | 27,000           | 27,000           | 0.00%            |
| 1008835                      | 533513                      | SIGNALS                      | 39,385           | 44,000           | 44,000           | 44,000           | 0.00%            |
| 1008835                      | 533514                      | WHITEWAY                     | 50,991           | 34,000           | 34,000           | 34,000           | 0.00%            |
| 1008835                      | 533539                      | SAFETY SUPPLIES & EQUIPMENT  | 6,588            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 1008835                      | 533600                      | SMALL TOOLS/EQUIPMENT        | 9,066            | 6,900            | 6,900            | 6,900            | 0.00%            |
| 1008835                      | 539000                      | MISCELLANEOUS                | 598              | 2,000            | 2,000            | 2,000            | 0.00%            |
| 1008835                      | 586035                      | OPERATING SUPPLIES           | -                | 20,000           | 20,000           | 20,000           | 0.00%            |
| 1008835                      | 586035                      | COVID OPERATING SUPPLIES     | -                | -                | -                | -                | 0.00%            |
|                              |                             | <b>Sub-Total</b>             | <b>2,102,756</b> | <b>2,086,210</b> | <b>1,646,210</b> | <b>2,096,210</b> | <b>0.48%</b>     |
| <b>Capital</b>               |                             |                              |                  |                  |                  |                  |                  |
| 1008835                      | 586010                      | EQUIPMENT                    | -                | 9,500            | 9,500            | 9,500            | 0.00%            |
| 1008835                      | 592299                      | TRANSFER TO BUDGET CARRYOVER | 100,236          | -                | -                | -                | 0.00%            |
| 1008835                      | 592491                      | TSFR TO ROADWAY IMP CAP PROJ | 109,997          | -                | -                | -                | 0.00%            |
|                              |                             | <b>Sub-Total</b>             | <b>210,233</b>   | <b>9,500</b>     | <b>9,500</b>     | <b>9,500</b>     | <b>0.00%</b>     |
| <b>TOTAL</b>                 | <b>STREETS EXPENDITURES</b> |                              | <b>5,691,622</b> | <b>5,782,805</b> | <b>4,991,119</b> | <b>5,577,863</b> | <b>-3.54%</b>    |



## Streets/Recycling Department

### Refuse & Recycling Division

#### Description/Services

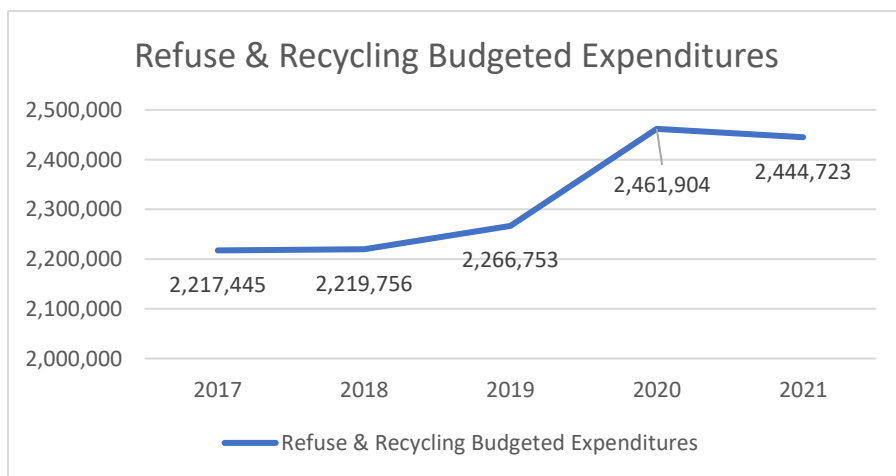
The City of La Crosse Refuse & Recycling Department is responsible for managing code enforcement and organization of various collections throughout the year related to brush, leaf, and large items. We handle contracts related to refuse and recycling collection and yard waste and brush site operations. Daily activities involve assisting residents with issues related to disposal of various items and maintenance of city-service carts.

#### 2020 Accomplishments/Highlights

1. Increased refuse and recycling compliance inspections and education.
2. Collaborate with Hanson's Scrap Metal on electronics drop off event in January, collecting 14,000 lbs of material to be recycled.
3. Communicating with rental property owners, management companies and neighborhood groups about improving compliance on refuse & recycling guidelines.
4. Increase working relationship with other departments and property owners during large item collection/student move out.
5. Using resources such as social media to inform residents on the do's and don'ts and to promote the recycling program and waste reduction.

#### 2021 Goals

1. Coordinate large item/college move out with neighborhood groups and colleges for residents throughout the city.
2. Continue enforcement and recycling compliance inspections.
3. Increase communication with Apartment Association on providing recycling and education for tenants.
4. Collaborate with surrounding communities on a media and social media joint campaign to reduce waste, reuse and donate where and when possible, and to reduce our landfill footprint.
5. Purchase Recycling Coach mobile app to engage educate, and inform residents on recycling guidelines, including other disposal options.



## Streets/Recycling Department - Refuse & Recycling Division

### Expenditures

| 1008865 REFUSE & RECYCLING EXPENDITURES |                                            |                                      | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|-----------------------------------------|--------------------------------------------|--------------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                         |                                            |                                      | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                        |                                            |                                      |                  |                  |                  |                  |                  |
| 1008865                                 | 511100                                     | REGULAR SALARIES                     | 50,629           | 68,228           | 68,228           | 68,967           | 1.08%            |
| 1008865                                 | 511100                                     | COVID REGULAR SALARIES               | -                | -                | -                | -                | 0.00%            |
| 1008865                                 | 511200                                     | OVERTIME WAGES                       | 89               | -                | -                | -                | 0.00%            |
| 1008865                                 | 513000                                     | BENEFITS BUDGET ONLY                 | -                | 26,676           | 26,676           | -                | -100.00%         |
| 1008865                                 | 513100                                     | HEALTH INSURANCE                     | 15,064           | -                | (2,739)          | 13,410           | 0.00%            |
| 1008865                                 | 513200                                     | LIFE INSURANCE                       | -                | -                | -                | 414              | 0.00%            |
| 1008865                                 | 513300                                     | RETIREMENT BENEFITS                  | 3,483            | -                | -                | 4,656            | 0.00%            |
| 1008865                                 | 513400                                     | SOCIAL SECURITY TAXES                | 3,764            | -                | -                | 5,276            | 0.00%            |
|                                         |                                            | <b>Sub-Total</b>                     | <b>73,029</b>    | <b>94,904</b>    | <b>92,165</b>    | <b>92,723</b>    | <b>-2.30%</b>    |
| <b>Contractual Services</b>             |                                            |                                      |                  |                  |                  |                  |                  |
| 1008865                                 | 522100                                     | TELEPHONE COMMUNICATIONS             | 210              | -                | -                | -                | 0.00%            |
| 1008865                                 | 522600                                     | RECYCLING SERVICES                   | 499,612          | 520,000          | 520,000          | 531,000          | 2.12%            |
| 1008865                                 | 522601                                     | RECYCLING YARD WASTE                 | 44,517           | 63,000           | 63,000           | 45,500           | -27.78%          |
| 1008865                                 | 522602                                     | HOUSEHOLD HAZARDOUS WASTE            | 71,887           | 72,000           | 72,000           | 78,000           | 8.33%            |
| 1008865                                 | 522700                                     | GARBAGE SERVICES                     | 1,018,898        | 950,000          | 950,000          | 1,379,000        | 45.16%           |
| 1008865                                 | 522701                                     | MAJOR APPLIANCE DISPOSAL             | 496              | 4,000            | 4,000            | 4,000            | 0.00%            |
| 1008865                                 | 524600                                     | REP & MTC EQUIPMENT                  | 1,446            | 8,000            | 8,000            | 8,000            | 0.00%            |
| 1008865                                 | 526403                                     | COUNTY SVCS LANDFILL CHRGR           | 481,431          | 604,800          | 604,800          | 161,200          | -73.35%          |
| 1008865                                 | 526403                                     | MTLGI MATTRESS & LRG ITEM COLLECTION | 112,177          | 70,000           | 70,000           | 85,000           | 21.43%           |
| 1008865                                 | 529001                                     | CONT SVC RIVERFRONT-YARD WASTE       | 24,978           | 36,000           | 36,000           | 36,000           | 0.00%            |
| 1008865                                 | 531401                                     | COPIES RECYCLING                     | 5                | 300              | 300              | 300              | 0.00%            |
| 1008865                                 | 571430                                     | FEES                                 | 6                | -                | -                | -                | 0.00%            |
|                                         |                                            | <b>Sub-Total</b>                     | <b>2,255,661</b> | <b>2,328,100</b> | <b>2,328,100</b> | <b>2,328,000</b> | <b>0.00%</b>     |
| <b>Commodities</b>                      |                                            |                                      |                  |                  |                  |                  |                  |
| 1008865                                 | 531100                                     | OFFICE SUPPLIES                      | 415              | 500              | 500              | 500              | 0.00%            |
| 1008865                                 | 531103                                     | SUPPLIES RECYCLING                   | 4,868            | 10,000           | 10,000           | 10,000           | 0.00%            |
| 1008865                                 | 531203                                     | POSTAGE RECYCLING                    | 3,942            | 4,400            | 4,400            | 4,500            | 2.27%            |
| 1008865                                 | 533100                                     | GASOLINE                             | -                | -                | -                | -                | 0.00%            |
|                                         |                                            | <b>Sub-Total</b>                     | <b>9,225</b>     | <b>14,900</b>    | <b>14,900</b>    | <b>15,000</b>    | <b>0.67%</b>     |
| <b>Capital</b>                          |                                            |                                      |                  |                  |                  |                  |                  |
| 1008865                                 | 539207                                     | ABANDONMENT OF LANDFILL              | 7,955            | 9,000            | 9,000            | 9,000            | 0.00%            |
| 1008865                                 | 586010                                     | EQUIPMENT                            | -                | 15,000           | 15,000           | -                | -100.00%         |
|                                         |                                            | <b>Sub-Total</b>                     | <b>7,955</b>     | <b>24,000</b>    | <b>24,000</b>    | <b>9,000</b>     | <b>-62.50%</b>   |
| <b>TOTAL</b>                            | <b>REFUSE &amp; RECYCLING EXPENDITURES</b> |                                      | <b>2,345,870</b> | <b>2,461,904</b> | <b>2,459,165</b> | <b>2,444,723</b> | <b>-0.70%</b>    |

## General Government

### Description/Services

The General Government cost center contains multiple divisions; contingency, general expense, special appropriations, insurance, and room tax. Contingency is budgeted funds to provide cover for emergency and unforeseen expenditures for the budgeted year. General expense is a division for general governmental expenditures/programs that are for government wide purposes and not directly related to any specific department. The major budgeted expenditures include retiree health insurance, animal control, outside legal and professional services, etc. Special Appropriations budget is for the use of general fund reserves, generally used for legal settlements and cash funding of capital projects. The insurance budget contains the insurance costs for city wide assets. Room tax budget is for the funding of the Room Tax Commission.

| 1002505 CONTINGENCY EXPENDITURES |                                 |       |                                | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|----------------------------------|---------------------------------|-------|--------------------------------|----------------|----------------|----------------|----------------|------------------|
|                                  |                                 |       |                                | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| 1002505                          | 592299                          |       | TRANSFER TO BUDGET CARRYOVER   | 154,851        | -              | -              | -              | 0.00%            |
| 1002505                          | 592483                          |       | TSFR TO BLDGS & LND/PROP CAP P | -              | -              | 68,886         | -              | 0.00%            |
| 1002505                          | 592490                          |       | TSFR TO PARKS & REC CAP PROJ   | 26,464         | -              | -              | -              | 0.00%            |
| 1002505                          | 592491                          |       | TSFR TO ROADWAY IMP CAP PROJ   | 30,000         | -              | -              | -              | 0.00%            |
| 1002505                          | 595000                          |       | CONTINGENCY FUND               | 52,677         | 300,000        | 231,114        | 300,000        | 0.00%            |
| 1002505                          | 595000                          | 433   | CANCEL TAXES                   | 1,291          | -              | -              | -              | 0.00%            |
| 1002505                          | 595000                          | COVID | CONTINGENCY FUND - COVID EXPS  | -              | -              | -              | -              | 0.00%            |
|                                  |                                 |       |                                |                |                |                |                |                  |
| <b>TOTAL</b>                     | <b>CONTINGENCY EXPENDITURES</b> |       |                                | <b>265,283</b> | <b>300,000</b> | <b>300,000</b> | <b>300,000</b> | <b>0.00%</b>     |

| 1004235 SPEC APPROPRIATIONS EXPENDITURES |                                         |  |                              | 2019           | 2020        | 2020           | 2021     | VARIANCE +/-     |
|------------------------------------------|-----------------------------------------|--|------------------------------|----------------|-------------|----------------|----------|------------------|
|                                          |                                         |  |                              | ACTUAL         | ORIG BUDGET | REVISED BUDGET | PROPOSED | (21 vs. 20 ORIG) |
| 1004235                                  | 592299                                  |  | TRANSFER TO BUDGET CARRYOVER | 160,000        | -           | -              | -        | 0.00%            |
| 1004235                                  | 592490                                  |  | TSFR TO PARKS & REC CAP PROJ | 278,514        | -           | -              | -        | 0.00%            |
| 1004235                                  | 596005                                  |  | PROPERTY TAX SETTLEMENT      | -              | -           | -              | -        | 0.00%            |
|                                          |                                         |  |                              |                |             |                |          |                  |
| <b>TOTAL</b>                             | <b>SPEC APPROPRIATIONS EXPENDITURES</b> |  |                              | <b>438,514</b> | <b>-</b>    | <b>-</b>       | <b>-</b> | <b>0.00%</b>     |

## General Government

| 1004205 GENERAL EXPENSE EXPENDITURES |                                  | 2019                           | 2020             | 2020             | 2021             | VARIANCE +/-     |                |
|--------------------------------------|----------------------------------|--------------------------------|------------------|------------------|------------------|------------------|----------------|
|                                      |                                  | ACTUAL                         | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |                |
| <b>Personnel</b>                     |                                  |                                |                  |                  |                  |                  |                |
| 1004205                              | 599002                           | SALARY INCREASES               | 5,495            | 636,281          | 253,234          | 643,947          | 1.20%          |
|                                      |                                  | <b>Sub-Total</b>               | <b>5,495</b>     | <b>636,281</b>   | <b>253,234</b>   | <b>643,947</b>   | <b>1.20%</b>   |
| <b>Contractual Services</b>          |                                  |                                |                  |                  |                  |                  |                |
| 1004205                              | 513100                           | RETIREE HEALTH INSURANCE       | 1,852,821        | 2,447,115        | 2,073,224        | 2,172,362        | -11.23%        |
| 1004205                              | 519013                           | SAFETY SEMINAR                 | 17,267           | 13,000           | 7,000            | -                | -100.00%       |
| 1004205                              | 521100                           | OUTSIDE LEGAL SERVICES         | 7,988            | 10,000           | 10,000           | 10,000           | 0.00%          |
| 1004205                              | 521200                           | 598 AUDIT GENERAL              | 25,500           | 27,000           | 27,000           | 27,423           | 1.57%          |
| 1004205                              | 521200                           | 599 AUDIT SINGLE               | 6,800            | 9,102            | 9,102            | 9,543            | 4.85%          |
| 1004205                              | 521200                           | 600 AUDIT WDFR & TAX 16        | 5,300            | 5,545            | 5,545            | 5,814            | 4.85%          |
| 1004205                              | 521200                           | 601 AUDIT LEASES               | 2,900            | 3,034            | 3,034            | 3,181            | 4.85%          |
| 1004205                              | 521602                           | PROMOIndustr DEVLP             | 22,153           | 22,153           | 22,153           | 22,153           | 0.00%          |
| 1004205                              | 521603                           | PROMO ECON DEVL P DWNTWN       | 27,000           | 27,000           | 27,000           | 27,000           | 0.00%          |
| 1004205                              | 521606                           | LA CROSSE AREA PLNG COMMITTEE  | 26,491           | 27,000           | 27,000           | 27,000           | 0.00%          |
| 1004205                              | 521607                           | 2551 CITY ARTS BOARD           | 1,575            | 8,000            | 2,000            | 50,000           | 525.00%        |
| 1004205                              | 521608                           | INT'L COMM FOR SISTER CITIES   | 2,473            | 5,000            | 2,000            | 5,000            | 0.00%          |
| 1004205                              | 521615                           | NORTH LAX BUSINESS ASSN        | -                | 17,500           | -                | -                | -100.00%       |
| 1004205                              | 521616                           | SCENIC MISS REG TRAVEL BUS     | 8,500            | 8,000            | 8,000            | 8,000            | 0.00%          |
| 1004205                              | 521617                           | SAFE RIDE PROGRAM              | 5,000            | 5,000            | 5,000            | 5,000            | 0.00%          |
| 1004205                              | 522550                           | STORM WATER                    | 6,612            | 6,000            | 6,000            | 6,000            | 0.00%          |
| 1004205                              | 524100                           | TRLS REPAIR/MTCE TRAILS        | 125,000          | 125,000          | 115,000          | 100,000          | -20.00%        |
| 1004205                              | 529000                           | OTHER CONTRACTUAL SERVICES     | 8,504            | 173,000          | 173,000          | 195,000          | 12.72%         |
| 1004205                              | 529601                           | ANIMAL CONTROL                 | 157,542          | 149,000          | 149,000          | 149,000          | 0.00%          |
| 1004205                              | 529608                           | MEMORIAL DAY                   | -                | 1,000            | 1,000            | 1,000            | 0.00%          |
| 1004205                              | 529609                           | WATER FOUNTAINS                | 638              | 700              | 700              | 700              | 0.00%          |
| 1004205                              | 532200                           | DUES                           | 10,576           | 16,700           | 16,700           | 18,179           | 8.86%          |
| 1004205                              | 533538                           | TREE PLANTING                  | 34,000           | 40,000           | 40,000           | 40,000           | 0.00%          |
| 1004205                              | 533910                           | BEAUTIFICATION PROGRAM         | 52,201           | 50,000           | 50,000           | 50,000           | 0.00%          |
| 1004205                              | 533920                           | SUMMER YOUTH PRGM WISCORPS     | 90,000           | 95,000           | 95,000           | 95,000           | 0.00%          |
| 1004205                              | 534900                           | REPAIR/MAINT P&R               | -                | 100,000          | 100,000          | 75,000           | -25.00%        |
| 1004205                              | 539000                           | MISCELLANEOUS                  | 170,013          | 43,500           | 43,500           | 63,500           | 45.98%         |
| 1004205                              | 539008                           | BICYCLE/PED PLAN               | -                | 50,000           | -                | 50,000           | 0.00%          |
| 1004205                              | 539018                           | MUNICIPAL CODE                 | 6,952            | 7,500            | 7,500            | 7,500            | 0.00%          |
| 1004205                              | 539209                           | DELINQUENT PP TAX CHARGEBACK   | 37,253           | 40,000           | 40,000           | 40,000           | 0.00%          |
| 1004205                              | 539350                           | MANUFACTURING ASSESSMENT       | 15,661           | 15,661           | 15,661           | 15,661           | 0.00%          |
| 1004205                              | 539519                           | TAX EXP - PY PROP PURCHASE     | 3                | 200              | 200              | 200              | 0.00%          |
| 1004205                              | 539550                           | TAX PYMT DUE FROM ANNEXATIONS  | 52,505           | 50,000           | 50,000           | 50,000           | 0.00%          |
| 1004205                              | 571430                           | CREDIT CARD FEES               | 8,396            | 6,000            | 6,000            | 6,000            | 0.00%          |
| 1004205                              | 583002                           | INFRASTRUCTURE STREET LIGHTING | 457,167          | 450,000          | 450,000          | 450,000          | 0.00%          |
| 1004205                              | 591100                           | BAD DEBT EXPENSE               | 35,577           | 20,000           | 20,000           | 20,000           | 0.00%          |
| 1004205                              | 592720                           | TRSF TO HCCC                   | 25,400           | -                | -                | -                | 0.00%          |
| 1004205                              | 593000                           | TSFR TO TRANSIT                | 644,264          | 745,925          | 545,925          | 745,925          | 0.00%          |
| 1004205                              | 599991                           | CONTRA EXPENSE                 | -                | (769,878)        | 750,000          | -                | -100.00%       |
|                                      |                                  | <b>Sub-Total</b>               | <b>3,950,030</b> | <b>4,049,757</b> | <b>4,903,244</b> | <b>4,551,141</b> | <b>12.38%</b>  |
| <b>Commodities</b>                   |                                  |                                |                  |                  |                  |                  |                |
| 1004205                              | 531200                           | POSTAGE                        | 9,967            | 14,000           | 14,000           | 14,000           | 0.00%          |
|                                      |                                  | <b>Sub-Total</b>               | <b>9,967</b>     | <b>14,000</b>    | <b>14,000</b>    | <b>14,000</b>    | <b>0.00%</b>   |
| <b>Capital</b>                       |                                  |                                |                  |                  |                  |                  |                |
| 1004205                              | 587010                           | STREETSCAPING REP/MTC          | 7,676            | 50,000           | -                | -                | -100.00%       |
| 1004205                              | 587040                           | SIDEWALKS                      | -                | 50,000           | -                | -                | -100.00%       |
| 1004205                              | 592300                           | TSFR TO-DEBT SERVICE           | -                | 50,000           | 50,000           | 50,000           | 0.00%          |
| 1004205                              | 592400                           | TRANSFER TO CAPITAL FUNDS      | 395,000          | -                | -                | -                | 0.00%          |
| 1004205                              | 592483                           | TSFR TO BLDGS & LND/PROP CAP P | 25,000           | -                | -                | -                | 0.00%          |
|                                      |                                  | <b>Sub-Total</b>               | <b>427,676</b>   | <b>150,000</b>   | <b>50,000</b>    | <b>50,000</b>    | <b>-66.67%</b> |
| <b>TOTAL</b>                         | <b>GENL EXPENSE EXPENDITURES</b> |                                | <b>4,393,168</b> | <b>4,850,038</b> | <b>5,220,478</b> | <b>5,259,088</b> | <b>8.43%</b>   |

## General Government

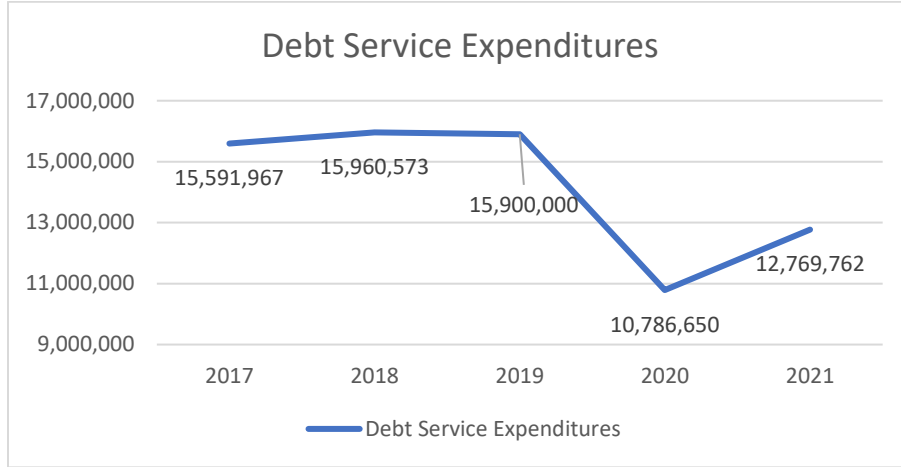
| 1004605 INSURANCE EXPENDITURES |                               |                               | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|--------------------------------|-------------------------------|-------------------------------|----------------|----------------|----------------|----------------|------------------|
|                                |                               |                               | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Contractual Services</b>    |                               |                               |                |                |                |                |                  |
| 1004605                        | 521100                        | LEGAL SERVICES                | 53,348         | 75,000         | 75,000         | 75,000         | 0.00%            |
| 1004605                        | 521902                        | OTH PROF SVC MEDICAL CONSULT  | 8,205          | 8,500          | 8,500          | 8,500          | 0.00%            |
| 1004605                        | 525000                        | TRAINING SERVICES             | -              | 100            | 100            | 100            | 0.00%            |
| 1004605                        | 531400                        | COPIES                        | -              | 50             | 50             | 50             | 0.00%            |
| 1004605                        | 551000                        | STORAGE TANK INSURANCE        | 5,485          | 5,600          | 5,600          | 6,300          | 12.50%           |
| 1004605                        | 551001                        | PROPERTY INS                  | 158,543        | 191,000        | 191,000        | 191,000        | 0.00%            |
| 1004605                        | 551002                        | BOILER INS                    | 7,587          | 7,800          | 7,800          | 9,000          | 15.38%           |
| 1004605                        | 551003                        | EMPLOYEE BONDS                | 3,203          | 4,000          | 4,000          | 4,000          | 0.00%            |
| 1004605                        | 551004                        | EXCESS LIABILITY INS          | 129,925        | 140,000        | 140,000        | 155,000        | 10.71%           |
| 1004605                        | 551005                        | WORKER COMPENSATION INSURANCE | 145,000        | 145,000        | 145,000        | 145,000        | 0.00%            |
| 1004605                        | 551006                        | EXCESS WORK COMP              | 52,590         | 55,000         | 55,000         | 63,000         | 14.55%           |
| 1004605                        | 551007                        | LIABILITY CLAIMS FUND         | 72,000         | 72,000         | 72,000         | 80,000         | 11.11%           |
| 1004605                        | 551008                        | STATE WORK COMP ASSESS        | 1,746          | 3,000          | 3,000          | 3,000          | 0.00%            |
| 1004605                        | 551017                        | VOLUNTEER INS                 | 343            | 375            | 375            | 375            | 0.00%            |
|                                |                               | <b>Sub-Total</b>              | <b>637,975</b> | <b>707,425</b> | <b>707,425</b> | <b>740,325</b> | <b>4.65%</b>     |
| <b>Commodities</b>             |                               |                               |                |                |                |                |                  |
| 1004605                        | 531100                        | OFFICE SUPPLIES               | -              | 50             | 50             | 50             | 0.00%            |
| 1004605                        | 531200                        | POSTAGE                       | -              | 25             | 25             | 25             | 0.00%            |
|                                |                               | <b>Sub-Total</b>              | <b>-</b>       | <b>75</b>      | <b>75</b>      | <b>75</b>      | <b>0.00%</b>     |
| <b>TOTAL</b>                   | <b>INSURANCE EXPENDITURES</b> |                               | <b>637,975</b> | <b>707,500</b> | <b>707,500</b> | <b>740,400</b> | <b>4.65%</b>     |

| 1007915 ROOM TAX EXPENDITURES |                              |                  | 2019       | 2020        | 2020           | 2021       | VARIANCE +/-     |
|-------------------------------|------------------------------|------------------|------------|-------------|----------------|------------|------------------|
|                               |                              |                  | ACTUAL     | ORIG BUDGET | REVISED BUDGET | PROPOSED   | (21 vs. 20 ORIG) |
| <b>Personnel</b>              |                              |                  |            |             |                |            |                  |
| 1007915                       | 511100                       | REGULAR SALARIES | 207        | -           | -              | -          | 0.00%            |
|                               |                              | <b>Sub-Total</b> | <b>207</b> | <b>-</b>    | <b>-</b>       | <b>-</b>   | <b>0.00%</b>     |
| <b>Contractual Services</b>   |                              |                  |            |             |                |            |                  |
| 1007915                       | 531400                       | COPIES           | 0          | 80          | 80             | 80         | 0.00%            |
|                               |                              | <b>Sub-Total</b> | <b>0</b>   | <b>80</b>   | <b>80</b>      | <b>80</b>  | <b>0.00%</b>     |
| <b>Commodities</b>            |                              |                  |            |             |                |            |                  |
| 1007915                       | 531200                       | POSTAGE          | 6          | 75          | 75             | 75         | 0.00%            |
|                               |                              | <b>Sub-Total</b> | <b>6</b>   | <b>75</b>   | <b>75</b>      | <b>75</b>  | <b>0.00%</b>     |
| <b>TOTAL</b>                  | <b>ROOM TAX EXPENDITURES</b> |                  | <b>213</b> | <b>155</b>  | <b>155</b>     | <b>155</b> | <b>0.00%</b>     |

## Debt Service

### Description/Services

Debt service is the cash that is required to satisfy the interest and principal payments on the City's general obligation debt for the budget year.



### Expenditures

|                                     |                             |                      |  | 2019              | 2020               | 2020                  | 2021              | VARIANCE +/-            |
|-------------------------------------|-----------------------------|----------------------|--|-------------------|--------------------|-----------------------|-------------------|-------------------------|
| <b>1003105 DEBT SERVICE-EXPENSE</b> |                             |                      |  | <b>ACTUAL</b>     | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b>   | <b>(21 vs. 20 ORIG)</b> |
|                                     |                             |                      |  |                   |                    |                       |                   |                         |
| 1003105                             | 592300                      | TSFR TO-DEBT SERVICE |  | 15,900,000        | 10,786,650         | 10,786,650            | 12,769,762        | 18.38%                  |
|                                     |                             |                      |  |                   |                    |                       |                   |                         |
| <b>TOTAL</b>                        | <b>DEBT SERVICE-EXPENSE</b> |                      |  | <b>15,900,000</b> | <b>10,786,650</b>  | <b>10,786,650</b>     | <b>12,769,762</b> | <b>18.38%</b>           |

## Enterprise Funds Budget Detail



## La Crosse Regional Airport

### Description/Services

The La Crosse Regional Airport is a certified commercial air carrier airport. It serves the greater Coulee Region with air service to Minneapolis/St. Paul, Chicago, and Detroit with service by American Airlines and Delta Airlines. On an annual basis, an average of 200,000 passengers pass through the airport. In addition to this air service, the airport has more than 70 private aircraft based on the airport that serve the business and recreational needs of the community. The department seeks to excel in providing a safe, secure, financially self-sufficient, and customer service focused airport for its users and the community at large.

### 2021 Goals

1. Complete the Airport Master Plan.
2. Reduce the planned deficit within the 2021 Budget created by the economic downturn related to the events of 2020.
3. Strategically leverage local dollars against outside funding sources to carry forward capital projects.

### Performance Measures

|                                          | Projected 2020   | 2021 Goal/Benchmark |
|------------------------------------------|------------------|---------------------|
| Number of passenger enplanements         | <b>47,350</b>    | <b>67,700</b>       |
| Remain a self-sufficient enterprise fund | <b>Yes</b>       | <b>Yes</b>          |
| Increase total non-aeronautical revenue  | <b>\$957,690</b> | <b>\$1,046,600</b>  |

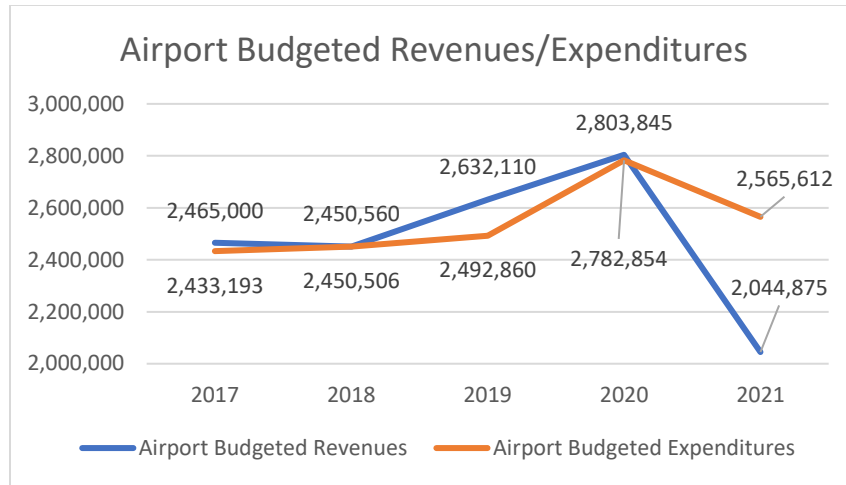
### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 21   | 21   | 21   |



## La Crosse Regional Airport



### Revenues

| 6001004 AIRPORT REVENUES |                         |                              | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------------------|-------------------------|------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                          |                         |                              | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6001004                  | 463405                  | LANDING FEES SIGNATORY       | (228,124)          | (198,221)          | (198,221)          | (142,160)          | -28.28%          |
| 6001004                  | 463410                  | LANDING FEES NON-SIGNATORY   | (50,943)           | (60,000)           | (60,000)           | (34,000)           | -43.33%          |
| 6001004                  | 463427                  | 10% GROSS CAR RENTALS        | (484,204)          | (430,000)          | (430,000)          | (264,800)          | -38.42%          |
| 6001004                  | 463430                  | COLGN % GROSS FBO            | (61,454)           | (45,000)           | (45,000)           | (34,000)           | -24.44%          |
| 6001004                  | 463436                  | FUEL FLOW FEE                | (48,221)           | (40,000)           | (40,000)           | (28,100)           | -29.75%          |
| 6001004                  | 463441                  | GAS TAX REFUND               | (3,889)            | (1,000)            | (1,000)            | (2,500)            | 150.00%          |
| 6001004                  | 463446                  | REIMBURSEMENT                | (3,110)            | (2,000)            | (2,000)            | -                  | -100.00%         |
| 6001004                  | 463452                  | FUEL SALES                   | (22,085)           | (2,000)            | (2,000)            | (15,000)           | 650.00%          |
| 6001004                  | 463499                  | MISCELLANEOUS                | (108,746)          | (5,000)            | (5,000)            | (8,000)            | 60.00%           |
| 6001004                  | 463513                  | BADGE FEES                   | (8,845)            | (5,000)            | (5,000)            | (8,750)            | 75.00%           |
| 6001004                  | 467802                  | ATM FEES REV                 | (368)              | (1,500)            | (1,500)            | -                  | -100.00%         |
| 6001004                  | 474019                  | REBATES/REFUNDS PCARD        | (8,955)            | (5,000)            | (5,000)            | (5,000)            | 0.00%            |
| 6001004                  | 481000                  | INVESTMENT                   | (64,912)           | (20,000)           | (20,000)           | (27,500)           | 37.50%           |
| 6001004                  | 482402                  | RENT LAND/BLDG               | (339,088)          | (452,700)          | (452,700)          | (368,248)          | -18.66%          |
| 6001004                  | 482403                  | RENT TERMINAL SPACE          | (651,157)          | (695,124)          | (695,124)          | (609,542)          | -12.31%          |
| 6001004                  | 482430                  | RENT PARKING                 | (928,138)          | (841,300)          | (841,300)          | (497,275)          | -40.89%          |
| 6001004                  | 484003                  | DIVIDENDS                    | (81)               | -                  | -                  | -                  | 0.00%            |
| 6001004                  | 486120                  | CONTRIBUTIONS FROM OTHER     | (870,435)          | -                  | -                  | -                  | 0.00%            |
| 6001004                  | 489000                  | MISCELLANEOUS                | -                  | -                  | -                  | -                  | 0.00%            |
| 6001004                  | 492200                  | TSFR FROM-SR FUND            | 62,792             | -                  | -                  | -                  | 0.00%            |
| 6001004                  | 492603                  | TSFR FROM-PARKING UTILITY    | (343,247)          | -                  | -                  | -                  | 0.00%            |
| 6001004                  | 492604                  | TRSR FROM-AIRPT O&M CAPITALS | -                  | -                  | -                  | -                  | 0.00%            |
| <b>TOTAL</b>             | <b>AIRPORT REVENUES</b> |                              | <b>(4,163,209)</b> | <b>(2,803,845)</b> | <b>(2,803,845)</b> | <b>(2,044,875)</b> | <b>-27.07%</b>   |

## La Crosse Regional Airport

### Expenditures

| 6001004 AIRPORT EXPENDITURES |        |                  |                                | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|------------------------------|--------|------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|
|                              |        |                  |                                | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>             |        |                  |                                |                  |                  |                  |                  |                  |
| 6001005                      | 511100 |                  | REGULAR SALARIES               | 607,607          | 907,487          | 907,487          | 925,605          | 2.00%            |
| 6001005                      | 511100 | 823              | REG SAL OPERATIONS             | 137,209          | -                | -                | -                | 0.00%            |
| 6001005                      | 511100 | COVID            | REGULAR SALARIES               | -                | -                | -                | -                | 0.00%            |
| 6001005                      | 511100 | MAINT            | REGULAR SAL MAINTENANCE        | -                | -                | -                | -                | 0.00%            |
| 6001005                      | 511101 |                  | LIMITED TERM EE SALARIES       | 13,325           | 60,000           | 60,000           | 60,600           | 1.00%            |
| 6001005                      | 511101 | COVID            | LIMITED TERM EE SALARIES       | -                | -                | -                | -                | 0.00%            |
| 6001005                      | 511200 |                  | OVERTIME WAGES                 | 39,852           | 66,000           | 66,000           | 66,000           | 0.00%            |
| 6001005                      | 511200 | 823              | OVERTIME OPERATIONS            | 25,653           | -                | -                | -                | 0.00%            |
| 6001005                      | 511200 | MAINT            | OVERTIME WAGES MAINTENANCE     | -                | -                | -                | -                | 0.00%            |
| 6001005                      | 513000 |                  | BENEFITS BUDGET ONLY           | -                | 392,844          | 392,844          | -                | -100.00%         |
| 6001005                      | 513100 |                  | HEALTH INSURANCE               | 285,987          | -                | -                | 214,555          | 0.00%            |
| 6001005                      | 513200 |                  | LIFE INSURANCE                 | 982              | -                | -                | 5,052            | 0.00%            |
| 6001005                      | 513300 |                  | RETIREMENT BENEFITS            | 48,475           | -                | -                | 61,282           | 0.00%            |
| 6001005                      | 513400 |                  | SOCIAL SECURITY TAXES          | 62,439           | -                | -                | 80,494           | 0.00%            |
| 6001005                      | 513600 |                  | UNEMPLOYMENT COMPENSATION      | (128)            | -                | -                | -                | 0.00%            |
| 6001005                      | 514100 |                  | CLOTHING/UNIFORM ALLOWANCE     | 5,508            | 5,000            | 5,000            | 4,500            | -10.00%          |
| 6001005                      | 519900 |                  | CHGS IN SICK & VAC LIABILITY   | (8,584)          | -                | -                | -                | 0.00%            |
|                              |        | <b>Sub-Total</b> |                                | <b>1,218,325</b> | <b>1,431,331</b> | <b>1,431,331</b> | <b>1,418,088</b> | <b>-0.93%</b>    |
| <b>Contractual Services</b>  |        |                  |                                |                  |                  |                  |                  |                  |
| 6001005                      | 521100 |                  | LEGAL SERVICES                 | 1,664            | 5,000            | 5,000            | 4,000            | -20.00%          |
| 6001005                      | 521200 |                  | AUDIT & ACCOUNTING SERVICES    | -                | 2,200            | 2,200            | 2,194            | -0.27%           |
| 6001005                      | 521400 |                  | CONSULTING SERVICES            | 52,569           | -                | -                | -                | 0.00%            |
| 6001005                      | 521500 |                  | RECRUITMENT                    | 8,590            | 3,000            | 3,000            | 750              | -75.00%          |
| 6001005                      | 521600 |                  | PROFESSIONAL SERVICES          | 171,702          | 224,500          | 224,500          | 184,750          | -17.71%          |
| 6001005                      | 521601 | ADVER            | PROMOTION & ADVERTISING PLCCMN | 500              | -                | -                | -                | 0.00%            |
| 6001005                      | 521650 |                  | FIRE PROTECTION SVCS           | -                | 110,000          | 110,000          | -                | -100.00%         |
| 6001005                      | 522100 |                  | DATA AND TECHNOLOGY            | 77,359           | 65,120           | 65,120           | 81,280           | 24.82%           |
| 6001005                      | 522200 |                  | ELECTRICITY                    | 116,414          | 158,850          | 158,850          | 158,250          | -0.38%           |
| 6001005                      | 522300 |                  | WATER                          | 7,756            | 15,125           | 15,125           | 16,425           | 8.60%            |
| 6001005                      | 522400 |                  | NATURAL GAS                    | 33,327           | 51,350           | 51,350           | 56,900           | 10.81%           |
| 6001005                      | 522550 |                  | STORM WATER                    | 4,822            | 10,000           | 10,000           | 7,500            | -25.00%          |
| 6001005                      | 522700 |                  | GARBAGE SERVICES               | 5,720            | 10,400           | 10,400           | 7,500            | -27.88%          |
| 6001005                      | 526100 |                  | CITY SERVICES                  | 96,413           | 96,500           | 96,500           | 101,562          | 5.25%            |
| 6001005                      | 532300 |                  | SUBSCRIPTIONS                  | 12,090           | 11,000           | 11,000           | 11,500           | 4.55%            |
| 6001005                      | 534100 |                  | MAINTENANCE INFRASTRUCTURE     | 143,671          | 126,000          | 126,000          | 128,900          | 2.30%            |
| 6001005                      | 534104 |                  | MAINTENANCE TERMINAL PRK LOT   | 449              | -                | -                | -                | 0.00%            |
| 6001005                      | 534200 |                  | MAINTENANCE BUILDINGS          | 142,221          | 135,000          | 135,000          | 102,750          | -23.89%          |
| 6001005                      | 534500 |                  | R/MTC VEHICLES                 | 124,761          | 72,500           | 72,500           | 62,000           | -14.48%          |
| 6001005                      | 534605 |                  | MAINTENANCE SNOW EQUIPMENT     | 1,137            | -                | -                | -                | 0.00%            |
| 6001005                      | 536000 |                  | TRAINING & TRAVEL              | 26,633           | 35,700           | 35,700           | 24,000           | -32.77%          |
| 6001005                      | 551005 |                  | WORKER COMPENSATION INSURANCE  | 25,982           | 27,578           | 27,578           | 27,500           | -0.28%           |
| 6001005                      | 551011 |                  | FIRE INSURANCE                 | 23,989           | 26,000           | 26,000           | 25,000           | -3.85%           |
| 6001005                      | 551016 |                  | LIABILITY INSURANCE            | 14,579           | 15,500           | 15,500           | 16,000           | 3.23%            |
| 6001005                      | 551016 | CRSVC            | CAR SVC FACILITY INSURANCE     | -                | 10,000           | 10,000           | 10,000           | 0.00%            |
| 6001005                      | 571430 |                  | ATM FEES EXP                   | 28,349           | 25,000           | 25,000           | 25,000           | 0.00%            |
| 6001005                      | 595500 |                  | PAYMENT TO ESCROW AGENT        | 1,000            | -                | -                | -                | 0.00%            |
|                              |        | <b>Sub-Total</b> |                                | <b>1,121,698</b> | <b>1,236,323</b> | <b>1,236,323</b> | <b>1,053,761</b> | <b>-14.77%</b>   |

### La Crosse Regional Airport

| 6001004 AIRPORT EXPENDITURES |                             |                                | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|------------------------------|-----------------------------|--------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                              |                             |                                | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>Commodities</b>           |                             |                                |                    |                    |                    |                    |                  |
| 6001005                      | 531100                      | SUPPLIES                       | 102,270            | 14,000             | 14,000             | 12,000             | -14.29%          |
| 6001005                      | 531200                      | POSTAGE                        | 1,079              | 2,000              | 2,000              | 2,000              | 0.00%            |
| 6001005                      | 533100                      | FUEL OIL AND GREASE            | 76,145             | 82,000             | 82,000             | 65,600             | -20.00%          |
| 6001005                      | 533303                      | SHOP SUPPLIES                  | -                  | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 539000                      | MISCELLANEOUS                  | 1,704              | 15,000             | 15,000             | 10,000             | -33.33%          |
| 6001005                      | 586035                      | COVID OPERATING SUPPLIES       | -                  | -                  | -                  | -                  | 0.00%            |
|                              |                             | <b>Sub-Total</b>               | <b>181,197</b>     | <b>113,000</b>     | <b>113,000</b>     | <b>89,600</b>      | <b>-20.71%</b>   |
| <b>Capital</b>               |                             |                                |                    |                    |                    |                    |                  |
| 6001005                      | 554001                      | DEPRECIATION                   | 1,750,743          | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 575000                      | DEBT ADMINISTRATIVE COSTS      | 1,000              | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 586000                      | EQP18 2018 CAPITAL EQUIPMENT   | -                  | -                  | -                  | 45,000             | 0.00%            |
| 6001005                      | 592299                      | TRANSFER TO BUDGET CARRYOVER   | 15,307             | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 592603                      | TSFR TO AIRPORT CUSTOMER FACIL | 368,002            | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 592604                      | TRFSR TO AIRPORT O&M CAPITALS  | 335,827            | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 592720                      | TRSF TO HCCC                   | -                  | 2,200              | 2,200              | 2,200              | 0.00%            |
| 6001005                      | 599600                      | AIRPORT CONTRA ASSET EXP       | (89,369)           | -                  | -                  | -                  | 0.00%            |
| 6001005                      | 599900                      | PRIOR YEAR EXPENSE             | (10)               | -                  | -                  | -                  | 0.00%            |
|                              |                             | <b>Sub-Total</b>               | <b>2,381,500</b>   | <b>2,200</b>       | <b>2,200</b>       | <b>47,200</b>      | <b>2045.45%</b>  |
| <b>TOTAL</b>                 | <b>AIRPORT EXPENDITURES</b> |                                | <b>4,902,720</b>   | <b>2,782,854</b>   | <b>2,782,854</b>   | <b>2,608,649</b>   | <b>-6.26%</b>    |
| <b>TOTAL</b>                 | <b>AIRPORT REVENUES</b>     |                                | <b>(4,163,209)</b> | <b>(2,803,845)</b> | <b>(2,803,845)</b> | <b>(2,044,875)</b> | <b>-27.07%</b>   |
| <b>TOTAL</b>                 | <b>AIRPORT EXPENDITURES</b> |                                | <b>4,902,720</b>   | <b>2,782,854</b>   | <b>2,782,854</b>   | <b>2,608,649</b>   | <b>-6.26%</b>    |
| <b>NET TOTAL AIRPORT</b>     |                             |                                | <b>739,511</b>     | <b>(20,991)</b>    | <b>(20,991)</b>    | <b>563,774</b>     |                  |

## Parking Enterprise

### Description/Services

The Parking Enterprise is managed by a Parking Coordinator who works directly with the Assistant Police Chief. The Parking Enterprise has two responsibilities, the enforcement of all parking regulations within the City and the operation of all City-owned parking facilities. The enforcement division is responsible for the enforcement of all parking rules and regulations on approximately 225 miles of city streets. This work is done through a staff of Civil Service Employees (CSE's) who are tasked with the enforcement of parking violations. Office support staff process data entry and revenue collections. The grounds division of the Parking Enterprise is responsible for the operation of all the municipally-owned ramps and surface lots. These include the Market Square Ramp with a total of 632 spaces, the La Crosse Center Ramp with a total of 893 spaces, the Main Street ramp with a total of 395 spaces, the Riverside Ramp with a total of 903 spaces, and the Pine Street ramp with a total of 606 spaces. When you add in the surface lots, the Parking Utility manages almost 4,000 parking spaces. In addition, the Parking Enterprise manages downtown on-street hourly parking to ensure customer turnover for downtown businesses.

### 2020 Accomplishments/Highlights

1. Launched contactless parking system.
2. Completed citywide parking study and strategic parking plan.
3. Implemented a Downtown Employee Permit process.
4. Resurfaced Main Street Ramp stairwells.
5. Repainted parking zones in the downtown district to enhance compliance.

### 2021 Goals

1. Enhance Parking Utility webpages and social media connection with the parking customers.
2. Install counting system in parking ramps to enhance parking experience.
3. Improve directional exit signage and level signage in parking ramps.
4. Expand pay to park zones/parking benefit districts for neighborhood parking.

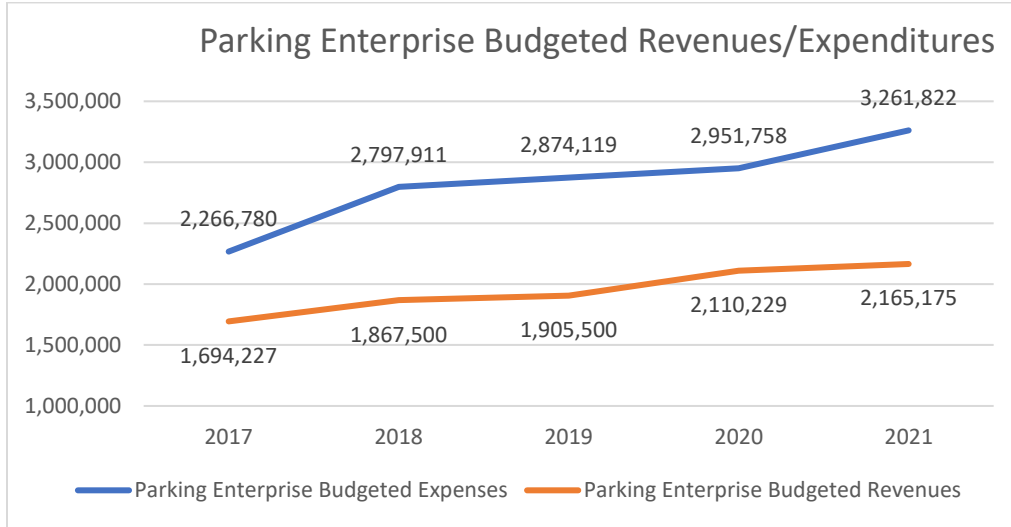
### Performance Measures

|                            | Projected 2020 | 2021 Goal/Benchmark |
|----------------------------|----------------|---------------------|
| Parking Citations          | <b>50,093</b>  | <b>50,000</b>       |
| Ramp Permits               | <b>1,710</b>   | <b>2,000</b>        |
| Ramp Security Patrol Hours | <b>2,600</b>   | <b>2,920</b>        |
| Citation Collection rate   | <b>92%</b>     | <b>95%</b>          |
| Contactless Transactions   | <b>55,543</b>  | <b>65,000</b>       |
| Pay Station Transactions   | <b>86,943</b>  | <b>80,000</b>       |

### Staffing

|                      | 2019 | 2020 | 2021 |
|----------------------|------|------|------|
| Full Time Equivalent | 13.3 | 13.5 | 19.5 |

## Parking Enterprise



### Revenues

| 6107014 PARKING ENTERPRISE REVENUE |                                    |       |                               | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|------------------------------------|------------------------------------|-------|-------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                                    |                                    |       |                               | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6107014                            | 463301                             |       | PARKING VIOLATIONS            | (1,359,374)        | (900,000)          | (900,000)          | (1,100,000)        | 22.22%           |
| 6107014                            | 463302                             | 100B6 | 100 BLK 6TH ST LOT (DAVY ENG) | (5,769)            | (4,700)            | (4,700)            | -                  | -100.00%         |
| 6107014                            | 463302                             | 3RDCM | 3RD & CAMERON LOT (PISCHKE)   | (701)              | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 463302                             | FRTJY | FRONT & JAY LOT (PUMPHOUSE)   | -                  | (300)              | (300)              | -                  | -100.00%         |
| 6107014                            | 463308                             |       | BICYCLE LOCKER RENT           | (210)              | (250)              | (250)              | -                  | -100.00%         |
| 6107014                            | 463310                             |       | MUN PRKG DIST ASSESS          | (116,323)          | (128,979)          | (128,979)          | (140,175)          | 8.68%            |
| 6107014                            | 463319                             |       | PARKING RAMP PAY STATIONS     | (247,533)          | (150,000)          | (150,000)          | (200,000)          | 33.33%           |
| 6107014                            | 463320                             |       | RESIDENTIAL PERMITS           | (1,800)            | (3,000)            | (3,000)            | (2,000)            | -33.33%          |
| 6107014                            | 463321                             |       | PARKING RAMP PERMIT REVENUE   | (675,765)          | (900,000)          | (900,000)          | (700,000)          | -22.22%          |
| 6107014                            | 463441                             |       | GAS TAX REFUND                | (2,747)            | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 467813                             |       | PRKG-SPECIAL EVENTS           | (5,756)            | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 474019                             |       | REBATES/REFUNDS PCARD         | (781)              | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 481000                             |       | INVESTMENT INCOME             | (79,154)           | (3,000)            | (3,000)            | (3,000)            | 0.00%            |
| 6107014                            | 484000                             |       | INSURANCE RECOVERIES          | (47,000)           | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 484003                             |       | DIVIDENDS                     | (218)              | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 485008                             |       | RESTITUTION                   | (303)              | -                  | -                  | -                  | 0.00%            |
| 6107014                            | 489000                             |       | MISCELLANEOUS REVENUE         | (42,426)           | (20,000)           | (20,000)           | (20,000)           | 0.00%            |
| <b>TOTAL</b>                       | <b>PARKING ENTERPRISE REVENUES</b> |       |                               | <b>(2,585,859)</b> | <b>(2,110,229)</b> | <b>(2,110,229)</b> | <b>(2,165,175)</b> | <b>2.60%</b>     |

## Parking Enterprise

### Expenditures

|                                                |        |       |                              | 2019           | 2020               | 2020                  | 2021             | VARIANCE +/-            |
|------------------------------------------------|--------|-------|------------------------------|----------------|--------------------|-----------------------|------------------|-------------------------|
| <b>6107015 PARKING ENTERPRISE EXPENDITURES</b> |        |       |                              | <b>ACTUAL</b>  | <b>ORIG BUDGET</b> | <b>REVISED BUDGET</b> | <b>PROPOSED</b>  | <b>(21 vs. 20 ORIG)</b> |
| <b>Personnel</b>                               |        |       |                              |                |                    |                       |                  |                         |
| 6107015                                        | 511100 |       | REGULAR SALARIES             | 523,486        | 564,556            | 564,556               | 779,698          | 38.11%                  |
| 6107015                                        | 511100 | COVID | REGULAR SALARIES             | -              | -                  | -                     | -                | 0.00%                   |
| 6107015                                        | 511101 |       | LIMITED TERM EE SALARIES     | 7,636          | 11,500             | 11,500                | 11,000           | -4.35%                  |
| 6107015                                        | 511101 | COVID | LIMITED TERM EE SALARIES     | -              | -                  | -                     | -                | 0.00%                   |
| 6107015                                        | 511108 |       | TEMPORARY HELP               | -              | 18,500             | 18,500                | 18,000           | -2.70%                  |
| 6107015                                        | 511200 |       | OVERTIME WAGES               | 10,387         | 25,600             | 25,600                | 25,000           | -2.34%                  |
| 6107015                                        | 511200 | COVID | OVERTIME WAGES               | -              | -                  | -                     | -                | 0.00%                   |
| 6107015                                        | 513000 |       | BENEFITS BUDGET ONLY         | -              | 279,795            | 279,795               | -                | -100.00%                |
| 6107015                                        | 513100 |       | HEALTH INSURANCE             | 201,385        | -                  | -                     | 205,168          | 0.00%                   |
| 6107015                                        | 513200 |       | LIFE INSURANCE               | 898            | -                  | -                     | 4,046            | 0.00%                   |
| 6107015                                        | 513300 |       | RETIREMENT BENEFITS          | 23,158         | -                  | -                     | 52,632           | 0.00%                   |
| 6107015                                        | 513400 |       | SOCIAL SECURITY TAXES        | 30,146         | -                  | -                     | 59,648           | 0.00%                   |
| 6107015                                        | 513600 |       | UNEMPLOYMENT COMPENSATION    | 277            | -                  | -                     | -                | 0.00%                   |
| 6107015                                        | 514100 |       | CLOTHING/UNIFORM ALLOWANCE   | 4,695          | 6,000              | 6,000                 | 6,000            | 0.00%                   |
| 6107015                                        | 519900 |       | CHGS IN SICK & VAC LIABILITY | (11,709)       | -                  | -                     | -                | 0.00%                   |
|                                                |        |       | <b>Sub-Total</b>             | <b>790,358</b> | <b>905,951</b>     | <b>905,951</b>        | <b>1,161,192</b> | <b>28.17%</b>           |
| <b>Contractual Services</b>                    |        |       |                              |                |                    |                       |                  |                         |
| 6107015                                        | 521200 |       | AUDIT & ACCOUNTING SERVICES  | 2,000          | 2,092              | 2,092                 | 2,194            | 4.88%                   |
| 6107015                                        | 521600 |       | MARKETING                    | 3,888          | 4,000              | 4,000                 | 4,000            | 0.00%                   |
| 6107015                                        | 522100 |       | TELEPHONE COMMUNICATIONS     | 11,593         | 7,750              | 7,750                 | 11,750           | 51.61%                  |
| 6107015                                        | 522200 |       | ELECTRICITY                  | 104,291        | 139,000            | 139,000               | 135,000          | -2.88%                  |
| 6107015                                        | 522300 |       | WATER                        | 1,810          | 2,071              | 2,071                 | 2,071            | 0.00%                   |
| 6107015                                        | 522550 |       | STORM WATER                  | 3,194          | 5,063              | 5,063                 | 5,063            | 0.00%                   |
| 6107015                                        | 523400 |       | RAMP SECURITY                | 27,900         | 41,000             | 41,000                | 41,000           | 0.00%                   |
| 6107015                                        | 524361 |       | REP & MTC SVC-LOTS           | 898            | -                  | -                     | -                | 0.00%                   |
| 6107015                                        | 524362 |       | REP & MTC SVC-RAMPS          | 300,509        | 361,500            | 361,500               | 361,500          | 0.00%                   |
| 6107015                                        | 526100 |       | CITY SERVICES                | 99,208         | 78,620             | 78,620                | 90,861           | 15.57%                  |
| 6107015                                        | 529000 |       | OTHER CONTRACTUAL SERVICES   | 35             | 4,200              | 4,200                 | 5,200            | 23.81%                  |
| 6107015                                        | 533710 |       | TRAINING                     | -              | -                  | -                     | 3,300            | 0.00%                   |
| 6107015                                        | 534600 |       | REPAIR/MAINTENANCE EQUIPMEN  | 34,104         | 39,000             | 39,000                | 39,000           | 0.00%                   |
| 6107015                                        | 536000 |       | TRAVEL                       | 9,603          | 11,000             | 11,000                | 7,700            | -30.00%                 |
| 6107015                                        | 539003 |       | MISC REFUNDS                 | 7,187          | 3,700              | 3,700                 | 7,000            | 89.19%                  |
| 6107015                                        | 539021 |       | LICENSE SUSPENSION FEES      | 24,259         | 30,000             | 30,000                | 30,000           | 0.00%                   |
| 6107015                                        | 551001 |       | PROPERTY INS                 | 45,818         | 46,971             | 46,971                | 57,251           | 21.89%                  |
| 6107015                                        | 551005 |       | WORKER COMPENSATION INSURAN  | 13,974         | 15,000             | 15,000                | 15,500           | 3.33%                   |
| 6107015                                        | 551016 |       | LIABILITY INS                | 11,416         | 12,500             | 12,500                | 12,700           | 1.60%                   |
| 6107015                                        | 571430 |       | FEES                         | 42,648         | 25,000             | 25,000                | 25,000           | 0.00%                   |
| 6107015                                        | 588006 |       | TICKET SERVICES              | 66,667         | 85,000             | 85,000                | 120,000          | 41.18%                  |
| 6107015                                        | 591100 |       | BAD DEBT EXPENSE             | 64,392         | 65,000             | 65,000                | 65,000           | 0.00%                   |
| 6107015                                        | 599900 |       | PRIOR YEAR EXPENSE           | (8)            | -                  | -                     | -                | 0.00%                   |
|                                                |        |       | <b>Sub-Total</b>             | <b>875,386</b> | <b>978,467</b>     | <b>978,467</b>        | <b>1,041,090</b> | <b>6.40%</b>            |
| <b>Commodities</b>                             |        |       |                              |                |                    |                       |                  |                         |
| 6107015                                        | 531100 |       | OFFICE SUPPLIES              | 4,080          | 4,200              | 4,200                 | 4,200            | 0.00%                   |
| 6107015                                        | 531200 |       | POSTAGE                      | 12,494         | 24,300             | 24,300                | 16,500           | -32.10%                 |
| 6107015                                        | 533100 |       | GASOLINE                     | 30,939         | 31,000             | 31,000                | 31,000           | 0.00%                   |
| 6107015                                        | 533200 |       | OIL                          | -              | 100                | 100                   | 100              | 0.00%                   |
| 6107015                                        | 539000 |       | MISCELLANEOUS                | 5,033          | 5,000              | 5,000                 | 5,000            | 0.00%                   |
| 6107015                                        | 586035 | COVID | OPERATING SUPPLIES           | -              | -                  | -                     | -                | 0.00%                   |
|                                                |        |       | <b>Sub-Total</b>             | <b>52,547</b>  | <b>64,600</b>      | <b>64,600</b>         | <b>56,800</b>    | <b>-12.07%</b>          |

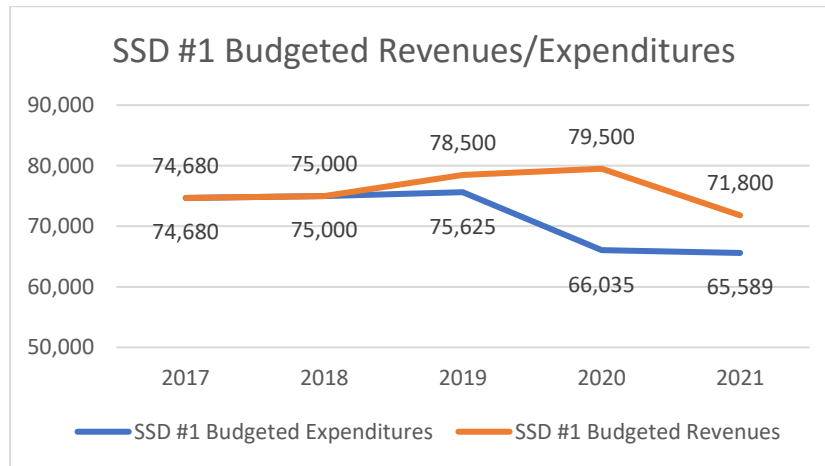
## Parking Enterprise

| 6107015 PARKING ENTERPRISE EXPENDITURES |        | 2019                                   | 2020               | 2020               | 2021               | VARIANCE +/-       |               |
|-----------------------------------------|--------|----------------------------------------|--------------------|--------------------|--------------------|--------------------|---------------|
|                                         |        | ACTUAL                                 | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG)   |               |
| <b>Capital</b>                          |        |                                        |                    |                    |                    |                    |               |
| 6107015                                 | 554001 | DEPRECIATION                           | 1,275,668          | 875,000            | 875,000            | 875,000            | 0.00%         |
| 6107015                                 | 562000 | DEBT INTEREST PAYMENTS                 | 251,191            | -                  | -                  | -                  | 0.00%         |
| 6107015                                 | 586000 | C/O EQUIPMENT                          | 12,903             | 72,740             | 72,740             | 72,740             | 0.00%         |
| 6107015                                 | 591004 | LOSS ON SALE OF FA                     | 0                  | -                  | -                  | -                  | 0.00%         |
| 6107015                                 | 591005 | LOSS ON DISPOSAL                       | 71,007             | -                  | -                  | -                  | 0.00%         |
| 6107015                                 | 592100 | TSFR TO-GENERAL FUND                   | 73,815             | -                  | -                  | 55,000             | 0.00%         |
| 6107015                                 | 592299 | TRANSFER TO BUDGET CARRYOVER           | 6,219              | -                  | -                  | -                  | 0.00%         |
| 6107015                                 | 592480 | TRANSFER TO CAPITAL EQUIPMENT          | -                  | -                  | -                  | -                  | 0.00%         |
| 6107015                                 | 592495 | TSFR TO PARKING CAP PROJECTS           | 179,500            | -                  | -                  | -                  | 0.00%         |
| 6107015                                 | 592640 | TSFR TO-TRANSIT                        | 55,000             | 55,000             | 55,000             | -                  | -100.00%      |
|                                         |        | <b>Sub-Total</b>                       | <b>1,925,304</b>   | <b>1,002,740</b>   | <b>1,002,740</b>   | <b>1,002,740</b>   | <b>0.00%</b>  |
| <b>TOTAL</b>                            |        | <b>PARKING ENTERPRISE EXPENDITURES</b> | <b>3,643,594</b>   | <b>2,951,758</b>   | <b>2,951,758</b>   | <b>3,261,822</b>   | <b>10.50%</b> |
|                                         |        |                                        |                    |                    |                    |                    |               |
| <b>TOTAL</b>                            |        | <b>PARKING ENTERPRISE REVENUES</b>     | <b>(2,585,859)</b> | <b>(2,110,229)</b> | <b>(2,110,229)</b> | <b>(2,165,175)</b> | <b>2.60%</b>  |
| <b>TOTAL</b>                            |        | <b>PARKING ENTERPRISE EXPENDITURES</b> | <b>3,643,594</b>   | <b>2,951,758</b>   | <b>2,951,758</b>   | <b>3,261,822</b>   | <b>10.50%</b> |
| <b>TOTAL NET</b>                        |        |                                        | <b>1,057,735</b>   | <b>841,529</b>     | <b>841,529</b>     | <b>1,096,647</b>   | <b>30.32%</b> |

## Sanitary Sewer District #1

### Description/Services

Sanitary Sewer District #1 is a sanitary district in the Town of Shelby that the regional La Crosse treatment plants accept and treat waste from.



### Revenues

| 6209004 SSD#1-REVENUE |                      |                     | 2019            | 2020            | 2020            | 2021            | VARIANCE +/-     |
|-----------------------|----------------------|---------------------|-----------------|-----------------|-----------------|-----------------|------------------|
|                       |                      |                     | ACTUAL          | ORIG BUDGET     | REVISED BUDGET  | PROPOSED        | (21 vs. 20 ORIG) |
| 6209004               | 400000               | REVENUE BUDGET ONLY | -               | -               | -               | -               | 0.00%            |
| 6209004               | 464100               | SEWER SERVICE       | (40,711)        | (44,000)        | (44,000)        | (40,000)        | -9.09%           |
| 6209004               | 464101               | MAINTENANCE         | (8,282)         | (8,500)         | (8,500)         | (8,300)         | -2.35%           |
| 6209004               | 464102               | OPERATION           | (18,599)        | (22,500)        | (22,500)        | (19,000)        | -15.56%          |
| 6209004               | 464109               | FORFEITED DISCOUNTS | (1,387)         | (1,000)         | (1,000)         | (1,200)         | 20.00%           |
| 6209004               | 481000               | INVESTMENT          | (6,263)         | (3,500)         | (3,500)         | (3,300)         | -5.71%           |
| <b>TOTAL</b>          | <b>SSD#1-REVENUE</b> |                     | <b>(75,244)</b> | <b>(79,500)</b> | <b>(79,500)</b> | <b>(71,800)</b> | <b>-9.69%</b>    |



## Sanitary Sewer District #1

### Expenditures

| 6209004 SSD#1 EXPENDITURES  |                           |                               | 2019            | 2020            | 2020            | 2021            | VARIANCE +/-     |
|-----------------------------|---------------------------|-------------------------------|-----------------|-----------------|-----------------|-----------------|------------------|
|                             |                           |                               | ACTUAL          | ORIG BUDGET     | REVISED BUDGET  | PROPOSED        | (21 vs. 20 ORIG) |
| <b>Contractual Services</b> |                           |                               |                 |                 |                 |                 |                  |
| 6209005                     | 521200                    | AUDIT & ACCOUNTING SERVICES   | 1,000           | 1,046           | 1,046           | 1,097           | 4.88%            |
| 6209005                     | 522503                    | SEWAGE TREATMENT SSD #1       | 41,312          | 44,000          | 44,000          | 44,000          | 0.00%            |
| 6209005                     | 524400                    | REP & MTC UTILITY             | 8,404           | 8,800           | 8,800           | 8,800           | 0.00%            |
| 6209005                     | 526100                    | CITY SERVICES                 | 21,008          | 9,864           | 9,864           | 9,517           | -3.52%           |
| 6209005                     | 551019                    | INSURANCE                     | -               | 150             | 150             | -               | -100.00%         |
|                             |                           | <b>Sub-Total</b>              | <b>71,724</b>   | <b>63,860</b>   | <b>63,860</b>   | <b>63,414</b>   | <b>-0.70%</b>    |
| <b>Commodities</b>          |                           |                               |                 |                 |                 |                 |                  |
| 6209005                     | 531200                    | POSTAGE                       | 157             | 175             | 175             | 175             | 0.00%            |
|                             |                           | <b>Sub-Total</b>              | <b>157</b>      | <b>175</b>      | <b>175</b>      | <b>175</b>      | <b>0.00%</b>     |
| <b>Capital</b>              |                           |                               |                 |                 |                 |                 |                  |
| 6209005                     | 554000                    | DEPRECIATION AND AMORTIZATION | 1,984           | 2,000           | 2,000           | 2,000           | 0.00%            |
|                             |                           | <b>Sub-Total</b>              | <b>1,984</b>    | <b>2,000</b>    | <b>2,000</b>    | <b>2,000</b>    | <b>0.00%</b>     |
| <b>TOTAL</b>                | <b>SSD#1 EXPENDITURES</b> |                               | <b>73,865</b>   | <b>66,035</b>   | <b>66,035</b>   | <b>65,589</b>   | <b>-0.68%</b>    |
| <b>TOTAL</b>                | <b>SSD#1-REVENUE</b>      |                               | <b>(75,244)</b> | <b>(79,500)</b> | <b>(79,500)</b> | <b>(71,800)</b> | <b>-9.69%</b>    |
| <b>TOTAL</b>                | <b>SSD#1 EXPENDITURES</b> |                               | <b>73,865</b>   | <b>66,035</b>   | <b>66,035</b>   | <b>65,589</b>   | <b>-0.68%</b>    |
| <b>NET TOTAL</b>            |                           |                               | <b>(1,379)</b>  | <b>(13,465)</b> | <b>(13,465)</b> | <b>(6,211)</b>  | <b>-53.87%</b>   |

## Sanitary Sewer Utility

### Description/Services

The Sanitary Sewer Utility operates and maintains the Isle la Plume wastewater treatment plant, 26 sanitary sewer lift (pumping) stations and about 205 miles of sanitary sewers that make-up the wastewater collection and conveyance system. Flows to the plant averaged about 10.2 million gallons per day (MGD). The Utility flushes and cleans about one-third of the entire sewer system every year. The same staff repairs, rebuilds and rehabilitates manholes, vaults, valves, and other sanitary sewer structures as needed. (Contracted contributing cities operate and maintain their own collection systems and are only billed a wholesale rate for sewage treatment.)

The Utility operates as a public enterprise and receives no direct tax money from the City. Revenue sources include sales of sewage treatment to residential, commercial, industrial and public authority customers billed quarterly and wholesale treatment of Sewage from Onalaska, Campbell, Shelby, and La Crescent. Rates were last raised on January 1, 2020.

Modern wastewater treatment is a complex process subject to a wide variety of state and federal regulations. Quality standards for effluent and biosolids leaving wastewater treatment plants continue to get more stringent. Although normal operation of the wastewater system is highly automated, it is essential to have skilled employees with specific knowledge related to wastewater processes. Challenges related to chemistry, hydraulics, microbiology, electronics, mechanics, control systems, computer programming, machining, pumps, protective coatings, agriculture, and specialized equipment repair all come into play at the wastewater plant and/or collection system. The Utility schedules on-call personnel who are available 24 hours per day, year-round, to respond to emergencies at the plant or lift stations or related to the sewer system.

### 2020 Accomplishments/Highlights

1. Provide safe reliable treatment of sewage to the City of La Crosse and surrounding region.
2. Protect the environment thru the production of high-quality effluent and proper management of bio-solids.
3. Negotiate Sewer Service Contracts with surrounding Communities and ultimately develop a new sewer rate ordinance.
4. Finish Preliminary Design and begin final design on a major WWTP upgrade

### 2021 Goals

1. Complete design and move into construction of major WWTP upgrades
2. Perform a Condition and Capacity Study of the City of La Crosse Sanitary Sewer pipe network.
3. Develop a market for dry biosolids disposal

## Sanitary Sewer Utility

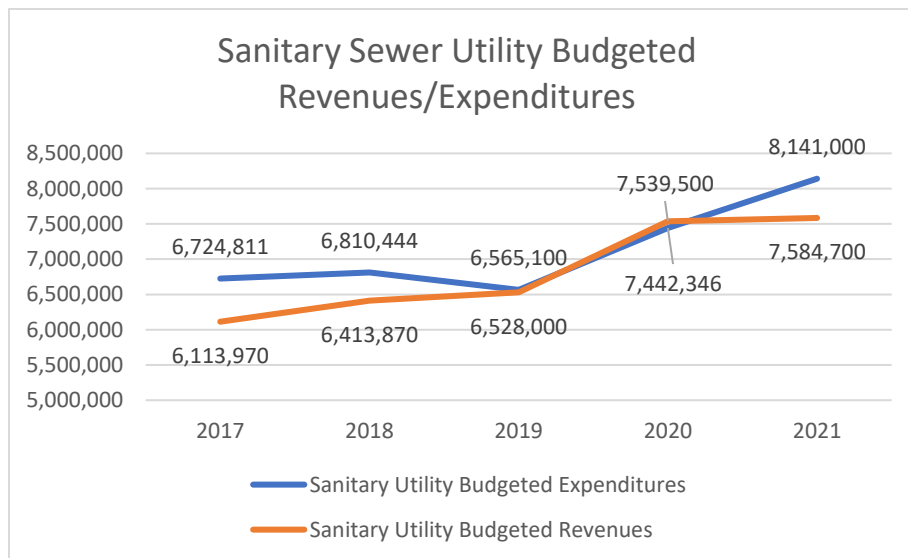
### Performance Measures

|                                    | Projected 2020    | 2021 Goal/Benchmark |
|------------------------------------|-------------------|---------------------|
| Gallons treated per day            | <b>10,500,000</b> | <b>10,300,000</b>   |
| Metric Tons of Bio-Solids produced | <b>2,500</b>      | <b>2,500</b>        |
| Miles of Pipe Cleaned              | <b>65</b>         | <b>68</b>           |
| # Industries Permitted             | <b>11</b>         | <b>13</b>           |

### Staffing

Positions (FTE)

|                       | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|
| Full Time Equivalents | 16   | 16   | 16   |



## Sanitary Sewer Utility

### Revenues

| 6308874 WASTE WATER UTILITY REVENUES |        |                                     | 2019                | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------------------------------|--------|-------------------------------------|---------------------|--------------------|--------------------|--------------------|------------------|
|                                      |        |                                     | ACTUAL              | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6308874                              | 463441 | GAS TAX REFUND                      | (4,926)             | -                  | -                  | -                  | 0.00%            |
| 6308874                              | 464103 | SEWER SVC COMMERCIAL                | (908,734)           | (1,107,000)        | (1,107,000)        | (950,000)          | -14.18%          |
| 6308874                              | 464104 | SEWER SVC INDUSTRIAL                | (1,384,796)         | (1,268,000)        | (1,268,000)        | (1,440,000)        | 13.56%           |
| 6308874                              | 464105 | SEWER SVC MUNICIPAL                 | (334,435)           | (303,000)          | (303,000)          | (320,000)          | 5.61%            |
| 6308874                              | 464106 | SEWER SVC RESIDENTIAL               | (1,791,195)         | (2,032,000)        | (2,032,000)        | (1,828,800)        | -10.00%          |
| 6308874                              | 464107 | SEWER SVCE MULTIFAM                 | (497,158)           | (534,000)          | (534,000)          | (526,500)          | -1.40%           |
| 6308874                              | 464109 | FORFEITED DISCOUNTS                 | (46,291)            | (46,000)           | (46,000)           | (40,900)           | -11.09%          |
| 6308874                              | 464120 | CONTRACT SVCS CSF                   | (1,429,928)         | (1,607,000)        | (1,607,000)        | (1,607,000)        | 0.00%            |
| 6308874                              | 464121 | DEDUCT METERS SSF                   | (11)                | -                  | -                  | -                  | 0.00%            |
| 6308874                              | 464122 | GREASE TRAP SSF                     | (47,596)            | (34,000)           | (34,000)           | (55,000)           | 61.76%           |
| 6308874                              | 464123 | HIGH STRENGTH CHRGR SSF             | (466,437)           | (370,000)          | (370,000)          | (500,000)          | 35.14%           |
| 6308874                              | 464124 | IND PRE TREAT IPT                   | (115,269)           | (90,000)           | (90,000)           | (100,000)          | 11.11%           |
| 6308874                              | 464125 | HOLDING TANK/LIQUID WASTE SSF       | (69,089)            | (35,000)           | (35,000)           | (105,000)          | 200.00%          |
| 6308874                              | 464129 | SEPTIC TANK SSF                     | -                   | (18,000)           | (18,000)           | (20,000)           | 11.11%           |
| 6308874                              | 469100 | LOAN REPAY PRINCIPAL                | (22,063)            | -                  | -                  | -                  | 0.00%            |
| 6308874                              | 473402 | SHELBY DISTRICT #1 & 1A CSF         | (49,716)            | (59,000)           | (59,000)           | (63,000)           | 6.78%            |
| 6308874                              | 473403 | LEACHATE SSF                        | -                   | (500)              | (500)              | -                  | -100.00%         |
| 6308874                              | 474019 | REBATES/REFUNDS PCARD               | (14,438)            | (8,000)            | (8,000)            | (10,000)           | 25.00%           |
| 6308874                              | 481000 | INVESTMENT                          | (87,122)            | (20,000)           | (20,000)           | (10,000)           | -50.00%          |
| 6308874                              | 481007 | UNUSED BOND FUND INTEREST NOR       | -                   | -                  | -                  | -                  | 0.00%            |
| 6308874                              | 484003 | DIVIDENDS                           | (656)               | -                  | -                  | (500)              | 0.00%            |
| 6308874                              | 489000 | MISCELLANEOUS                       | (4,560)             | (8,000)            | (8,000)            | (8,000)            | 0.00%            |
| 6308874                              | 492498 | TSFR FROM SEWER CAP PROJECTS        | (1,271,414)         | -                  | -                  | -                  | 0.00%            |
| 6308874                              | 492632 | TSFR FROM EQUIP REPLACEMENT         | (1,672,252)         | -                  | -                  | -                  | 0.00%            |
| 6308874                              | 498999 | PRIOR YEAR ACCT REC SET UP          | (39,480)            | -                  | -                  | -                  | 0.00%            |
| <b>TOTAL</b>                         |        | <b>WASTE WATER UTILITY REVENUES</b> | <b>(10,257,567)</b> | <b>(7,539,500)</b> | <b>(7,539,500)</b> | <b>(7,584,700)</b> | <b>0.60%</b>     |

### Expenditures

| 6308875 WASTE WATER UTILITY EXPENDITURES |        |                                | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|------------------------------------------|--------|--------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                          |        |                                | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                         |        |                                |                  |                  |                  |                  |                  |
| 6308875                                  | 511100 | REGULAR SALARIES               | 1,323,416        | 1,399,735        | 1,399,735        | 1,391,750        | -0.57%           |
| 6308875                                  | 511101 | W010M LIMITED TERM EE SALARIES | -                | -                | -                | 5,000            | 0.00%            |
| 6308875                                  | 511101 | W01SA LIMITED TERM EE SALARIES | -                | -                | -                | 10,000           | 0.00%            |
| 6308875                                  | 511200 | OVERTIME WAGES                 | 57,727           | 25,600           | 25,600           | 30,000           | 17.19%           |
| 6308875                                  | 513000 | BENEFITS BUDGET ONLY           | -                | 594,339          | 594,339          | -                | -100.00%         |
| 6308875                                  | 513100 | HEALTH INSURANCE               | 491,077          | -                | -                | 350,000          | 0.00%            |
| 6308875                                  | 513200 | LIFE INSURANCE                 | 9,606            | -                | -                | 9,150            | 0.00%            |
| 6308875                                  | 513300 | RETIREMENT BENEFITS            | 87,180           | -                | -                | 91,300           | 0.00%            |
| 6308875                                  | 513400 | SOCIAL SECURITY TAXES          | 93,589           | -                | -                | 97,500           | 0.00%            |
| 6308875                                  | 519900 | CHGS IN SICK & VAC LIABILITY   | 12,354           | 10,000           | 10,000           | 10,000           | 0.00%            |
|                                          |        | <b>Sub-Total</b>               | <b>2,074,950</b> | <b>2,029,674</b> | <b>2,029,674</b> | <b>1,994,700</b> | <b>-1.72%</b>    |
| <b>Contractual Services</b>              |        |                                |                  |                  |                  |                  |                  |
| 6308875                                  | 521200 | AUDIT & ACCOUNTING SERVICES    | 2,500            | 2,615            | 2,615            | 2,742            | 4.86%            |
| 6308875                                  | 521400 | CONSULTING SERVICES            | 210,408          | 550,000          | 550,000          | 190,000          | -65.45%          |
| 6308875                                  | 521402 | SAMPLE TESTS SLUDGE            | 9,252            | 10,000           | 10,000           | 10,000           | 0.00%            |
| 6308875                                  | 521403 | SAMPLE TESTS PLANT WATER       | 22,887           | 20,000           | 20,000           | 25,000           | 25.00%           |
| 6308875                                  | 521404 | SAMPLE TESTS PT WATER          | 8,831            | 10,000           | 10,000           | 10,000           | 0.00%            |
| 6308875                                  | 521500 | RECRUITMENT                    | 637              | 500              | 500              | 500              | 0.00%            |
| 6308875                                  | 521910 | ENVIRONMENTAL FEES             | 41,201           | 45,000           | 45,000           | 45,000           | 0.00%            |
| 6308875                                  | 521911 | OTH PROF SVC TV INSP OF MAIN   | 50,099           | 35,000           | 35,000           | 50,000           | 42.86%           |

### Sanitary Sewer Utility

|                    |                                         |                                | 2019                | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------------|-----------------------------------------|--------------------------------|---------------------|--------------------|--------------------|--------------------|------------------|
| 6308875            | WASTE WATER UTILITY EXPENDITURES        |                                | ACTUAL              | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6308875            | 522100                                  | TELEPHONE COMMUNICATIONS       | 13,170              | 10,000             | 10,000             | 15,000             | 50.00%           |
| 6308875            | 522200                                  | ELECTRICITY                    | 571,726             | 525,000            | 525,000            | 535,000            | 1.90%            |
| 6308875            | 522300                                  | WATER                          | 38,449              | 35,000             | 35,000             | 40,000             | 14.29%           |
| 6308875            | 522400                                  | NATURAL GAS                    | 38,662              | 50,000             | 50,000             | 50,000             | 0.00%            |
| 6308875            | 522500                                  | SEWER                          | 63,971              | 55,000             | 55,000             | 60,000             | 9.09%            |
| 6308875            | 522501                                  | SAN DIST #1 & #2 PYMT          | 7,398               | 8,000              | 8,000              | 8,000              | 0.00%            |
| 6308875            | 522502                                  | SEWER PYMTS TO OTH MUNI        | 111,543             | 115,000            | 115,000            | 132,250            | 15.00%           |
| 6308875            | 522550                                  | STORM WATER                    | 4,235               | 10,000             | 10,000             | 10,000             | 0.00%            |
| 6308875            | 522600                                  | RECYCLING SERVICES             | 1,020,155           | 825,000            | 825,000            | 1,200,000          | 45.45%           |
| 6308875            | 522702                                  | GRIT & SCREENINGS DISPOSAL     | 11,119              | 10,000             | 10,000             | 20,000             | 100.00%          |
| 6308875            | 524100                                  | R/MTC GROUNDS                  | 13,064              | 10,000             | 10,000             | 10,000             | 0.00%            |
| 6308875            | 524200                                  | R/MTC BUILDINGS                | 12,079              | 18,000             | 18,000             | 28,000             | 55.56%           |
| 6308875            | 524400                                  | R/MTC SEWER                    | 24,547              | 20,000             | 20,000             | 20,000             | 0.00%            |
| 6308875            | 524500                                  | R/MTC VEHICLES                 | 30,512              | 30,000             | 30,000             | 30,000             | 0.00%            |
| 6308875            | 524600                                  | R/MTC EQUIPMENT                | 240,289             | 250,000            | 250,000            | 325,000            | 30.00%           |
| 6308875            | 524700                                  | R/MTC COMMUNICATION EQUIP      | 867                 | 1,500              | 1,500              | 1,500              | 0.00%            |
| 6308875            | 526100                                  | CITY SERVICES                  | 266,715             | 191,557            | 191,557            | 248,103            | 29.52%           |
| 6308875            | 526150                                  | WATER DEPT SVCS INVENTORY      | 294,146             | 300,000            | 300,000            | 305,000            | 1.67%            |
| 6308875            | 529100                                  | LAUNDRY SERVICES               | 1,745               | 1,500              | 1,500              | 1,800              | 20.00%           |
| 6308875            | 535100                                  | EQUIPMENT RENTAL               | 1,762               | 1,000              | 1,000              | 1,000              | 0.00%            |
| 6308875            | 535210                                  | CONTRACTED SEWER REPAIR        | 341,506             | 100,000            | 100,000            | 125,000            | 25.00%           |
| 6308875            | 535409                                  | CONTRACTED FLATWORK            | 54,629              | 25,000             | 25,000             | 25,000             | 0.00%            |
| 6308875            | 536000                                  | TRAVEL                         | 4,426               | 7,500              | 7,500              | 5,000              | -33.33%          |
| 6308875            | 539003                                  | MISC REFUNDS                   | -                   | -                  | -                  | -                  | 0.00%            |
| 6308875            | 551001                                  | PROPERTY INS                   | 56,118              | 65,000             | 65,000             | 69,000             | 6.15%            |
| 6308875            | 551005                                  | WORKER COMPENSATION INSURANCE  | 59,982              | 58,000             | 58,000             | 66,000             | 13.79%           |
| 6308875            | 551016                                  | LIABILITY INSURANCE            | 25,534              | 27,000             | 27,000             | 29,700             | 10.00%           |
| 6308875            | 562000                                  | INTEREST PAYMENTS              | -                   | -                  | -                  | 120,205            | 0.00%            |
| 6308875            | 591100                                  | BAD DEBT EXPENSE               | 504                 | 2,000              | 2,000              | 2,000              | 0.00%            |
|                    |                                         | <b>Sub-Total</b>               | <b>3,654,669</b>    | <b>3,424,172</b>   | <b>3,424,172</b>   | <b>3,815,800</b>   | <b>11.44%</b>    |
| <b>Commodities</b> |                                         |                                |                     |                    |                    |                    |                  |
| 6308875            | 531100                                  | OFFICE SUPPLIES                | 1,934               | 2,000              | 2,000              | 18,000             | 800.00%          |
| 6308875            | 531200                                  | POSTAGE                        | 1,286               | 1,000              | 1,000              | 1,500              | 50.00%           |
| 6308875            | 533100                                  | GASOLINE                       | 15,897              | 20,000             | 20,000             | 15,000             | -25.00%          |
| 6308875            | 533201                                  | DIESEL OIL                     | 32,892              | 28,000             | 28,000             | 28,000             | 0.00%            |
| 6308875            | 533500                                  | DEPT SUPPLIES                  | 37,411              | 60,000             | 60,000             | 60,000             | 0.00%            |
| 6308875            | 533532                                  | CHEMICAL SUPPLIES              | 181,237             | 180,000            | 180,000            | 185,000            | 2.78%            |
| 6308875            | 533539                                  | SAFETY EQUIPMENT               | 9,290               | 10,000             | 10,000             | 10,000             | 0.00%            |
| 6308875            | 533541                                  | PRETREATMENT SUPPLIES          | 255                 | 500                | 500                | 1,000              | 100.00%          |
| 6308875            | 533600                                  | SMALL TOOLS                    | 4,379               | -                  | -                  | -                  | 0.00%            |
| 6308875            | 533610                                  | LAB EQUIPMENT                  | 28,272              | 25,000             | 25,000             | 30,000             | 20.00%           |
| 6308875            | 535211                                  | FOUNDRY SUPPLIES SEWER CONSTR  | 51,074              | 50,000             | 50,000             | 50,000             | 0.00%            |
| 6308875            | 535212                                  | CONCRETE SUPPLIES SEWER CONSTR | 2,268               | 5,000              | 5,000              | 15,000             | 200.00%          |
| 6308875            | 539000                                  | MISCELLANEOUS                  | 3,738               | 7,000              | 7,000              | 7,000              | 0.00%            |
| 6308875            | 586035                                  | COVID OPERATING SUPPLIES       | -                   | -                  | -                  | 10,000             | 0.00%            |
|                    |                                         | <b>Sub-Total</b>               | <b>369,933</b>      | <b>388,500</b>     | <b>388,500</b>     | <b>430,500</b>     | <b>10.81%</b>    |
| <b>Capital</b>     |                                         |                                |                     |                    |                    |                    |                  |
| 6308875            | 554001                                  | DEPRECIATION                   | 885,602             | 1,300,000          | 1,300,000          | 1,050,000          | -19.23%          |
| 6308875            | 582126                                  | EQUIPMENT REPLACEMENT          | 400,000             | 450,000            | 450,000            | 850,000            | 88.89%           |
| 6308875            | 591004                                  | LOSS ON SALE OF FIXED ASSETS   | 29,830              | -                  | -                  | -                  | 0.00%            |
| 6308875            | 593002                                  | ADJ FOR OPEB                   | -                   | (150,000)          | (150,000)          | -                  | -100.00%         |
| 6308875            | 592299                                  | TRANSFER TO BUDGET CARRYOVER   | 13,422              | -                  | -                  | -                  | 0.00%            |
| 6308875            | 592483                                  | TSFR TO BLDGS & LND/PROP CAP P | 40,113              | -                  | -                  | -                  | 0.00%            |
| 6308875            | 592498                                  | TSFR TO SEWER CAP PROJECTS     | 5,252,836           | -                  | -                  | -                  | 0.00%            |
| 6308875            | 599630                                  | SAN SEWER OUTLAY CONTRA        | (218,660)           | -                  | -                  | -                  | 0.00%            |
|                    |                                         | <b>Sub-Total</b>               | <b>6,403,142</b>    | <b>1,600,000</b>   | <b>1,600,000</b>   | <b>1,900,000</b>   | <b>18.75%</b>    |
| <b>TOTAL</b>       | <b>WASTE WATER UTILITY EXPENDITURES</b> |                                | <b>12,502,694</b>   | <b>7,442,346</b>   | <b>7,442,346</b>   | <b>8,141,000</b>   | <b>9.39%</b>     |
| <b>TOTAL</b>       | <b>STORM UTILITY REVENUES</b>           |                                | <b>(10,257,567)</b> | <b>(7,539,500)</b> | <b>(7,539,500)</b> | <b>(7,584,700)</b> | <b>0.60%</b>     |
| <b>TOTAL</b>       | <b>STORM UTILITY EXPENDITURES</b>       |                                | <b>12,502,694</b>   | <b>7,442,346</b>   | <b>7,442,346</b>   | <b>8,141,000</b>   | <b>9.39%</b>     |
| <b>NET TOTAL</b>   |                                         |                                | <b>2,245,127</b>    | <b>(97,154)</b>    | <b>(97,154)</b>    | <b>556,300</b>     | <b>-672.60%</b>  |

## Water Utility

### Description/Services

The La Crosse Water Utility operates and maintains all the grounds, buildings, equipment and infrastructure that makes up the City’s water system, including currently 12 active wells, two reservoirs (5-million gallon and 150,000-gallon capacities), one booster station, over 220 miles of watermain and the Myrick Pumping Station offices and shop. The Utility has a dual role of supplying water for both everyday use and emergency fire suppression.

The Utility operates as a public enterprise and receives no direct tax money from the City. Revenue sources include sales of water to residential, commercial, industrial and public authority customers and both private and public fire protection charges; billed quarterly.

Revenue from water sales is the major source of Utility income. The Public Service Commission (PSC) of Wisconsin establishes water rates for the Utility as deemed necessary to ensure the long-term sustainability of the Utility. Water rates were last increased in October 2019.

### 2020 Accomplishments/Highlights

1. Provide safe reliable water to the City of La Crosse with minimal interruptions.
2. Constructed new Garage at Myrick Shop
3. Began 3 planning studies: Capacity, Risk and Resiliency, and Corrosion Control.
4. Converted paper Tap records to electronic and added to GIS
5. Implemented a new Meter Reading Technology

### 2021 Goals

1. Complete 3 planning studies: Capacity, Risk and Resiliency, and Corrosion Control.
2. Determine Course of Action at Well 23 and 24
3. Develop and Implement an asset management system using GIS
4. Review water meter selection and expand AEM trial

### Performance Measures

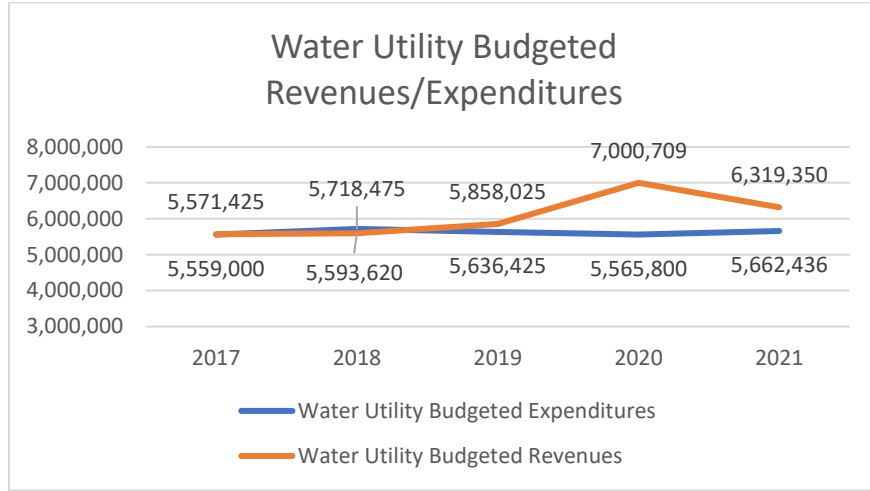
|                                 | Projected 2020         | 2021 Goal/Benchmark  |
|---------------------------------|------------------------|----------------------|
| Gallons Pumped                  | <b>3,600,000,000</b>   | <b>3,500,000,000</b> |
| Yearly Power Cost (%off-peak)   | <b>\$295,000 (89%)</b> | <b>285,000 (90%)</b> |
| Main Breaks                     | <b>10</b>              | <b>8</b>             |
| Services – Repaired or Replaced | <b>500</b>             | <b>400</b>           |

### Staffing:

Positions (FTE)

|                      | 2019 | 2020  | 2021  |
|----------------------|------|-------|-------|
| Full Time Equivalent | 26.5 | 26.73 | 26.73 |

## Water Utility



### Revenues

|                |                               |       |                                | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|----------------|-------------------------------|-------|--------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                |                               |       |                                | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>6458854</b> | <b>WATER UTILITY REVENUES</b> |       |                                |                    |                    |                    |                    |                  |
| 6458854        | 464501                        | P0461 | COMM'L MTRD SALES TO GEN CUSTO | (849,259)          | (1,051,650)        | (1,051,650)        | (850,000)          | -19.17%          |
| 6458854        | 464502                        | P0462 | PRIVATE FIRE PROTECTION SVCE   | (70,741)           | (68,882)           | (68,882)           | (74,000)           | 7.43%            |
| 6458854        | 464503                        | P0461 | INDUST METERED SALES TO GEN CU | (970,637)          | (1,110,574)        | (1,110,574)        | (1,110,000)        | -0.05%           |
| 6458854        | 464504                        | P0461 | RESID METERED SALES TO GEN CUS | (2,251,211)        | (2,749,600)        | (2,749,600)        | (2,400,000)        | -12.71%          |
| 6458854        | 464505                        | P0415 | MERCHANDISE JOBBING            | (7,583)            | (5,000)            | (5,000)            | (5,000)            | 0.00%            |
| 6458854        | 464506                        | P0415 | METER REPAIR MERCH JOBBING     | (11,780)           | (5,000)            | (5,000)            | (5,000)            | 0.00%            |
| 6458854        | 464508                        | P0416 | COST OF MERCH SOLD JOBBING     | 17,503             | (9,200)            | (9,200)            | (9,200)            | 0.00%            |
| 6458854        | 464509                        | P0421 | MISC NON-OP INCOME             | -                  | -                  | -                  | -                  | 0.00%            |
| 6458854        | 464510                        | P0472 | RENTS FROM WATER PROPERTY      | (172)              | (25)               | (25)               | (50)               | 100.00%          |
| 6458854        | 464511                        | P0470 | FORFEITED DISCOUNTS            | (64,208)           | (65,920)           | (65,920)           | (59,100)           | -10.35%          |
| 6458854        | 464512                        | P0461 | OTHER COMMERCIAL               | (10,745)           | (5,000)            | (5,000)            | (5,000)            | 0.00%            |
| 6458854        | 464516                        | P0461 | MULTIFAM RES WTR SVE           | (441,107)          | (469,904)          | (469,904)          | (469,000)          | -0.19%           |
| 6458854        | 464517                        | P0461 | IRRIGATION WATER SVCE          | (114,313)          | (206,039)          | (206,039)          | (120,000)          | -41.76%          |
| 6458854        | 464599                        | P0474 | OTH WATER REV                  | (61,790)           | (45,000)           | (45,000)           | (45,000)           | 0.00%            |
| 6458854        | 469100                        |       | LOAN REPAY PRINCIPAL           | (9,563)            | -                  | -                  | -                  | 0.00%            |
| 6458854        | 474019                        |       | REBATES/REFUNDS PCARD          | (9,482)            | (5,000)            | (5,000)            | (5,000)            | 0.00%            |
| 6458854        | 474901                        | P0463 | PUBLIC FIRE PROTECTION SVCE    | (786,470)          | (788,172)          | (788,172)          | (778,000)          | -1.29%           |
| 6458854        | 474910                        | P0464 | OTHER SALES TO PUBLIC AUTHORIT | (280,489)          | (330,743)          | (330,743)          | (300,000)          | -9.30%           |
| 6458854        | 474911                        | P0464 | OTHER PUBLIC AUTHORITY         | (5,283)            | (4,000)            | (4,000)            | (4,000)            | 0.00%            |
| 6458854        | 481000                        | P0419 | INVESTMENT INTEREST & DIVIDEND | (112,608)          | (30,000)           | (30,000)           | (30,000)           | 0.00%            |
| 6458854        | 481009                        | P0419 | BOND INTEREST & DIVIDENDS      | (5,587)            | (5,000)            | (5,000)            | (5,000)            | 0.00%            |
| 6458854        | 481013                        |       | FEDERAL INTEREST SUBSIDY       | -                  | -                  | -                  | -                  | 0.00%            |
| 6458854        | 491601                        | P0425 | MISC AMORTIZATION              | -                  | (46,000)           | (46,000)           | -                  | -100.00%         |
| 6458854        | 491602                        | P0425 | AMORTIZATION MISC              | (45,893)           | -                  | -                  | (46,000)           | 0.00%            |
| 6458854        | 492497                        |       | TSFR FROM WATER CAP PROJECTS   | (112,616)          | -                  | -                  | -                  | 0.00%            |
| <b>TOTAL</b>   | <b>WATER UTILITY REVENUES</b> |       |                                | <b>(6,204,034)</b> | <b>(7,000,709)</b> | <b>(7,000,709)</b> | <b>(6,319,350)</b> | <b>-9.73%</b>    |

## Water Utility

### Expenditures

| 6458855 WATER UTILITY EXPENDITURES |        |       |                                | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|------------------------------------|--------|-------|--------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                    |        |       |                                | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                   |        |       |                                |                  |                  |                  |                  |                  |
| 6458855                            | 511100 |       | REGULAR SALARIES               | 1,074,362        | 1,185,300        | 1,185,300        | 1,192,850        | 0.64%            |
| 6458855                            | 511103 | P0926 | VACTION ADM                    | (11,348)         | 5,000            | 5,000            | 5,000            | 0.00%            |
| 6458855                            | 511104 | P0926 | COMP TIME ADM                  | (853)            | 1,500            | 1,500            | 1,500            | 0.00%            |
| 6458855                            | 511105 | P0926 | COMPENSATED SICK LEAVE ADM     | 751              | 20,000           | 20,000           | 5,000            | -75.00%          |
| 6458855                            | 511106 | P0926 | COMP RETIREE HEALTH INS        | -                | 30,000           | 30,000           | -                | -100.00%         |
| 6458855                            | 511200 |       | OVERTIME                       | 4,520            | 7,100            | 7,100            | 46,150           | 550.00%          |
| 6458855                            | 513100 | P0926 | HEALTH INSURANCE ADM           | 371,682          | 500,000          | 500,000          | 325,000          | -35.00%          |
| 6458855                            | 513200 | P0926 | LIFE INSURANCE ADM             | (2,252)          | 8,000            | 8,000            | 9,150            | 14.38%           |
| 6458855                            | 513210 |       | GASB 75 WRS ALLOCATED          | 32,510           | -                | -                | -                | 0.00%            |
| 6458855                            | 513300 | P0926 | RETIREMENT ADM                 | 69,261           | 90,000           | 90,000           | 91,200           | 1.33%            |
| 6458855                            | 513310 |       | GASB 68 WRS ALLOCATED          | 107,064          | -                | -                | -                | 0.00%            |
| 6458855                            | 513400 | P0408 | SOCIAL SECURITY TAXES          | 89,183           | 102,000          | 102,000          | 91,350           | -10.44%          |
| 6458855                            | 513500 | P0926 | INCOME CONTINUATION INS ADM    | (307)            | -                | -                | -                | 0.00%            |
| 6458855                            | 513600 | P0926 | UNEMPLOYMENT COMPENSATION ADM  | -                | 5,000            | 5,000            | 1,000            | -80.00%          |
| 6458855                            | 519100 | P0926 | EDUCATION ADM                  | 2,690            | 7,500            | 7,500            | 5,000            | -33.33%          |
|                                    |        |       | <b>Sub-Total</b>               | <b>1,737,264</b> | <b>1,961,400</b> | <b>1,961,400</b> | <b>1,773,200</b> | <b>-9.60%</b>    |
| <b>Contractual Services</b>        |        |       |                                |                  |                  |                  |                  |                  |
| 6458855                            | 522100 | P0624 | TELEPHONE PUMPING LABOR        | 5,330            | 7,500            | 7,500            | 7,500            | 0.00%            |
| 6458855                            | 522100 | P0670 | TELEPHONE                      | -                | -                | -                | -                | 0.00%            |
| 6458855                            | 522100 | P0921 | TELEPHONE ADM                  | 1,414            | 1,200            | 1,200            | 1,200            | 0.00%            |
| 6458855                            | 522200 | P0623 | ELECTRICITY POWER FOR PMPNG    | 318,165          | 335,000          | 335,000          | 355,000          | 5.97%            |
| 6458855                            | 522200 | P0631 | ELECTRICITY PUMP MTC STRUCTURE | 50               | 75               | 75               | 500              | 566.67%          |
| 6458855                            | 522200 | P0673 | ELECTRICITY DIST-MTCE MAINS    | 238              | 325              | 325              | 300              | -7.69%           |
| 6458855                            | 522200 | P0930 | ELECTRICITY                    | -                | -                | -                | 1,500            | 0.00%            |
| 6458855                            | 522400 | P0623 | NATURAL GAS PUMP PWR FOR PMPNG | 6,325            | 13,000           | 13,000           | 12,000           | -7.69%           |
| 6458855                            | 522400 | P0930 | NATURAL GAS                    | -                | -                | -                | 3,000            | 0.00%            |
| 6458855                            | 522550 | P0611 | STORM WATER SUPPLY MTCE        | 1,324            | 1,600            | 1,600            | 1,600            | 0.00%            |
| 6458855                            | 523000 | P0621 | FUEL FOR POWER PRODUCTIONS     | 230              | 500              | 500              | 500              | 0.00%            |
| 6458855                            | 526100 | P0923 | CITY SERVICES ADM              | 97,196           | 88,700           | 88,700           | 83,742           | -5.59%           |
| 6458855                            | 529000 | P0903 | OTHER CONTRACTUAL SVCES CUST   | 26,137           | 18,000           | 18,000           | 18,000           | 0.00%            |
| 6458855                            | 529000 | P0920 | OTHER CONTRACTUAL SVCES ADM    | 101,431          | 95,000           | 95,000           | 88,826           | -6.50%           |
| 6458855                            | 529000 | P0923 | OTSD CONTRACTUAL SVCES ADM     | 12,378           | 140,000          | 140,000          | 134,500          | -3.93%           |
| 6458855                            | 532200 | P0930 | DUES ADM                       | 3,597            | 3,500            | 3,500            | 3,600            | 2.86%            |
| 6458855                            | 536000 | P0930 | TRAVEL ADM                     | 2,757            | 3,000            | 3,000            | 2,000            | -33.33%          |
| 6458855                            | 539500 | P0408 | PROPERTY TAXES                 | 1,004,482        | 1,020,000        | 1,020,000        | 1,055,000        | 3.43%            |
| 6458855                            | 539501 | P0408 | PSC ASSESSMENT                 | 5,637            | 7,000            | 7,000            | 7,000            | 0.00%            |
| 6458855                            | 539506 | P0642 | TESTING TREAT OPER LBR & EXP   | 31,338           | 50,000           | 50,000           | 50,000           | 0.00%            |
| 6458855                            | 539507 |       | REFUNDED WATER BILLS           | -                | -                | -                | -                | 0.00%            |
| 6458855                            | 539508 | P0928 | REGULATORY COMMISSION EXPENSE  | 5,005            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 6458855                            | 551001 | P0924 | PROPERTY INS ADM               | 8,981            | 10,000           | 10,000           | 11,500           | 15.00%           |
| 6458855                            | 552000 | P0925 | INJURIES AND DAMAGES ADM       | 71,558           | 75,000           | 75,000           | 86,250           | 15.00%           |
| 6458855                            | 553000 | P0604 | RENTS AND LEASES SUPPLY RENTS  | 7,137            | 7,300            | 7,300            | 7,300            | 0.00%            |
| 6458855                            | 553000 | P0931 | RENTS AND LEASES ADM RENTS     | 6,480            | 6,500            | 6,500            | 6,500            | 0.00%            |
| 6458855                            | 562000 | P0427 | INTEREST PAYMENTS ON LTD       | 27,712           | 26,550           | 26,550           | 22,918           | -13.68%          |
| 6458855                            | 591100 | P0904 | BAD DEBT EXPENSE               | 2,124            | 1,000            | 1,000            | 1,500            | 50.00%           |
|                                    |        |       | <b>Sub-Total</b>               | <b>1,747,028</b> | <b>1,915,750</b> | <b>1,915,750</b> | <b>1,966,736</b> | <b>2.66%</b>     |
| <b>Commodities</b>                 |        |       |                                |                  |                  |                  |                  |                  |
| 6458855                            | 531200 | P0902 | POSTAGE CUST METER READER LBR  | 929              | 1,000            | 1,000            | 1,000            | 0.00%            |
| 6458855                            | 531200 | P0903 | POSTAGE CUST CUSTOMER RECORDS  | 13,993           | 15,000           | 15,000           | 15,000           | 0.00%            |
| 6458855                            | 531300 | P0903 | COMPUTER SUPPLIES CUST CUST RE | 14,395           | 11,000           | 11,000           | 11,000           | 0.00%            |
| 6458855                            | 533500 |       | DEPT SUPPLIES                  | 543,913          | 459,350          | 459,350          | 555,500          | 20.93%           |
| 6458855                            | 539000 |       | MISCELLANEOUS                  | 26,858           | 37,800           | 37,800           | 32,300           | -14.55%          |
| 6458855                            | 539499 | P0641 | POLYPHOSPHATE CHEMICAL         | 4,756            | 6,000            | 6,000            | 8,000            | 33.33%           |
| 6458855                            | 539504 | P0641 | CHLORINE TREAT CHEMICALS       | 12,411           | 14,000           | 14,000           | 16,000           | 14.29%           |



## Water Utility

|                  |                                   |                  |                                | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|------------------|-----------------------------------|------------------|--------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
| 6458855          | WATER UTILITY EXPENDITURES        |                  |                                | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6458855          | 539505                            | P0641            | FLOURIDE TREAT CHEMICALS       | 19,927             | 21,000             | 21,000             | 21,000             | 0.00%            |
| 6458855          | 539600                            | P0630            | CLEARING ACCOUNT PUMP MTC SUPE | 15,127             | 15,000             | 15,000             | 15,000             | 0.00%            |
| 6458855          | 539600                            | P0631            | CLEARING ACCOUNT PUMP MTC STRU | 17,875             | 17,000             | 17,000             | 18,000             | 5.88%            |
| 6458855          | 539600                            | P0670            | CLEARING ACCOUNT DIST MTC SUPE | 20,426             | 18,000             | 18,000             | 20,000             | 11.11%           |
| 6458855          | 539600                            | P0673            | CLEARING ACCOUNT DIST MTC MAIN | 32,610             | 25,000             | 25,000             | 25,000             | 0.00%            |
| 6458855          | 539600                            | P0675            | CLEARING ACCOUNT DIST MTC SVCE | 62,119             | 50,000             | 50,000             | 50,000             | 0.00%            |
| 6458855          | 539600                            | P0676            | CLEARING ACCOUNT DIST MTC MTRS | 6,743              | 5,000              | 5,000              | 5,000              | 0.00%            |
| 6458855          | 539600                            | P0677            | CLEARING ACCOUNT DIST MTC HYDR | 30,547             | 17,000             | 17,000             | 20,000             | 17.65%           |
| 6458855          | 539600                            | P0678            | CLEARING ACCOUNT DIST MTC MISC | 2,146              | 1,500              | 1,500              | 1,700              | 13.33%           |
| 6458855          | 539602                            | P0971            | CLEAR-TRA-MATERIAL             | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539603                            | P0972            | CLEAR-TRA-GAS/OIL              | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539604                            | P0973            | CLEAR-TRA-MTC-VEHICLES         | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539605                            | P0974            | CLEAR-TRA-MISC                 | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539607                            | P0980            | CLEAR-SHOP-LABOR               | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539608                            | P0981            | CLEAR-SHOP-MATERIAL            | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539609                            | P0982            | CLEAR-SHOP-TELEPHONE           | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539612                            | P0990            | CLEAR-EQUIP-LABOR              | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539613                            | P0991            | CLEAR-EQUIP-MATERIAL           | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539614                            | P0992            | CLEAR-EQUIP-GAS/OIL            | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 539615                            | P0993            | CLEAR-EQUIP-MTC-EQUIP          | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 586035                            | COVID            | OPERATING SUPPLIES             | -                  | -                  | -                  | 8,000              | 0.00%            |
|                  |                                   | <b>Sub-Total</b> |                                | <b>824,774</b>     | <b>715,670</b>     | <b>715,670</b>     | <b>822,500</b>     | <b>14.93%</b>    |
| <b>Capital</b>   |                                   |                  |                                |                    |                    |                    |                    |                  |
| 6458855          | 554001                            | P0403            | DEPRECIATION                   | 986,886            | 975,000            | 975,000            | 1,100,000          | 12.82%           |
| 6458855          | 587040                            | P0960            | CLEAR - SIDEWALKS              | -                  | -                  | -                  | -                  | 0.00%            |
| 6458855          | 592299                            |                  | TRANSFER TO BUDGET CARRYOVER   | 16,257             | -                  | -                  | -                  | 0.00%            |
| 6458855          | 592483                            |                  | TSFR TO BLDGS & LND/PROP CAP P | 42,788             | -                  | -                  | -                  | 0.00%            |
| 6458855          | 592497                            |                  | TSFR TO WATER CAP PROJECTS     | 1,680,154          | -                  | -                  | -                  | 0.00%            |
| 6458855          | 599645                            |                  | WATER CONTRA ASSET EXP         | (968,681)          | -                  | -                  | -                  | 0.00%            |
| 6458855          | 599900                            |                  | PRIOR YEAR EXPENSE             | (35,179)           | -                  | -                  | -                  | 0.00%            |
|                  |                                   | <b>Sub-Total</b> |                                | <b>1,722,224</b>   | <b>975,000</b>     | <b>975,000</b>     | <b>1,100,000</b>   | <b>12.82%</b>    |
| <b>TOTAL</b>     | <b>WATER UTILITY EXPENDITURES</b> |                  |                                | <b>6,031,290</b>   | <b>5,565,800</b>   | <b>5,565,800</b>   | <b>5,662,436</b>   | <b>1.74%</b>     |
| <b>TOTAL</b>     | <b>WATER UTILITY REVENUES</b>     |                  |                                | <b>(6,204,034)</b> | <b>(7,000,709)</b> | <b>(7,000,709)</b> | <b>(6,319,350)</b> | <b>-9.73%</b>    |
| <b>TOTAL</b>     | <b>WATER UTILITY EXPENDITURES</b> |                  |                                | <b>6,031,290</b>   | <b>5,565,800</b>   | <b>5,565,800</b>   | <b>5,662,436</b>   | <b>1.74%</b>     |
| <b>NET TOTAL</b> |                                   |                  |                                | <b>(172,744)</b>   | <b>(1,434,909)</b> | <b>(1,434,909)</b> | <b>(656,914)</b>   | <b>-54.22%</b>   |

## Storm Sewer Utility

### Description/Services

The storm Water Utility operates and maintains approximately 142 miles of storm sewer collection system, six lift stations, approximately 6,100 catch basins, 16 ponds, numerous bio-cells and swales and over 360 storm water outfalls discharging to the Mississippi, La Crosse or Black Rivers, to the marsh, or into a field, ditch, creek, or similar feature.

This Utility provides financial resources to build and maintain the City storm sewer network, to protect our natural resources by staying compliant with State MS4 Permit mandated water quality requirements and to fund storm water infrastructure upgrades by billing the properties that create stormwater thru user fees. Chapter 46 of the City’s Municipal Code that authorizes and directs the Storm Water Utility will sunset in 2032.

### 2020 Accomplishments/Highlights

1. Provided conveyance and treatment of City Storm Water run-off to protect the City and environment.
2. Designed and bid 4 major Stormwater lift station upgrade projects using EDA Grant funding
3. Hired and trained a Stormwater Coordinator
4. Develop a BMP maintenance plan and schedule

### 2021 Goals

1. Construction of 4 major Stormwater lift station upgrade projects using EDA Grant funding
2. Perform a Citywide Water Quality modeling to evaluate and report MS4 compliance status
3. Perform a Condition and Capacity Study of the City of La Crosse Sanitary Sewer pipe network.
4. Develop a market for dry biosolids disposal

### Performance Measures

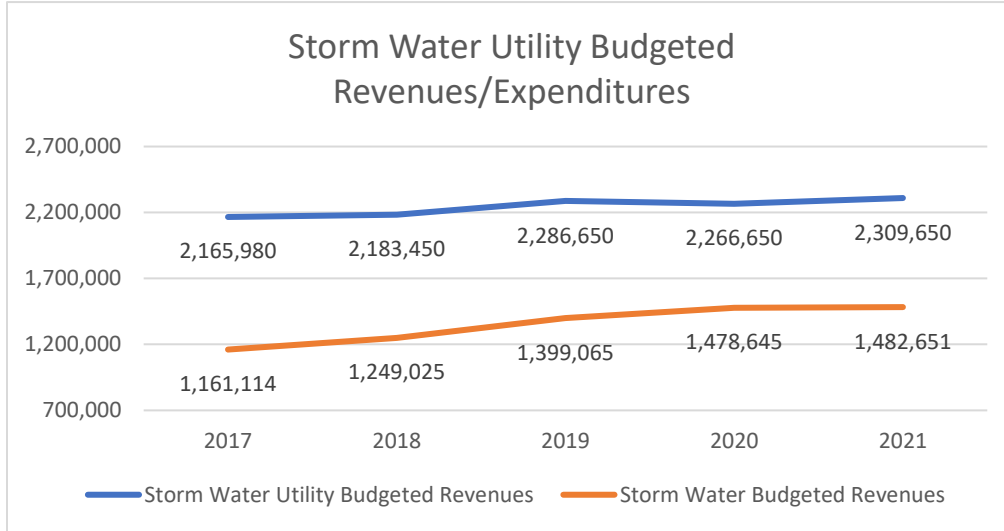
|                                    | Projected 2020 | 2021 Goal/Benchmark |
|------------------------------------|----------------|---------------------|
| # Catch Basins cleaned             | <b>800</b>     | <b>1200</b>         |
| # Catch Basins patched or repaired | <b>70</b>      | <b>75</b>           |
| # Catch Basins replaced            | <b>25</b>      | <b>25</b>           |
| Miles of pipes cleaned             | <b>14</b>      | <b>18</b>           |

### Staffing:

Positions (FTE)

|                      | 2019 | 2020 | 2021 |
|----------------------|------|------|------|
| Full Time Equivalent | 9.5  | 10   | 10   |

## Storm Water Utility



### Revenues

| 6508904 STORM WATER UTILITY REVENUES |                                     |       |                                | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------------------------------|-------------------------------------|-------|--------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                                      |                                     |       |                                | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6508904                              | 464102                              | STMNO | STORM REVENUE-NON-RESIDENTIAL  | (1,583,456)        | (1,500,000)        | (1,500,000)        | (1,585,000)        | 5.67%            |
| 6508904                              | 464102                              | STMRE | STORM REVENUE-RESIDENTIAL      | (687,869)          | (725,000)          | (725,000)          | (685,000)          | -5.52%           |
| 6508904                              | 464109                              |       | STORM WATER-FORFEITED DISCOUNT | (20,990)           | (17,150)           | (17,150)           | (17,150)           | 0.00%            |
| 6508904                              | 474019                              |       | REBATES/REFUNDS PCARD          | (3,336)            | (2,000)            | (2,000)            | (2,000)            | 0.00%            |
| 6508904                              | 481000                              |       | INVESTMENT INCOME              | (169,621)          | (20,000)           | (20,000)           | (20,000)           | 0.00%            |
| 6508904                              | 481007                              |       | UNUSED BOND FUND INTEREST-NOR  | (1,421)            | (2,000)            | (2,000)            | -                  | -100.00%         |
| 6508904                              | 489000                              |       | MISCELLANEOUS REVENUE          | (4,415)            | (500)              | (500)              | (500)              | 0.00%            |
| 6508904                              | 492499                              |       | TSFR FROM STORM WATER CAP PROJ | (194,508)          | -                  | -                  | -                  | 0.00%            |
| <b>TOTAL</b>                         | <b>STORM WATER UTILITY REVENUES</b> |       |                                | <b>(2,665,616)</b> | <b>(2,266,650)</b> | <b>(2,266,650)</b> | <b>(2,309,650)</b> | <b>1.90%</b>     |

## Storm Water Utility

### Expenditures:

| 6508905 STORM WATER UTILITY EXPENDITURES |        |                  |                                | 2019           | 2020           | 2020           | 2021           | VARIANCE +/-     |
|------------------------------------------|--------|------------------|--------------------------------|----------------|----------------|----------------|----------------|------------------|
|                                          |        |                  |                                | ACTUAL         | ORIG BUDGET    | REVISED BUDGET | PROPOSED       | (21 vs. 20 ORIG) |
| <b>Personnel</b>                         |        |                  |                                |                |                |                |                |                  |
| 6508905                                  | 511100 |                  | REGULAR SALARIES               | 389,740        | 445,607        | 445,607        | 443,105        | -0.56%           |
| 6508905                                  | 511101 | W01ST            | LIMITED TERM EE SALARIES       | -              | -              | -              | 5,000          | 0.00%            |
| 6508905                                  | 511200 |                  | OVERTIME WAGES                 | 21,359         | 5,000          | 5,000          | 5,000          | 0.00%            |
| 6508905                                  | 513000 |                  | BENEFITS BUDGET ONLY           | -              | 186,806        | 186,806        | -              | -100.00%         |
| 6508905                                  | 513100 |                  | HEALTH INSURANCE               | 139,616        | -              | -              | 126,500        | 0.00%            |
| 6508905                                  | 513200 |                  | LIFE INSURANCE                 | 1,276          | -              | -              | 1,522          | 0.00%            |
| 6508905                                  | 513300 |                  | RETIREMENT BENEFITS            | 28,177         | -              | -              | 22,322         | 0.00%            |
| 6508905                                  | 513400 |                  | SOCIAL SECURITY TAXES          | 28,320         | -              | -              | 25,366         | 0.00%            |
|                                          |        | <b>Sub-Total</b> |                                | <b>608,487</b> | <b>637,413</b> | <b>637,413</b> | <b>628,815</b> | <b>-1.35%</b>    |
| <b>Contractual Services</b>              |        |                  |                                |                |                |                |                |                  |
| 6508905                                  | 521200 |                  | AUDIT & ACCOUNTING SERVICES    | 2,000          | 2,092          | 2,092          | 2,194          | 4.88%            |
| 6508905                                  | 521400 |                  | CONSULTING SERVICES            | 4,550          | 50,000         | 50,000         | 180,000        | 260.00%          |
| 6508905                                  | 521406 |                  | STORM WATER SAMPLE TESTS       | -              | 1,000          | 1,000          | 2,000          | 100.00%          |
| 6508905                                  | 521500 |                  | RECRUITMENT                    | 530            | -              | -              | -              | 0.00%            |
| 6508905                                  | 521911 |                  | OTH PROF SVC-TV INSP OF MAIN   | 19,758         | 25,000         | 25,000         | 25,000         | 0.00%            |
| 6508905                                  | 521917 |                  | STORM PERMIT FEES              | 8,000          | 9,000          | 9,000          | 9,000          | 0.00%            |
| 6508905                                  | 522100 |                  | TELEPHONE                      | 5,314          | 5,000          | 5,000          | 5,500          | 10.00%           |
| 6508905                                  | 522200 |                  | ELECTRICITY                    | 33,038         | 25,000         | 25,000         | 25,000         | 0.00%            |
| 6508905                                  | 522300 |                  | WATER                          | 507            | 600            | 600            | 600            | 0.00%            |
| 6508905                                  | 522400 |                  | NATURAL GAS                    | 2,613          | 3,000          | 3,000          | 3,000          | 0.00%            |
| 6508905                                  | 522550 |                  | STORM WATER CHARGES-STORM UTIL | 178            | 200            | 200            | 200            | 0.00%            |
| 6508905                                  | 524100 |                  | REPAIR/MAINTENANCE-GROUNDS     | 5,572          | 3,000          | 3,000          | 4,000          | 33.33%           |
| 6508905                                  | 524200 |                  | REP & MTC SVC-BUILDINGS        | -              | 1,500          | 1,500          | 1,500          | 0.00%            |
| 6508905                                  | 524363 |                  | REPAIR/MAINT CONTRACTED        | -              | 200,000        | 200,000        | 30,000         | -85.00%          |
| 6508905                                  | 524400 |                  | REP & MTC SVC-UTILITY          | 33,925         | 25,000         | 25,000         | 25,000         | 0.00%            |
| 6508905                                  | 524500 |                  | REP & MTC SVC-VEHICLES         | 3,304          | 10,000         | 10,000         | 10,000         | 0.00%            |
| 6508905                                  | 524600 |                  | REP & MTC SVC-EQUIPMENT        | 35,587         | 54,500         | 54,500         | 40,000         | -26.61%          |
| 6508905                                  | 524700 |                  | REP & MTC SVC-COMMUNICATION EQ | 289            | 200            | 200            | 300            | 50.00%           |
| 6508905                                  | 526100 |                  | CITY SERVICES                  | 48,833         | 34,140         | 34,140         | 44,192         | 29.44%           |
| 6508905                                  | 526150 |                  | WATER DEPT SVCS INVENTORY      | 19,630         | 20,000         | 20,000         | 21,000         | 5.00%            |
| 6508905                                  | 535409 |                  | CONTRACTED FLATWORK            | 54,122         | 25,000         | 25,000         | 35,000         | 40.00%           |
| 6508905                                  | 535410 |                  | CONTRACTED STORM REPAIR        | 64,330         | 100,000        | 100,000        | 125,000        | 25.00%           |
| 6508905                                  | 536000 |                  | TRAVEL                         | 1,662          | 2,000          | 2,000          | 3,500          | 75.00%           |
| 6508905                                  | 538000 |                  | PUBLIC EDUCATION & OUTREACH    | 14,364         | 13,000         | 13,000         | 14,000         | 7.69%            |
| 6508905                                  | 539003 |                  | MISCELLANEOUS REFUNDS          | -              | -              | -              | -              | 0.00%            |
| 6508905                                  | 551005 |                  | WORKER COMPENSATION INSURANCE  | 10,020         | 11,000         | 11,000         | 12,100         | 10.00%           |
| 6508905                                  | 551016 |                  | LIABILITY INS                  | 8,615          | 10,000         | 10,000         | 11,500         | 15.00%           |
| 6508905                                  | 553004 |                  | LEASE-STORM LIFT STN-AIRPT RD  | 13,949         | 14,500         | 14,500         | 14,500         | 0.00%            |
| 6508905                                  | 591100 |                  | BAD DEBT EXPENSE               | 2,002          | 1,000          | 1,000          | 1,500          | 50.00%           |
|                                          |        | <b>Sub-Total</b> |                                | <b>392,691</b> | <b>645,732</b> | <b>645,732</b> | <b>645,586</b> | <b>-0.02%</b>    |

## Storm Water Utility

| 6508905 STORM WATER UTILITY EXPENDITURES |                                         |                                     | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|------------------------------------------|-----------------------------------------|-------------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                                          |                                         |                                     | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>Commodities</b>                       |                                         |                                     |                    |                    |                    |                    |                  |
| 6508905                                  | 531100                                  | OFFICE SUPPLIES                     | 222                | 3,500              | 3,500              | 250                | -92.86%          |
| 6508905                                  | 531200                                  | POSTAGE                             | 495                | 500                | 500                | 1,000              | 100.00%          |
| 6508905                                  | 531300                                  | COMPUTER SUPPLIES                   | -                  | -                  | -                  | 3,000              | 0.00%            |
| 6508905                                  | 533100                                  | GASOLINE                            | 3,372              | 4,000              | 4,000              | 4,000              | 0.00%            |
| 6508905                                  | 533201                                  | DIESEL OIL                          | 6,977              | 10,000             | 10,000             | 10,000             | 0.00%            |
| 6508905                                  | 533500                                  | DEPT SUPPLIES                       | 4,348              | 2,500              | 2,500              | 3,000              | 20.00%           |
| 6508905                                  | 535411                                  | FOUNDRY SUPPLIES STORM CONST        | 73,958             | 70,000             | 70,000             | 70,000             | 0.00%            |
| 6508905                                  | 535412                                  | CONCRETE SUPPLIES STORM CONSTR      | 42,107             | 50,000             | 50,000             | 50,000             | 0.00%            |
| 6508905                                  | 539000                                  | MISCELLANEOUS                       | 3,502              | 5,000              | 5,000              | 5,000              | 0.00%            |
| 6508905                                  | 599900                                  | PRIOR YEAR EXPENSE                  | (5)                | -                  | -                  | -                  | 0.00%            |
|                                          |                                         | <b>Sub-Total</b>                    | <b>134,981</b>     | <b>145,500</b>     | <b>145,500</b>     | <b>146,250</b>     | <b>0.52%</b>     |
| <b>Capital</b>                           |                                         |                                     |                    |                    |                    |                    |                  |
| 6508905                                  | 554001                                  | DEPRECIATION                        | 50,763             | 50,000             | 50,000             | 62,000             | 24.00%           |
| 6508905                                  | 582615                                  | 2625 FERRY & 6TH ST STRM SWR & UTIL | 15,770             | -                  | -                  | -                  | 0.00%            |
| 6508905                                  | 582615                                  | 2687 17TH ST NEIGHBORHOOD GREENWAY  | 2,412              | -                  | -                  | -                  | 0.00%            |
| 6508905                                  | 582615                                  | 2736 STM PIPE RLCTN CLINC CT/DENTON | 23,016             | -                  | -                  | -                  | 0.00%            |
| 6508905                                  | 592299                                  | TRANSFER TO BUDGET CARRYOVER        | 3,312              | -                  | -                  | -                  | 0.00%            |
| 6508905                                  | 592498                                  | TSFR TO SEWER CAP PROJECTS          | 16,780             | -                  | -                  | -                  | 0.00%            |
| 6508905                                  | 592499                                  | TSFR TO STORM WATER CAP PROJ        | 3,096,582          | -                  | -                  | -                  | 0.00%            |
| 6508905                                  | 599650                                  | STORM CONTRA ASSET EXP              | (426,654)          | -                  | -                  | -                  | 0.00%            |
|                                          |                                         | <b>Sub-Total</b>                    | <b>2,781,982</b>   | <b>50,000</b>      | <b>50,000</b>      | <b>62,000</b>      | <b>24.00%</b>    |
| <b>TOTAL</b>                             | <b>STORM WATER UTILITY EXPENDITURES</b> |                                     | <b>3,918,135</b>   | <b>1,478,645</b>   | <b>1,478,645</b>   | <b>1,482,651</b>   | <b>0.27%</b>     |
| <b>TOTAL</b>                             | <b>STORM UTILITY REVENUES</b>           |                                     | <b>(2,665,616)</b> | <b>(2,266,650)</b> | <b>(2,266,650)</b> | <b>(2,309,650)</b> | <b>1.90%</b>     |
| <b>TOTAL</b>                             | <b>STORM UTILITY EXPENDITURES</b>       |                                     | <b>3,918,135</b>   | <b>1,478,645</b>   | <b>1,478,645</b>   | <b>1,482,651</b>   | <b>0.27%</b>     |
| <b>NET TOTAL</b>                         |                                         |                                     | <b>1,252,519</b>   | <b>(788,005)</b>   | <b>(788,005)</b>   | <b>(826,999)</b>   | <b>4.95%</b>     |

**SANITARY SEWER UTILITY 2021 BUDGET AND CASH FLOW FORECAST 2020-2025 AS OF 10/13/2020**  
**BOE RECOMMENDED BUDGET FOR COUNCIL 11/17/2020**

| RATE INCREASE/PROJECTED RATE INCREASE | 0.00%<br>2017<br>ACTUAL | 0.00%<br>2018<br>ACTUAL | 0.00%<br>2019<br>ACTUAL | 10.60%<br>2020<br>BUDGET | 0.00%<br>2021<br>BUDGET | 18.20%<br>2022<br>FORECAST | 18.10%<br>2023<br>FORECAST | 0.00%<br>2024<br>FORECAST | 0.00%<br>2025<br>FORECAST |
|---------------------------------------|-------------------------|-------------------------|-------------------------|--------------------------|-------------------------|----------------------------|----------------------------|---------------------------|---------------------------|
| <b>REVENUE</b>                        |                         |                         |                         |                          |                         |                            |                            |                           |                           |
| REVENUE - OPERATING                   | \$ 4,993,104            | \$ 4,845,838            | \$ 4,916,319            | \$ 5,539,109             | \$ 5,065,300            | \$ 6,561,077               | \$ 7,837,528               | \$ 7,842,702              | \$ 7,842,702              |
| REVENUE - CONTRACTED SERVICE FEES     | 1,365,290               | 1,278,052               | 1,479,645               | 1,670,000                | 1,670,000               | 1,987,300                  | 2,348,989                  | 2,348,989                 | 2,348,989                 |
| REVENUE - INDUSTRIAL PRE-TREATMENT    | 63,927                  | 73,410                  | 115,269                 | 153,000                  | 153,000                 | 182,070                    | 215,025                    | 215,025                   | 215,025                   |
| REVENUE - OTHER OPERATING             | 491,679                 | 699,173                 | 629,424                 | 500,000                  | 720,900                 | 756,945                    | 764,514                    | 764,514                   | 760,354.45                |
| REVENUE/ NON-OPERATING                | 72,890                  | 135,319                 | 121,265                 | 47,250                   | 28,500                  | 29,925                     | 30,224                     | 30,224                    | 30,224                    |
| <b>TOTAL REVENUE</b>                  | <b>\$ 6,986,890</b>     | <b>\$ 7,031,791</b>     | <b>\$ 7,261,922</b>     | <b>\$ 7,909,359</b>      | <b>\$ 7,637,700</b>     | <b>\$ 9,517,317</b>        | <b>\$ 11,196,280</b>       | <b>\$ 11,201,454</b>      | <b>\$ 11,197,294</b>      |

|                                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>EXPENSES - OPERATING</b>          |                     |                     |                     |                     |                     |                     |                     |                     |                     |
| SANITARY SEWER COLLECTION EXPENSES   | \$ -                | \$ 358,672          | \$ 651,531          | \$ 378,750          | \$ 489,550          | \$ 489,550          | \$ 489,550          | \$ 491,998          | \$ 494,458          |
| SANITARY LIFT STATION EXPENSES       | -                   | 71,145              | 115,081             | 73,730              | 96,000              | 96,000              | 96,000              | 96,480              | 97,445              |
| WASTE WATER TREATMENT PLANT EXPENSES | -                   | 814,022             | 831,231             | 838,300             | 860,400             | 946,440             | 955,904             | 1,194,683           | 1,212,819           |
| SOLIDS DISPOSAL EXPENSES             | -                   | 739,428             | 1,097,743           | 754,470             | 1,230,000           | 1,230,000           | 1,242,300           | 1,254,723           | 1,267,270           |
| LABORATORY EXPENSES                  | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   |
| ADMINISTRATIVE AND GENERAL EXPENSES  | -                   | 3,175,021           | 3,289,194           | 3,727,813           | 3,363,345           | 3,126,402           | 2,895,178           | 2,924,130           | 2,953,372           |
| PRETREATMENT PROGRAM                 | -                   | 65,936              | 66,619              | 67,670              | 73,050              | 73,781              | 74,518              | 75,263              | 76,016              |
| <b>TOTAL OPERATING EXPENSES</b>      | <b>\$ 5,149,744</b> | <b>\$ 5,224,225</b> | <b>\$ 6,051,399</b> | <b>\$ 5,840,733</b> | <b>\$ 6,112,345</b> | <b>\$ 5,962,173</b> | <b>\$ 5,753,451</b> | <b>\$ 6,037,277</b> | <b>\$ 6,101,380</b> |

|                                                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |
|----------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>OTHER REVENUE DEDUCTIONS</b>                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |
| TRANSFER TO EQUIPMENT REPLACEMENT FUND                   | \$ -                | \$ 399,380          | \$ 400,000          | \$ 450,000          | \$ 850,000          | \$ 850,000          | \$ 380,000          | \$ -                | \$ -                |
| INTEREST EXPENSE                                         | 840,103             | -                   | -                   | -                   | 212,158             | 495,004             | 904,031             | 1,165,399           | 1,112,870           |
| DEPRECIATION                                             | -                   | 1,317,306           | 885,602             | 1,343,783           | 1,050,000           | 1,060,500           | 1,208,970           | 1,450,764           | 1,494,287           |
| PRIOR YEAR EXPENSE                                       | 21,740              | -                   | (17)                | -                   | -                   | -                   | -                   | -                   | -                   |
| OTHER INCOME DEDUCTIONS                                  | 568,752             | (171,729)           | 13,926              | -                   | -                   | -                   | -                   | -                   | -                   |
| <b>TOTAL REVENUE DEDUCTIONS</b>                          | <b>\$ 1,430,595</b> | <b>\$ 1,145,577</b> | <b>\$ 1,299,511</b> | <b>\$ 1,793,783</b> | <b>\$ 2,112,158</b> | <b>\$ 2,405,504</b> | <b>\$ 2,493,001</b> | <b>\$ 2,616,163</b> | <b>\$ 2,607,157</b> |
| <b>TOTAL OPERATING EXPENSES &amp; REVENUE DEDUCTIONS</b> | <b>\$ 6,580,339</b> | <b>\$ 6,369,802</b> | <b>\$ 7,350,910</b> | <b>\$ 7,634,516</b> | <b>\$ 8,224,503</b> | <b>\$ 8,367,677</b> | <b>\$ 8,246,452</b> | <b>\$ 8,653,440</b> | <b>\$ 8,708,537</b> |

|                              |                     |                     |                  |                     |                      |                      |                     |                     |                     |
|------------------------------|---------------------|---------------------|------------------|---------------------|----------------------|----------------------|---------------------|---------------------|---------------------|
| NET INCOME                   | \$ 406,550          | \$ 661,989          | \$ (88,988)      | \$ 274,843          | \$ (586,803)         | \$ 1,149,640         | \$ 2,949,828        | \$ 2,548,014        | \$ 2,488,757        |
| <b>CASH ON HAND YEAR END</b> | <b>\$ 1,899,448</b> | <b>\$ 1,760,648</b> | <b>\$ 49,294</b> | <b>\$ 3,881,059</b> | <b>\$ 47,957,421</b> | <b>\$ 19,547,992</b> | <b>\$ 3,286,056</b> | <b>\$ 3,607,600</b> | <b>\$ 6,864,881</b> |
| DAYS CASH ON HAND            | 104                 | 100                 | 2                | 183                 | 2,099                | 841                  | 143                 | 150                 | 284                 |

|                                                       |                     |                     |                     |                     |                      |                      |                      |                     |                     |
|-------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|---------------------|---------------------|
| <b>CAPITAL OUTLAY EXPENSES</b>                        |                     |                     |                     |                     |                      |                      |                      |                     |                     |
| DEBT RETIREMENT                                       | \$ -                | \$ -                | \$ -                | \$ -                | \$ 1,529,588         | \$ 1,544,686         | \$ 296,864           | \$ 3,073,234        | \$ 3,125,763        |
| LOAN TO DEVELOPER                                     | -                   | -                   | -                   | -                   | -                    | -                    | -                    | -                   | -                   |
| OTHER MISC UTILITY PLANT ADDITIONS                    | -                   | -                   | -                   | -                   | 666,667              | 1,333,333            | 1,000,000            | -                   | -                   |
| CAPITAL IMPROVEMENT ADDITIONS                         | 1,554,854           | 1,088,010           | 3,179,317           | 7,179,282           | 19,240,580           | 30,464,550           | 19,108,870           | 550,000             | 100,000             |
| CAPITAL EQUIPMENT                                     | 70,000              | 462,244             | 224,599             | -                   | 32,000               | -                    | 75,000               | 54,000              | -                   |
| <b>TOTAL FUNDS NEEDED FOR CAPITAL OUTLAY EXPENSES</b> | <b>\$ 1,624,854</b> | <b>\$ 1,550,254</b> | <b>\$ 3,403,916</b> | <b>\$ 7,179,282</b> | <b>\$ 20,802,168</b> | <b>\$ 32,009,236</b> | <b>\$ 19,480,734</b> | <b>\$ 3,677,234</b> | <b>\$ 3,225,763</b> |

|                                                |                     |                     |                     |                     |                      |                      |                      |                     |                     |
|------------------------------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|---------------------|---------------------|
| <b>CAPITAL OUTLAY FUNDING PLAN:</b>            |                     |                     |                     |                     |                      |                      |                      |                     |                     |
| CASH FROM YEARLY NET OPERATING INCOME          | \$ -                | \$ 661,989          | \$ -                | \$ -                | \$ -                 | \$ -                 | \$ -                 | \$ 2,548,014        | \$ -                |
| CASH FROM RESERVES (RETAINED EARNINGS)         | 1,554,854           | 888,265             | 3,403,916           | -                   | 3,881,059            | 29,286,236           | 19,420,734           | 1,129,220           | 725,763             |
| EQUIPMENT REPLACEMENT FUNDS                    | 70,000              | -                   | -                   | -                   | -                    | -                    | -                    | -                   | -                   |
| CIP FUND                                       | -                   | -                   | -                   | 1,892,421           | -                    | -                    | -                    | -                   | -                   |
| SPECIAL ASSESSMENTS                            | -                   | -                   | -                   | -                   | -                    | -                    | -                    | -                   | -                   |
| CONTRIBUTED - TIF FUNDING OR OTHER             | -                   | -                   | -                   | -                   | 82,000               | 1,610,000            | -                    | -                   | -                   |
| NEW BORROWING                                  | -                   | -                   | -                   | 7,500,000           | 65,000,000           | 1,113,000            | 60,000               | -                   | 2,500,000           |
| <b>TOTAL FUNDS FOR CAPITAL OUTLAY EXPENSES</b> | <b>\$ 1,624,854</b> | <b>\$ 1,550,254</b> | <b>\$ 3,403,916</b> | <b>\$ 9,392,421</b> | <b>\$ 68,963,059</b> | <b>\$ 32,009,236</b> | <b>\$ 19,480,734</b> | <b>\$ 3,677,234</b> | <b>\$ 3,225,763</b> |

| WWU EQUIPMENT REPLACEMENT FUND | 2017<br>ACTUAL      | 2018<br>ACTUAL      | 2019<br>ACTUAL      | 2020<br>BUDGET    | 2021<br>FORECAST    | 2022<br>FORECAST    | 2023<br>FORECAST    | 2024<br>FORECAST    | 2024<br>FORECAST    |
|--------------------------------|---------------------|---------------------|---------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| CASH INFLOWS                   | \$ 445,135          | \$ 532,956          | \$ 432,184          | \$ 450,000        | \$ 850,000          | \$ 850,000          | \$ 380,000          | \$ -                | \$ -                |
| CASH OUTFLOWS                  | 70,000              | 1,000,000           | 1,783,808           | 900,500           | -                   | -                   | -                   | -                   | -                   |
| NET CHANGE IN FUND             | \$ 375,135          | \$ (467,044)        | \$ (1,351,624)      | \$ (450,500)      | \$ 850,000          | \$ 850,000          | \$ 380,000          | \$ -                | \$ -                |
| <b>CASH ON HAND YEAR END</b>   | <b>\$ 3,205,014</b> | <b>\$ 2,737,970</b> | <b>\$ 1,401,127</b> | <b>\$ 950,627</b> | <b>\$ 1,800,627</b> | <b>\$ 2,650,627</b> | <b>\$ 3,030,627</b> | <b>\$ 3,030,627</b> | <b>\$ 3,030,627</b> |

**WATER UTILITY 2021 BUDGET AND CASH FLOW FORECAST 2020-2025 AS OF 10/13/20  
BOE RECOMMENDED BUDGET FOR COUNCIL 11/17/2020**

|                           | 2017<br>ACTUAL      | 2018<br>ACTUAL      | 2019<br>ACTUAL      | 2020<br>BUDGET      | 2021<br>BUDGET      | 2022<br>FORECAST    | 2023<br>FORECAST    | 2024<br>FORECAST    | 2025<br>FORECAST    |
|---------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>REVENUE</b>            |                     |                     |                     |                     |                     |                     |                     |                     |                     |
| REVENUE - OPERATING       | \$ 5,918,861        | \$ 5,795,747        | \$ 5,780,255        | \$ 6,777,645        | \$ 6,110,000        | \$ 6,232,200        | \$ 6,294,522        | \$ 6,357,467        | \$ 6,421,042        |
| REVENUE - OTHER OPERATING | 70,816              | 71,212              | 126,170             | 55,100              | 104,150             | 106,233             | 108,358             | 110,525             | 112,735             |
| REVENUE/ NON-OPERATING    | 263,037             | 125,550             | 266,359             | 40,000              | 59,200              | 60,384              | 60,686              | 60,989              | 61,294              |
| <b>TOTAL REVENUE</b>      | <b>\$ 6,252,714</b> | <b>\$ 5,992,509</b> | <b>\$ 6,172,785</b> | <b>\$ 6,872,745</b> | <b>\$ 6,273,350</b> | <b>\$ 6,398,817</b> | <b>\$ 6,463,566</b> | <b>\$ 6,528,981</b> | <b>\$ 6,595,071</b> |

|                                                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |
|----------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>EXPENSES - OPERATING</b>                              |                     |                     |                     |                     |                     |                     |                     |                     |                     |
| SOURCE OF SUPPLY                                         | \$ 18,768           | \$ 114,621          | \$ 160,749          | \$ 36,900           | \$ 93,400           | \$ 94,334           | \$ 95,277           | \$ 96,230           | \$ 97,192           |
| PUMPING                                                  | 727,037             | 881,031             | 728,373             | 760,575             | 861,900             | 870,519             | 879,224             | 888,016             | 896,897             |
| WATER TREATMENT                                          | 101,835             | 106,862             | 97,931              | 127,150             | 136,550             | 137,916             | 139,295             | 140,688             | 142,094             |
| DISTRIBUTION                                             | 1,100,017           | 1,040,976           | 1,056,172           | 1,121,625           | 1,135,200           | 1,146,552           | 1,158,018           | 1,169,598           | 1,181,294           |
| CUSTOMER ACCOUNTS                                        | 167,525             | 171,640             | 185,587             | 192,400             | 186,250             | 188,113             | 189,994             | 191,894             | 193,812             |
| ADMINISTRATIVE AND GENERAL                               | 1,082,316           | 878,493             | 829,922             | 1,196,600           | 977,068             | 986,839             | 996,707             | 1,006,674           | 1,016,741           |
| <b>TOTAL OPERATING EXPENSES</b>                          | <b>\$ 3,197,498</b> | <b>\$ 3,193,622</b> | <b>\$ 3,058,735</b> | <b>\$ 3,435,250</b> | <b>\$ 3,390,368</b> | <b>\$ 3,424,272</b> | <b>\$ 3,458,514</b> | <b>\$ 3,493,100</b> | <b>\$ 3,528,031</b> |
| <b>OTHER REVENUE DEDUCTIONS</b>                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |
| DEPRECIATION                                             | \$ 774,197          | \$ 940,420          | \$ 986,886          | \$ 975,000          | \$ 1,100,000        | \$ 1,111,000        | \$ 1,122,110        | \$ 1,133,331        | \$ 1,144,664        |
| TAXES                                                    | 1,087,538           | 1,102,953           | 1,099,301           | 1,129,000           | 1,153,350           | 1,164,884           | 1,176,532           | 1,188,298           | 1,200,181           |
| INTEREST ON BOND DEBT                                    | 36,029              | 37,256              | 27,712              | 26,550              | 22,918              | 20,000              | 20,000              | 20,000              | 25,000              |
| PRIOR YEAR EXPENSE                                       | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   |
| OTHER INCOME DEDUCTIONS                                  | 140,745             | 228,584             | 150,304             | 135,000             | 135,000             | 135,000             | 135,000             | 135,000             | 135,000             |
| <b>TOTAL REVENUE DEDUCTIONS</b>                          | <b>\$ 2,038,509</b> | <b>\$ 2,309,213</b> | <b>\$ 2,264,204</b> | <b>\$ 2,265,550</b> | <b>\$ 2,411,268</b> | <b>\$ 2,430,884</b> | <b>\$ 2,453,642</b> | <b>\$ 2,476,629</b> | <b>\$ 2,504,845</b> |
| <b>TOTAL OPERATING EXPENSES &amp; REVENUE DEDUCTIONS</b> | <b>\$ 5,236,007</b> | <b>\$ 5,502,835</b> | <b>\$ 5,322,938</b> | <b>\$ 5,700,800</b> | <b>\$ 5,801,636</b> | <b>\$ 5,855,156</b> | <b>\$ 5,912,156</b> | <b>\$ 5,969,729</b> | <b>\$ 6,032,876</b> |

|                                              |                     |                     |                     |                        |                     |                     |                     |                     |                     |
|----------------------------------------------|---------------------|---------------------|---------------------|------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| NET INCOME                                   | \$ 1,016,707        | \$ 489,674          | \$ 849,846          | \$ 1,171,945           | \$ 471,714          | \$ 543,662          | \$ 551,410          | \$ 559,252          | \$ 562,195          |
| <b>AVAILABLE CASH ON HAND YEAR END</b>       | <b>\$ 3,196,701</b> | <b>\$ 3,698,542</b> | <b>\$ 4,073,243</b> | <b>\$ 3,574,284.11</b> | <b>\$ 3,736,963</b> | <b>\$ 3,145,278</b> | <b>\$ 3,686,483</b> | <b>\$ 3,833,861</b> | <b>\$ 4,533,342</b> |
| <b>DAYS CASH ON HAND (RECOMMEND MIN 150)</b> | <b>220</b>          | <b>242</b>          | <b>275</b>          | <b>226</b>             | <b>232</b>          | <b>193</b>          | <b>224</b>          | <b>231</b>          | <b>271</b>          |

|                                                       |                     |                     |                     |                     |                     |                     |                     |                     |                   |
|-------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|
| <b>CAPITAL OUTLAY EXPENSES</b>                        |                     |                     |                     |                     |                     |                     |                     |                     |                   |
| DEBT RETIREMENT                                       | \$ 237,234          | \$ 156,558          | \$ 135,683          | \$ 117,764          | \$ 111,035          | \$ 111,347          | \$ 150,000          | \$ 150,000          | \$ 150,000        |
| LOAN TO DEVELOPER                                     | -                   | 42,788              | -                   | -                   | -                   | -                   | -                   | -                   | -                 |
| CAPITAL IMPROVEMENT PROJECTS (NEW CWIP)               | 2,353,225           | 995,225             | 510,492             | 1,544,140           | 503,000             | 3,090,000           | 977,000             | 100,000             | -                 |
| CASH FUNDED MISC PLANT ADDITIONS (NON-CIP)            | -                   | 999,917             | 492,302             | 990,000             | 700,000             | 700,000             | 700,000             | 700,000             | 700,000           |
| CAPITAL EQUIPMENT PURCHASES                           | 193,876             | 39,491              | 458,189             | 129,000             | 240,000             | 161,000             | 32,000              | 189,000             | 145,000           |
| <b>TOTAL FUNDS NEEDED FOR CAPITAL OUTLAY EXPENSES</b> | <b>\$ 2,784,335</b> | <b>\$ 2,233,979</b> | <b>\$ 1,596,666</b> | <b>\$ 2,780,904</b> | <b>\$ 1,554,035</b> | <b>\$ 4,062,347</b> | <b>\$ 1,859,000</b> | <b>\$ 1,139,000</b> | <b>\$ 995,000</b> |

|                                                |                     |                     |                     |                     |                     |                     |                     |                     |                   |
|------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|
| <b>CAPITAL OUTLAY FUNDING PLAN:</b>            |                     |                     |                     |                     |                     |                     |                     |                     |                   |
| CASH FROM YEARLY NET OPERATING INCOME          | \$ 1,016,707        | \$ 489,674          | \$ 849,846          | \$ 1,171,945        | \$ 471,714          | \$ 543,662          | \$ 551,410          | \$ 559,252          | \$ 562,195        |
| CASH FROM RESERVES (RETAINED EARNINGS)         | 1,561,474           | 1,622,174           | 746,820             | 1,608,959           | 1,072,321           | 2,127,686           | 1,307,590           | 579,748             | 432,805           |
| NEW BORROWING                                  | 206,155             | -                   | -                   | -                   | -                   | 1,391,000           | -                   | -                   | -                 |
| EXISTING BORROWED FUNDS                        | -                   | 122,130             | -                   | -                   | 10,000              | -                   | -                   | -                   | -                 |
| ASSESSMENT INCOME                              | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                 |
| CONTRIBUTIONS                                  | -                   | -                   | -                   | -                   | -                   | 290,000             | -                   | -                   | -                 |
| <b>TOTAL FUNDS FOR CAPITAL OUTLAY EXPENSES</b> | <b>\$ 2,784,335</b> | <b>\$ 2,233,979</b> | <b>\$ 1,596,666</b> | <b>\$ 2,780,904</b> | <b>\$ 1,554,035</b> | <b>\$ 4,062,347</b> | <b>\$ 1,859,000</b> | <b>\$ 1,139,000</b> | <b>\$ 995,000</b> |

**STORM WATER UTILITY 2021 BUDGET AND CASH FLOW FORECAST 2020-2025 AS OF 10/13/20  
BOE RECOMMENDED BUDGET FOR COUNCIL 11/17/2020**

|                           | 2017<br>ACTUAL      | 2018<br>ACTUAL      | 2019<br>ACTUAL      | 2020<br>BUDGET      | 2021<br>BUDGET      | 2022<br>FORECAST    | 2023<br>FORECAST    | 2024<br>FORECAST    | 2025<br>FORECAST    |
|---------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>REVENUE</b>            |                     |                     |                     |                     |                     |                     |                     |                     |                     |
| REVENUE - RESIDENTIAL     | \$ 684,910          | \$ 685,604          | \$ 687,869          | \$ 725,000          | \$ 685,000          | \$ 685,000          | \$ 685,000          | \$ 685,000          | \$ 685,000          |
| REVENUE - NON-RESIDENTIAL | 1,570,246           | 1,585,098           | 1,583,456           | 1,500,000           | 1,585,000           | 1,585,000           | 1,585,000           | 1,585,000           | 1,585,000           |
| REVENUE - OTHER OPERATING | 23,934              | 22,362              | 20,990              | 19,150              | 17,150              | 17,150              | 17,150              | 17,150              | 17,150              |
| REVENUE/ NON-OPERATING    | 67,814              | 283,903             | 178,793             | 20,500              | 22,500              | 22,500              | 22,500              | 22,500              | 22,500              |
| <b>TOTAL REVENUE</b>      | <b>\$ 2,346,903</b> | <b>\$ 2,576,967</b> | <b>\$ 2,471,108</b> | <b>\$ 2,264,650</b> | <b>\$ 2,309,650</b> | <b>\$ 2,309,650</b> | <b>\$ 2,309,650</b> | <b>\$ 2,309,650</b> | <b>\$ 2,309,650</b> |

|                                                          |                   |                     |                     |                     |                     |                     |                     |                     |                     |
|----------------------------------------------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>EXPENSES - OPERATING</b>                              |                   |                     |                     |                     |                     |                     |                     |                     |                     |
| STORM SEWER COLLECTION EXPENSES                          | \$ -              | \$ 123,396          | \$ 487,222          | \$ 265,897          | \$ 551,740          | \$ 557,257          | \$ 562,830          | \$ 568,458          | \$ 574,143          |
| STORM LIFT STATIONS EXPENSES                             | -                 | 31,268              | 94,370              | 33,198              | 98,390              | 99,374              | 100,368             | 101,371             | 102,385             |
| STORMWATER QUALITY MANAGEMENT EXPENSES                   | -                 | 200,000             | -                   | 201,000             | 32,000              | 32,320              | 32,643              | 32,970              | 33,299              |
| ADMINISTRATIVE AND GENERAL EXPENSES                      | 914,888           | 531,151             | 513,487             | 540,260             | 738,871             | 746,260             | 753,722             | 761,260             | 768,872             |
| <b>TOTAL OPERATING EXPENSES</b>                          | <b>\$ 914,888</b> | <b>\$ 885,816</b>   | <b>\$ 1,095,079</b> | <b>\$ 1,040,354</b> | <b>\$ 1,421,001</b> | <b>\$ 1,435,211</b> | <b>\$ 1,449,563</b> | <b>\$ 1,464,059</b> | <b>\$ 1,478,699</b> |
| <b>OTHER REVENUE DEDUCTIONS</b>                          |                   |                     |                     |                     |                     |                     |                     |                     |                     |
| INTEREST EXPENSE                                         | \$ -              | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 10,000           | \$ 10,000           | \$ 10,000           |
| DEPRECIATION                                             | 39,231            | 41,078              | 50,763              | 50,000              | 62,000              | 65,000              | 67,000              | 69,000              | 70,000              |
| PRIOR YEAR EXPENSE                                       | 4,116             | (188,505)           | (5)                 | -                   | -                   | -                   | -                   | -                   | -                   |
| OTHER INCOME DEDUCTIONS                                  | 509               | 14,804              | 5,314               | -                   | 1,500               | -                   | -                   | -                   | -                   |
| <b>TOTAL REVENUE DEDUCTIONS</b>                          | <b>\$ 43,856</b>  | <b>\$ (132,623)</b> | <b>\$ 56,071</b>    | <b>\$ 50,000</b>    | <b>\$ 63,500</b>    | <b>\$ 65,000</b>    | <b>\$ 67,000</b>    | <b>\$ 69,000</b>    | <b>\$ 70,000</b>    |
| <b>TOTAL OPERATING EXPENSES &amp; REVENUE DEDUCTIONS</b> | <b>\$ 958,744</b> | <b>\$ 753,192</b>   | <b>\$ 1,151,151</b> | <b>\$ 1,090,354</b> | <b>\$ 1,484,501</b> | <b>\$ 1,500,211</b> | <b>\$ 1,516,563</b> | <b>\$ 1,533,059</b> | <b>\$ 1,548,699</b> |

|                                              |              |              |              |              |              |              |              |            |            |
|----------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|
| NET OPERATING INCOME                         | \$ 1,388,159 | \$ 1,823,775 | \$ 1,319,958 | \$ 1,174,296 | \$ 825,149   | \$ 809,439   | \$ 793,087   | \$ 776,591 | \$ 760,951 |
| CASH ON HAND YEAR END                        | \$ 5,362,160 | \$ 6,895,603 | \$ 7,175,752 | \$ 2,988,390 | \$ 1,240,039 | \$ 1,161,278 | \$ 1,315,365 | \$ 644,956 | \$ 565,907 |
| <b>DAYS CASH ON HAND (RECOMMEND MIN 150)</b> | <b>2,110</b> | <b>2,802</b> | <b>2,359</b> | <b>1,034</b> | <b>314</b>   | <b>291</b>   | <b>327</b>   | <b>159</b> | <b>138</b> |

|                                                       |                     |                   |             |                     |                     |                     |                     |                     |                     |
|-------------------------------------------------------|---------------------|-------------------|-------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>CAPITAL OUTLAY EXPENSES</b>                        |                     |                   |             |                     |                     |                     |                     |                     |                     |
| DEBT RETIREMENT                                       | \$ 25,228           | \$ -              | \$ -        | \$ -                | \$ -                | \$ -                | \$ 100,000          | \$ 150,000          | \$ 200,000          |
| LOAN TO DEVELOPER                                     | -                   | -                 | -           | -                   | -                   | -                   | -                   | -                   | -                   |
| CAPITAL IMPROVEMENT PROJECTS                          | 1,986,443           | 580,251           | -           | 7,571,657           | 2,877,000           | 3,719,200           | 3,136,000           | 1,866,000           | 5,710,000           |
| CAPITAL EQUIPMENT                                     | 48,269              | 14,078            | -           | -                   | 16,000              | 258,800             | 100,000             | -                   | -                   |
| <b>TOTAL FUNDS NEEDED FOR CAPITAL OUTLAY EXPENSES</b> | <b>\$ 2,059,940</b> | <b>\$ 594,329</b> | <b>\$ -</b> | <b>\$ 7,571,657</b> | <b>\$ 2,893,000</b> | <b>\$ 3,978,000</b> | <b>\$ 3,336,000</b> | <b>\$ 2,016,000</b> | <b>\$ 5,910,000</b> |

|                                                |                     |                   |             |                     |                     |                     |                     |                     |                     |
|------------------------------------------------|---------------------|-------------------|-------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>CAPITAL OUTLAY FUNDING PLAN:</b>            |                     |                   |             |                     |                     |                     |                     |                     |                     |
| CASH FROM YEARLY NET OPERATING INCOME          | \$ 1,388,159        | \$ 59,998         | \$ -        | 1,174,296           | \$ 825,149          | \$ 809,439          | \$ 706,000          | \$ 776,591          | \$ 760,951          |
| CASH FROM RESERVES (RETAINED EARNINGS)         | 671,781             | -                 | -           | 4,237,361           | 1,810,351           | 143,761             | -                   | 739,409             | 644,956             |
| NEW BORROWED FUNDS                             | -                   | -                 | -           | -                   | -                   | 2,434,800           | 2,530,000           | -                   | -                   |
| CONTRIBUTED (CITY OR TIF)                      | -                   | -                 | -           | -                   | 257,500             | 590,000             | 100,000             | 500,000             | 5,000,000           |
| FEDERAL GRANTS                                 | -                   | 534,332           | -           | 2,160,000           | -                   | -                   | -                   | -                   | -                   |
| <b>TOTAL FUNDS FOR CAPITAL OUTLAY EXPENSES</b> | <b>\$ 2,059,940</b> | <b>\$ 594,329</b> | <b>\$ -</b> | <b>\$ 7,571,657</b> | <b>\$ 2,893,000</b> | <b>\$ 3,978,000</b> | <b>\$ 3,336,000</b> | <b>\$ 2,016,000</b> | <b>\$ 6,405,907</b> |



**Special Revenue Fund Budget Detail**



## Municipal Transit Fund

### Description/Services

The Transit Department operates the Municipal Transit Utility (MTU), which provides safe and reliable public transportation to the City of La Crosse and the surrounding municipalities. The Transit Department is responsible for the applications and disbursement of Federal, State, and local funds for general operating and capital expenses. The MTU oversees three main buildings; The transit portion of the Municipal Service Center, the Bus Holding Facility, and both the commercial and transit portions of Grand River Station.

### 2020 Accomplishments/Highlights

1. Secured the funding for six new buses to arrive in 2021
2. Increased our online platforms – Over 3,000 downloads for our AVL (Automated Vehicle Locator) and grew our Facebook following by over %50 since 2019.
3. Maintained service for critical needs throughout the Covid – 19 Pandemic with Zero shutdowns.
4. Negotiated successful Agreements with the three major schools – University of La Crosse, Western Technical College, Viterbo, and with Jefferson Lines at Grand River Station.
5. Implemented new data collection processes through our AVL provider DoubleMap

### 2021 Goals

1. Update Inventory Process and Data Entry through RTA programing
2. Secure funding, plans, and construct new Hoist(s) for Maintenance Shop
3. Deploying the City of La Crosse’s first two Electric Buses - Oversee construction of the electric grid and installation of two charging stations.
4. Fill Vacancies and renew long term leases at Grand River Station
5. Implementation of new Training Program for our Bus Operators
6. Continue outreach to our local business and gain new membership through our Works Pass Program.

### Performance Measures

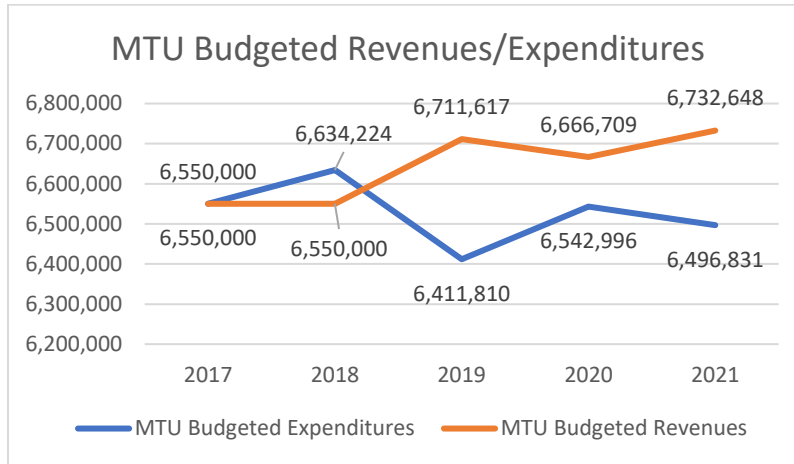
|                     | Projected 2020 | 2021 Goal/Benchmark |
|---------------------|----------------|---------------------|
| On Time Performance | <b>89%</b>     | <b>94%</b>          |
| Miles Per Breakdown | <b>5,664</b>   | <b>6,200</b>        |
| Miles Per Accident  | <b>68,218</b>  | <b>72,000</b>       |

### Staffing

Positions (FTE)

|                      | 2019 | 2020 | 2021 |
|----------------------|------|------|------|
| Full Time Equivalent | 46.6 | 48   | 49   |

## Municipal Transit Fund



### Revenues

|              |                                 |                               | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------|---------------------------------|-------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
| 6406404      | TRANSIT UTILITY REVENUE         |                               | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| 6406404      | 433000                          | WISCONSIN FEDERAL SHARE       | (2,027,974)        | (2,027,974)        | (2,027,974)        | (2,119,588)        | 4.52%            |
| 6406404      | 433001                          | MINNESOTA FEDERAL SHARE       | (103,418)          | (108,421)          | (108,421)          | (111,133)          | 2.50%            |
| 6406404      | 436000                          | WI DOT SHARE                  | (1,332,134)        | (1,583,747)        | (1,583,747)        | (1,586,115)        | 0.15%            |
| 6406404      | 436006                          | MN DOT SHARE                  | (235,200)          | (103,418)          | (103,418)          | (103,000)          | -0.40%           |
| 6406404      | 463441                          | GAS TAX REFUND                | (34,646)           | (25,000)           | (25,000)           | (25,000)           | 0.00%            |
| 6406404      | 463501                          | ADVERTISING                   | (64,453)           | (40,996)           | (40,996)           | (40,996)           | 0.00%            |
| 6406404      | 463509                          | FAREBOX                       | (197,174)          | (276,000)          | (276,000)          | (276,000)          | 0.00%            |
| 6406404      | 463510                          | TOKEN SALES                   | (26,102)           | (19,500)           | (19,500)           | (19,500)           | 0.00%            |
| 6406404      | 463511                          | PASS                          | (313,918)          | (344,500)          | (344,500)          | (344,500)          | 0.00%            |
| 6406404      | 463599                          | MISCELLANEOUS                 | (5)                | (2,000)            | (2,000)            | (2,000)            | 0.00%            |
| 6406404      | 467221                          | LEASE/RENT                    | (100,629)          | (120,000)          | (120,000)          | (120,000)          | 0.00%            |
| 6406404      | 473911                          | COUNTY PARA TRANSIT           | (158,031)          | (779,244)          | (779,244)          | (799,244)          | 2.57%            |
| 6406404      | 473912                          | LA CRESCENT SUBSIDY           | (51,310)           | (64,000)           | (64,000)           | (64,393)           | 0.61%            |
| 6406404      | 473913                          | ONALASKA SUBSIDY              | (55,067)           | (55,000)           | (55,000)           | (52,564)           | -4.43%           |
| 6406404      | 473914                          | TOWN OF CAMPBELL SUBSIDY      | (39,800)           | (40,000)           | (40,000)           | (38,756)           | -3.11%           |
| 6406404      | 473916                          | UWL SHARE                     | (170,528)          | (181,638)          | (181,638)          | (187,509)          | 3.23%            |
| 6406404      | 473918                          | WTC TRANSIT SUBSIDY           | (47,583)           | (48,286)           | (48,286)           | (49,734)           | 3.00%            |
| 6406404      | 473919                          | VITERBO SHARE OF TRANSIT      | (24,909)           | (25,060)           | (25,060)           | (25,691)           | 2.52%            |
| 6406404      | 474019                          | REBATES/REFUNDS PCARD         | (9,013)            | (2,000)            | (2,000)            | (2,000)            | 0.00%            |
| 6406404      | 484000                          | INSURANCE RECOVERIES          | (11,955)           | -                  | -                  | -                  | 0.00%            |
| 6406404      | 484003                          | DIVIDENDS                     | (61,675)           | (19,000)           | (19,000)           | (19,000)           | 0.00%            |
| 6406404      | 489023                          | CITY BUS SUBIDY               | (644,264)          | (745,925)          | (745,925)          | (745,925)          | 0.00%            |
| 6406404      | 492610                          | TRANSFER FROM PARKING UTILITY | (55,000)           | (55,000)           | (55,000)           | -                  | -100.00%         |
| 6406404      | 492720                          | TRANSFER FROM HCCC            | (1,738)            | -                  | -                  | -                  | 0.00%            |
| <b>TOTAL</b> | <b>TRANSIT UTILITY REVENUES</b> |                               | <b>(5,766,525)</b> | <b>(6,666,709)</b> | <b>(6,666,709)</b> | <b>(6,732,648)</b> | <b>0.99%</b>     |

## Municipal Transit Fund

### Expenditures

| 6406404 TRANSIT UTILITY EXPENDITURES |        |       |                             | 2019             | 2020             | 2020             | 2021             | VARIANCE +/-     |
|--------------------------------------|--------|-------|-----------------------------|------------------|------------------|------------------|------------------|------------------|
|                                      |        |       |                             | ACTUAL           | ORIG BUDGET      | REVISED BUDGET   | PROPOSED         | (21 vs. 20 ORIG) |
| <b>Personnel</b>                     |        |       |                             |                  |                  |                  |                  |                  |
| 6406405                              | 511100 |       | REGULAR SALARIES            | 2,417,928        | 2,519,736        | 2,519,736        | 2,729,725        | 8.33%            |
| 6406405                              | 511100 | COVID | REGULAR SALARIES            | -                | -                | -                | -                | 0.00%            |
| 6406405                              | 511101 |       | LIMITED TERM EE SALARIES    | 49,637           | -                | -                | -                | 0.00%            |
| 6406405                              | 511200 |       | OVERTIME WAGES              | 130,061          | 85,000           | 85,000           | 85,000           | 0.00%            |
| 6406405                              | 511200 | COVID | OVERTIME WAGES              | -                | -                | -                | -                | 0.00%            |
| 6406405                              | 511201 |       | OVERTIME WAGES FLSA         | 99               | -                | -                | -                | 0.00%            |
| 6406405                              | 513000 |       | BENEFITS BUDGET ONLY        | -                | 1,309,730        | 1,309,730        | -                | -100.00%         |
| 6406405                              | 513100 |       | HEALTH INSURANCE            | 1,025,604        | -                | -                | 769,617          | 0.00%            |
| 6406405                              | 513200 |       | LIFE INSURANCE              | 8,665            | -                | -                | 15,603           | 0.00%            |
| 6406405                              | 513300 |       | RETIREMENT BENEFITS         | 160,725          | -                | -                | 181,270          | 0.00%            |
| 6406405                              | 513400 |       | SOCIAL SECURITY TAXES       | 187,940          | -                | -                | 215,327          | 0.00%            |
| 6406405                              | 513600 |       | UNEMPLOYMENT COMPENSATION   | 2                | -                | -                | -                | 0.00%            |
| 6406405                              | 514100 |       | CLOTHING/UNIFORM ALLOWANCE  | 4,366            | 5,000            | 5,000            | 5,000            | 0.00%            |
| 6406405                              | 514101 |       | TOOL ALLOWANCE              | 2,100            | 2,100            | 2,100            | 2,100            | 0.00%            |
| 6406405                              | 519000 |       | OTHER EMPLOYMENT            | 59               | -                | -                | -                | 0.00%            |
| 6406405                              | 519002 |       | ALCOHOL/DRUG TEST PRGM      | 186              | 2,500            | 2,500            | 1,000            | -60.00%          |
| 6406405                              | 519003 |       | EMPLOYEE HEALTH & SAFETY    | 163              | -                | -                | -                | 0.00%            |
|                                      |        |       | <b>Sub-Total</b>            | <b>3,987,536</b> | <b>3,924,066</b> | <b>3,924,066</b> | <b>4,004,642</b> | <b>2.05%</b>     |
| <b>Contractual Services</b>          |        |       |                             |                  |                  |                  |                  |                  |
| 6406405                              | 521200 |       | AUDIT & ACCOUNTING SERVICE  | 3,500            | 3,662            | 3,662            | 3,839            | 4.83%            |
| 6406405                              | 521500 |       | RECRUITMENT                 | 2,915            | -                | -                | 1,500            | 0.00%            |
| 6406405                              | 521600 |       | SCHEDULES & MARKETING       | 4,069            | 20,000           | 20,000           | 20,000           | 0.00%            |
| 6406405                              | 522100 |       | TELEPHONE COMMUNICATIONS    | 1,232            | 2,000            | 2,000            | 2,000            | 0.00%            |
| 6406405                              | 522200 |       | ELECTRICITY                 | 37,065           | 31,500           | 31,500           | 31,500           | 0.00%            |
| 6406405                              | 522300 |       | WATER                       | 2,712            | 4,500            | 4,500            | 4,500            | 0.00%            |
| 6406405                              | 522400 |       | NATURAL GAS                 | 16,096           | 15,000           | 15,000           | 15,000           | 0.00%            |
| 6406405                              | 522550 |       | STORM WATER                 | 485              | 2,200            | 2,200            | 2,200            | 0.00%            |
| 6406405                              | 523400 |       | SECURITY SERVICES           | 41,066           | 48,000           | 48,000           | 48,000           | 0.00%            |
| 6406405                              | 523800 |       | PURCHASED TRANSPORTATION    | 412,197          | 1,177,369        | 1,177,369        | 1,177,369        | 0.00%            |
| 6406405                              | 524200 |       | REPAIR/MAINT BUILDINGS      | 55,494           | 47,250           | 47,250           | 47,250           | 0.00%            |
| 6406405                              | 524500 |       | REPAIR/MAINT VEHICLES       | 6,188            | 6,500            | 6,500            | 6,500            | 0.00%            |
| 6406405                              | 524501 |       | REPAIR/MAINT BUSES          | 291,346          | 270,000          | 270,000          | 270,000          | 0.00%            |
| 6406405                              | 524600 |       | REPAIR/MAINT EQUIPMENT      | 13,189           | 20,000           | 20,000           | 20,000           | 0.00%            |
| 6406405                              | 524700 |       | REPAIR/MAINT COMMUNICATION  | 2,056            | 3,000            | 3,000            | 3,000            | 0.00%            |
| 6406405                              | 525000 |       | TRAINING SERVICES           | 654              | 1,500            | 1,500            | 1,500            | 0.00%            |
| 6406405                              | 526100 |       | CITY SERVICES               | 155,047          | 134,533          | 134,533          | 148,115          | 10.10%           |
| 6406405                              | 533710 |       | TRAINING                    | 55               | -                | -                | -                | 0.00%            |
| 6406405                              | 536000 |       | TRAVEL                      | 2,524            | 1,500            | 1,500            | 1,500            | 0.00%            |
| 6406405                              | 551005 |       | WORKER COMPENSATION INSURAN | 107,288          | 142,000          | 142,000          | -                | -100.00%         |
| 6406405                              | 551015 |       | PHYSICAL DAMAGE INSURANCE   | 12,410           | 15,000           | 15,000           | 15,000           | 0.00%            |
| 6406405                              | 551016 |       | LIABILITY INSURANCE         | 141,768          | 145,107          | 145,107          | 145,107          | 0.00%            |
| 6406405                              | 571430 |       | FEES                        | -                | 29,000           | 29,000           | 29,000           | 0.00%            |
| 6406405                              | 592720 |       | TRSF TO HCCC                | 2,950            | 3,000            | 3,000            | 3,000            | 0.00%            |
|                                      |        |       | <b>Sub-Total</b>            | <b>1,312,305</b> | <b>2,122,621</b> | <b>2,122,621</b> | <b>1,995,880</b> | <b>-5.97%</b>    |

## Municipal Transit Fund

| 6406404 TRANSIT UTILITY EXPENDITURES |        |                                     | 2019               | 2020               | 2020               | 2021               | VARIANCE +/-     |
|--------------------------------------|--------|-------------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                                      |        |                                     | ACTUAL             | ORIG BUDGET        | REVISED BUDGET     | PROPOSED           | (21 vs. 20 ORIG) |
| <b>Commodities</b>                   |        |                                     |                    |                    |                    |                    |                  |
| 6406405                              | 531100 | OFFICE SUPPLIES                     | 8,202              | 10,000             | 10,000             | 10,000             | 0.00%            |
| 6406405                              | 531200 | POSTAGE                             | 652                | 1,000              | 1,000              | 1,000              | 0.00%            |
| 6406405                              | 532202 | MEMBERSHIPS & PUBLICATIONS          | 3,530              | 3,500              | 3,500              | 3,500              | 0.00%            |
| 6406405                              | 533100 | GASOLINE                            | 4,658              | 7,150              | 7,150              | 7,150              | 0.00%            |
| 6406405                              | 533150 | DIESEL FUEL                         | 385,599            | 419,659            | 419,659            | 419,659            | 0.00%            |
| 6406405                              | 533200 | OIL                                 | 10,025             | 20,000             | 20,000             | 20,000             | 0.00%            |
| 6406405                              | 533301 | ANTI FREEZE/LUBRICANTS              | 5,483              | 5,000              | 5,000              | 5,000              | 0.00%            |
| 6406405                              | 534501 | TIRES                               | 25,064             | 30,000             | 30,000             | 30,000             | 0.00%            |
| 6406405                              | 586035 | COVID OPERATING SUPPLIES            | -                  | -                  | -                  | -                  | 0.00%            |
| 6406405                              | 599900 | PRIOR YEAR EXPENSE                  | (26)               | -                  | -                  | -                  | 0.00%            |
|                                      |        | <b>Sub-Total</b>                    | <b>443,187</b>     | <b>496,309</b>     | <b>496,309</b>     | <b>496,309</b>     | <b>0.00%</b>     |
| <b>Capital</b>                       |        |                                     |                    |                    |                    |                    |                  |
| 6406405                              | 591004 | LOSS ON SALE OF FIXED ASSETS        | -                  | -                  | -                  | -                  | 0.00%            |
|                                      |        | <b>Sub-Total</b>                    | <b>-</b>           | <b>-</b>           | <b>-</b>           | <b>-</b>           | <b>0.00%</b>     |
| <b>TOTAL</b>                         |        | <b>TRANSIT UTILITY EXPENDITURES</b> | <b>5,743,028</b>   | <b>6,542,996</b>   | <b>6,542,996</b>   | <b>6,496,831</b>   | <b>-0.71%</b>    |
| <b>TOTAL</b>                         |        | <b>TRANSIT UTILITY REVENUES</b>     | <b>(5,766,525)</b> | <b>(6,666,709)</b> | <b>(6,666,709)</b> | <b>(6,732,648)</b> | <b>0.99%</b>     |
| <b>TOTAL</b>                         |        | <b>TRANSIT UTILITY EXPENDITURES</b> | <b>5,743,028</b>   | <b>6,542,996</b>   | <b>6,542,996</b>   | <b>6,496,831</b>   | <b>-0.71%</b>    |
| <b>NET</b>                           |        | <b>TRANSIT UTILITY</b>              | <b>(23,497)</b>    | <b>(123,713)</b>   | <b>(123,713)</b>   | <b>(235,817)</b>   | <b>90.62%</b>    |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Airport</b>                                | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-----------------------------------------------|-------------------|-------------------|-------------------|
| Director of La Crosse Regional Airport        | 1                 | 1                 | 1                 |
| Deputy Airport Director of Operations & Admin | 1                 | 1                 | 1                 |
| Administrative Coordinator                    | 1                 | 1                 | 1                 |
| Airport Marketing & Communications Manager    | 1                 | 1                 | 1                 |
| Airport Operations Coordinator                | 3                 | 3                 | 3                 |
| Janitor                                       | 2                 | 2                 | 2                 |
| Lead Airside Worker/Maintenance Electrician   | 1                 | 1                 | 1                 |
| Lead Landside Worker/Building Maint. Engineer | 1                 | 1                 | 1                 |
| Maintenance / Mechanic - Airport              | 1                 | 1                 | 1                 |
| Maintenance Person Airport                    | 3                 | 3                 | 3                 |
| Manager of Airport Operations & Maintenance   | 1                 | 1                 | 1                 |
| Parking Attendant - Airport                   | 2                 | 2                 | 2                 |
| Part Time Janitor                             | 1                 | 1                 | 1                 |
| Part Time Laborer                             | 1.5               | 1.5               | 1.5               |
| Intern                                        | 0.5               | 0.5               | 0.5               |
| <b>Airport Total</b>                          | <b>21</b>         | <b>21</b>         | <b>21</b>         |
| <br>                                          |                   |                   |                   |
| <b>City Clerk</b>                             | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
| City Clerk                                    | 1                 | 1                 | 1                 |
| Deputy City Clerk                             | 1                 | 1                 | 1                 |
| Assistant Clerk                               | 3                 | 3                 | 3                 |
| <b>City Clerk Total</b>                       | <b>5</b>          | <b>5</b>          | <b>5</b>          |
| <br>                                          |                   |                   |                   |
| <b>City Council</b>                           | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
| Council President                             | 1                 | 1                 | 1                 |
| Council Member                                | 12                | 12                | 12                |
| Council Attendant                             | 0.2               | 0.2               | 0.2               |
| <b>City Council Total</b>                     | <b>13.2</b>       | <b>13.2</b>       | <b>13.2</b>       |
| <br>                                          |                   |                   |                   |
| <b>Engineering</b>                            | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
| Director of Engineering & Public Works        | 1                 | 1                 | 1                 |
| Deputy Director of Engineering & Public Works | 1                 | 1                 | 1                 |
| Civil Engineer (I or II)                      | 3                 | 3                 | 3                 |
| Senior Civil Engineer (III or IV)             | 3                 | 3                 | 3                 |
| CAD/GIS Specialist                            | 1                 | 1                 | 1                 |
| Engineering Intern                            | 2                 | 1                 | 1                 |
| Engineering Administrative Assistant          | 1                 | 1                 | 1                 |
| Engineering Technician II                     | 2                 | -                 | -                 |
| Engineering Technician I                      | 1                 | 2                 | 2                 |
| Engineering Technician III                    | 1                 | 2                 | 2                 |
| Seasonal Engineering Technician               | 1                 | 1                 | 1                 |
| Sidewalk/ADA Technician                       | 1                 | 1                 | 1                 |
| Lead Surveyor                                 | 1                 | 1                 | 1                 |
|                                               | <b>18.5</b>       | <b>17</b>         | <b>17</b>         |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Finance</b>                    | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-----------------------------------|-------------------|-------------------|-------------------|
| Director of Finance               | 1                 | 1                 | 1                 |
| Deputy Director of Finance        | 1                 | 1                 | 1                 |
| Financial Services Coordinator    | 1                 | 1                 | 1                 |
| Finance Process Analyst           | 1                 | 1                 | 1                 |
| Budget Analyst                    | 1                 | 1                 | 1                 |
| Cashier Supervisor                | 1                 | 1                 | 1                 |
| Account Analyst                   | 1                 | -                 | -                 |
| Accountant/Admin Assistant        | -                 | 1                 | 1                 |
| Accountant/Bookkeeper - Finance   | 2                 | 2                 | 2                 |
| Accounting Technician             | 1                 | 1                 | 1                 |
| Cashier                           | 2                 | 2                 | 2                 |
| Payroll Analyst                   | 1                 | 1                 | 1                 |
| Payroll Technician                | 1                 | 1                 | 1                 |
| Printing/Storeroom Clerk          | 1                 | 1                 | 1                 |
| Purchasing & Cashiering Assistant | -                 | 1                 | 1                 |
| Purchasing Assistant              | 1                 | -                 | -                 |
| Purchasing Buyer                  | 1                 | 1                 | 1                 |
| <b>Finance Total</b>              | <b>17</b>         | <b>17</b>         | <b>17</b>         |

| <b>Human Resources</b>             | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|------------------------------------|-------------------|-------------------|-------------------|
| Deputy Director of Human Resources | 1                 | 1                 | 1                 |
| Employee Benefits Coordinator      | 1                 | 1                 | 1                 |
| Human Resources Assistant I        | 1                 | 1                 | 1                 |
| Human Resources Assistant II       | 1                 | 1                 | 1                 |
| Human Resources Clerk              | 0.5               | 0.5               | 0.5               |
| Graduate Intern                    | 0.5               | 0.5               | 0.5               |
| <b>Human Resources Total</b>       | <b>5</b>          | <b>5</b>          | <b>5</b>          |

| <b>Community Risk Management</b>                   | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|----------------------------------------------------|-------------------|-------------------|-------------------|
| Assistant Chief - Fire Prevention Building Safety  | 1                 | 1                 | 1                 |
| Captain of Inspection                              | 2                 | 2                 | 2                 |
| Chief Inspector                                    | 1                 | 1                 | 1                 |
| Administrative Assistant                           | 1                 | 1                 | 1                 |
| Chronic Nuisance Technician                        | -                 | 1                 | 1                 |
| Code Enforcement Technician                        | 2                 | 2                 | 2                 |
| Community Risk Reduction Specialist                | -                 | 1                 | 1                 |
| Electrical Inspector                               | 1                 | 1                 | 1                 |
| Housing/Building Inspector                         | 4                 | 4                 | 4                 |
| Plumbing Inspector                                 | 1                 | 1                 | 1                 |
| Safety Coordinator/Risk Manager                    | 1                 | 1                 | -                 |
| <b>Fire Prevention &amp; Building Safety Total</b> | <b>14</b>         | <b>16</b>         | <b>15</b>         |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Fire</b>                                                   | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|---------------------------------------------------------------|-------------------|-------------------|-------------------|
| Fire Chief                                                    | 1                 | 1                 | 1                 |
| Assistant Chief                                               | 1                 | 1                 | 1                 |
| Division Chief of Training                                    | 1                 | 1                 | 1                 |
| Division Chief of Suppression                                 | -                 | -                 | -                 |
| Captain Fire Department                                       | 17                | 18                | 17                |
| Lt of Fire Department                                         | 10                | 9                 | 9                 |
| Battalion Chief (Add one Battalion Chief starting April 2020) | 3                 | 4                 | 4                 |
| Fire Engineer                                                 | 24                | 24                | 24                |
| Firefighter                                                   | 25                | 25                | 25                |
| Fire Assistant Mechanic                                       | 3                 | 3                 | 3                 |
| Logistics, Fleet, Facility Officer                            | 1                 | 1                 | 1                 |
| House Security-Fire                                           | 1                 | 1                 | 1                 |
| Computer Trainer-Fire                                         | 3                 | 3                 | 3                 |
| Squad Driver                                                  | 3                 | 3                 | 3                 |
| Administrative Assistant                                      | 1                 | 1                 | 1                 |
| EMS Trainer                                                   | 3                 | 3                 | 3                 |
| <b>Fire Total</b>                                             | <b>97</b>         | <b>98</b>         | <b>97</b>         |

| <b>Information Technology</b>             | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-------------------------------------------|-------------------|-------------------|-------------------|
| Director of Information Technology        | 1                 | 1                 | 1                 |
| Deputy Director of Information Technology | 1                 | 1                 | 1                 |
| IST Assistant                             | 1                 | 1                 | 1                 |
| IT Programmer                             | 1                 | 1                 | 1                 |
| IT Support Technician                     | 2                 | -                 | -                 |
| Network Specialist                        | -                 | -                 | 1                 |
| Senior IT Programmer                      | 1                 | 1                 | 1                 |
| Senior Support Technician                 | 1                 | 3                 | 3                 |
| Systems Analyst                           | 1                 | 1                 | 1                 |
| <b>Information Technology Total</b>       | <b>9</b>          | <b>9</b>          | <b>10</b>         |

| <b>La Crosse Center</b>                         | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-------------------------------------------------|-------------------|-------------------|-------------------|
| La Crosse Center Director                       | 1                 | 1                 | 1                 |
| Business Manager                                | 1                 | 1                 | 1                 |
| Bookkeeper - La Crosse Center                   | 1                 | 1                 | -                 |
| Operations/Sales Manager La Crosse Center       | 1                 | 1                 | 1                 |
| Sales & Event Coordinator (1 new position 2020) | 1                 | 2                 | 1                 |
| Part Time Clerical                              | 1                 | 1                 | -                 |
| Sales & Marketing Representative                | 1                 | -                 | -                 |
| Marketing Coordinator                           | -                 | -                 | 1                 |
| Box Office Supervisor                           | 1                 | 1                 | 1                 |
| Assistant Food & Beverage Supervisor            | 1                 | 1                 | 1                 |
| Food and Beverage Manager La Crosse Center      | 1                 | 1                 | 1                 |
| Assistant Building Supervisor La Crosse Center  | 1                 | 1                 | -                 |
| Building Maintenance Engineer La Crosse Center  | 1                 | 1                 | 1                 |
| Lead Janitor                                    | 5                 | 5                 | 5                 |
| <b>La Crosse Center Total</b>                   | <b>16.5</b>       | <b>16.5</b>       | <b>14</b>         |



City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Library</b>                                 | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|------------------------------------------------|-------------------|-------------------|-------------------|
| Library Director                               | 1                 | 1                 | 1                 |
| Business Manager- Library                      | 1                 | 1                 | 1                 |
| Executive Assistant                            | 1                 | 1                 | 1                 |
| Facilities Manager                             | 1                 | 1                 | 1                 |
| Library Building Maintenance Supervisor        | 1                 | 1                 | 1                 |
| Building Maintenance Worker                    | 2                 | 2                 | 2                 |
| Library Janitor                                | 3                 | 1.5               | -                 |
| Adult Services Manager                         | 1                 | 1                 | -                 |
| Circulation Manager                            | 1                 | 1                 | 1                 |
| Assistant Circulation Manager                  | -                 | -                 | -                 |
| Collection Development Manager                 | 1                 | 1                 | 1                 |
| IT Manager Library                             | 1                 | 1                 | 1                 |
| Library Senior IT Specialist                   | 1                 | 1                 | 1                 |
| Senior Programming Specialist                  | 0.5               | 0.4               | -                 |
| Youth Service Manager                          | 1                 | 1                 | 1                 |
| Library Archives Manager                       | 1                 | 1                 | 1                 |
| Library Archivist                              | 1                 | 1                 | 1                 |
| Communications & Marketing Coordinator         | 1                 | 1                 | -                 |
| Library Volunteer Coordinator                  | 0.5               | 1                 | -                 |
| Programming & Community Engagement Coordinator | 1                 | 1                 | 1                 |
| Librarian                                      | 11.5              | 10.65             | 8                 |
| Associate Librarian                            | 9                 | 9                 | 7                 |
| Librarian Assistant                            | 11                | 12.78             | 13.08             |
| Library Assistant II                           | 0.5               | -                 | -                 |
| Library Clerk                                  | 5                 | 4.75              | 3                 |
| <b>Library Total</b>                           | <b>58</b>         | <b>57.08</b>      | <b>46.08</b>      |

| <b>City Attorney</b>             | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|----------------------------------|-------------------|-------------------|-------------------|
| Administrative Assistant - Legal | 1                 | 1                 | 1                 |
| Assistant City Attorney          | 1                 | 1                 | 1                 |
| Attorney                         | 1                 | 1                 | 1                 |
| Deputy City Attorney             | 1                 | 1                 | 1                 |
| Paralegal                        | 1                 | 1                 | 1                 |
| Intern                           | -                 | -                 | -                 |
| <b>City Attorney Total</b>       | <b>5</b>          | <b>5</b>          | <b>5</b>          |

| <b>Mayor</b>                                      | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|---------------------------------------------------|-------------------|-------------------|-------------------|
| Mayor                                             | 1                 | 1                 | 1                 |
| Executive Secretary                               | 1                 | 1                 | 1                 |
| Wellness Coordinator                              | 1                 | 1                 | 1                 |
| Courtesy and Information Representative-Part Time | 0.5               | 0.5               | -                 |
| Intern                                            | 0.5               | 0.5               | -                 |
| <b>Mayor Total</b>                                | <b>4</b>          | <b>4</b>          | <b>3</b>          |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Municipal Court</b>       | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|------------------------------|-------------------|-------------------|-------------------|
| Municipal Judge              | 1                 | 1                 | 1                 |
| Administrative Assistant     | 2.5               | 2.5               | 2.5               |
| Municipal Court Clerk        | 1                 | 1                 | 1                 |
| <b>Municipal Court Total</b> | <b>4.5</b>        | <b>4.5</b>        | <b>4.5</b>        |

| <b>Parks, Recreation and Forestry</b>                       | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-------------------------------------------------------------|-------------------|-------------------|-------------------|
| Dir. of Parks, Rec, Forestry, Facil & Grnds                 | 1                 | 1                 | 1                 |
| Assistant Director Parks, Recreation & Community Facilities | 1                 | 1                 | 1                 |
| Recreation and Facilities Supervisor                        | -                 | 1                 | 1                 |
| Parks, Forestry, Bldg & Grounds Mgr                         | -                 | 1                 | 1                 |
| Environmental Specialist                                    | 0.5               | 0.5               | 0.5               |
| Heavy Equipment Operator - Parks                            | 1                 | 1                 | 1                 |
| Maintenance Worker                                          | 2                 | 2                 | 2                 |
| Maintenance Worker I                                        | 2                 | 2                 | 2                 |
| Park & Rec Maintenance Crew Leader                          | 1                 | 1                 | 1                 |
| Part Time Clerical                                          | 2.5               | 0.5               | 0.5               |
| Recreation Specialist                                       | 3.0               | -                 | -                 |
| Community Program Specialist                                | -                 | 1                 | 1                 |
| Project Specialist                                          | -                 | -                 | 1                 |
| Park & Recreation Administrative Assistant                  | 1                 | 1                 | 1                 |
| Administrative Coordinator                                  | 1                 | 1                 | 1                 |
| Arborist                                                    | 1                 | 1                 | 1                 |
| Certified Arborist                                          | 1                 | 1                 | 1                 |
| Recreation Coordinator                                      | 1                 | 2                 | 2                 |
| Recreation Specialist                                       | -                 | -                 | -                 |
| Recreation Specialist I                                     | -                 | -                 | -                 |
| Recreation Specialist III                                   | -                 | -                 | -                 |
| Recreation Aide VII-Part time                               | -                 | -                 | -                 |
| Intern                                                      | 0.5               | 0.5               | 0.5               |
| <b>Parks, Recreation and Forestry Total</b>                 | <b>19.5</b>       | <b>18.5</b>       | <b>19.5</b>       |

| <b>Grounds &amp; Buildings</b>       | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|--------------------------------------|-------------------|-------------------|-------------------|
| Maintenance Painter                  | 1                 | 1                 | 1                 |
| Janitor                              | 1                 | 1                 | 1                 |
| Custodian                            | 1                 | 1                 | 1                 |
| Grounds & Building Technician        | 1                 | 1                 | 1                 |
| <b>Grounds &amp; Buildings Total</b> | <b>4</b>          | <b>4</b>          | <b>4</b>          |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Planning, Economic and Community Development</b>       | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-----------------------------------------------------------|-------------------|-------------------|-------------------|
| Director of Planning, Development & Assessment            | 1                 | 1                 | 1                 |
| Community Development Administrator                       | 1                 | 1                 | 1                 |
| Economic Development Planner                              | 1                 | 1                 | 1                 |
| Environmental & Sustainability Planner                    | 1                 | 1                 | 1                 |
| Neighborhood Housing Development Associate                | 1                 | 1                 | 1                 |
| Senior Planner                                            | 1                 | 1                 | 1                 |
| Associate Planner - Community Development                 | -                 | -                 | -                 |
| Program Coordinator                                       | 1                 | 1                 | 1                 |
| Housing Specialist                                        | 2                 | 2                 | 2                 |
| Clerk Steno                                               | 1                 | 1                 | 1                 |
| Clerical Part Time                                        | -                 | -                 | -                 |
| Intern                                                    | 1.5               | 1.5               | 1.5               |
| Limited Term Professional Associate                       | 1                 | 1                 | -                 |
| <b>Planning, Economic and Community Development Total</b> | <b>12.5</b>       | <b>12.5</b>       | <b>11.5</b>       |

| <b>Assessor</b>               | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-------------------------------|-------------------|-------------------|-------------------|
| Assessment Technician         | 1                 | 1                 | 1                 |
| Lead Technician               | 1                 | 1                 | 1                 |
| Property Appraisal Specialist | 2                 | 1                 | 1                 |
| Property Appraiser            | 2                 | 2                 | 2                 |
| <b>Assessor Total</b>         | <b>6</b>          | <b>5</b>          | <b>5</b>          |

| <b>Police</b>                                                   | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-----------------------------------------------------------------|-------------------|-------------------|-------------------|
| Chief of Police                                                 | 1                 | 1                 | 1                 |
| Assistant Chief of Police                                       | 0.95              | 1                 | 1                 |
| Administrative Assistant - Police                               | 1                 | 1                 | 1                 |
| Civilian Service Employee (All CSE's funded in Parking Utility) | 4.5               | 6                 | -                 |
| Clerk Typist I - Police                                         | 0.5               | 0.5               | 0.5               |
| Crime Analyst                                                   | 1                 | 1                 | 1                 |
| Police Captain                                                  | 4                 | 4                 | 4                 |
| Police Lieutenant                                               | 6                 | 6                 | 6                 |
| Police Sergeant                                                 | 12                | 12                | 12                |
| Investigator                                                    | 7                 | 7                 | 7                 |
| Police Officer                                                  | 66                | 67                | 67                |
| Police Records Specialist                                       | 4                 | 4                 | 4                 |
| Police Records Supervisor                                       | 0.8               | 1                 | 1                 |
| Property Room Technican                                         | 1                 | 1                 | 1                 |
| Crossing Guard                                                  | 6                 | 6                 | 6                 |
| Civilian Aid                                                    | 4                 | 2.75              | 2.75              |
| Clerical-Part time                                              | 0.5               | 0.5               | 0.5               |
| <b>Police Total</b>                                             | <b>120.15</b>     | <b>121.75</b>     | <b>115.75</b>     |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Parking Utility</b>                        | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-----------------------------------------------|-------------------|-------------------|-------------------|
| Assistant Chief of Police                     | 0.05              | -                 | -                 |
| Customer Service Specialist - Police          | 1                 | -                 | -                 |
| Police Records Specialist-Pkg Util            | 1                 | 3                 | 3                 |
| Clerk Typist                                  | -                 | -                 | -                 |
| Police Records Supervisor                     | 0.25              | -                 | -                 |
| Parking Utility Building Maintenance Engineer | -                 | 1                 | 1                 |
| Parking Utility Coordinator                   | 1                 | 1                 | 1                 |
| Parking Ticket Processor                      | 1                 | -                 | -                 |
| Janitor                                       | 1.50              | 1.50              | 1.50              |
| Civilian Service Employee                     | 6.50              | 6                 | 12                |
| Parking Maintenance                           | 1                 | 1                 | 1                 |
| <b>Parking Utility Total</b>                  | <b>13.3</b>       | <b>13.5</b>       | <b>19.5</b>       |

| <b>Highways &amp; Streets</b>                   | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|-------------------------------------------------|-------------------|-------------------|-------------------|
| Superintendent of Streets                       | 1                 | 1                 | 1                 |
| Account Clerk Highway                           | 1                 | 1                 | 1                 |
| Clerk Typist I                                  | -                 | -                 | 1                 |
| Clerical Part time                              | -                 | -                 | -                 |
| Automotive Mechanic                             | 2                 | 2                 | 2                 |
| Building Maintenance Engineer - MSB             | 1                 | 1                 | -                 |
| Equipment Crew Leader                           | 1                 | 2                 | 1                 |
| Equipment Operator 4                            | 1                 | 1                 | 1                 |
| Equipment Operator I                            | 4                 | 4                 | 4                 |
| Equipment Operator II                           | 6                 | 6                 | 7                 |
| Equipment Operator III                          | 1                 | 1                 | 1                 |
| Heavy Equipment Mechanic                        | 3                 | 3                 | 3                 |
| Maintenance Electrician - Highway               | 1                 | 1                 | 1                 |
| Maintenance Worker                              | 1                 | 3                 | 10                |
| Maintenance Worker I                            | 7                 | 7                 | 2                 |
| Sign Shop Foreman                               | 1                 | 1                 | 1                 |
| Supply/Fleet Parts Person                       | 1                 | 1                 | 1                 |
| Sweeper Operator Mechanic-Underfilled w/ MTCE 1 | 1                 | 1                 | -                 |
| Utility Opening Worker                          | 2                 | 2                 | 2                 |
| Assistant Superintendent of Streets             | 1                 | 1                 | 1                 |
| Maintenance Service Garage Supervisor           | 1                 | 1                 | 1                 |
| Recycling Coordinator/Street Supervisor         | 1                 | 1                 | 1                 |
| Part Time Laborer                               | 1.5               | 1.5               | -                 |
| <b>Highways &amp; Streets Total</b>             | <b>39.5</b>       | <b>42.5</b>       | <b>42</b>         |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Transit</b>                     | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|------------------------------------|-------------------|-------------------|-------------------|
| Operations Manager Transit         | 1                 | 1                 | 1                 |
| Transit Manager                    | 1                 | 1                 | 1                 |
| Transit Service Representative     | 1                 | 1                 | 1                 |
| Transit Supervisor / Training      | 1                 | 1                 | 1                 |
| Transit Supervisor/ADA Coordinator | 1                 | 1                 | 1                 |
| Bus Operator                       | 33                | 33                | 34                |
| Bus Technician                     | 3                 | 3                 | 3                 |
| Bus Driver - Part Time             | 2.5               | 4                 | 3                 |
| Service Worker Transit             | 3                 | 3                 | 4                 |
| Safety Coordinator/Risk Manager    | 0.1               | -                 | -                 |
| <b>Transit Total</b>               | <b>46.6</b>       | <b>48</b>         | <b>49</b>         |

| <b>Water Utility</b>                               | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|----------------------------------------------------|-------------------|-------------------|-------------------|
| Utilities Manager                                  | 1                 | 1                 | 1                 |
| Utilities Accounting & Customer Support Supervisor | 1                 | 1                 | 1                 |
| Office Supervisor                                  | -                 | -                 | -                 |
| Superintendent Water Utility                       | 1                 | 1                 | 1                 |
| Water Distribution Supervisor                      | 1                 | 1                 | 1                 |
| Water Distribution Maintenance Mechanic II         | -                 | -                 | -                 |
| Part Time Clerical                                 | 0.50              | 0.73              | 0.73              |
| Part Time Laborer                                  | 1                 | -                 | -                 |
| Intern                                             | -                 | -                 | -                 |
| Utilities Clerk                                    | 2                 | 2                 | 2                 |
| Utility Locator                                    | 1                 | 1                 | 1                 |
| Utility Opening Worker                             | 2                 | -                 | -                 |
| Water Service Technician                           | 1                 | -                 | -                 |
| Water Operations Clerk                             | 1                 | 1                 | 1                 |
| Water Distr Specialist                             | -                 | 7                 | 7                 |
| Water Distribution Lead                            | -                 | 2                 | 2                 |
| Water Supply Lead                                  | -                 | 1                 | 1                 |
| Water Supply Specialist                            | -                 | 4                 | 4                 |
| Meter & Svc Technician                             | -                 | 3                 | 3                 |
| Vac Truck Operator                                 | -                 | 1                 | 1                 |
| Janitor Part Time                                  | -                 | -                 | -                 |
| Safety Coordinator/Risk Management                 | -                 | -                 | -                 |
| Equipment Operator I                               | 5                 | -                 | -                 |
| Equipment Operator III                             | 1                 | -                 | -                 |
| Maintenance Chief - Water                          | 1                 | -                 | -                 |
| Maintenance Mechanic II                            | 4                 | -                 | -                 |
| Maintenance Worker                                 | 2                 | -                 | -                 |
| Maintenance Worker I                               | 1                 | -                 | -                 |
| <b>Water Utility Total</b>                         | <b>26.5</b>       | <b>26.73</b>      | <b>26.73</b>      |

City of La Crosse - Personnel Schedule  
 Authorized Positions - FTE's  
 Annual Budget 2021

| <b>Waste Water Utility</b>                        | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
|---------------------------------------------------|-------------------|-------------------|-------------------|
| Assistant Superintendent of Waste Water Treatment | 1                 | 1                 | 1                 |
| General Superintendent of Waste Water Treatment   | 1                 | 1                 | 1                 |
| Building and Grounds Maintenance - WWTP           | -                 | -                 | -                 |
| Grounds Facilities Maintenance                    | 1                 | 1                 | 1                 |
| Maintenance Chief - WWTP                          | 1                 | 1                 | 1                 |
| Maintenance Electrician                           | 1                 | 1                 | 1                 |
| Operations & Lab Specialist                       | 2                 | 2                 | 2                 |
| Maintenance Painter                               | -                 | -                 | -                 |
| Special Projects Coordinator                      | 1                 | 1                 | 1                 |
| Industrial & Operations Specialist                | -                 | 1                 | 1                 |
| Waste Water Mechanic II                           | 4                 | 4                 | 4                 |
| Waste Water Treatment Operator                    | 4                 | 3                 | 3                 |
| Utility Opening Worker                            | -                 | -                 | -                 |
| <b>Waste Water Utility Total</b>                  | <b>16</b>         | <b>16</b>         | <b>16</b>         |
|                                                   |                   |                   |                   |
| <b>Storm Utility</b>                              | <b>2019 FTE's</b> | <b>2020 FTE's</b> | <b>2021 FTE's</b> |
| Assistant Superintendent of Sewer                 | 1                 | 1                 | 1                 |
| Crew Leader Sewer                                 | 1                 | 1                 | 1                 |
| Equipment Operator I                              | 2                 | 3                 | 3                 |
| Equipment Operator II                             | 2                 | 2                 | 2                 |
| Lead Vac Jet Operator                             | 1                 | 1                 | 1                 |
| Maintenance Worker I                              | 1                 | -                 | -                 |
| Part Time Laborer                                 | 0.5               | -                 | -                 |
| Utility Locator                                   | 1                 | 1                 | 1                 |
| Storm Water Coordinator                           | -                 | 1                 | 1                 |
| <b>Sewer Utility Total</b>                        | <b>9.5</b>        | <b>10</b>         | <b>10</b>         |
|                                                   |                   |                   |                   |
| <b>Total FTE's</b>                                | <b>601.3</b>      | <b>606.8</b>      | <b>591.8</b>      |

**Pay Grades and Steps for Positions Under the Non-Represented Handbook**  
*(excludes Library, Police Represented, Fire Represented and Transit Represented)*

| Buildings & Ground Maintenance - WWTP | Grade 1 |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |
|---------------------------------------|---------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
|                                       | Step    | 1         | 2  | 3         | 4  | 5         | 6  | 7         | 8  | 9         | 10 | 11        |    |           |    |           |    |           |    |           |    |           |
| Annual-2080 Hrs Calc                  | \$      | 30,482.82 | \$ | 31,321.10 | \$ | 32,182.43 | \$ | 33,067.45 | \$ | 33,976.81 | \$ | 34,911.17 | \$ | 35,871.23 | \$ | 36,857.69 | \$ | 37,871.28 | \$ | 38,912.74 | \$ | 39,982.84 |
| Hourly                                | \$      | 14.66     | \$ | 15.06     | \$ | 15.47     | \$ | 15.90     | \$ | 16.34     | \$ | 16.78     | \$ | 17.25     | \$ | 17.72     | \$ | 18.21     | \$ | 18.71     | \$ | 19.22     |

| Clerk Typist I<br>Janitor<br>Parking Ticket Processor | Grade 2 |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |
|-------------------------------------------------------|---------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
|                                                       | Step    | 1         | 2  | 3         | 4  | 5         | 6  | 7         | 8  | 9         | 10 | 11        |    |           |    |           |    |           |    |           |    |           |
| Annual-2080 Hrs Calc                                  | \$      | 32,618.37 | \$ | 33,515.38 | \$ | 34,437.05 | \$ | 35,384.07 | \$ | 36,357.13 | \$ | 37,356.95 | \$ | 38,384.27 | \$ | 39,439.84 | \$ | 40,524.43 | \$ | 41,638.85 | \$ | 42,783.92 |
| Hourly                                                | \$      | 15.68     | \$ | 16.11     | \$ | 16.56     | \$ | 17.01     | \$ | 17.48     | \$ | 17.96     | \$ | 18.45     | \$ | 18.96     | \$ | 19.48     | \$ | 20.02     | \$ | 20.57     |

| Assistant Clerk (City Clerk)<br>Cashier<br>Civilian Service Employee<br>Clerk/Stenographer II<br>Code Enforcement Technician<br>Customer Service Specialist - Police<br>Human Resources Clerk<br>Maintenance Painter<br>Maintenance Worker<br>Parking Utility Maintenance Person<br>Purchasing & Cashiering Assistant<br>Water Operations Clerk | Grade 3 |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
|                                                                                                                                                                                                                                                                                                                                                 | Step    | 1         | 2  | 3         | 4  | 5         | 6  | 7         | 8  | 9         | 10 | 11        |    |           |    |           |    |           |    |           |    |           |
| Annual-2080 Hrs Calc                                                                                                                                                                                                                                                                                                                            | \$      | 34,903.41 | \$ | 35,863.25 | \$ | 36,849.49 | \$ | 37,862.85 | \$ | 38,904.08 | \$ | 39,973.94 | \$ | 41,073.22 | \$ | 42,202.73 | \$ | 43,363.31 | \$ | 44,555.80 | \$ | 45,781.08 |
| Hourly                                                                                                                                                                                                                                                                                                                                          | \$      | 16.78     | \$ | 17.24     | \$ | 17.72     | \$ | 18.20     | \$ | 18.70     | \$ | 19.22     | \$ | 19.75     | \$ | 20.29     | \$ | 20.85     | \$ | 21.42     | \$ | 22.01     |

| Account Clerk<br>Accountant/Bookkeeper<br>Administrative Coordinator (Parks)<br>Assessment Clerk<br>Cashier II<br>Custodian I<br>Lead Janitor<br>Planning & Development Assistant<br>Supply Fleets Parts Person | Grade 4 |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
|                                                                                                                                                                                                                 | Step    | 1         | 2  | 3         | 4  | 5         | 6  | 7         | 8  | 9         | 10 | 11        |    |           |    |           |    |           |    |           |    |           |
| Annual-2080 Hrs Calc                                                                                                                                                                                            | \$      | 37,348.38 | \$ | 38,375.46 | \$ | 39,430.79 | \$ | 40,515.14 | \$ | 41,629.31 | \$ | 42,774.11 | \$ | 43,950.40 | \$ | 45,159.04 | \$ | 46,400.91 | \$ | 47,676.93 | \$ | 48,988.05 |
| Hourly                                                                                                                                                                                                          | \$      | 17.96     | \$ | 18.45     | \$ | 18.96     | \$ | 19.48     | \$ | 20.01     | \$ | 20.56     | \$ | 21.13     | \$ | 21.71     | \$ | 22.31     | \$ | 22.92     | \$ | 23.55     |

| Accountant Assistant<br>Administrative Assistant - Engineering<br>Administrative Assistant - CRM<br>Administrative Assistant - Municipal Court<br>Administrative Assistant - Parks, Recreation and Forestry<br>Administrative Coordinator - Airport<br>Administrative Services Specialist<br>Arborist<br>Assessment Technician<br>Courtesy & Information Rep<br>Equipment Operator I - Streets<br>Heavy Equipment Operator<br>Meter and Service Technician<br>Police Records Specialist<br>Printing / Storeroom Clerk<br>Wastewater Treatment Plant Operator<br>Water Distribution Specialist<br>Water Services Technician (formerly Meter Reader II) | Grade 5 |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Step    | 1         | 2  | 3         | 4  | 5         | 6  | 7         | 8  | 9         | 10 | 11        |    |           |    |           |    |           |    |           |    |           |
| Annual-2080 Hrs Calc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$      | 39,964.53 | \$ | 41,063.55 | \$ | 42,192.80 | \$ | 43,353.10 | \$ | 44,545.31 | \$ | 45,770.30 | \$ | 47,028.99 | \$ | 48,322.29 | \$ | 49,651.15 | \$ | 51,016.56 | \$ | 52,419.51 |
| Hourly                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$      | 19.21     | \$ | 19.74     | \$ | 20.29     | \$ | 20.84     | \$ | 21.42     | \$ | 22.01     | \$ | 22.61     | \$ | 23.23     | \$ | 23.87     | \$ | 24.53     | \$ | 25.20     |

**Pay Grades and Steps for Positions Under the Non-Represented Handbook**  
*(excludes Library, Police Represented, Fire Represented and Transit Represented)*

| <b>Grade 6</b>                               |                      |              |              |              |              |              |              |              |              |              |              |              |
|----------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Step                                         | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |              |
| Accounting & Administrative Assistant        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Accounting Specialist                        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Administrative Assistant - Fire              | Annual-2080 Hrs Calc | \$ 42,763.79 | \$ 43,939.79 | \$ 45,148.13 | \$ 46,389.70 | \$ 47,665.42 | \$ 48,976.22 | \$ 50,323.07 | \$ 51,706.95 | \$ 53,128.90 | \$ 54,589.94 | \$ 56,091.16 |
| Administrative Assistant - Legal             | Hourly               | \$ 20.56     | \$ 21.12     | \$ 21.71     | \$ 22.30     | \$ 22.92     | \$ 23.55     | \$ 24.19     | \$ 24.86     | \$ 25.54     | \$ 26.25     | \$ 26.97     |
| Administrative Assistant - Police            |                      |              |              |              |              |              |              |              |              |              |              |              |
| Airport Maintenance Worker                   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Airport Operations Coordinator               |                      |              |              |              |              |              |              |              |              |              |              |              |
| Auto Mechanic                                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Building Maintenance Engineer                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Engineering Tech I                           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Equipment Operator II                        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Equipment Operator III                       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Grounds & Buildings Technician               |                      |              |              |              |              |              |              |              |              |              |              |              |
| Human Resources Generalist                   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Lead Jet Vac Operator                        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Operations and Lab Specialist (WWTP)         |                      |              |              |              |              |              |              |              |              |              |              |              |
| Payroll Technician                           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Recreation Coordinator                       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Utilities Clerk (formerly Water Clerk)       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Utility Operations and Laboratory Specialist |                      |              |              |              |              |              |              |              |              |              |              |              |
| Vac Truck Operator                           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Water Distribution Maintenance Mechanic II   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Water Supply Specialist                      |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 7</b>                                     |                      |              |              |              |              |              |              |              |              |              |              |              |
|----------------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Step                                               | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |              |
| Engineering Tech II                                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Heavy Equipment Mechanic                           | Annual-2080 Hrs Calc | \$ 45,759.00 | \$ 47,017.37 | \$ 48,310.35 | \$ 49,638.88 | \$ 51,003.95 | \$ 52,406.56 | \$ 53,847.74 | \$ 55,328.55 | \$ 56,850.09 | \$ 58,413.47 | \$ 60,019.84 |
| Industrial & Operations Specialist                 | Hourly               | \$ 22.00     | \$ 22.60     | \$ 23.23     | \$ 23.86     | \$ 24.52     | \$ 25.20     | \$ 25.89     | \$ 26.60     | \$ 27.33     | \$ 28.08     | \$ 28.86     |
| Lead Landside Worker/Building Maintenance Engineer |                      |              |              |              |              |              |              |              |              |              |              |              |
| Maintenance Mechanic - Airport                     |                      |              |              |              |              |              |              |              |              |              |              |              |
| Mechanic II - Wastewater Treatment                 |                      |              |              |              |              |              |              |              |              |              |              |              |
| Municipal Court Clerk                              |                      |              |              |              |              |              |              |              |              |              |              |              |
| Property Room Technician                           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Purchasing Buyer                                   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Sewer Utility Locator                              |                      |              |              |              |              |              |              |              |              |              |              |              |
| Special Projects Coordinator                       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Water Utility Locator                              |                      |              |              |              |              |              |              |              |              |              |              |              |



**Pay Grades and Steps for Positions Under the Non-Represented Handbook**  
(excludes Library, Police Represented, Fire Represented and Transit Represented)

| <b>Grade 8</b>                         |                      |              |              |              |              |              |              |              |              |              |              |              |
|----------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                        | Step                 | 1            | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |
| Assistant Food and Beverage Supervisor | Annual-2080 Hrs Calc | \$ 48,963.86 | \$ 50,310.37 | \$ 51,693.91 | \$ 53,115.49 | \$ 54,576.17 | \$ 56,077.02 | \$ 57,619.14 | \$ 59,203.67 | \$ 60,831.77 | \$ 62,504.64 | \$ 64,223.52 |
| Certified Arborist                     | Hourly               | \$ 23.54     | \$ 24.19     | \$ 24.85     | \$ 25.54     | \$ 26.24     | \$ 26.96     | \$ 27.70     | \$ 28.46     | \$ 29.25     | \$ 30.05     | \$ 30.88     |
| Crew Leader                            |                      |              |              |              |              |              |              |              |              |              |              |              |
| Engineering Tech III                   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Equipment Operator IV                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Executive Secretary                    |                      |              |              |              |              |              |              |              |              |              |              |              |
| Human Resources Specialist             |                      |              |              |              |              |              |              |              |              |              |              |              |
| IT Support Technician                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Maintenance Crew Leader                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Parking Utility Coordinator            |                      |              |              |              |              |              |              |              |              |              |              |              |
| Payroll Analyst                        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Recreation Specialist                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Sales and Marketing Representative     |                      |              |              |              |              |              |              |              |              |              |              |              |
| Senior Human Resources Generalist      |                      |              |              |              |              |              |              |              |              |              |              |              |
| Sign Shop Foreman                      |                      |              |              |              |              |              |              |              |              |              |              |              |
| Utility Opening Foreman                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Water Distribution Lead                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Water Supply Lead                      |                      |              |              |              |              |              |              |              |              |              |              |              |
| Wellness Program Coordinator           |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 9</b>                              |                      |              |              |              |              |              |              |              |              |              |              |              |
|---------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                             | Step                 | 1            | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |
| Assistant Building Supervisor               | Annual-2080 Hrs Calc | \$ 52,393.09 | \$ 53,833.90 | \$ 55,314.33 | \$ 56,835.47 | \$ 58,398.45 | \$ 60,004.41 | \$ 61,654.53 | \$ 63,350.03 | \$ 65,092.16 | \$ 66,882.19 | \$ 68,721.45 |
| Associate Planner - Community Development   | Hourly               | \$ 25.19     | \$ 25.88     | \$ 26.59     | \$ 27.32     | \$ 28.08     | \$ 28.85     | \$ 29.64     | \$ 30.46     | \$ 31.29     | \$ 32.15     | \$ 33.04     |
| Associate Planner - Economic Development    |                      |              |              |              |              |              |              |              |              |              |              |              |
| Box Office Supervisor                       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Deputy City Clerk                           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Environmental Sustainability Planner        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Flood Plain/Sidewalk Program Coordinator    |                      |              |              |              |              |              |              |              |              |              |              |              |
| Lead Airside Worker/Maintenance Electrician |                      |              |              |              |              |              |              |              |              |              |              |              |
| Neighborhood Housing Development Associate  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Paralegal                                   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Program Coordinator                         |                      |              |              |              |              |              |              |              |              |              |              |              |
| Property Appraiser                          |                      |              |              |              |              |              |              |              |              |              |              |              |
| Sales and Events Coordinator                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Senior IT Support Technician                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Stormwater Coordinator                      |                      |              |              |              |              |              |              |              |              |              |              |              |
| Transit Supervisor / Training               |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 10</b>                     |                      |              |              |              |              |              |              |              |              |              |              |              |
|-------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Step                 | 1            | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |
| Budget Analyst                      | Annual-2080 Hrs Calc | \$ 56,062.36 | \$ 57,604.07 | \$ 59,188.18 | \$ 60,815.85 | \$ 62,488.29 | \$ 64,206.72 | \$ 65,972.40 | \$ 67,786.64 | \$ 69,650.77 | \$ 71,566.17 | \$ 73,534.24 |
| Building/Housing Inspector          | Hourly               | \$ 26.95     | \$ 27.69     | \$ 28.46     | \$ 29.24     | \$ 30.04     | \$ 30.87     | \$ 31.72     | \$ 32.59     | \$ 33.49     | \$ 34.41     | \$ 35.35     |
| CAD/GIS Specialist                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Cashier Supervisor                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Civil Engineer I                    |                      |              |              |              |              |              |              |              |              |              |              |              |
| Community Program Specialist        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Community Risk Reduction Specialist |                      |              |              |              |              |              |              |              |              |              |              |              |
| Electrical Inspector                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Employee Benefits Coordinator       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Financial Services Coordinator      |                      |              |              |              |              |              |              |              |              |              |              |              |
| Fire Protection Engineer            |                      |              |              |              |              |              |              |              |              |              |              |              |
| Housing Specialist                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| IT Programmer/Analyst               |                      |              |              |              |              |              |              |              |              |              |              |              |
| Plumbing Inspector                  |                      |              |              |              |              |              |              |              |              |              |              |              |
| Property Appraisal Specialist       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Safety/Risk Manager                 |                      |              |              |              |              |              |              |              |              |              |              |              |

**Pay Grades and Steps for Positions Under the Non-Represented Handbook**  
*(excludes Library, Police Represented, Fire Represented and Transit Represented)*

| <b>Grade 11</b>                                                |                      |              |              |              |              |              |              |              |              |              |              |              |
|----------------------------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Step                                                           | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |              |
| Financial Services Process Analyst                             |                      |              |              |              |              |              |              |              |              |              |              |              |
| Lead Technician - Assessors                                    |                      |              |              |              |              |              |              |              |              |              |              |              |
| Maintenance Service Garage Supervisor                          | Annual-2080 Hrs Calc | \$ 59,988.47 | \$ 61,638.15 | \$ 63,333.20 | \$ 65,074.86 | \$ 66,864.42 | \$ 68,703.19 | \$ 70,592.53 | \$ 72,533.82 | \$ 74,528.50 | \$ 76,578.04 | \$ 78,683.93 |
| Manager of Airport Operations and Maintenance                  | Hourly               | \$ 28.84     | \$ 29.63     | \$ 30.45     | \$ 31.29     | \$ 32.15     | \$ 33.03     | \$ 33.94     | \$ 34.87     | \$ 35.83     | \$ 36.82     | \$ 37.83     |
| Network Specialist                                             |                      |              |              |              |              |              |              |              |              |              |              |              |
| Project Specialist                                             |                      |              |              |              |              |              |              |              |              |              |              |              |
| Recreation and Facilities Supervisor                           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Recycling Coordinator/Streets Supervisor                       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Systems Analyst                                                |                      |              |              |              |              |              |              |              |              |              |              |              |
| Transit Supervisor / ADA Coordinator (Formerly Transit Sup II) |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 12</b>                    |                      |              |              |              |              |              |              |              |              |              |              |              |
|------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Step                               | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |              |
| Assistant Superintendent - Sewer   |                      |              |              |              |              |              |              |              |              |              |              |              |
| Assistant Superintendent - Streets | Annual-2080 Hrs Calc | \$ 64,189.40 | \$ 65,954.61 | \$ 67,768.36 | \$ 69,631.99 | \$ 71,546.87 | \$ 73,514.41 | \$ 75,536.06 | \$ 77,613.30 | \$ 79,747.67 | \$ 81,940.73 | \$ 84,194.10 |
| Assistant Superintendent - WWTP    | Hourly               | \$ 30.86     | \$ 31.71     | \$ 32.58     | \$ 33.48     | \$ 34.40     | \$ 35.34     | \$ 36.32     | \$ 37.31     | \$ 38.34     | \$ 39.39     | \$ 40.48     |
| Civil Engineer III                 |                      |              |              |              |              |              |              |              |              |              |              |              |
| Food and Beverage Manager          |                      |              |              |              |              |              |              |              |              |              |              |              |
| Lead Surveyor                      |                      |              |              |              |              |              |              |              |              |              |              |              |
| Police Records Supervisor          |                      |              |              |              |              |              |              |              |              |              |              |              |
| Senior IT Programmer/Analyst       |                      |              |              |              |              |              |              |              |              |              |              |              |
| Senior Planner                     |                      |              |              |              |              |              |              |              |              |              |              |              |
| Water Distribution Supervisor      |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 13</b>                                                                      |                      |              |              |              |              |              |              |              |              |              |              |              |
|--------------------------------------------------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Step                                                                                 | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |              |
| Airport Marketing and Communications Manager                                         |                      |              |              |              |              |              |              |              |              |              |              |              |
| Economic Development Planner                                                         | Annual-2080 Hrs Calc | \$ 68,684.42 | \$ 70,573.24 | \$ 72,514.00 | \$ 74,508.13 | \$ 76,557.10 | \$ 78,662.42 | \$ 80,825.64 | \$ 83,048.35 | \$ 85,332.17 | \$ 87,678.81 | \$ 90,089.98 |
| Operations Sales Manager                                                             | Hourly               | \$ 33.02     | \$ 33.93     | \$ 34.86     | \$ 35.82     | \$ 36.81     | \$ 37.82     | \$ 38.86     | \$ 39.93     | \$ 41.03     | \$ 42.15     | \$ 43.31     |
| Parks, Forestry, Building and Grounds Manager                                        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Utilities Accounting and Customer Support Supervisor (formerly Water Office Superv.) |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 14</b>                     |                      |              |              |              |              |              |              |              |              |              |              |              |
|-------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Step                                | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |              |
| Assistant City Attorney             |                      |              |              |              |              |              |              |              |              |              |              |              |
| Chief Inspector                     | Annual-2080 Hrs Calc | \$ 73,494.06 | \$ 75,515.15 | \$ 77,591.82 | \$ 79,725.59 | \$ 81,918.04 | \$ 84,170.79 | \$ 86,485.49 | \$ 88,863.84 | \$ 91,307.60 | \$ 93,818.56 | \$ 96,398.57 |
| Civil Engineer IV                   | Hourly               | \$ 35.33     | \$ 36.31     | \$ 37.30     | \$ 38.33     | \$ 39.38     | \$ 40.47     | \$ 41.58     | \$ 42.72     | \$ 43.90     | \$ 45.11     | \$ 46.35     |
| Community Development Administrator |                      |              |              |              |              |              |              |              |              |              |              |              |
| Operations Manager - Transit        |                      |              |              |              |              |              |              |              |              |              |              |              |
| Superintendent of Streets           |                      |              |              |              |              |              |              |              |              |              |              |              |
| Superintendent of Water             |                      |              |              |              |              |              |              |              |              |              |              |              |
| Superintendent of WWTP              |                      |              |              |              |              |              |              |              |              |              |              |              |

| <b>Grade 15</b>                                             |                      |              |              |              |              |              |              |              |              |              |               |               |
|-------------------------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
| Step                                                        | 1                    | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11            |               |
| Assistant Director Parks, Recreation & Community Facilities |                      |              |              |              |              |              |              |              |              |              |               |               |
| Battalion Chief (AKA Division Chief of Suppression)         | Annual-2080 Hrs Calc | \$ 78,640.39 | \$ 80,803.00 | \$ 83,025.08 | \$ 85,308.27 | \$ 87,654.25 | \$ 90,064.75 | \$ 92,541.53 | \$ 95,086.42 | \$ 97,701.30 | \$ 100,388.08 | \$ 103,148.76 |
| Business Manager - La Crosse Center                         | Hourly               | \$ 37.81     | \$ 38.85     | \$ 39.92     | \$ 41.01     | \$ 42.14     | \$ 43.30     | \$ 44.49     | \$ 45.71     | \$ 46.97     | \$ 48.26      | \$ 49.59      |
| Deputy Director of Airport Operations and Administration    |                      |              |              |              |              |              |              |              |              |              |               |               |
| Deputy Director of Engineering and Public Works             |                      |              |              |              |              |              |              |              |              |              |               |               |
| Deputy Director of Information Technology                   |                      |              |              |              |              |              |              |              |              |              |               |               |
| Division Chief - Training & Professional Standards          |                      |              |              |              |              |              |              |              |              |              |               |               |

**Pay Grades and Steps for Positions Under the Non-Represented Handbook**  
*(excludes Library, Police Represented, Fire Represented and Transit Represented)*

| <b>Grade 16</b>                    |                      | <b>Grade 16</b> |              |              |              |              |              |              |               |               |               |               |
|------------------------------------|----------------------|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
|                                    | Step                 | 1               | 2            | 3            | 4            | 5            | 6            | 7            | 8             | 9             | 10            | 11            |
| Deputy City Attorney               | Annual-2080 Hrs Calc | \$ 84,146.97    | \$ 86,461.01 | \$ 88,838.69 | \$ 91,281.75 | \$ 93,792.00 | \$ 96,371.28 | \$ 99,021.49 | \$ 101,744.58 | \$ 104,542.56 | \$ 107,417.48 | \$ 110,371.46 |
| Deputy Director of Finance         | Hourly               | \$ 40.46        | \$ 41.57     | \$ 42.71     | \$ 43.89     | \$ 45.09     | \$ 46.33     | \$ 47.61     | \$ 48.92      | \$ 50.26      | \$ 51.64      | \$ 53.06      |
| Deputy Director of Human Resources |                      |                 |              |              |              |              |              |              |               |               |               |               |
| Police Captain                     |                      |                 |              |              |              |              |              |              |               |               |               |               |
| Utilities Manager                  |                      |                 |              |              |              |              |              |              |               |               |               |               |

| <b>Grade 17</b>                                  |                      | <b>Grade 17</b> |              |              |              |               |               |               |               |               |               |               |
|--------------------------------------------------|----------------------|-----------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                                  | Step                 | 1               | 2            | 3            | 4            | 5             | 6             | 7             | 8             | 9             | 10            | 11            |
| Assistant Chief of Police                        | Annual-2080 Hrs Calc | \$ 90,039.00    | \$ 92,515.07 | \$ 95,059.23 | \$ 97,673.36 | \$ 100,359.38 | \$ 103,119.27 | \$ 105,955.05 | \$ 108,868.81 | \$ 111,862.71 | \$ 114,938.93 | \$ 118,099.75 |
| Assistant Fire Chief - Community Risk Management | Hourly               | \$ 43.29        | \$ 44.48     | \$ 45.70     | \$ 46.96     | \$ 48.25      | \$ 49.58      | \$ 50.94      | \$ 52.34      | \$ 53.78      | \$ 55.26      | \$ 56.78      |
| Assistant Fire Chief - Fire Rescue Operations    |                      |                 |              |              |              |               |               |               |               |               |               |               |
| Transit Manager                                  |                      |                 |              |              |              |               |               |               |               |               |               |               |

| <b>Grade 18</b>                  |                      | <b>Grade 18</b> |              |               |               |               |               |               |               |               |               |               |
|----------------------------------|----------------------|-----------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                  | Step                 | 1               | 2            | 3             | 4             | 5             | 6             | 7             | 8             | 9             | 10            | 11            |
| Director of Information Services | Annual-2080 Hrs Calc | \$ 96,343.47    | \$ 98,992.92 | \$ 101,715.23 | \$ 104,512.40 | \$ 107,386.49 | \$ 110,339.62 | \$ 113,373.95 | \$ 116,491.73 | \$ 119,695.26 | \$ 122,986.88 | \$ 126,369.01 |
| Director of La Crosse Center     | Hourly               | \$ 46.32        | \$ 47.59     | \$ 48.90      | \$ 50.25      | \$ 51.63      | \$ 53.05      | \$ 54.51      | \$ 56.01      | \$ 57.55      | \$ 59.13      | \$ 60.75      |

| <b>Grade 19</b>                                                |                      | <b>Grade 19</b> |               |               |               |               |               |               |               |               |               |               |
|----------------------------------------------------------------|----------------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                                                | Step                 | 1               | 2             | 3             | 4             | 5             | 6             | 7             | 8             | 9             | 10            | 11            |
| Chief of Police                                                | Annual-2080 Hrs Calc | \$ 103,089.27   | \$ 105,924.22 | \$ 108,837.14 | \$ 111,830.16 | \$ 114,905.49 | \$ 118,065.39 | \$ 121,312.19 | \$ 124,648.28 | \$ 128,076.10 | \$ 131,598.20 | \$ 135,217.15 |
| City Attorney                                                  | Hourly               | \$ 49.56        | \$ 50.93      | \$ 52.33      | \$ 53.76      | \$ 55.24      | \$ 56.76      | \$ 58.32      | \$ 59.93      | \$ 61.58      | \$ 63.27      | \$ 65.01      |
| Director of Engineering & Public Works                         |                      |                 |               |               |               |               |               |               |               |               |               |               |
| Director of La Crosse Regional Airport                         |                      |                 |               |               |               |               |               |               |               |               |               |               |
| Director of Parks, Recreation, Forestry, Buildings and Grounds |                      |                 |               |               |               |               |               |               |               |               |               |               |
| Director of Planning, Development and Assessment               |                      |                 |               |               |               |               |               |               |               |               |               |               |
| Fire Chief                                                     |                      |                 |               |               |               |               |               |               |               |               |               |               |

| <b>Grade 20</b>                       |                      | <b>Grade 20</b> |               |               |               |               |               |               |               |               |               |               |
|---------------------------------------|----------------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                       | Step                 | 1               | 2             | 3             | 4             | 5             | 6             | 7             | 8             | 9             | 10            | 11            |
| Director of Finance & Human Resources | Annual-2080 Hrs Calc | \$ 110,307.27   | \$ 113,340.72 | \$ 116,457.59 | \$ 119,660.17 | \$ 122,950.82 | \$ 126,331.97 | \$ 129,806.09 | \$ 133,375.76 | \$ 137,043.59 | \$ 140,812.29 | \$ 144,684.63 |
|                                       | Hourly               | \$ 53.03        | \$ 54.49      | \$ 55.99      | \$ 57.53      | \$ 59.11      | \$ 60.74      | \$ 62.41      | \$ 64.12      | \$ 65.89      | \$ 67.70      | \$ 69.56      |

**BASE WAGE RATES - FIREFIGHTER / EMT  
EFFECTIVE JANUARY 8, 2021**

**112 HOUR BIWEEKLY  
WAGE SCHEDULE**

|                       |       | LONGEVITY |       |       |       |       |       |         |        |                  |
|-----------------------|-------|-----------|-------|-------|-------|-------|-------|---------|--------|------------------|
|                       | YEARS | START     | ONE   | TWO   | THREE | NINE  | TEN   | FIFTEEN | TWENTY | TWENTY-<br>EIGHT |
|                       | STEP  | A         | B     | C     | D     | E     | F     | G       | H      | I                |
| CAPTAIN               |       | 26.58     | 26.58 | 26.58 | 26.58 | 26.58 | 27.38 | 28.17   | 28.97  | 29.77            |
| FACILITIES MAINT MECH |       | 26.58     | 26.58 | 26.58 | 26.58 | 26.58 | 27.38 | 28.17   | 28.97  | 29.77            |
| LIEUTENANT            |       | 25.51     | 25.51 | 25.51 | 25.51 | 25.51 | 26.28 | 27.04   | 27.81  | 28.57            |
| ASSISTANT MECHANIC    |       | 24.66     | 24.66 | 24.66 | 24.66 | 24.66 | 25.40 | 26.14   | 26.88  | 27.62            |
| COMPUTER TRAINER      |       | 24.17     | 24.17 | 24.17 | 24.17 | 24.66 | 25.40 | 26.14   | 26.88  | 27.62            |
| EMS TRAINER           |       | 24.17     | 24.17 | 24.17 | 24.17 | 24.66 | 25.40 | 26.14   | 26.88  | 27.62            |
| SQUAD DRIVER          |       | 21.95     | 22.33 | 22.78 | 23.73 | 23.73 | 24.44 | 25.15   | 25.87  | 26.58            |
| ENGINEER              |       | 21.61     | 22.04 | 22.50 | 23.36 | 23.36 | 24.06 | 24.76   | 25.46  | 26.16            |
| FIREFIGHTER           |       | 18.79     | 19.20 | 20.78 | 22.00 | 22.00 | 22.66 | 23.32   | 23.98  | 24.64            |

**80 HOUR BIWEEKLY  
WAGE SCHEDULE**

|                      |       | LONGEVITY |       |       |       |       |       |         |        |                  |
|----------------------|-------|-----------|-------|-------|-------|-------|-------|---------|--------|------------------|
|                      | YEARS | START     | ONE   | TWO   | THREE | NINE  | TEN   | FIFTEEN | TWENTY | TWENTY-<br>EIGHT |
|                      | STEP  | A         | B     | C     | D     | E     | F     | G       | H      | I                |
| CAPTAIN              |       | 37.30     | 37.30 | 37.30 | 37.30 | 37.30 | 38.42 | 39.54   | 40.66  | 41.78            |
| FAC. MAINT. MECHANIC |       | 37.30     | 37.30 | 37.30 | 37.30 | 37.30 | 38.42 | 39.54   | 40.66  | 41.78            |
| LIEUTENANT OF        |       | 37.24     | 37.24 | 37.24 | 37.24 | 37.24 | 38.36 | 39.47   | 40.59  | 41.71            |
| LIEUTENANT           |       | 35.65     | 35.65 | 35.65 | 35.65 | 35.65 | 36.72 | 37.79   | 38.86  | 39.93            |
| ASSISTANT MECHANIC   |       | 34.49     | 34.49 | 34.49 | 34.49 | 34.49 | 35.52 | 36.56   | 37.59  | 38.63            |
| COMPUTER TRAINER     |       | 33.86     | 33.86 | 33.86 | 33.86 | 34.49 | 35.52 | 36.56   | 37.59  | 38.63            |
| EMS TRAINER          |       | 33.86     | 33.86 | 33.86 | 33.86 | 34.49 | 35.52 | 36.56   | 37.59  | 38.63            |
| SQUAD DRIVER         |       | 30.74     | 31.35 | 31.94 | 33.22 | 33.22 | 34.22 | 35.21   | 36.21  | 37.21            |
| ENGINEER             |       | 30.17     | 30.87 | 31.44 | 32.75 | 32.75 | 33.73 | 34.72   | 35.70  | 36.68            |
| FIREFIGHTER          |       | 26.24     | 26.86 | 29.05 | 30.82 | 30.82 | 31.74 | 32.67   | 33.59  | 34.52            |

**POLICE SUPERVISORS  
EFFECTIVE JULY 10, 2020**

**BASE RATES AND LONGEVITY**

| <b>STEP</b> | <b>POSITION</b>   | <b>&lt; 1 YEAR<br/>IN GRADE</b> | <b>1 YEAR<br/>IN GRADE</b> | <b>3 YEARS<br/>IN GRADE</b> | <b>5 YEARS<br/>IN GRADE</b> | <b>8 YEARS<br/>IN GRADE</b> |
|-------------|-------------------|---------------------------------|----------------------------|-----------------------------|-----------------------------|-----------------------------|
|             | <b>SERGEANT</b>   |                                 |                            |                             |                             |                             |
| A           | BASE RATE         | 36.30                           | 36.70                      | 37.06                       | 37.74                       | 38.49                       |
| B           | 10 YEARS          | 37.39                           | 37.80                      | 38.17                       | 38.87                       | 39.65                       |
| C           | 15 YEARS          | 38.48                           | 38.90                      | 39.28                       | 40.00                       | 40.80                       |
| D           | 20 YEARS          | 39.57                           | 40.00                      | 40.40                       | 41.14                       | 41.96                       |
| E           | 27 YEARS          | 40.66                           | 41.10                      | 41.51                       | 42.27                       | 43.12                       |
|             | <b>LIEUTENANT</b> |                                 |                            |                             |                             |                             |
| A           | BASE RATE         | 39.68                           | 40.08                      | 40.47                       | 41.30                       | 42.12                       |
| B           | 10 YEARS          | 40.87                           | 41.28                      | 41.68                       | 42.54                       | 43.39                       |
| C           | 15 YEARS          | 42.06                           | 42.48                      | 42.90                       | 43.78                       | 44.66                       |
| D           | 20 YEARS          | 43.25                           | 43.69                      | 44.11                       | 45.02                       | 45.92                       |
| E           | 27 YEARS          | 44.44                           | 44.89                      | 45.33                       | 46.26                       | 47.19                       |

JULY 10, 2020 BASE RATES  
 LA CROSSE PROFESSIONAL POLICE NON-SUPERVISORS ASSOCIATION  
 PATROL OFFICER - 80 HOURS BI-WEEKLY

| STEP  | A   | B   | C   | D   | E   | F   | G   | H   |
|-------|-----|-----|-----|-----|-----|-----|-----|-----|
| CLASS | 4TH | 3RD | 2ND | 1ST | 1ST | 1ST | 1ST | 1ST |
| YEARS | 0   | 1   | 1.5 | 3   | 10  | 15  | 20  | 27  |

|             |       |       |       |       |       |       |       |       |
|-------------|-------|-------|-------|-------|-------|-------|-------|-------|
| HOURLY RATE | 27.03 | 27.61 | 28.20 | 32.49 | 33.46 | 34.44 | 35.41 | 36.39 |
|-------------|-------|-------|-------|-------|-------|-------|-------|-------|

JULY 10, 2020 BASE RATES  
 LA CROSSE PROFESSIONAL POLICE NON-SUPERVISORS ASSOCIATION  
 POLICE INVESTIGATOR - 80 HOURS BI-WEEKLY

| STEP  | A | B  | C  | D  | E  |
|-------|---|----|----|----|----|
| YEARS | 0 | 10 | 15 | 20 | 27 |

|             |       |       |       |       |       |
|-------------|-------|-------|-------|-------|-------|
| HOURLY RATE | 35.48 | 36.54 | 37.61 | 38.67 | 39.74 |
|-------------|-------|-------|-------|-------|-------|

**CITY OF LA CROSSE  
2020 TRANSIT WAGE SCHEDULE FOR EMPLOYEES**

**Effective  
January 6, 2020**

**OPERATOR**

|                 |         |
|-----------------|---------|
| 0-12 MONTHS     | \$20.60 |
| 12+ - 24 MONTHS | \$21.35 |
| 24+ - 36 MONTHS | \$22.13 |
| 36+ - 48 MONTHS | \$25.03 |
| 48+ MONTHS      | \$26.66 |

**BUS TECHNICIAN**

|           |         |
|-----------|---------|
| Base Rate | \$25.92 |
|-----------|---------|

**SERVICE WORKER**

|                 |         |
|-----------------|---------|
| 0 - 12 MONTHS   | \$19.77 |
| 12+ - 24 MONTHS | \$20.53 |
| 24+ - 36 MONTHS | \$21.32 |
| 36+ - 48 MONTHS | \$24.31 |
| 48+ MONTHS      | \$26.01 |

**TRANSIT SERVICE REPRESENTATIVE**

|                 |         |
|-----------------|---------|
| 0 - 12 MONTHS   | \$18.43 |
| 12+ - 24 MONTHS | \$18.94 |
| 24+ - 36 MONTHS | \$19.48 |
| 36+ - 48 MONTHS | \$20.60 |
| 48_ - 60 MONTHS | \$21.75 |
| 60+ - 72 MONTHS | \$22.99 |
| 72+ MONTHS      | \$24.25 |

CITY OF LA CROSSE  
LIBRARY WAGE SCALE

|    | 1       | 2       | 3       | 4       | 5       | 6       | 7       | 8       | 9       | 10      | 11      |
|----|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 1  | \$9.69  | \$9.95  | \$10.23 | \$10.51 | \$10.80 | \$11.09 | \$11.40 | \$11.71 | \$12.03 | \$12.36 | \$12.70 |
| 2  | \$10.36 | \$10.65 | \$10.94 | \$11.24 | \$11.55 | \$11.87 | \$12.20 | \$12.53 | \$12.88 | \$13.23 | \$13.59 |
| 3  | \$11.09 | \$11.39 | \$11.71 | \$12.03 | \$12.36 | \$12.70 | \$13.05 | \$13.41 | \$13.78 | \$14.16 | \$14.55 |
| 4  | \$11.87 | \$12.19 | \$12.53 | \$12.87 | \$13.23 | \$13.59 | \$13.96 | \$14.35 | \$14.74 | \$15.15 | \$15.56 |
| 5  | \$12.70 | \$13.05 | \$13.40 | \$13.77 | \$14.15 | \$14.54 | \$14.94 | \$15.35 | \$15.77 | \$16.21 | \$16.65 |
| 6  | \$13.59 | \$13.96 | \$14.34 | \$14.74 | \$15.14 | \$15.56 | \$15.99 | \$16.43 | \$16.88 | \$17.34 | \$17.82 |
| 7  | \$14.54 | \$14.94 | \$15.35 | \$15.77 | \$16.20 | \$16.65 | \$17.11 | \$17.58 | \$18.06 | \$18.56 | \$19.07 |
| 8  | \$15.55 | \$15.98 | \$16.42 | \$16.87 | \$17.34 | \$17.81 | \$18.30 | \$18.81 | \$19.32 | \$19.86 | \$20.40 |
| 9  | \$16.64 | \$17.10 | \$17.57 | \$18.05 | \$18.55 | \$19.06 | \$19.58 | \$20.12 | \$20.68 | \$21.25 | \$21.83 |
| 10 | \$17.81 | \$18.30 | \$18.80 | \$19.32 | \$19.85 | \$20.39 | \$20.96 | \$21.53 | \$22.12 | \$22.73 | \$23.36 |
| 11 | \$19.05 | \$19.58 | \$20.12 | \$20.67 | \$21.24 | \$21.82 | \$22.42 | \$23.04 | \$23.67 | \$24.32 | \$24.99 |
| 12 | \$20.39 | \$20.95 | \$21.52 | \$22.12 | \$22.72 | \$23.35 | \$23.99 | \$24.65 | \$25.33 | \$26.03 | \$26.74 |
| 13 | \$21.82 | \$22.42 | \$23.03 | \$23.66 | \$24.32 | \$24.98 | \$25.67 | \$26.38 | \$27.10 | \$27.85 | \$28.61 |
| 14 | \$23.34 | \$23.98 | \$24.64 | \$25.32 | \$26.02 | \$26.73 | \$27.47 | \$28.22 | \$29.00 | \$29.80 | \$30.62 |
| 15 | \$24.98 | \$25.66 | \$26.37 | \$27.09 | \$27.84 | \$28.60 | \$29.39 | \$30.20 | \$31.03 | \$31.88 | \$32.76 |
| 16 | \$26.72 | \$27.46 | \$28.21 | \$28.99 | \$29.79 | \$30.61 | \$31.45 | \$32.31 | \$33.20 | \$34.12 | \$35.05 |
| 17 | \$28.60 | \$29.38 | \$30.19 | \$31.02 | \$31.87 | \$32.75 | \$33.65 | \$34.58 | \$35.53 | \$36.50 | \$37.51 |
| 18 | \$30.60 | \$31.44 | \$32.30 | \$33.19 | \$34.10 | \$35.04 | \$36.01 | \$37.00 | \$38.01 | \$39.06 | \$40.13 |
| 19 | \$32.74 | \$33.64 | \$34.56 | \$35.51 | \$36.49 | \$37.49 | \$38.53 | \$39.59 | \$40.67 | \$41.79 | \$42.94 |
| 20 | \$35.03 | \$35.99 | \$36.98 | \$38.00 | \$39.05 | \$40.12 | \$41.22 | \$42.36 | \$43.52 | \$44.72 | \$45.95 |
| 21 | \$37.48 | \$38.51 | \$39.57 | \$40.66 | \$41.78 | \$42.93 | \$44.11 | \$45.32 | \$46.57 | \$47.85 | \$49.16 |
| 22 | \$40.11 | \$41.21 | \$42.34 | \$43.51 | \$44.70 | \$45.93 | \$47.20 | \$48.49 | \$49.83 | \$51.20 | \$52.61 |
| 23 | \$42.91 | \$44.09 | \$45.31 | \$46.55 | \$47.83 | \$49.15 | \$50.50 | \$51.89 | \$53.32 | \$54.78 | \$56.29 |
| 24 | \$45.92 | \$47.18 | \$48.48 | \$49.81 | \$51.18 | \$52.59 | \$54.03 | \$55.52 | \$57.05 | \$58.62 | \$60.23 |



# City of La Crosse

## 2021 Operating Budget

### Department Directors and Managers Salaries as of January 1, 2021

|                                                            |               |
|------------------------------------------------------------|---------------|
| Airport Director                                           | \$ 115,341.12 |
| Attorney                                                   | \$ 135,740.88 |
| City Clerk                                                 | \$ 75,285.45  |
| Engineering & Public Works Director                        | \$ 135,740.88 |
| Finance & Human Resources Director                         | \$ 126,825.12 |
| Fire Chief                                                 | \$ 125,133.84 |
| Information Technology Director                            | \$ 116,948.88 |
| La Crosse Center Director                                  | \$ 126,846.00 |
| Library Director                                           | \$ 97,196.40  |
| Mayor                                                      | \$ 82,350.72  |
| Municipal Court Judge                                      | \$ 37,406.52  |
| Parks, Recreation, Forestry, Facilities & Grounds Director | \$ 106,341.84 |
| Planning, Development & Assessment Director                | \$ 117,345.60 |
| Police Chief                                               | \$ 125,133.84 |
| Transit Manager                                            | \$ 103,523.04 |
| Utilities Manager                                          | \$ 110,789.28 |

*\* Salary amounts are prior to any pay increases scheduled for 2021.*